

The Key 100 Cities in China for reaching households with a pre tax income over Rmb 100,000 (US\$15,000) pa and over Rmb 140,000 (US\$22,000) pa

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One of the biggest problems in marketing consumer goods in China is reaching the target market cost effectively.

For imported brands, which tend to be more expensive, they need to locate those cities which offer sufficient target (affluent) customers to justify distribution and offer profit potential.

In 2011 there are estimated to be 53.6 million urban households earning over Rmb 100,000 (US\$15,725) pa. which is an income level which permits discretionary expenditure. It is the top 22.6% of all urban households and is the top 12.3% of all households.

Of these 53.6 million households, 28.0 million earn over Rmb 140,000 (US\$22,000) pa.

If it is assumed that the total real GDP grows at an annual average rate of 5.8% per annum for the 10 years to 2021 and that average urban household incomes grow at 5.6% per annum, then:

The number of Rmb 100,000 + households will increase from 53.6 million to 134 million The number of Rmb 140,000 + households will increase from 28.0 million to 89 million

So a large and high growth market segment. BUT where are they located?





Key Summary

In 2011 to reach 50% of the Rmb 100,000 plus households a company needs distribution in 47 cities. To cover 25% of this same target market 7 cities are required.

For the affluent segment (Households with a pretax income over Rmb 140,000 a total of 29 cities are required to cover 50% of them and 5 to cover 25%.

To put this in context, in 2011 there are 844 urban areas with more than 200,000 urban population. There are significant efficiencies to be gained by targeting these key cities.

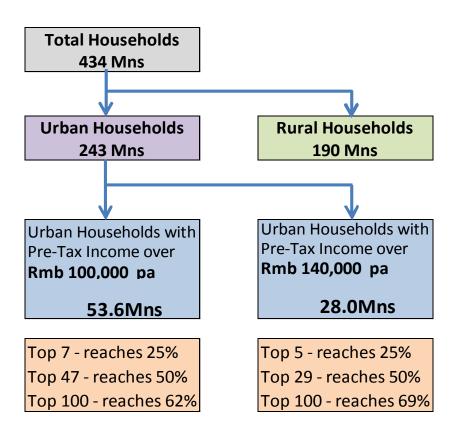






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Introduction

This report identifies those urban areas in China that account for the majority of the more affluent households, and then profiles the individual cities.

The first section provides context in terms of trend in number of urban households and the distribution of households by income

The second Section summaries the importance of the affluent household segment in China to the overall consumer market

The Third section summaries the top 100 cities in terms of overall importance to the consumer market, geographical spread and growth

The Final section is tables giving a profile of the individual cities.



Note

All financial data (household incomes, expenditure, GDP) are in real 2010 values. That is, the impact of inflation has been removed.

The data in this report incorporates the results of the 2010 Census. However, there may be revisions in that data in the short term by the State Statistical Bureau as they complete their analysis, in which case the report will be updated.





Section 1

TREND IN NUMBER OF URBAN HOUSEHOLDS AND THEIR DISTRIBUTION BY INCOME



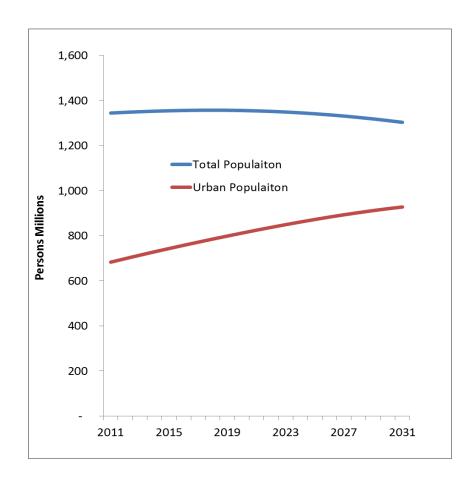


Trend in Urban Population and Urban Households

The total population of China is now at its peak and starts to decline after 2019

However, the urban population continues to grow as a result of the continuing, but slowing, rural to urban migration that is occurring.

As a result, Urban population will grow from 682.7 million persons in 2011 to reach 824.6 million in 2021 and 927.5 million by 2031.







Number of Urban Households and Urban Household size

The number of urban households is a function of the total urban population and the trend in average number of persons per urban household.

As mentioned, urban population is increasing.

The average urban household size is projected to decline and goes from 2.8 persons per household in 2011 to 2.7 persons in 2031.

This means that total urban households increase by 55.8 million over the next decade to 2021.

| | | Persons per |
|------|------------|-------------|
| | Urban | Urban |
| Year | Households | Household |
| | Millions | Persons |

| 2011 | 243 | 2.80 |
|------|-----|------|
| 2016 | 273 | 2.78 |
| 2021 | 299 | 2.75 |
| 2026 | 324 | 2.73 |
| 2031 | 345 | 2.69 |

Average Growth Rate per annum

| 7 11 01 080 01 011 111 110 10 p 01 0111 10111 | | | | | | | |
|-----------------------------------------------|------|--|--|--|--|--|--|
| 2011-2021 | 2.1% | | | | | | |
| 2021-2031 | 1.4% | | | | | | |





Trend in Total GDP and Proportion that is Private Consumption

The subsequent forecasts of household income makes the following assumptions:

- 1: That the total real GDP of China grows in real terms at 5.8% per annum between 2011 and 2021.
- 2: That the Private (Household) consumption expenditure share of GDP increases from 34.3% to 36.5% over the same time period.

| | Private consumption |
|-----------------------|---------------------|
| | expenditure by |
| Total Real (2009) GDP | Households |

| | Rmb Bn | CAGR pa | Rmb Bn | % GDP |
|------|---------|---------|--------|-------|
| 2001 | 16,365 | | 6,992 | 42.7% |
| 2006 | 26,647 | 10.2% | 9,112 | 34.2% |
| 2011 | 44,157 | 10.6% | 15,136 | 34.3% |
| 2016 | 61,525 | 6.9% | 21,747 | 35.3% |
| 2021 | 77,916 | 4.8% | 28,401 | 36.5% |
| 2026 | 92,691 | 3.5% | 34,840 | 37.6% |
| 2031 | 103,117 | 2.2% | 40,814 | 39.6% |

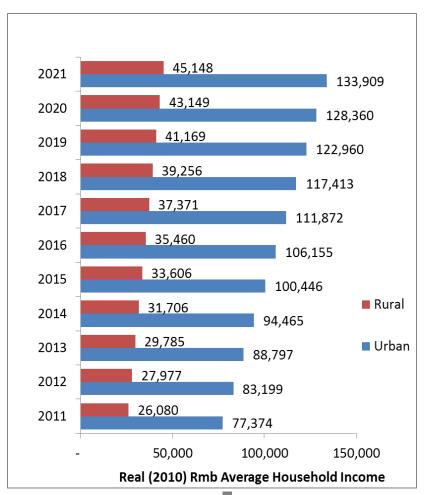




Trend in Pre Tax Household Incomes

It is projected that the average pre tax Urban household income will grow from Rmb 77,374 pa in 2011 to reach Rmb 133,909 pa in 2021. This is 5.6% per annum for that time period.

Rural Incomes are projected to grow at 5.6% per annum and are much lower in absolute value than that of urban households.





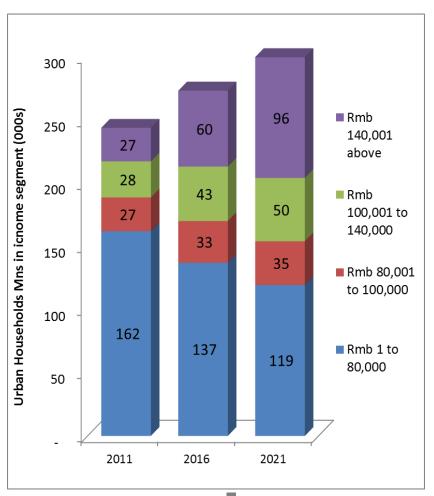


Distribution of Urban Households By Pre Tax Income

In the next decade to 2021, the number of households with an income over Rmb 140,000 will go from 27 million to reach 96 million. That is an additional 69 million affluent households.

The Rmb 100,001 to Rmb 140,000 segment grows by 15 million households over the next 5 years. That is a 51% increase. It shows virtually no growth after then.

The obvious conclusion from this is to focus on the 100,000 plus segment for the next 5 years and then move to the Rmb 140,000 plus segment after 2016.

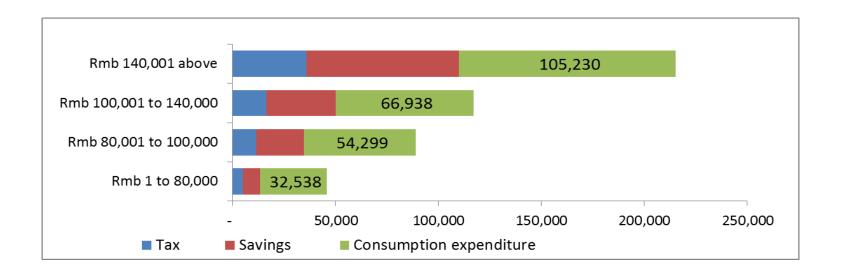






Propensity to Spend and Save by Income Segment

This table summarises the propensity of the four income segments to spend, or save their income. Basically the data at present shows that as incomes increase the proportion that is saved also increases. This means that while spending increases it does so at a slower pace than incomes.







Section 2

RELATIVE IMPORTANCE OF KEY INCOME SEGMENTS TO OVERALL URBAN CONSUMER MARKET.





Share of Total Spending Accounted for by Each Income Segment - 2011

This is the total spending power of each segment – being the number of urban households in the segment multiplied by the average expenditure per household in that segment.

It demonstrates the economic attractiveness of the higher income segments.

In 2011 The top two income segments account for 23% of households and 41% of market value.

However, by 2021 The top two income segments will account for 49% of households and 71% of market value.

| Income | Total Household Expenditure | | | | | |
|---------------|-----------------------------|-------------------|-------|-----------|--|--|
| Segment | 2011 | | 2021 | | | |
| | Urban Total Exp U | | Urban | Total Exp | | |
| | Hholds Mns | Hholds Mns Rmb Bn | | Rmb Bn | | |
| Rmb 1-80,000 | 162 | 5,263 | 119 | 4,126 | | |
| Rmb 80K-100K | 27 | 1,453 | 35 | 1,852 | | |
| Rmb 100K-140K | 28 | 1,906 | 50 | 3,337 | | |
| Rmb 140K plus | 27 | 2,789 | 96 | 11,513 | | |
| Total | 243 | 11,411 | 299 | 20,828 | | |

| Share by Income Segment | | | | | | |
|-------------------------|---------------------------------------|-----|-----|-----|--|--|
| | Hholds Expenditure Hholds Expenditure | | | | | |
| Rmb 1-80,000 | 66% | 46% | 40% | 20% | | |
| Rmb 80K-100K | 11% | 13% | 12% | 9% | | |
| Rmb 100K-140K | 12% | 17% | 17% | 16% | | |
| Rmb 140K plus | 11% | 24% | 32% | 55% | | |





Rmb 100,000 + Segment Share of Total Expenditure by Category of Expenditure

This table shows the importance of the Rmb 100,000 + segment relative to the total urban market by category of expenditure. In 2011 this varied from a high of 57% for Transport to a low of 35% for Education.

| | Total Expenditure Market Value (Rmb Bn) | | | | | | |
|-----------------------------------|-----------------------------------------|-----------|----|-----------|-----------|-----------|------------|
| | 2011 | | | | 2021 | | |
| | | | Rn | nb 100K+ | | | Rmb 100K+ |
| | All urban | Rmb 100K+ | a | s % total | All urban | Rmb 100K+ | as % total |
| | Rmb Bn | Rmb Bn | | % | Rmb Bn | Rmb Bn | % |
| Food, Non Alcoholic Beverages | 3,596 | 1,378 | | 38% | 6,281 | 4,296 | 68% |
| Alcohol , Tobacco | 384 | 144 | | 37% | 660 | 444 | 67% |
| Clothing , Footwear | 1,246 | 521 | | 42% | 2,397 | 1,727 | 72% |
| Housing: Actual or Imputed Rental | 535 | 199 | | 37% | 951 | 654 | 69% |
| Housing Utilities | 593 | 240 | | 40% | 1,071 | 762 | 71% |
| Household Equip & Operations | 693 | 263 | | 38% | 1,178 | 795 | 67% |
| Health | 777 | 289 | | 37% | 1,352 | 911 | 67% |
| Transport | 1,230 | 696 | | 57% | 2,767 | 2,275 | 82% |
| Communication | 625 | 264 | | 42% | 1,162 | 841 | 72% |
| Recreation , Culture | 770 | 339 | | 44% | 1,399 | 1,034 | 74% |
| Education | 527 | 185 | | 35% | 856 | 578 | 67% |
| Personal Consumption Expenditur | 434 | 177 | | 41% | 754 | 532 | 70% |
| Total | 11,411 | 4,695 | | 41% | 20,828 | 14,850 | 71% |





Rmb 140,000 + Segment Share of Total Expenditure by Category of Expenditure

This table is the same as that on the previous page except it focuses on urban households with an income over Rmb 140,000+.

These households account for 17% of all urban household expenditure in 2011 and this is projected to increase to 55% by 2021. At which time they are 32% of all urban households.

| | Total Expenditure Market Value (Rmb Bn) | | | | | |
|-----------------------------------|-----------------------------------------|-----------|------------|-----------|-----------|------------|
| | 2011 | | | 2021 | | |
| | | | Rmb 140K+ | | | Rmb 140K+ |
| | All urban | Rmb 140K+ | as % total | All urban | Rmb 140K+ | as % total |
| | Rmb Bn | Rmb Bn | % | Rmb Bn | Rmb Bn | % |
| Food, Non Alcoholic Beverages | 3,596 | 580 | 16% | 6,281 | 3,269 | 52% |
| Alcohol , Tobacco | 384 | 61 | 16% | 660 | 337 | 51% |
| Clothing , Footwear | 1,246 | 204 | 16% | 2,397 | 1,357 | 57% |
| Housing: Actual or Imputed Rental | 535 | 85 | 16% | 951 | 496 | 52% |
| Housing Utilities | 593 | 99 | 17% | 1,071 | 589 | 55% |
| Household Equip & Operations | 693 | 112 | 16% | 1,178 | 593 | 50% |
| Health | 777 | 124 | 16% | 1,352 | 677 | 50% |
| Transport | 1,230 | 252 | 21% | 2,767 | 1,859 | 67% |
| Communication | 625 | 105 | 17% | 1,162 | 659 | 57% |
| Recreation , Culture | 770 | 133 | 17% | 1,399 | 823 | 59% |
| Education | 527 | 80 | 15% | 856 | 446 | 52% |
| Personal Consumption Expenditur | 434 | 72 | 17% | 754 | 408 | 54% |
| Total | 11,411 | 1,906 | 17% | 20,828 | 11,513 | 55% |





Section 3

WHERE IS THE AFFLUENT URBAN HOUSEHOLD LOCATED



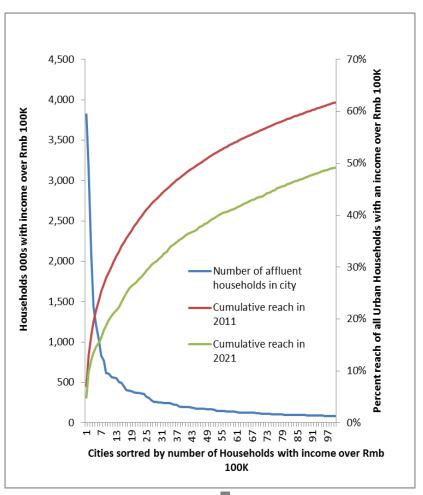


Number of Affluent Households Reached by Number of cities (Rmb 100,000 + income)

This chart shows the distribution of households with an income over Rmb 100,000 pa by urban areas. The Left hand vertical axis is number of affluent households (000s) in the city and the horizontal axis is the cities sorted by number of such households.

It demonstrates that the number of households with a pre-tax income over Rmb 100,000 pa in each city declines rapidly in number. In 2011 only 6 cities had more than 1 million such households. By 2021 however, this will have increased to 16 cities.

The right hand axis is the proportion of all urban households with a pre-tax income over Rmb 100,000 that is reached as additional cities are added.







Number of Affluent Households Reached by Number of cities (Rmb 100,000 + income)

As shown in the chart on the previous page and in this table, in 2011 the top 10 cities account for 29.0% of all such households.

With the spread of affluence that is taking place, this proportion reached by the top 10 cities declines over time although the absolute number of affluent households reached in those cities increases.

Do note the relatively small number of affluent households in the 100th city. Is 84,344 households sufficient to justify distribution?

| Number of | Share of | Number of |
|------------|--------------|---------------|
| Affluent | all Affluent | Affluent |
| Households | Households | Households |
| | | smallest city |
| 000s | % | 000s |

2011

| top 5 | 11,674 | 22% | 1,201 |
|----------------|--------|-----|-------|
| Rank 6 to 10 | 3,853 | 7% | 608 |
| rank 11 to 25 | 6,494 | 12% | 320 |
| Rank 26 to 50 | 5,423 | 10% | 169 |
| Rank 51 to 100 | 5,619 | 10% | 84 |

2021

| top 5 | 19,702 | 15% | 1,555 |
|----------------|--------|-----|-------|
| Rank 6 to 10 | 6,899 | 5% | 1,528 |
| rank 11 to 25 | 12,783 | 10% | 846 |
| Rank 26 to 50 | 12,706 | 9% | 458 |
| Rank 51 to 100 | 13,804 | 10% | 185 |



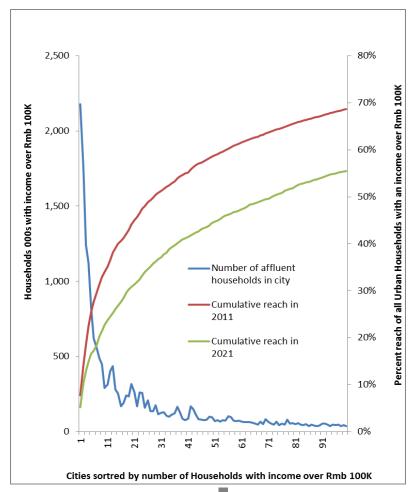


Number of Affluent Households Reached by Number of cities (Rmb 140,000 + income)

This chart is the same as that previously but now shows the distribution of households with an income over Rmb 140,000 pa by urban areas. The Left hand vertical axis is number of affluent households (000s) in the city and the horizontal axis is the cities sorted by number of such households.

It demonstrates how the number of households with a pre-tax income over Rmb 140,000 pa in each city declines rapidly in number as you move away from the top set. In 2011 only 4 cities have more than 1 million such households. This increases to 8 cities by 2021.

The right hand axis is the proportion of all urban households with a pre-tax income over Rmb 140,000 that is reached as additional cities are added.







Number of Affluent Households Reached by Number of cities (Rmb 140,000 + income)

As shown in the chart on the previous page and in this table, in 2011 the top 10 cities account for 34.0% of all such households.

With the spread of affluence that is taking place, this proportion reached by the top 10 cities declines over time although the absolute number of affluent households reached within them increases.

Do note the relatively small number of affluent households in the 100th city. Is 38,419 households sufficient to justify distribution?

| | Number of | Share of | Number of |
|----------------|------------|------------|---------------|
| | Rmb140K+ | Rmb140K + | Rmb140K+ |
| | Households | Households | Households |
| | | | smallest city |
| | 000s | % | 000s |
| 2011 | | | |
| top 5 | 7,130 | 25% | 829 |
| Rank 6 to 10 | 2,397 | 9% | 290 |
| rank 11 to 25 | 3,946 | 14% | 158 |
| Rank 26 to 50 | 2,949 | 11% | 96 |
| Rank 51 to 100 | 2,836 | 10% | 38 |

| 2021 | | | |
|----------------|--------|-----|-------|
| top 5 | 14,643 | 17% | 1,435 |
| Rank 6 to 10 | 5,497 | 6% | 1,173 |
| rank 11 to 25 | 9,944 | 11% | 599 |
| Rank 26 to 50 | 9,234 | 10% | 395 |
| Rank 51 to 100 | 9,894 | 11% | 120 |





Listing of Key Cities

The Table on this and the next page give a simple listing of the cities that have the most households with a pre-tax income in excess of Rmb 100,000 pa.

More detailed profiles of each city are given in the final section. The cities are listed in terms of the number of affluent households that they have.

| 2011 | | | | Po | pulation | Urban Ho | useholds | 000s | As % all Ho | useholds |
|-----------|---------------------------|------|------|----|----------|----------|----------|--------|-------------|----------|
| Province | City | Туре | Rank | | 000s | All | 100K + | 140K + | 100K + | 140K + |
| | | | | | | | | | | |
| Shanghai | Prefecture City | Α | 1 | | 20,664 | 7,286 | 3,818 | 2,178 | 52% | 30% |
| Beijing | Prefecture City | Α | 2 | | 16,957 | 6,277 | 3,155 | 1,761 | 50% | 28% |
| Tianjin | Prefecture City | Α | 3 | | 10,065 | 3,584 | 2,064 | 1,242 | 58% | 35% |
| Guangdong | Guangzhou Prefecture Cit | Α | 4 | | 6,893 | 1,779 | 1,435 | 1,120 | 81% | 63% |
| Jiangsu | Nanjing Prefecture City | Α | 5 | | 5,741 | 1,712 | 1,201 | 829 | 70% | 48% |
| Guangdong | Shenzhen Prefecture City | Α | 6 | | 8,277 | 2,432 | 1,024 | 619 | 42% | 25% |
| Zhejiang | Hangzhou Prefecture City | Α | 7 | | 4,505 | 1,259 | 836 | 553 | 66% | 44% |
| Guangdong | Foshan Prefecture City | В | 8 | | 5,482 | 1,625 | 771 | 487 | 47% | 30% |
| Guangdong | Dongguan Prefecture City | В | 9 | | 3,324 | 947 | 614 | 448 | 65% | 47% |
| Liaoning | Shenyang Prefecture City | Α | 10 | ı | 4,846 | 1,785 | 608 | 290 | 34% | 16% |
| Shandong | Qingdao Prefecture City | Α | 11 | ı | 2,882 | 1,141 | 566 | 314 | 50% | 28% |
| Zhejiang | Ningbo Prefecture City | Α | 12 | | 2,305 | 755 | 558 | 402 | 74% | 53% |
| Jiangsu | Wuxi Prefecture City | В | 13 | | 2,488 | 679 | 553 | 435 | 81% | 64% |
| Shandong | Jinan Prefecture City | Α | 14 | ı | 3,200 | 1,017 | 506 | 281 | 50% | 28% |
| Hubei | Wuhan Prefecture City | Α | 15 | | 6,603 | 2,318 | 498 | 255 | 21% | 11% |
| Chongqing | Prefecture City | Α | 16 | | 12,055 | 3,899 | 445 | 170 | 11% | 4% |
| Liaoning | Dalian Prefecture City | Α | 17 | | 3,183 | 1,266 | 407 | 191 | 32% | 15% |
| Fujian | Fuzhou Prefecture City | Α | 18 | | 2,708 | 700 | 401 | 240 | 57% | 34% |
| Jiangsu | Xuzhou Prefecture City | В | 19 | ш | 1,971 | 698 | 395 | 235 | 57% | 34% |
| Jiangsu | Suzhou Prefecture City | В | 20 | | 2,263 | 442 | 380 | 318 | 86% | 72% |
| Jiangsu | Changzhou Prefecture Cit | В | 21 | | 1,638 | 522 | 374 | 262 | 72% | 50% |
| Shaanxi | Xian Prefecture City | Α | 22 | ı | 4,466 | 1,246 | 368 | 168 | 30% | 13% |
| Zhejiang | Wenzhou Prefecture City | В | 23 | | 1,505 | 494 | 364 | 262 | 74% | 53% |
| Fujian | Xiamen Prefecture City | Α | 24 | ш | 1,905 | 577 | 359 | 257 | 62% | 44% |
| Henan | Zhengzhou Prefecture City | Α | 25 | ı | 2,907 | 851 | 320 | 158 | 38% | 19% |
| Guangdong | Huizhou Prefecture City | В | 26 | | 1,494 | 449 | 307 | 207 | 68% | 46% |
| Shandong | Yantai Prefecture City | В | 27 | | 1,639 | 764 | 278 | 136 | 36% | 18% |
| Zhejiang | Taizhou Prefecture City | В | 28 | | 980 | 585 | 260 | 137 | 44% | 23% |
| Fujian | Quanzhou Prefecture City | В | 29 | | 1,334 | 368 | 256 | 175 | 69% | 48% |
| Jiangsu | Nantong Prefecture City | В | 30 | | 1,177 | 804 | 252 | 117 | 31% | 15% |
| Shandong | Linyi Prefecture City | В | 31 | | 2,051 | 656 | 250 | 124 | 38% | 19% |
| Fujian | Nanan | С | 32 | | 1,485 | 558 | 246 | 129 | 44% | 23% |
| Hebei | Tangshan Prefecture City | В | 33 | | 2,520 | 951 | 244 | 108 | 26% | 11% |





Listing of Key Cities (Continued)

| 2011 | | | | P | opulation | Urban Hou | useholds | 000s | As % all Ho | usehold |
|-------------|---------------------------|------|------|---|-----------|-----------|----------|--------|-------------|---------|
| Province | City | Type | Rank | | 000s | All | 100K + | 140K + | 100K + | 140K + |
| | | | | | | 4.050 | 0.10 | | 100/ | |
| 0, 0 | Haerbin Prefecture City | Α | 34 | | 4,151 | 1,358 | 243 | 99 | 18% | |
| Shandong | Zibo Prefecture City | В | 35 | | 1,952 | 737 | 238 | 111 | 32% | |
| Jiangsu | Yangzhou Prefecture City | В | 36 | | 1,278 | 476 | 227 | 124 | 48% | - |
| Jiangsu | Jiangyin | С | 37 | | 1,151 | 294 | 223 | 165 | 76% | 56% |
| Guangdong | Zhongshan Prefecture Cit | | 38 | | 1,655 | 455 | _00 | 128 | 45% | |
| Hunan | Changsha Prefecture City | | 39 | | 2,392 | 765 | .00 | 87 | 26% | |
| Guangdong | Shantou Prefecture City | В | 40 | | 5,292 | 1,504 | 197 | 77 | 13% | |
| Shanxi | Taiyuan Prefecture City | Α | 41 | | 2,748 | 826 | 196 | 85 | 24% | |
| Jiangsu | Kunshan | С | 42 | | 713 | 221 | 195 | 168 | 88% | 76% |
| Jiangsu | Zhangjiagang | С | 43 | ш | 632 | 234 | 189 | 148 | 81% | |
| Jiangsu | Lianyungang Prefecture C | В | 44 | | 938 | 310 | 184 | 113 | 59% | |
| Inner Mongo | Baotou Prefecture City | В | 45 | | 1,419 | 553 | 175 | 81 | 32% | |
| Jiangsu | Yancheng Prefecture City | В | 46 | | 1,186 | 573 | 174 | 80 | 30% | |
| Hebei | Shijiazhuang Prefecture C | Α | 47 | | 2,585 | 678 | 173 | 76 | 25% | 119 |
| Guangdong | Jiangmen Prefecture City | В | 48 | | 1,562 | 578 | 173 | 79 | 30% | 14% |
| Zhejiang | Shaoxing Prefecture City | В | 49 | | 662 | 311 | 170 | 99 | 55% | 32% |
| Jiangsu | Yixing | С | 50 | | 837 | 323 | 169 | 96 | 52% | |
| Jilin | Changchun Prefecture Cit | Α | 51 | | 3,130 | 851 | 167 | 70 | 20% | 8% |
| Guangdong | Zhanjiang Prefecture City | В | 52 | | 1,536 | 481 | 163 | 78 | 34% | 16% |
| Liaoning | Anshan Prefecture City | В | 53 | | 1,516 | 498 | 149 | 68 | 30% | 14% |
| Zhejiang | Shangyu | С | 54 | | 783 | 370 | 149 | 75 | 40% | 20% |
| Fujian | Putian Prefecture City | В | 55 | | 990 | 360 | 147 | 75 | 41% | 21% |
| Jiangsu | Changshu | С | 56 | | 674 | 199 | 144 | 101 | 72% | 519 |
| Zhejiang | Jiaxing Prefecture City | В | 57 | | 860 | 205 | 140 | 95 | 69% | 46% |
| Jiangsu | Zhenjiang Prefecture City | В | 58 | | 915 | 318 | 140 | 73 | 44% | 23% |
| Inner Mongo | Huhehaote Prefecture City | Α | 59 | | 1,199 | 348 | 137 | 69 | 40% | 20% |
| Shandong | Dongying Prefecture City | В | 60 | | 821 | 309 | 136 | 72 | 44% | 23% |
| Jiangsu | Taizhou Prefecture City | В | 61 | | 852 | 304 | 131 | 68 | 43% | |
| Jiangsu | Ganyu | D | 62 | | 703 | 338 | 126 | 62 | 37% | |
| Zhejiang | Jinhua Prefecture City | В | 63 | | 925 | 336 | 126 | 62 | 38% | |
| Zhejiang | Zhuji | C | 64 | | 785 | 305 | 126 | 65 | 41% | 219 |
| Hebei | Baoding Prefecture City | В | 65 | | 1,117 | 397 | 126 | 59 | 32% | |
| Henan | Luoyang Prefecture City | В | 66 | | 1,649 | 533 | 125 | 54 | 23% | 109 |

| 2011 | | | | Population | Urban Ho | useholds | 000s | As % all Ho | useholds |
|-----------|--------------------------|------|------|------------|----------|----------|--------|-------------|----------|
| Province | City | Type | Rank | 000s | All | 100K + | 140K + | 100K + | 140K + |
| | | | | | | | | | |
| Sichuan | Chengdu Prefecture City | Α | 67 | 4,808 | 1,504 | 124 | 46 | 8% | 3% |
| Zhejiang | Huzhou Prefecture City | В | 68 | 930 | 266 | 123 | 66 | 46% | 25% |
| Jiangsu | Huaian Prefecture City | В | 69 | 1,454 | 548 | 118 | 50 | 22% | 9% |
| Jiangsu | Wujiang | С | 70 | 585 | 159 | 116 | 82 | 73% | 51% |
| Guangdong | Zhuhai Prefecture City | В | 71 | 1,358 | 406 | 115 | 62 | 28% | 15% |
| Shandong | Weifang Prefecture City | В | 72 | 1,365 | 366 | 113 | 52 | 31% | 14% |
| Anhui | Hefei Prefecture City | Α | 73 | 1,953 | 623 | 111 | 45 | 18% | 7% |
| Zhejiang | Pinghu | С | 74 | 620 | 186 | 108 | 66 | 58% | 35% |
| Guangxi | Yulin Prefecture City | В | 75 | 869 | 676 | 107 | 43 | 16% | 6% |
| Shandong | Jining Prefecture City | В | 76 | 843 | 272 | 106 | 53 | 39% | 19% |
| Zhejiang | Dongyang | С | 77 | 762 | 404 | 105 | 46 | 26% | 11% |
| Jiangsu | Taicang | С | 78 | 473 | 135 | 104 | 78 | 77% | 58% |
| Shandong | Zhangqiu | С | 79 | 755 | 231 | 102 | 54 | 44% | 23% |
| Fujian | Longyan Prefecture City | В | 80 | 594 | 199 | 100 | 56 | 50% | 28% |
| Zhejiang | Yuyao | С | 81 | 539 | 273 | 100 | 49 | 37% | 18% |
| Zhejiang | Tongxiang | С | 82 | 619 | 185 | 98 | 57 | 53% | 31% |
| Guangdong | Zhaoqing Prefecture City | В | 83 | 568 | 305 | 98 | 46 | 32% | 15% |
| Hebei | Handan Prefecture City | В | 84 | 1,526 | 373 | 97 | 43 | 26% | 12% |
| Fujian | Fuging | С | 85 | 474 | 208 | 96 | 52 | 46% | 25% |
| Xinjiang | Wulumuqi Prefecture City | Α | 86 | 1,821 | 659 | 95 | 38 | 14% | 6% |
| Zhejiang | Wenling | С | 87 | 559 | 235 | 95 | 48 | 40% | 20% |
| Jiangsu | Sugian Prefecture City | В | 88 | 1,672 | 518 | 94 | 39 | 18% | 7% |
| Jiangxi | Nanchang Prefecture City | Α | 89 | 2,223 | 645 | 93 | 37 | 14% | 6% |
| Shandong | Weihai Prefecture City | В | 90 | 578 | 337 | 92 | 41 | 27% | 12% |
| Zhejiang | Haining | С | 91 | 539 | 157 | 91 | 55 | 58% | 35% |
| Fujian | Zhangzhou Prefecture Cit | В | 92 | 639 | 167 | 90 | 52 | 54% | 31% |
| Shandong | Jiaozhou | С | 93 | 597 | 201 | 89 | 46 | 44% | 23% |
| Henan | Anyang Prefecture City | В | 94 | 1,147 | 489 | 88 | 36 | 18% | 7% |
| Hainan | HaiKou Prefecture City | Α | 95 | 1,072 | 369 | 88 | 46 | 24% | 12% |
| Shandong | Zoucheng | С | 96 | 758 | 231 | 87 | 43 | 37% | 18% |
| Shandong | Pingyin | D | 97 | 318 | 193 | 87 | 46 | 45% | 24% |
| Guangdong | Maoming Prefecture City | В | 98 | 1,378 | 400 | 85 | 36 | 21% | |
| Jiangsu | Tongshan | D | 99 | 423 | 194 | 85 | 45 | 44% | 23% |
| Shandong | Qingzhou | С | 100 | 921 | 289 | 84 | 38 | 29% | 13% |





Geographical Concentration

One of the biggest costs of doing business in China with its large geographical areas, is distribution.

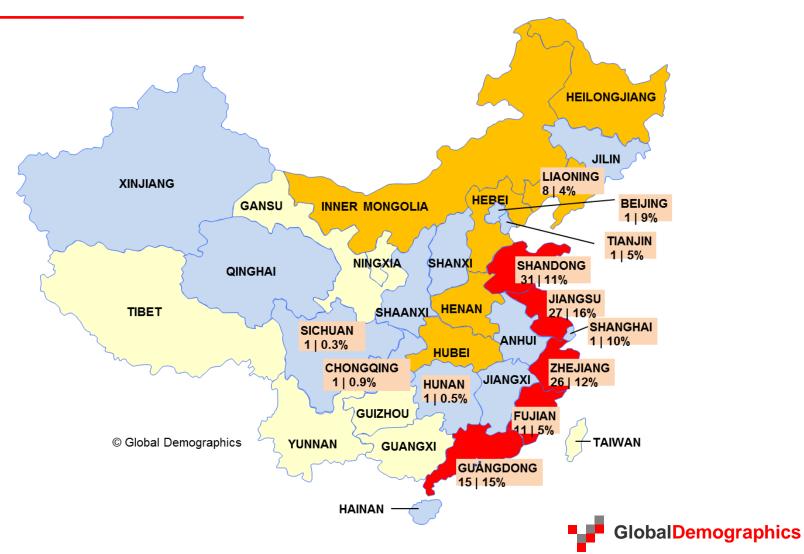
This table summarises the Province level concentration of the key cities listed on the previous pages. Clearly there are advantages to be gained from focusing on selected Provinces and then cities within those provinces.

| | Kov | Torgot | Chara of Target |
|----------------|--------|--------|-----------------|
| D | Key | Target | Share of Target |
| Province | Cities | 100K+ | Households |
| Jiangsu | 22 | 5,575 | 17% |
| Guangdong | 12 | 5,188 | 16% |
| Shanghai | 1 | 3,818 | 12% |
| Zhejiang | 16 | 3,450 | 10% |
| Beijing | 1 | 3,155 | 10% |
| Shandong | 14 | 2,734 | 8% |
| Tianjin | 1 | 2,064 | 6% |
| Fujian | 8 | 1,695 | 5% |
| Liaoning | 3 | 1,164 | 4% |
| Hebei | 4 | 640 | 2% |
| Henan | 3 | 533 | 2% |
| Hubei | 1 | 498 | 2% |
| Chongqing | 1 | 445 | 1% |
| Shaanxi | 1 | 368 | 1% |
| Inner Mongolia | 2 | 312 | 1% |
| Heilongjiang | 1 | 243 | 1% |
| Hunan | 1 | 198 | 1% |
| Shanxi | 1 | 196 | 1% |
| Jilin | 1 | 167 | 1% |
| Sichuan | 1 | 124 | 0% |
| Anhui | 1 | 111 | 0% |
| Guangxi | 1 | 107 | 0% |
| Xinjiang | 1 | 95 | 0% |
| Jiangxi | 1 | 93 | 0% |





Geographical Concentration





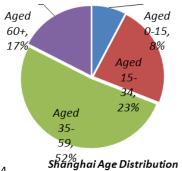
Section 4

CITY PROFILES





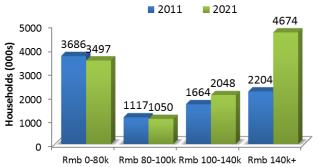
Shanghai in Prefecture of Shanghai Province



2011

| | | | | 1 | | | | |
|------------------------|----------|---------|---------|---------|---------|------|---------|------|
| Shanghai | | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 22912 | 25296 | 27524 | 2.0% | 1.7% | 1 | 1 | 1 |
| Aged 0-15 | 1750 | 1948 | 1816 | 2.2% | -1.4% | 4 | 1 | 2 |
| Aged 15-34 | 5355 | 4971 | 4714 | -1.5% | -1.1% | 1 | 1 | 1 |
| Aged 35-59 | 11815 | 11962 | 11927 | 0.2% | -0.1% | 1 | 1 | 2 |
| Aged 60+ | 3992 | 6416 | 9066 | 10.0% | 7.2% | 1 | 1 | 1 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.64 | 2.50 | 2.44 | | | | | |
| All Households | 8670 | 10101 | 11269 | 3.1% | 2.2% | 1 | 1 | 1 |
| Rmb 0-80k | 3686 | 3605 | 3497 | -0.4% | -0.6% | 1 | 1 | 1 |
| Rmb 80-100k | 1117 | 1051 | 1050 | -1.2% | 0.0% | 1 | 1 | 2 |
| Rmb 100-140k | 1664 | 1892 | 2048 | 2.6% | 1.6% | 1 | 1 | 2 |
| Rmb 140k+ | 2204 | 3552 | 4674 | 10.0% | 5.6% | 1 | 1 | 1 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 1792.8 | 2384.8 | 2888.2 | 5.9% | 3.9% | 1 | 1 | 1 |
| Per capita (Rmb) | 78,247 | 94,275 | 104,933 | 3.8% | 2.2% | 28 | 36 | 54 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 110,889 | 131,846 | 148,455 | 3.5% | 2.4% | 33 | 58 | 68 |
| Per capita | 41,963 | 52,647 | 60,780 | 4.6% | 2.9% | 30 | 53 | 63 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 961 | 1,332 | 1,673 | 6.7% | 4.7% | 1 | 1 | 1 |
| Households 100k+ | 569 | 929 | 1,245 | 10.3% | 6.0% | 1 | 1 | 1 |





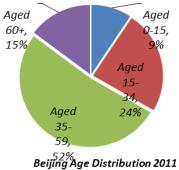
| Shanghai | | | | CA | AGR | | Rankin | 3 |
|---------------------|---------|---------|---------|---------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | nb) | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 110,873 | 131,828 | 148,437 | 1.7% | 1.2% | 33 | 58 | 68 |
| Avg Expenditure | 66,662 | 75,234 | 82,437 | 1.2% | 0.9% | 22 | 45 | 54 |
| Avg savings | 26,317 | 34,060 | 39,848 | 2.6% | 1.6% | 59 | 79 | 81 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 577,974 | 759,921 | 928,974 | 2.8% | 2.0% | 1 | 1 | 1 |
| Rmb 0-80k | 120,629 | 105,762 | 102,975 | -1.3% | -0.3% | 1 | 1 | 1 |
| Rmb 80-100k | 68,066 | 64,202 | 64,167 | -0.6% | 0.0% | 1 | 1 | 1 |
| Rmb 100-140k | 124,463 | 142,297 | 154,451 | 1.3% | 0.8% | 1 | 1 | 1 |
| Rmb 140k+ | 264,817 | 447,660 | 607,381 | 5.4% | 3.1% | 1 | 1 | 1 |

^{*}Total Market Value = Average household expenditure times total number of househol





Beijing in Prefecture of Beijing Province



| | 2011 | 2016 | 2021 | | | | | |
|------------------------|--------|---------|---------|---------------|---------------------|------|------|------|
| | | | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 19306 | 21101 | 22896 | 1.8% | 1.5% | 2 | 2 | 2 |
| Aged 0-15 | 1796 | 1853 | 1479 | 0.6% | - <mark>4</mark> 4% | 3 | 2 | 3 |
| Aged 15-34 | 4642 | 3186 | 2885 | - 7 3% | -20% | 2 | 4 | 4 |
| Aged 35-59 | 10018 | 11820 | 12607 | 3.4% | 1.8% | 2 | 2 | 1 |
| Aged 60+ | 2849 | 4242 | 5923 | 8.3% | 6.9% | 2 | 2 | 2 |
| | | | | | | | | |
| Households (000s) | | | | | | | | |
| Average HH size | 2.51 | 2.35 | 2.21 | | | | | |
| All Households | 7696 | 8984 | 10365 | 3.1% | 2.9% | 2 | 2 | 2 |
| Rmb 0-80k | 3480 | 3064 | 2719 | -2.5% | -2.4% | 2 | 2 | 2 |
| Rmb 80-100k | 992 | 1035 | 1096 | 0.9% | 1.2% | 2 | 2 | 1 |
| Rmb 100-140k | 1426 | 1788 | 2089 | 4.6% | 3.2% | 2 | 2 | 1 |
| Rmb 140k+ | 1799 | 3097 | 4461 | 11.5% | 7.6% | 2 | 2 | 2 |
| | | | | | | | | |
| GDP at 2009 real value | | | | | | | | |
| Total (Rmb Bn) | 1421.5 | 1932.9 | 2465.2 | 6.3% | 5.0% | 2 | 2 | 3 |
| Per capita (Rmb) | 73,629 | 91,605 | 107,673 | 4.5% | 3.3% | 35 | 42 | 49 |
| | | | | | | | | |
| Household Income (Rmb | pa) | | | | | | | |
| Per household 1 | 06,076 | 132,297 | 154,505 | 4.5% | 3.2% | 42 | 57 | 63 |
| Per capita 📗 | 42,287 | 56,326 | 69,948 | 5.9% | 4.4% | 29 | 45 | 52 |

1,189

806

1,602

1,181

7.8%

11.7%

6.1%

7.9%

2

2

2

2

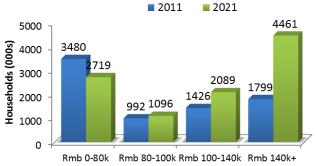
2

2

816

465





| Beijing | • | • | | CAG | GR | | Ranking | 3 |
|---------------------|---------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | b) | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 106,057 | 132,282 | 154,496 | 2.2% | 1.6% | 42 | 57 | 63 |
| Avg Expenditure | 56,074 | 65,328 | 73,151 | 1.5% | 1.1% | 49 | 62 | 67 |
| Avg savings | 33,061 | 44,569 | 54,251 | 3.0% | 2.0% | 38 | 54 | 61 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 431,555 | 586,891 | 758,243 | 3.1% | 2.6% | 2 | 2 | 2 |
| Rmb 0-80k | 105,446 | 93,810 | 88,717 | -1.2% | -0.6% | 2 | 2 | 2 |
| Rmb 80-100k | 54,351 | 56,793 | 60,223 | 0.4% | 0.6% | 2 | 2 | 2 |
| Rmb 100-140k | 93,666 | 117,934 | 138,192 | 2.3% | 1.6% | 2 | 2 | 2 |
| Rmb 140k+ | 178,092 | 318,355 | 471,112 | 6.0% | 4.0% | 3 | 3 | 3 |

^{*}Total Market Value = Average household expenditure times total number of househol



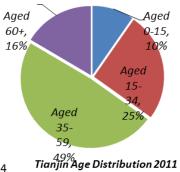
Total Earned Income (Rmb Bn)

All Households

Households 100k+



Tianjin in Prefecture of Tianjin Province



| Tianjin | | | | CA | GR | 1 | Ranking | 3 |
|-----------------------|----------|---------|---------|----------------------|---------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | | | | |
| Total | 11315 | 11686 | 11777 | 0.6% | 0.2% | 4 | 4 | 4 |
| Aged 0-15 | 1085 | 879 | 749 | - <mark>4.</mark> 1% | -3.2% | 9 | 10 | 15 |
| Aged 15-34 | 2869 | 2999 | 2863 | 0.9% | -0.9% | 5 | 5 | 5 |
| Aged 35-59 | 5502 | 5545 | 5506 | 0.2% | -0.1% | 3 | 3 | 4 |
| Aged 60+ | 1859 | 2263 | 2660 | 4.0% | 3.3% | 4 | 4 | 5 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.97 | 2.87 | 2.79 | | | | | |
| All Households | 3806 | 4079 | 4225 | 1.4% | 0.7% | 4 | 3 | 4 |
| Rmb 0-80k | 1177 | 845 | 642 | -6.4% | -5 .4% | 9 | 10 | 11 |
| Rmb 80-100k | 521 | 448 | 376 | -3.0% | -3 4% | 3 | 4 | 6 |
| Rmb 100-140k | 839 | 869 | 813 | 0.7% | -13% | 3 | 3 | 3 |
| Rmb 140k+ | 1269 | 1916 | 2394 | 8.6% | 4.5% | 3 | 3 | 3 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 877.7 | 1101.6 | 1262.3 | 4.6% | 2.8% | 5 | 5 | 6 |
| Per capita (Rmb) | 77,574 | 94,270 | 107,183 | 4.0% | 2.6% | 30 | 38 | 50 |
| Household Income (I | Rmb pa) | | | | | | | |
| Per household | 133,527 | 166,289 | 193,744 | 4.5% | 3.1% | 19 | 39 | 49 |
| Per capita | 44,917 | 58,040 | 69,498 | 5.3% | 3.7% | 23 | 40 | 53 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 508 | 678 | 819 | 5.9% | 3.8% | 3 | 4 | 4 |

510

330

663

9.1% 5.4%

3





| Tianjin | | | | CA | GR | | Ranking | 3 |
|---------------------|-------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 133,523 | 166,286 | 193,742 | 2.2% | 1.5% | 19 | 39 | 49 |
| Avg Expenditure | 64,555 | 74,339 | 82,003 | 1.4% | 1.0% | 26 | 49 | 56 |
| Avg savings | 46,685 | 62,489 | 76,012 | 3.0% | 2.0% | 18 | 29 | 44 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | | | | |
| All Households | 245,713 | 303,204 | 346,438 | 2.1% | 1.3% | 3 | 4 | 5 |
| Rmb 0-80k | 42,626 | 31,280 | 24,255 | 3.0% | 2.5% | 6 | 9 | 10 |
| Rmb 80-100k | 27,820 | 23,971 | 20,173 | 1.5% | 1.7% | 3 | 4 | 6 |
| Rmb 100-140k | 53,395 | 55,584 | 52,193 | 0.4% | 0.6% | 3 | 3 | 3 |
| Rmb 140k+ | 121,871 | 192,369 | 249,817 | 4.7% | 2.6% | 4 | 4 | 6 |

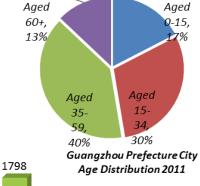
^{*}Total Market Value = Average household expenditure times total number of househol



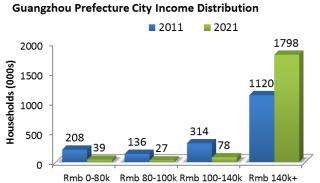
Households 100k+



Guangzhou Prefecture City in Guangzhou Prefecture of Guangdong Province



| Guangzhou Prefectur | e City | | | CA | GR | 1 | Ranking | 3 |
|------------------------|--------------------|---------|---------|-----------------------|-----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | 1 | | | |
| Total | 689 <mark>3</mark> | 7484 | 7966 | 1.7% | 1.3% | 9 | 9 | 9 |
| Aged 0-15 | 1195 | 1109 | 1122 | 1.5% | 0.2% | 8 | 7 | 6 |
| Aged 15-34 | 2072 | 2240 | 2173 | 1.6% | 0.6% | 9 | 9 | 8 |
| Aged 35-59 | 2740 | 2943 | 3209 | 1.4% | 1.7% | 9 | 9 | 8 |
| Aged 60+ | 886 | 1192 | 1462 | 6.1% | 4.2% | 13 | 11 | 10 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.88 | 4.06 | 4.10 | | | | | |
| All Households | 1779 | 1845 | 1942 | 0.7% | 1.0% | 11 | 11 | 11 |
| Rmb 0-80k | 208 | 71 | 39 | -19.4% | -11. <mark>4</mark> % | 66 | 77 | 80 |
| Rmb 80-100k | 136 | 50 | 27 | -18. <mark>2</mark> % | -11. 5 % | 20 | 62 | 71 |
| Rmb 100-140k | 314 | 139 | 78 | -15. <mark>1</mark> % | -10. <mark>9</mark> % | 7 | 35 | 61 |
| Rmb 140k+ | 1120 | 1586 | 1798 | 7.2% | 2.5% | 4 | 4 | 4 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 998.0 | 1541.1 | 2073.0 | 9.1% | 6.1% | 4 | 4 | 4 |
| Per capita (Rmb) | 144,777 | 205,919 | 260,239 | 7.3% | 4.8% | 3 | 4 | 4 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 214,247 | 368,178 | 511,373 | 11.4% | 6.8% | 4 | 3 | 4 |
| Per capita | 55,286 | 90,774 | 124,661 | 10.4% | 6.6% | 7 | 7 | 8 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 381 | 679 | 993 | 12.3% | 7.9% | 4 | 3 | 3 |
| Households 100k+ | 320 | 645 | 971 | 15.0% | 8.5% | 4 | 3 | 3 |



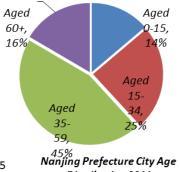
| Guangzhou Prefectu | re City | | | CA | GR | | Ranking | g |
|---------------------|-------------|-----------|------------|----------------------|----------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 214,247 | 368,176 | 511,371 | 5.6% | 3.3% | 4 | 3 | 4 |
| Avg Expenditure | 124,869 | 196,536 | 258,459 | 4.6% | 2.8% | 2 | 1 | 1 |
| Avg savings | 48,895 | 91,854 | 132,745 | 6.5% | 3.8% | 13 | 13 | 13 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 222,110 | 362,655 | 501,890 | 5.0% | 3.3% | 4 | 3 | 3 |
| Rmb 0-80k | 8,706 | 2,953 | 1,603 | -10.2% | - 5. 9% | 54 | 74 | 74 |
| Rmb 80-100k | 8,482 | 3,120 | 1,694 | - <mark>9.</mark> 5% | - 5. 9% | 15 | 56 | 65 |
| Rmb 100-140k | 24,920 | 11,092 | 6,240 | - <mark>7.</mark> 8% | - 5 .6% | 5 | 26 | 54 |
| Rmb 140k+ | 180,001 | 345,490 | 492,353 | 6.7% | 3.6% | 2 | 2 | 2 |

^{*}Total Market Value = Average household expenditure times total number of househol



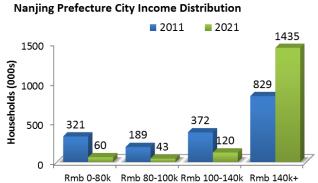


Nanjing Prefecture City in Nanjing Prefecture of Jiangsu Province



Distribution 2011

| Nanjing Prefecture Ci | ty | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|----------------------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 5741 | 6117 | 6357 | 1.3% | 0.8% | 11 | 11 | 11 |
| Aged 0-15 | 787 | 944 | 939 | 3.7% | -0 1% | 13 | 9 | 9 |
| Aged 15-34 | 1410 | 1201 | 1032 | - <mark>3.</mark> 1% | - <mark>3.</mark> 0% | 12 | 14 | 15 |
| Aged 35-59 | 2598 | 2873 | 3172 | 2.0% | 2.0% | 10 | 10 | 9 |
| Aged 60+ | 946 | 1098 | 1214 | 3.0% | 2.0% | 10 | 13 | 15 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.35 | 3.48 | 3.83 | | | | | |
| All Households | 1712 | 1756 | 1658 | 0.5% | -1.1% | 12 | 12 | 13 |
| Rmb 0-80k | 321 | 127 | 60 | -16.9% | -13.8% | 44 | 66 | 70 |
| Rmb 80-100k | 189 | 88 | 43 | -14.2% | -13.4% | 11 | 37 | 59 |
| Rmb 100-140k | 372 | 226 | 120 | -9. 5 % | -11.9% | 5 | 15 | 45 |
| Rmb 140k+ | 829 | 1314 | 1435 | 9.7% | 1.8% | 5 | 5 | 6 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 472.4 | 712.5 | 965.4 | 8.6% | 6.3% | 10 | 10 | 9 |
| Per capita (Rmb) | 82,283 | 116,490 | 151,845 | 7.2% | 5.4% | 23 | 24 | 26 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 169,655 | 269,776 | 376,942 | 9.7% | 6.9% | 10 | 10 | 11 |
| Per capita | 50,585 | 77,440 | 98,297 | 8.9% | 4.9% | 10 | 13 | 24 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 290 | 474 | 625 | 10.3% | 5.7% | 6 | 5 | 6 |
| Households 100k+ | 220 | 426 | 595 | 14.1% | 6.9% | 5 | 5 | 6 |



| Rmb 0-80k F | Rmb 80-100k | Rmb 100-1 | 140k Rmb | 140k+ | | | | |
|----------------------|-------------|-----------|-------------|---------------|--------------|------|---------|------|
| Nanjing Prefecture (| City | | | CA | GR | | Ranking | |
| ,, | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Savinยู | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 169,653 | 269,777 | 376,939 | 4.7% | 3.4% | 10 | 10 | 11 |
| Avg Expenditure | 76,570 | 108,402 | 139,466 | 3.5% | 2.6% | 13 | 13 | 16 |
| Avg savings | 62,982 | 107,270 | 155,314 | 5.5% | 3.8% | 6 | 6 | 9 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 131,076 | 190,330 | 231,216 | 3 8% | 2 0% | 10 | 8 | 8 |
| Rmb 0-80k | 11,110 | 4,429 | 2,098 | - 8 8% | -7 2% | 38 | 60 | 69 |
| Rmb 80-100k | 9,385 | 4,376 | 2,132 | -7 3% | -6 9% | 11 | 38 | 60 |
| Rmb 100-140k | 22,813 | 13,959 | 7,408 | -48% | -6 1% | 7 | 16 | 47 |

^{*}Total Market Value = Average household expenditure times total number of househol

87,768 167,566 219,579

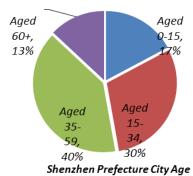
Rmb 140k+



6 7%

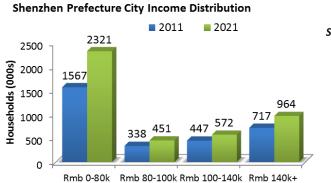


Shenzhen Prefecture City in Shenzhen Prefecture of Guangdong Province



Distribution 2011

| 2011 | | | CA | | | | |
|--------------------------|----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Shenzhen Prefecture City | | | | GR | ı | Ranking | 3 |
| 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | |
| 108 <mark>91</mark> | 1293 7 | 14934 | 3.5% | 2.9% | 5 | 3 | 3 |
| 1867 | 1824 | 1863 | -0.5% | 0.4% | 2 | 3 | 1 |
| 3274 | 3969 | 4505 | 3.9% | 2.6% | 3 | 2 | 2 |
| 4340 | 5084 | 5827 | 3.2% | 2.8% | 6 | 4 | 3 |
| 1410 | 2059 | 2739 | 7.9% | 5.9% | 6 | 5 | 4 |
| | | | | | | | |
| 3.55 | 3.49 | 3.47 | | | | | |
| 3069 | 3703 | 4309 | 3.8% | 3.1% | 6 | 4 | 3 |
| 1567 | 1975 | 2321 | 4.7% | 3.3% | 5 | 4 | 3 |
| 338 | 397 | 451 | 3.3% | 2.6% | 5 | 5 | 3 |
| 447 | 510 | 572 | 2.6% | 2.3% | 4 | 5 | 5 |
| 717 | 822 | 964 | 2.8% | 3.2% | 6 | 9 | 11 |
| | | | | | | | |
| 1037.6 | 1792.4 | 2629.3 | 11 6% | 8.0% | 3 | 3 | 2 |
| 95,271 | 138,553 | 176,062 | | | 17 | 16 | 19 |
| | , | , | 7.070 | 1.370 | | | |
| ıb pa) | | | | | | | |
| 115,198 | 117,262 | 125,835 | 0.4% | 1.4% | 32 | 66 | 83 |
| 32,457 | 33,568 | 36,305 | 0.7% | 1.6% | 54 | 82 | 92 |
| mb Bn) | | | | | | | |
| 353 | 434 | 542 | 4 2% | 4 5% | 5 | 7 | 8 |
| 218 | 272 | 355 | | | 6 | 9 | 11 |
| | 108 91 1867 3274 4340 1410 3.55 3069 1567 338 447 717 1037.6 95,271 ab pa) 115,198 32,457 mb Bn) 353 | 10891 12937 1867 1824 3274 3969 4340 5084 1410 2059 3.55 3.49 3069 3703 1567 1975 338 397 447 510 717 822 1037.6 1792.4 95,271 138,553 ab pa) 115,198 117,262 32,457 33,568 mb Bn) 353 434 | 10891 1293 7 14934 1867 1824 1863 3274 3969 4505 4340 5084 5827 1410 2059 2739 3.55 3.49 3.47 3069 3703 4309 1567 1975 2321 338 397 451 447 510 572 717 822 964 1037.6 1792.4 2629.3 95,271 138,553 176,062 ab pa) 115,198 117,262 125,835 32,457 33,568 36,305 mb Bn) 353 434 542 | 108 91 1293 7 14934 3.5% 1867 1824 1863 -0.5% 3274 3969 4505 3.9% 4340 5084 5827 3.2% 1410 2059 2739 7.9% 3.55 3.49 3.47 3069 3703 4309 3.8% 1567 1975 2321 4.7% 338 397 451 3.3% 447 510 572 2.6% 717 822 964 2.8% 1037.6 1792.4 2629.3 11.6% 95,271 138,553 176,062 7.8% 15 pa) 115,198 117,262 125,835 0.4% 32,457 33,568 36,305 0.7% mb Bn) 353 434 542 4.2% | 10891 12937 14934 3.5% 2.9% 1867 1824 1863 -0.5% 0.4% 3274 3969 4505 3.9% 2.6% 4340 5084 5827 3.2% 2.8% 1410 2059 2739 7.9% 5.9% 3.55 3.49 3.47 3069 3703 4309 3.8% 3.1% 338 397 451 3.3% 2.6% 447 510 572 2.6% 2.3% 717 822 964 2.8% 3.2% 3.2% 3.2% 3.2% 3.2% 3.2% 3.2% 3.2 | 10891 12937 14934 3.5% 2.9% 5 1867 1824 1863 -0.5% 0.4% 2 3274 3969 4505 3.9% 2.6% 3 4340 5084 5827 3.2% 2.8% 6 1410 2059 2739 7.9% 5.9% 6 3.55 3.49 3.47 3069 3703 4309 3.8% 3.1% 6 1567 1975 2321 4.7% 3.3% 5 338 397 451 3.3% 2.6% 5 447 510 572 2.6% 2.3% 4 717 822 964 2.8% 3.2% 6 1037.6 1792.4 2629.3 11.6% 8.0% 3 95,271 138,553 176,062 7.8% 4.9% 17 ab pa) 115,198 117,262 125,835 0.4% 1.4% 32 32,457 33,568 36,305 0.7% 1.6% 54 mb Bn) 353 434 542 4.2% 4.5% 5 | 10891 12937 14934 3.5% 2.9% 5 3 1867 1824 1863 -0.5% 0.4% 2 3 3274 3969 4505 3.9% 2.6% 3 2 4340 5084 5827 3.2% 2.8% 6 4 1410 2059 2739 7.9% 5.9% 6 5 3.55 3.49 3.47 3069 3703 4309 3.8% 3.1% 6 4 338 397 451 3.3% 2.6% 5 5 447 510 572 2.6% 2.3% 4 5 717 822 964 2.8% 3.2% 6 9 1037.6 1792.4 2629.3 11.6% 8.0% 3 3 95,271 138,553 176,062 7.8% 4.9% 17 16 ab pa) 115,198 117,262 125,835 0.4% 1.4% 32 66 32,457 33,568 36,305 0.7% 1.6% 54 82 mb Bn) 353 434 542 4.2% 4.5% 5 7 |



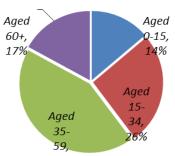
| Shenzhen Prefecture | City | | | CA | GR | Ranking | | | |
|---------------------|------------|----------|------------|-----------|---------|---------|------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| | | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | | |
| All households | | | | | | | | | |
| Avg Income | 115,185 | 117,248 | 125,821 | 0.2% | 0.7% | 32 | 66 | 83 | |
| Avg Expenditure | 68,258 | 65,847 | 66,172 | -0.4% | 0.0% | 19 | 61 | 82 | |
| Avg savings | 27,174 | 30,657 | 36,270 | 1.2% | 1.7% | 55 | 83 | 86 | |
| | | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | | | | | |
| All Households | 209,454 | 243,857 | 285,106 | 1.5% | 1.6% | 5 | 6 | 7 | |
| Rmb 0-80k | 49,158 | 60,718 | 70,816 | 2.1% | 1.6% | 5 | 4 | 3 | |
| Rmb 80-100k | 20,318 | 23,518 | 26,460 | 1.5% | 1.2% | 5 | 5 | 3 | |
| Rmb 100-140k | 33,984 | 38,019 | 42,001 | 1.1% | 1.0% | 4 | 5 | 5 | |
| Rmb 140k+ | 105,995 | 121,601 | 145,830 | 1.4% | 1.8% | 5 | 8 | 10 | |

^{*}Total Market Value = Average household expenditure times total number of househol





Hangzhou Prefecture City in Hangzhou Prefecture of Zhejiang Province



| 43% Hangzhou Prefecture City Age |
|-------------------------------------|
| Distribution 2011 |

| | | | | | | | | |
|-----------------------|----------|---------|---------|---------|---------|------|---------|------|
| Hangzhou Prefecture | City | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 4505 | 4684 | 4798 | 0.8% | 0.5% | 16 | 16 | 16 |
| Aged 0-15 | 619 | 585 | 582 | 1.1% | 0.1% | 15 | 17 | 19 |
| Aged 15-34 | 1175 | 1251 | 1226 | 1.3% | 0.4% | 16 | 13 | 14 |
| Aged 35-59 | 1944 | 1929 | 1969 | 0.2% | 0.4% | 15 | 15 | 17 |
| Aged 60+ | 766 | 918 | 1021 | 3.7% | 2.2% | 14 | 14 | 19 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.58 | 3.70 | 3.79 | | | | | |
| All Households | 1259 | 1265 | 1265 | 0.1% | 0.0% | 17 | 17 | 21 |
| Rmb 0-80k | 271 | 91 | 41 | -19.6% | -14.8% | 56 | 72 | 77 |
| Rmb 80-100k | 152 | 63 | 29 | -16.2% | -14.4% | 15 | 52 | 67 |
| Rmb 100-140k | 283 | 162 | 82 | -10.6% | -12.8% | 10 | 27 | 59 |
| Rmb 140k+ | 553 | 950 | 1113 | 11.4% | 3.2% | 7 | 7 | 9 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 510.0 | 827.8 | 1182.1 | 10.2% | 7.4% | 9 | 7 | 7 |
| Per capita (Rmb) | 113,210 | 176,727 | 246,354 | 9.3% | 6.9% | 9 | 7 | 6 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 158,312 | 271,010 | 400,289 | 11.4% | 8.1% | 15 | 9 | 8 |
| Per capita | 44,258 | 73,190 | 105,506 | 10.6% | 7.6% | 25 | 18 | 16 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 199 | 343 | 506 | 11.5% | 8.1% | 11 | 9 | 9 |
| Households 100k+ | 145 | 308 | 485 | 16.3% | 9.5% | 9 | 8 | 8 |

| Hangzhou Prefectur | e City | | | CA | GR | Ranking | | | |
|---------------------|-------------|-----------|------------|---------------------|---------------------|---------|------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | | |
| All households | | | | | | | | | |
| Avg Income | 158,311 | 271,008 | 400,288 | 5.5% | 4.0% | 15 | 9 | 8 | |
| Avg Expenditure | 76,111 | 110,033 | 144,123 | 3.8% | 2.7% | 15 | 12 | 11 | |
| Avg savings | 54,646 | 106,561 | 167,617 | 6.9% | 4.6% | 10 | 7 | 7 | |
| | | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | | |
| All Households | 95,849 | 139,189 | 182,270 | 3.8% | 2.7% | 12 | 12 | 12 | |
| Rmb 0-80k | 10,488 | 3,546 | 1,589 | - 10 3% | - <mark>7</mark> 7% | 40 | 69 | 75 | |
| Rmb 80-100k | 8,249 | 3,411 | 1,573 | - <mark>8</mark> 5% | - 7 5% | 17 | 52 | 68 | |
| Rmb 100-140k | 18,564 | 10,696 | 5,408 | -5 4% | - <mark>6</mark> 6% | 10 | 27 | 59 | |
| Rmb 140k+ | 58,549 | 121,535 | 173,700 | 7.6% | 3.6% | 9 | 9 | 8 | |

Hangzhou Prefecture City Income Distribution

 Households (000s)

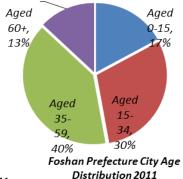
Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

^{*}Total Market Value = Average household expenditure times total number of househol

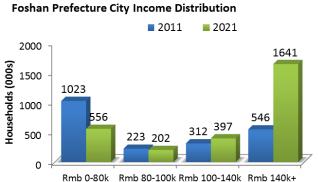




Foshan Prefecture City in Foshan Prefecture of Guangdong Province



| Foshan Prefecture Cit | ty | | | CA | GR | ı | Ranking | g |
|------------------------|---------------------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | | | | |
| Total | 74 <mark>0</mark> 0 | 8457 | 9431 | 2.7% | 2.2% | 8 | 8 | 7 |
| Aged 0-15 | 1264 | 1246 | 1328 | -0.3% | 1.3% | 7 | 5 | 5 |
| Aged 15-34 | 2226 | 2537 | 2573 | 2.7% | 0.3% | 8 | 7 | 6 |
| Aged 35-59 | 2951 | 3324 | 3796 | 2.4% | 2.7% | 8 | 8 | 6 |
| Aged 60+ | 960 | 1350 | 1733 | 7.1% | 5.1% | 9 | 8 | 8 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.52 | 3.42 | 3.37 | | | | | |
| All Households | 2104 | 2476 | 2796 | 3.3% | 2.5% | 8 | 8 | 8 |
| Rmb 0-80k | 1023 | 762 | 556 | 5.7% | 6.1% | 11 | 12 | 12 |
| Rmb 80-100k | 223 | 222 | 202 | 0.0% | 1.9% | 8 | 10 | 10 |
| Rmb 100-140k | 312 | 387 | 397 | 4.4% | 0.5% | 8 | 8 | 8 |
| Rmb 140k+ | 546 | 1105 | 1641 | 15.1% | 8.2% | 8 | 6 | 5 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 608.8 | 1032.0 | 1475.9 | 11.1% | 7.4% | 6 | 6 | 5 |
| Per capita (Rmb) | 82,272 | 122,025 | 156,504 | 8.2% | 5.1% | 24 | 22 | 21 |
| Household Income (R | Rmb pa) | | | | | | | |
| Per household | 120,828 | 185,649 | 248,284 | 9.0% | 6.0% | 29 | 30 | 33 |
| Per capita | 34,349 | 54,358 | 73,614 | 9.6% | 6.3% | 49 | 49 | 50 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 254 | 460 | 694 | 12.6% | 8.6% | 7 | 6 | 5 |
| Households 100k+ | 165 | 367 | 604 | 17.4% | 10.5% | 8 | 6 | 5 |



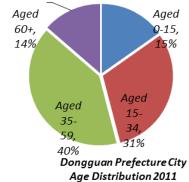
| Foshan Prefecture City | | | | CAGR | | | Ranking | | |
|------------------------------------------------------------|---------|---------|---------|------|------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 201 | 1/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | | |
| All households | | | | | | | | | |
| Avg Income | 120,814 | 185,641 | 248,280 | | 4.4% | 3.0% | 29 | 30 | 33 |
| Avg Expenditure | 71,568 | 104,466 | 136,317 | | 3.9% | 2.7% | 16 | 17 | 17 |
| Avg savings | 28,277 | 45,364 | 60,985 | | 4.8% | 3.0% | 51 | 51 | 52 |
| | | | | | | | | | |
| Total Market Value* Rmb Mn | | | | | | | | | |
| All Households | 150,561 | 258,686 | 381,163 | | 5.6% | 4.0% | 7 | 5 | 4 |
| Rmb 0-80k | 30,916 | 24,034 | 18,970 | -: | 2.5% | -2.3% | 11 | 11 | 11 |
| Rmb 80-100k | 13,401 | 13,418 | 12,356 | 1 | 0.0% | -0.8% | 8 | 9 | 9 |
| Rmb 100-140k | 23,780 | 29,826 | 30,956 | | 2.3% | 0.4% | 6 | 7 | 7 |
| Rmb 140k+ | 82,465 | 191,408 | 318,880 | | 8.8% | 5.2% | 8 | 5 | 4 |

^{*}Total Market Value = Average household expenditure times total number of househol

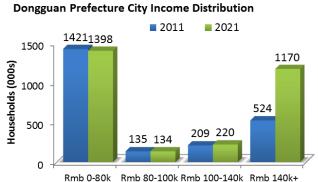




Dongguan Prefecture City in Dongguan Prefecture of Guangdong Province



| Dongguan Prefecture City | | | | CA | GR | Ranking | | |
|------------------------------|---------|---------|---------|---------------------|---------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 8375 | 9338 | 10171 | 2.2% | 1.7% | 7 | 7 | 6 |
| Aged 0-15 | 1267 | 993 | 884 | - <mark>4</mark> 8% | - 2 3% | 6 | 8 | 11 |
| Aged 15-34 | 2584 | 3232 | 3610 | 4.6% | 2.2% | 7 | 3 | 3 |
| Aged 35-59 | 3389 | 3632 | 3791 | 1.4% | 0.9% | 7 | 6 | 7 |
| Aged 60+ | 1135 | 1481 | 1886 | 5.5% | 5.0% | 7 | 7 | 7 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.66 | 3.53 | 3.48 | | | | | |
| All Households | 2289 | 2644 | 2922 | 2.9% | 2.0% | 7 | 7 | 6 |
| Rmb 0-80k | 1421 | 1416 | 1398 | -0.1% | -0.3% | 6 | 6 | 5 |
| Rmb 80-100k | 135 | 132 | 134 | -0.4% | 0.4% | 22 | 21 | 18 |
| Rmb 100-140k | 209 | 218 | 220 | 0.8% | 0.2% | 16 | 16 | 19 |
| Rmb 140k+ | 524 | 878 | 1170 | 10.9% | 5.9% | 9 | 8 | 8 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 440.9 | 665.6 | 888.5 | 8.6% | 5.9% | 11 | 11 | 11 |
| Per capita (Rmb) | 52,638 | 71,273 | 87,360 | 6.2% | 4.2% | 61 | 67 | 68 |
| Household Income (Rmb pa) | | | | | | | | |
| Per household | 104,249 | 156,683 | 207,357 | 8.5% | 5.8% | 44 | 46 | 46 |
| Per capita | 28,485 | 44,360 | 59,573 | 9.3% | 6.1% | 72 | 65 | 64 |
| Total Earned Income (Rmb Bn) | | | | | | | | |
| All Households | 239 | 414 | 606 | 11.7% | 7.9% | 9 | 8 | 7 |
| Households 100k+ | 168 | 338 | 527 | 15.0% | 9.3% | 7 | 7 | 7 |



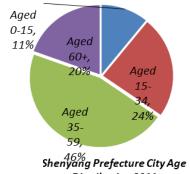
| Dongguan Prefecture City | | | | CA | Ranking | | | |
|------------------------------------------------------------|---------|---------|---------|---------|---------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 104,207 | 156,644 | 207,322 | 4.2% | 2.8% | 44 | 46 | 46 |
| Avg Expenditure | 59,256 | 83,220 | 105,511 | 3.5% | 2.4% | 38 | 33 | 31 |
| Avg savings | 26,195 | 41,950 | 57,246 | 4.8% | 3.2% | 60 | 57 | 56 |
| | | | | | | | | |
| Total Market Value* Rmb Mn | | | | | | | | |
| All Households | 135,609 | 220,022 | 308,319 | 5.0% | 3.4% | 8 | 7 | 6 |
| Rmb 0-80k | 26,906 | 26,857 | 27,093 | 0.0% | 0.1% | 13 | 10 | 9 |
| Rmb 80-100k | 7,692 | 7,197 | 7,107 | -0.7% | -0.1% | 18 | 19 | 17 |
| Rmb 100-140k | 15,484 | 15,669 | 15,419 | 0.1% | -0.2% | 13 | 14 | 14 |
| Rmb 140k+ | 85,528 | 170,299 | 258,701 | 7.1% | 4.3% | 7 | 6 | 5 |

^{*}Total Market Value = Average household expenditure times total number of househol

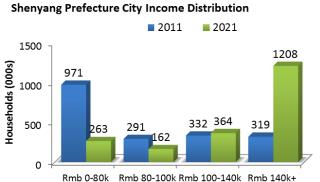




Shenyang Prefecture City in Shenyang Prefecture of Liaoning Province



| Shenyang Prefecture | City | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|----------------|----------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 5319 | 5272 | 5132 | -0.2% | -0.5% | 12 | 14 | 14 |
| Aged 0-15 | 579 | 460 | 387 | -4 5% | -3 4% | 17 | 28 | 34 |
| Aged 15-34 | 1260 | 1156 | 977 | -17% | - 3 /3% | 14 | 17 | 17 |
| Aged 35-59 | 2441 | 2314 | 2215 | -111% | -0 9% | 11 | 13 | 16 |
| Aged 60+ | 1039 | 1342 | 1553 | 5.3% | 3.0% | 8 | 9 | 9 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.78 | 2.64 | 2.57 | | | | | |
| All Households | 1913 | 1997 | 1997 | 0.9% | 0.0% | 9 | 10 | 10 |
| Rmb 0-80k | 971 | 504 | 263 | -1 2.3% | -12.2% | 12 | 19 | 28 |
| Rmb 80-100k | 291 | 256 | 162 | -2.5% | -8.7% | 6 | 8 | 14 |
| Rmb 100-140k | 332 | 447 | 364 | 6.1% | -4.0% | 6 | 6 | 9 |
| Rmb 140k+ | 319 | 790 | 1208 | 19.9% | 8 9% | 14 | 10 | 7 |
| GDP at 2009 real value | 2 | | | | | | | |
| Total (Rmb Bn) | 409.5 | 602.7 | 789.3 | 8.0% | 5.5% | 12 | 12 | 12 |
| Per capita (Rmb) | 76,984 | 114,318 | 153,800 | 8.2% | 6.1% | 31 | 26 | 23 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 97,947 | 150,713 | 209,608 | 9.0% | 6.8% | 52 | 48 | 44 |
| Per capita | 35,221 | 57,083 | 81,581 | 10.1% | 7.4% | 45 | 43 | 43 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 187 | 301 | 419 | 9.9% | 6.8% | 12 | 11 | 13 |
| Households 100k+ | 86 | 212 | 349 | 19.7% | 10.5% | 15 | 13 | 12 |



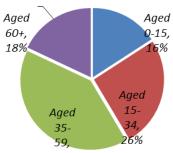
| Shenyang Prefecture | City | | | CA | GR | ı | Rankin | g |
|---------------------|------------|----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 97,943 | 150,710 | 209,608 | 4.4% | 3.4% | 52 | 48 | 44 |
| Avg Expenditure | 57,615 | 79,809 | 102,302 | 3.3% | 2.5% | 42 | 39 | 36 |
| Avg savings | 25,308 | 44,785 | 67,661 | 5.9% | 4.2% | 64 | 52 | 49 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | |
| All Households | 110,196 | 159,356 | 204,340 | 3.8% | 2.5% | 11 | 11 | 10 |
| Rmb 0-80k | 35,311 | 19,142 | 10,134 | 5.9% | 6.2% | 10 | 14 | 24 |
| Rmb 80-100k | 16,249 | 14,397 | 9,140 | 1.2% | 4.4% | 6 | 7 | 13 |
| Rmb 100-140k | 22,779 | 30,982 | 25,408 | 3.1% | 2.0% | 8 | 6 | 9 |
| Rmb 140k+ | 35,859 | 94,836 | 159,659 | 10.2% | 5.3% | 17 | 11 | 9 |

^{*}Total Market Value = Average household expenditure times total number of househol



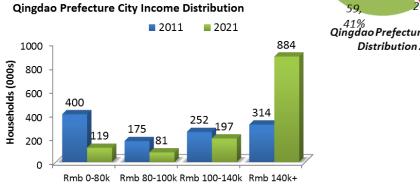


Qingdao Prefecture City in Qingdao Prefecture of Shandong Province



| 41% Qingdao Prefecture City Age |
|------------------------------------|
| Distribution 2011 |

| Qingdao Prefecture C | ity | | | CA | GR | ı | Ranking | | |
|------------------------|---------|---------|---------|---------|---------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| Population (000s) | | | | | | | | | |
| Total | 2882 | 3051 | 3173 | 1.1% | 0.8% | 25 | 26 | 25 | |
| Aged 0-15 | 454 | 472 | 482 | 0.8% | 0.4% | 25 | 26 | 23 | |
| Aged 15-34 | 743 | 788 | 794 | 1.2% | 0.1% | 26 | 23 | 22 | |
| Aged 35-59 | 1168 | 1092 | 1065 | -1.3% | -0.5% | 27 | 32 | 39 | |
| Aged 60+ | 517 | 698 | 831 | 6.2% | 3.5% | 21 | 22 | 23 | |
| Households (000s) | | | | | | | | | |
| Average HH size | 2.53 | 2.50 | 2.48 | | | | | | |
| All Households | 1141 | 1220 | 1281 | 1.3% | 1.0% | 19 | 19 | 19 | |
| Rmb 0-80k | 400 | 206 | 119 | -12.4% | -10.3% | 34 | 48 | 49 | |
| Rmb 80-100k | 175 | 125 | 81 | -6.5% | -8 4% | 13 | 23 | 37 | |
| Rmb 100-140k | 252 | 256 | 197 | 0.8% | -5 1% | 12 | 13 | 22 | |
| Rmb 140k+ | 314 | 633 | 884 | 15 1% | 6.9% | 15 | 12 | 12 | |
| GDP at 2009 real value | | | | | | | | | |
| Total (Rmb Bn) | 312.7 | 467.8 | 628.6 | 8.4% | 6.1% | 17 | 17 | 17 | |
| Per capita (Rmb) | 108,518 | 153,362 | 198,150 | 7.2% | 5.3% | 10 | 11 | 11 | |
| Household Income (R | mb pa) | | | | | | | | |
| Per household | 121,409 | 178,929 | 238,978 | 8.1% | 6.0% | 28 | 32 | 36 | |
| Per capita | 48,056 | 71,539 | 96,464 | 8.3% | 6.2% | 13 | 21 | 25 | |
| Total Earned Income (| Rmb Bn) | | | | | | | | |
| All Households | 138 | 218 | 306 | 9.5% | 7.0% | 14 | 16 | 17 | |
| Households 100k+ | 81 | 170 | 266 | 16.0% | 9.4% | 17 | 17 | 16 | |



| Qingdao Prefecture | City | | | CA | GR | | Ranking | 3 |
|---------------------|-------------|----------|------------|---------------|--------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 121,408 | 178,929 | 238,975 | 4.0% | 2.9% | 28 | 32 | 36 |
| Avg Expenditure | 60,907 | 81,342 | 101,046 | 2.9% | 2.2% | 35 | 37 | 38 |
| Avg savings | 40,912 | 65,374 | 91,467 | 4.8% | 3.4% | 22 | 27 | 32 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | |
| All Households | 69,478 | 99,208 | 129,399 | 3.6% | 2.7% | 16 | 17 | 18 |
| Rmb 0-80k | 13,818 | 7,272 | 4,237 | - 6.2% | 5 .3% | 28 | 45 | 50 |
| Rmb 80-100k | 8,827 | 6,325 | 4,090 | 3.3% | 4.3% | 14 | 24 | 38 |
| Rmb 100-140k | 15,632 | 16,039 | 12,399 | 0.3% | 2.5% | 12 | 13 | 23 |
| Rmb 140k+ | 31,201 | 69,571 | 108,673 | 8.3% | 4.6% | 21 | 17 | 16 |

^{*}Total Market Value = Average household expenditure times total number of househol





Ningbo Prefecture City

Ningbo Prefecture City in Ningbo Prefecture of Zhejiang Province

Ranking

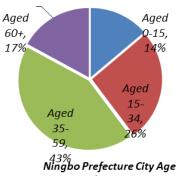
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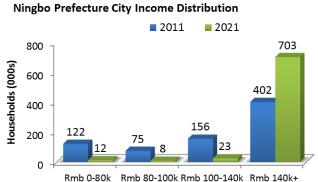
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CAGR



Distribution 2011

| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
|------------------------|---------|---------|---------|-----------------------|-----------------------|------|------|------|
| Population (000s) | | | | | | | | |
| Total | 2305 | 2344 | 2353 | 0.3% | 0.1% | 35 | 36 | 41 |
| Aged 0-15 | 317 | 293 | 286 | 1.6% | - 0.5% | 40 | 44 | 47 |
| Aged 15-34 | 601 | 626 | 601 | 0.8% | 0.8% | 35 | 29 | 32 |
| Aged 35-59 | 995 | 965 | 965 | 0.6% | 0.0% | 33 | 41 | 41 |
| Aged 60+ | 392 | 459 | 501 | 3.2% | 1.7% | 29 | 33 | 35 |
| | | | | | | | | |
| Households (000s) | | | | | | | | |
| Average HH size | 3.05 | 3.11 | 3.15 | | 5 | | | |
| All Households | 755 | 753 | 746 | 0.0% | -0.2% | 36 | 38 | 42 |
| Rmb 0-80k | 122 | 29 | 12 | -25. <mark>0</mark> % | -16. <mark>8</mark> % | 85 | 97 | 98 |
| Rmb 80-100k | 75 | 21 | 8 | -22.8% | -17.0% | 44 | 91 | 98 |
| Rmb 100-140k | 156 | 57 | 23 | -18. <mark>2</mark> % | -16. <mark>3</mark> % | 21 | 84 | 96 |
| Rmb 140k+ | 402 | 647 | 703 | 10.0% | 1.7% | 11 | 11 | 18 |
| | | | | | | | | |
| GDP at 2009 real value | • | | | | | | | |
| Total (Rmb Bn) | 311.0 | 485.6 | 673.1 | 9.3% | 6.7% | 18 | 16 | 14 |
| Per capita (Rmb) | 134,943 | 207,168 | 286,034 | 9.0% | 6.7% | 4 | 3 | 2 |
| | | | | | | | | |
| Household Income (R | mb pa) | | | | | | | |



| Ningbo Prefecture C | ity | | | CA | GR | ı | Rankin | 3 |
|---------------------|-------------|-----------|------------|----------------------|----------------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 183,005 | 367,237 | 580,386 | 7.2% | 4.7% | 6 | 4 | 1 |
| Avg Expenditure | 84,024 | 135,775 | 186,159 | 4.9% | 3.2% | 8 | 7 | 4 |
| Avg savings | 65,831 | 151,929 | 253,460 | 8.7% | 5.3% | 4 | 2 | 1 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 63,423 | 102,298 | 138,951 | 4.9% | 3.1% | 19 | 15 | 16 |
| Rmb 0-80k | 4,734 | 1,128 | 448 | - 13 .4% | - <mark>8.</mark> 8% | 78 | 96 | 98 |
| Rmb 80-100k | 4,050 | 1,115 | 440 | -12 1% | - <mark>8.</mark> 9% | 40 | 90 | 98 |
| Rmb 100-140k | 10,251 | 3,783 | 1,556 | - <mark>9.</mark> 5% | - <mark>8.</mark> 5% | 18 | 83 | 96 |
| Rmb 140k+ | 44,388 | 96,272 | 136,507 | 8.0% | 3.6% | 11 | 10 | 12 |

^{*}Total Market Value = Average household expenditure times total number of househol



Per household

All Households

Households 100k+

Total Earned Income (Rmb Bn)

Per capita

183,007

138

109

367,237

59,938 118,054 184,105

277

263

580,388

433

426

14.9%

14.5%

14.9%

19.3%

9.6%

9.3%

9.4%

10.2%

6

4

15

11

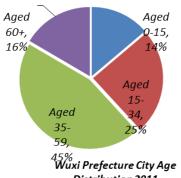
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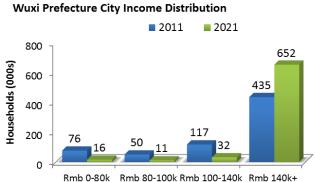
10



Wuxi Prefecture City in Wuxi Prefecture of Jiangsu Province



| Wuxi Prefecture City | | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|-----------------------|-----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | | | | |
| Total | 2488 | 2612 | 2680 | 1.0% | 0.5% | 31 | 31 | 34 |
| Aged 0-15 | 341 | 403 | 396 | 3.4% | -0.4% | 36 | 35 | 32 |
| Aged 15-34 | 611 | 513 | 435 | - <mark>3.</mark> 4% | -3.2% | 34 | 42 | 46 |
| Aged 35-59 | 1126 | 1227 | 1337 | 1.7% | 1.7% | 30 | 29 | 27 |
| Aged 60+ | 410 | 469 | 512 | 2.7% | 1.8% | 26 | 32 | 34 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.66 | 3.74 | 3.77 | | | | | |
| All Households | 679 | 699 | 711 | 0.6% | 0.3% | 38 | 42 | 45 |
| Rmb 0-80k | 76 | 30 | 16 | -17.3% | -12.0% | 94 | 95 | 96 |
| Rmb 80-100k | 50 | 21 | 11 | -16.1% | -12.0% | 71 | 90 | 92 |
| Rmb 100-140k | 117 | 58 | 32 | -13. <mark>3</mark> % | -11. <mark>3</mark> % | 32 | 83 | 90 |
| Rmb 140k+ | 435 | 591 | 652 | 6.3% | 2.0% | 10 | 15 | 19 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 324.2 | 486.0 | 655.5 | 8.4% | 6.2% | 15 | 15 | 16 |
| Per capita (Rmb) | 130,311 | 186,062 | 244,632 | 7.4% | 5.6% | 6 | 6 | 7 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 218,281 | 350,489 | 485,552 | 9.9% | 6.7% | 3 | 5 | 5 |
| Per capita | 59,612 | 93,767 | 128,742 | 9.5% | 6.5% | 6 | 6 | 6 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 148 | 245 | 345 | 10.6% | 7.1% | 13 | 15 | 15 |
| Households 100k+ | 125 | 231 | 336 | 13.0% | 7.8% | 10 | 11 | 13 |



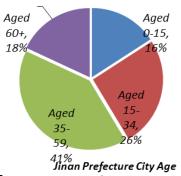
| Wuxi Prefecture City | | | | CA | GR | | Ranking | g |
|----------------------|------------|-----------|------------|----------------------|----------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 218,279 | 350,487 | 485,551 | 4.8% | 3.3% | 3 | 5 | 5 |
| Avg Expenditure | 92,457 | 132,026 | 168,694 | 3.6% | 2.5% | 7 | 8 | 7 |
| Avg savings | 84,374 | 143,424 | 204,213 | 5.4% | 3.6% | 2 | 3 | 3 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 62,818 | 92,252 | 119,860 | 3.9% | 2.7% | 20 | 18 | 20 |
| Rmb 0-80k | 2,656 | 1,026 | 540 | -9.1% | -6.2% | 94 | 98 | 95 |
| Rmb 80-100k | 2,502 | 1,040 | 548 | -8.4% | -6.2% | 73 | 94 | 93 |
| Rmb 100-140k | 7,235 | 3,567 | 1,960 | - <mark>6.</mark> 8% | - 5. 8% | 36 | 87 | 90 |
| Rmb 140k+ | 50,425 | 86,619 | 116,812 | 5.6% | 3.0% | 10 | 12 | 15 |

^{*}Total Market Value = Average household expenditure times total number of househol

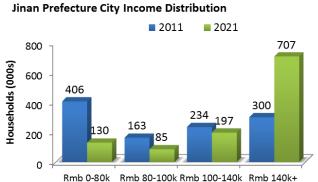




Jinan Prefecture City in Jinan Prefecture of Shandong Province



| | | | CA | GR | ı | Ranking | 3 |
|---------|--------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | , | | | | |
| 3588 | 3669 | 3702 | 0.4% | 0.2% | 18 | 20 | 22 |
| 566 | 568 | 563 | 0.1% | -0.2% | 18 | 19 | 20 |
| 923 | 948 | 927 | 0.5% | 0.5% | 19 | 20 | 20 |
| 1454 | 1313 | 1243 | 2.0% | 1.1% | 19 | 25 | 29 |
| 646 | 840 | 970 | 5.4% | 2.9% | 17 | 17 | 21 |
| | | | | | | | |
| 3.25 | 3.11 | 3.31 | | | | | |
| 1104 | 1179 | 1120 | 1.3% | -10% | 20 | 21 | 26 |
| 406 | 230 | 130 | -10.8% | -10.7% | 33 | 45 | 47 |
| 163 | 134 | 85 | -3.9% | -8.6% | 14 | 20 | 35 |
| 234 | 259 | 197 | 2.0% | -5 3% | 13 | 12 | 21 |
| 300 | 557 | 707 | 13 2% | 4.9% | 16 | 16 | 17 |
| | | | | | | | |
| • | | | | | | | |
| 272.8 | 381.4 | 489.6 | 6.9% | 5.1% | 20 | 20 | 23 |
| 76,036 | 103,945 | 132,255 | 6.5% | 4.9% | 32 | 32 | 33 |
| mb pa) | | | | | | | |
| 121,440 | 166,590 | 214,898 | 6.5% | 5.2% | 27 | 38 | 41 |
| 37,352 | 53,531 | 65,022 | 7.5% | 4.0% | 37 | 52 | 58 |
| Rmb Bn) | | | | | | | |
| | 196 | 241 | 7 9% | 1 2% | 16 | 19 | 21 |
| 79 | 147 | 203 | | | 19 | 20 | 22 |
| | 3588 566 923 1454 646 3.25 1104 406 163 234 300 272.8 76,036 mb pa) 121,440 37,352 Rmb Bn) | 3588 3669 566 568 923 948 1454 1313 646 840 3.25 3.11 1104 1179 406 230 163 134 234 259 300 557 272.8 381.4 76,036 103,945 mb pa) 121,440 166,590 37,352 53,531 Rmb Bn) 134 196 | 3588 3669 3702 566 568 563 923 948 927 1454 1313 1243 646 840 970 3.25 3.11 3.31 1104 1179 1120 406 230 130 163 134 85 234 259 197 300 557 707 2 272.8 381.4 489.6 76,036 103,945 132,255 mb pa) 121,440 166,590 214,898 37,352 53,531 65,022 Rmb Bn) 134 196 241 | 2011 2016 2021 2011/16 3588 3669 3702 0.4% 566 568 563 0.1% 923 948 927 0.5% 1454 1313 1243 22.0% 646 840 970 5.4% 3.25 3.11 3.31 1104 1179 1120 1.3% 406 230 130 10 8% 163 134 85 -3 9% 234 259 197 2.0% 300 557 707 13 2% 272.8 381.4 489.6 6.9% 76,036 103,945 132,255 6.5% mb pa) 121,440 166,590 214,898 6.5% 37,352 53,531 65,022 7.5% Rmb Bn) 134 196 241 7.9% | 3588 3669 3702 0.4% 0.2% 566 568 563 0.1% -0.2% 923 948 927 0.5% -0.5% 1.1% 646 840 970 5.4% 1.9% 1.1% 406 230 130 -16.8% -10.7% 163 134 85 -3.9% -8.6% 234 259 197 2.0% -5.3% 300 557 707 13.2% 4.9% 272.8 381.4 489.6 6.9% 5.1% 76,036 103,945 132,255 6.5% 4.9% mb pa) 121,440 166,590 214,898 6.5% 5.2% 7.5% 4.0% Rmb Bn) 134 196 241 7.9% 4.2% | 2011 2016 2021 2011/16 2016/21 2011 3588 3669 3702 0.4% 0.2% 18 566 568 563 0.1% -0.2% 18 923 948 927 0.5% -0.5% 19 1454 1313 1243 2.0% 1.1% 19 646 840 970 5.4% 2.9% 17 3.25 3.11 3.31 1104 1179 1120 1.8% -1 0% 20 406 230 130 -16.8% 10.7% 33 163 134 85 -3.9% -8.6% 14 234 259 197 2.0% -5.3% 13 300 557 707 13.2% 4.9% 16 272.8 381.4 489.6 6.9% 5.1% 20 76,036 103,945 132,255 6.5% 4.9% 32 mb pa) 121,440 166,590 214,898 6.5% 5.2% 27 37,352 53,531 65,022 7.5% 4.0% 37 Rmb Bn) Rmb Bn) | 2011 2016 2021 2011/16 2016/21 2011 2016 3588 3669 3702 0.4% 0.2% 18 20 566 568 563 0.1% -0.2% 18 19 923 948 927 0.5% -0.5% 19 20 1454 1313 1243 2.0% 11.1% 19 25 646 840 970 5.4% 2.9% 17 17 3.25 3.11 3.31 1104 1179 1120 1.3% -1/0% 20 21 406 230 130 10 10.8% -1/7% 33 45 163 134 85 -3/9% -3/6% 14 20 234 259 197 2.0% -5/3% 13 12 300 557 707 13/2% 4.9% 16 16 272.8 381.4 489.6 6.9% 5.1% 20 20 76,036 103,945 132,255 6.5% 4.9% 32 32 mb pa) 121/440 166,590 214,898 6.5% 5.2% 27 38 37,352 53,531 65,022 7.5% 4.0% 37 52 Rmb Bn) 134 196 241 7.9% 4.2% 16 19 |



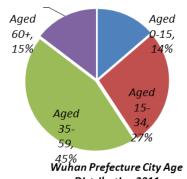
| Jinan Prefecture City | / | | | CA | GR | 1 | Rankin | g |
|-----------------------|-------------|-----------|------------|-----------|---------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 121,435 | 166,588 | 214,897 | 3.2% | 2.6% | 27 | 38 | 41 |
| Avg Expenditure | 62,017 | 77,112 | 93,301 | 2.2% | 1.9% | 33 | 42 | 45 |
| Avg savings | 39,618 | 60,068 | 80,958 | 4.2% | 3.0% | 25 | 34 | 40 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 68,449 | 90,921 | 104,511 | 2.9% | 1.4% | 17 | 20 | 22 |
| Rmb 0-80k | 13,529 | 8,089 | 4,612 | -5.0% | -5 .5% | 29 | 40 | 47 |
| Rmb 80-100k | 8,276 | 6,761 | 4,324 | -2.0% | 4.4% | 16 | 21 | 37 |
| Rmb 100-140k | 14,655 | 16,193 | 12,399 | 1.0% | - 2.6% | 15 | 12 | 24 |
| Rmb 140k+ | 31,989 | 59,878 | 83,176 | 6.5% | 3.3% | 20 | 23 | 24 |

^{*}Total Market Value = Average household expenditure times total number of househol

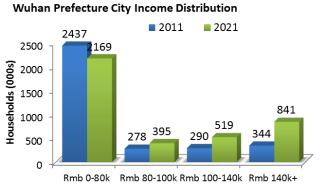




Wuhan Prefecture City in Wuhan Prefecture of Hubei Province



| Wuhan Prefecture City | | | | CA | GR | | Ranking | |
|------------------------|---------|--------|---------|---------|---------------|------|------------|------|
| Wullan Flerecture City | | | | | | | IVAIIKIIIE | 5 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 10145 | 10853 | 11320 | 1,4% | 0.8% | 6 | 5 | 5 |
| Aged 0-15 | 1378 | 1242 | 1035 | -1.1% | -3 .6% | 5 | 6 | 8 |
| Aged 15-34 | 2764 | 2706 | 2490 | -0.4% | -1.7% | 6 | 6 | 7 |
| Aged 35-59 | 4527 | 4883 | 5208 | 1,5% | 1.3% | 4 | 5 | 5 |
| Aged 60+ | 1475 | 2022 | 2587 | 6.5% | 5.1% | 5 | 6 | 6 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.03 | 2.94 | 2.88 | | | | | |
| All Households | 3349 | 3689 | 3924 | 2.0% | 1.2% | 5 | 5 | 5 |
| Rmb 0-80k | 2437 | 2301 | 2169 | -1.1% | -1.2% | 4 | 3 | 4 |
| Rmb 80-100k | 278 | 360 | 395 | 5.3% | 1.9% | 7 | 6 | 5 |
| Rmb 100-140k | 290 | 429 | 519 | 8.1% | 3.9% | 9 | 7 | 6 |
| Rmb 140k+ | 344 | 600 | 841 | 11.8% | 7.0% | 12 | 14 | 13 |
| GDP at 2009 real value | | | | | | | | |
| Total (Rmb Bn) | 604.3 | 814.8 | 983.7 | 6.2% | 3.8% | 7 | 8 | 8 |
| Per capita (Rmb) | 59,568 | 75,080 | 86,905 | 4.7% | 3.0% | 51 | 63 | 70 |
| | | | | | | | | |
| Household Income (Rr | nb pa) | | | | | | | |
| Per household | 71,943 | 91,560 | 107,833 | 4.9% | 3.3% | 87 | 93 | 94 |
| Per capita | 23,751 | 31,122 | 37,382 | 5.6% | 3.7% | 85 | 88 | 90 |
| Total Earned Income (I | Rmb Bn) | | | | | | | |
| All Households | 241 | 338 | 423 | 7.0% | 4.6% | 8 | 10 | 12 |
| Households 100k+ | 102 | 181 | 258 | 12.2% | 7.4% | 13 | 15 | 17 |



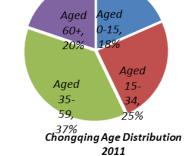
| Wuhan Prefecture Ci | ty | | | CA | GR | ı | Rankin | 3 |
|---------------------|------------|----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | b) | | | |
| All households | | | | | | | | |
| Avg Income | 71,900 | 91,539 | 107,813 | 2.4% | 1.6% | 87 | 93 | 94 |
| Avg Expenditure | 40,403 | 48,290 | 54,465 | 1.8% | 1.2% | 92 | 94 | 94 |
| Avg savings | 20,598 | 28,334 | 34,933 | 3.2% | 2.1% | 81 | 88 | 88 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | |
| All Households | 135,319 | 178,146 | 213,733 | 2.8% | 1.8% | 9 | 10 | 9 |
| Rmb 0-80k | 61,405 | 59,574 | 56,458 | -0.3% | -0.5% | 4 | 5 | 4 |
| Rmb 80-100k | 14,200 | 18,391 | 20,220 | 2.6% | 1.0% | 7 | 6 | 5 |
| Rmb 100-140k | 18,176 | 26,893 | 32,609 | 4.0% | 1.9% | 11 | 8 | 6 |
| Rmb 140k+ | 41,537 | 73,288 | 104,446 | 5.8% | 3.6% | 13 | 14 | 17 |

^{*}Total Market Value = Average household expenditure times total number of househol

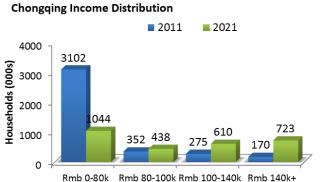




Chongqing in Prefecture of Chongqing Province



| Chongqing | | | | CA | GR | | Ranking | 3 |
|------------------------|----------|--------|---------|----------------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 12055 | 10525 | 9058 | -2. 7 % | -3.0% | 3 | 6 | 8 |
| Aged 0-15 | 2214 | 1738 | 1394 | -4.7% | -4.3% | 1 | 4 | 4 |
| Aged 15-34 | 2962 | 2490 | 1997 | -3.4% | -4.3% | 4 | 8 | 9 |
| Aged 35-59 | 4496 | 3576 | 2885 | -4.5% | -4.2% | 5 | 7 | 10 |
| Aged 60+ | 2384 | 2720 | 2782 | 2.7% | 0.4% | 3 | 3 | 3 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.09 | 3.15 | 3.22 | | | | | |
| All Households | 3899 | 3345 | 2815 | -8.0% | -3.4% | 3 | 6 | 7 |
| Rmb 0-80k | 3102 | 1856 | 1044 | -9.8% | -10.9% | 3 | 5 | 7 |
| Rmb 80-100k | 352 | 506 | 438 | 7.5% | -2.8% | 4 | 3 | 4 |
| Rmb 100-140k | 275 | 535 | 610 | 14.2% | 2.7% | 11 | 4 | 4 |
| Rmb 140k+ | 170 | 449 | 723 | 21.4% | 10.0% | 29 | 20 | 16 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 596.3 | 801.4 | 937.7 | 6.1% | 3.2% | 8 | 9 | 10 |
| Per capita (Rmb) | 49,462 | 76,149 | 103,526 | 9.0% | 6.3% | 70 | 61 | 56 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 60,920 | 89,355 | 117,444 | 8.0% | 5.6% | 99 | 94 | 90 |
| Per capita | 19,704 | 28,403 | 36,504 | 7.6% | 5.1% | 98 | 92 | 91 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 238 | 299 | 331 | 4.7% | 2.0% | 10 | 12 | 16 |
| Households 100k+ | 45 | 118 | 187 | 21.2% | 9.7% | 30 | 26 | 25 |



| Chongqing | | | | CA | GR | | Ranking | 3 |
|---------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 60,889 | 89,353 | 117,442 | 3.9% | 2.8% | 99 | 94 | 90 |
| Avg Expenditure | 41,725 | 56,783 | 70,682 | 3.1% | 2.2% | 82 | 77 | 72 |
| Avg savings | 11,184 | 19,407 | 27,994 | 5.7% | 3.7% | 100 | 97 | 95 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 162,689 | 189,964 | 198,994 | 1.6% | 0.5% | 6 | 9 | 11 |
| Rmb 0-80k | 103,857 | 69,562 | 40,831 | 3.9% | 5.2% | 3 | 3 | 6 |
| Rmb 80-100k | 20,494 | 29,617 | 25,754 | 3.8% | 1.4% | 4 | 3 | 4 |
| Rmb 100-140k | 19,900 | 38,943 | 44,741 | 6.9% | 1.4% | 9 | 4 | 4 |
| Rmb 140k+ | 18,438 | 51,842 | 87,668 | 10.9% | 5.4% | 31 | 25 | 23 |

^{*}Total Market Value = Average household expenditure times total number of househol



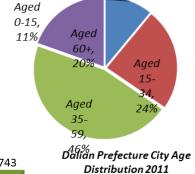


Dalian Prefecture City

Dalian Prefecture City in Dalian Prefecture of Liaoning Province

Ranking

CAGR



| 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
|---------|--------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | | | | | | |
| 3183 | 3267 | 3284 | 0.5% | 0 1% | 19 | 23 | 24 |
| 347 | 285 | 248 | -3 .8% | -2 .8% | 34 | 49 | 52 |
| 755 | 716 | 624 | -1.0% | -2 .7% | 25 | 25 | 30 |
| 1461 | 1434 | 1419 | -0.4% | -0.2% | 18 | 21 | 25 |
| 621 | 831 | 993 | 6.0% | 3 6% | 18 | 19 | 20 |
| | | | | | | | |
| | | | | | | | |
| 2.51 | 2.41 | 2.37 | | | | | |
| 1266 | 1354 | 1385 | 13% | 0.5% | 16 | 16 | 17 |
| 663 | 388 | 221 | -1 0.1% | - 1 0.7% | 18 | 26 | 33 |
| 196 | 192 | 136 | -0.4% | -6 .7% | 10 | 12 | 17 |
| 217 | 310 | 285 | 7.5% | -1.7% | 15 | 11 | 11 |
| 191 | 463 | 743 | 19.4% | 9.9% | 27 | 18 | 15 |
| | | | | | | | |
| e | | | | | | | |
| 341.6 | 510.4 | 679.9 | 8.4% | 5.9% | 14 | 13 | 13 |
| 107,329 | 156,229 | 207,042 | 7.8% | 5.8% | 11 | 9 | 8 |
| | | | | | | | |
| lmb pa) | | | | | | | |
| 93,431 | 135,985 | 183,987 | 7.8% | 6.2% | 54 | 55 | 52 |
| 37,167 | 56,346 | 77,609 | 8.7% | 6.6% | 38 | 44 | 46 |
| | 3183 347 755 1461 621 2.51 1266 663 196 217 191 e 341.6 107,329 | 3183 3267 347 285 755 716 1461 1434 621 831 2.51 2.41 1266 1354 663 388 196 192 217 310 191 463 e 341.6 510.4 107,329 156,229 amb pa) 93,431 135,985 | 3183 3267 3284 347 285 248 755 716 624 1461 1434 1419 621 831 993 2.51 2.41 2.37 1266 1354 1385 663 388 221 196 192 136 217 310 285 191 463 743 e 341.6 510.4 679.9 107,329 156,229 207,042 cmb pa) 93,431 135,985 183,987 | 3183 3267 3284 0,5% 347 285 248 3.8% 755 716 624 -1.0% 1461 1434 1419 -0.4% 621 831 993 6.0% 2.51 2.41 2.37 1266 1354 1385 1.3% 663 388 221 10.1% 196 192 136 -0.4% 217 310 285 7.5% 191 463 743 19.4% e 341.6 510.4 679.9 8.4% 107,329 156,229 207,042 7.8% cmb pa) 93,431 135,985 183,987 7.8% | 3183 3267 3284 0,5% 0,1% 347 285 248 3.8% -2.8% 755 716 624 -1.0% -2.7% 1461 1434 1419 -0.4% -0.2% 621 831 993 6.0% 3.6% 2.51 2.41 2.37 1266 1354 1385 1,3% 0,5% 663 388 221 -10.1% -10.7% 196 192 136 -0.4% -5.7% 217 310 285 7,5% -1.7% 191 463 743 19.4% 9,9% e 341.6 510.4 679.9 8.4% 5.9% 107,329 156,229 207,042 7.8% 5.8% emb pa) 93,431 135,985 183,987 7.8% 6.2% | 3183 3267 3284 0.5% 0.1% 19 347 285 248 3.8% 2.8% 34 755 716 624 1.0% 2.7% 25 1461 1434 1419 -0.4% -0.2% 18 621 831 993 6.0% 3.6% 18 2.51 2.41 2.37 1266 1354 1385 1.3% 0.5% 16 663 388 221 10.1% 10.7% 18 196 192 136 -0.4% 6.7% 10 217 310 285 7.5% -1.7% 15 191 463 743 19.4% 9.9% 27 e 341.6 510.4 679.9 8.4% 5.9% 14 107,329 156,229 207,042 7.8% 5.8% 11 emb pa) 93,431 135,985 183,987 7.8% 6.2% 54 | 3183 3267 3284 0 5% 0 1% 19 23 347 285 248 2 8% 2 8% 34 49 755 716 624 1.0% 2.7% 25 25 1461 1434 1419 621 831 993 6 0% 3 6% 18 19 2.51 2.41 2.37 1266 1354 1385 1.3% 0.5% 16 16 663 388 221 10.1% 10.7% 18 26 196 192 136 -0.4% 5.7% 10 12 217 310 285 7.5% -1.7% 15 11 191 463 743 19.4% 9.9% 27 18 26 341.6 510.4 679.9 8.4% 5.9% 14 13 107,329 156,229 207,042 7.8% 5.8% 11 9 8 10 10 10 10 10 10 10 10 10 10 10 10 10 |



| Dalian Prefecture City | 1 | | | CA | GR | | Ranking | 3 |
|------------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household II | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 93,429 | 135,984 | 183,985 | 3.8% | 3.1% | 54 | 55 | 52 |
| Avg Expenditure | 55,823 | 73,768 | 92,377 | 2.8% | 2.3% | 51 | 51 | 47 |
| Avg savings | 23,657 | 39,545 | 58,232 | 5.3% | 3.9% | 67 | 60 | 55 |
| | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | | | | |
| All Households | 70,684 | 99,859 | 127,965 | 3.5% | 2.5% | 14 | 16 | 19 |
| Rmb 0-80k | 24,670 | 15,103 | 8,715 | 4.8% | 5.3% | 14 | 18 | 29 |
| Rmb 80-100k | 10,992 | 10,822 | 7,681 | 0.2% | 3.4% | 9 | 12 | 15 |
| Rmb 100-140k | 14,859 | 21,492 | 19,872 | 3.8% | 0.8% | 14 | 9 | 12 |
| Rmb 140k+ | 20,163 | 52,441 | 91,697 | 10.0% | 5.7% | 28 | 24 | 20 |

^{*}Total Market Value = Average household expenditure times total number of househol



Total Earned Income (Rmb Bn)

118

50

184

120

255

9.2%

6.7%

19.1% 11.0%

21

27

21

24

20

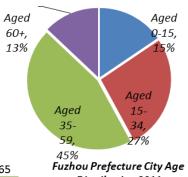
23

All Households

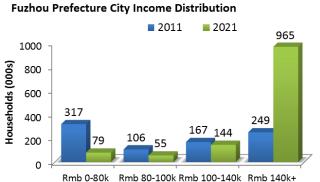
Households 100k+



Fuzhou Prefecture City in Fuzhou Prefecture of Fujian Province



| Fuzhou Prefecture Cit | у | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|---------------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 2935 | 3604 | 4533 | 4.2% | 4.7% | 24 | 21 | 18 |
| Aged 0-15 | 453 | 485 | 413 | 1.4% | -3.2% | 26 | 24 | 29 |
| Aged 15-34 | 784 | 542 | 457 | - 7.1% | -3.4% | 23 | 39 | 44 |
| Aged 35-59 | 1321 | 1861 | 2364 | 7.1% | 4.9% | 21 | 18 | 15 |
| Aged 60+ | 377 | 715 | 1299 | 13.7% | 12.7% | 32 | 21 | 14 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.50 | 3.64 | 3.65 | | | | | |
| All Households | 839 | 989 | 1243 | 3.3% | 4.7% | 29 | 28 | 22 |
| Rmb 0-80k | 317 | 138 | 79 | -15.3% | -10.6% | 46 | 62 | 62 |
| Rmb 80-100k | 106 | 75 | 55 | -65% | -6 1% | 28 | 43 | 49 |
| Rmb 100-140k | 167 | 171 | 144 | 0.5% | -3 4% | 17 | 26 | 33 |
| Rmb 140k+ | 249 | 604 | 965 | 19,4% | 9.8% | 20 | 13 | 10 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 181.2 | 308.6 | 488.2 | 11.2% | 9.6% | 33 | 28 | 24 |
| Per capita (Rmb) | 61,715 | 85,639 | 107,711 | 6.8% | 4.7% | 48 | 49 | 47 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 122,281 | 209,159 | 287,846 | 11.3% | 6.6% | 26 | 19 | 24 |
| Per capita | 34,956 | 57,408 | 78,951 | 10.4% | 6.6% | 47 | 42 | 45 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 103 | 207 | 358 | 15.1% | 11.6% | 23 | 17 | 14 |
| Households 100k+ | 65 | 173 | 326 | 21.7% | 13.5% | 23 | 16 | 14 |



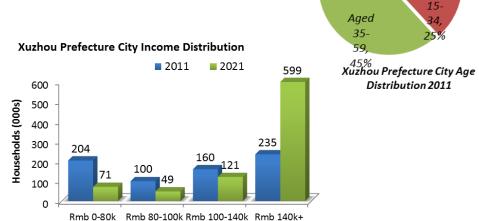
| Fuzhou Prefecture C | City | | | CA | GR | | Ranking | 3 |
|---------------------|-------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 122,268 | 209,156 | 287,844 | 5.5% | 3.2% | 26 | 19 | 24 |
| Avg Expenditure | 62,097 | 90,230 | 112,111 | 3.8% | 2.2% | 32 | 24 | 27 |
| Avg savings | 39,985 | 79,483 | 117,053 | 7.1% | 3.9% | 24 | 17 | 20 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 52,108 | 89,250 | 139,388 | 5.5% | 4.6% | 24 | 21 | 15 |
| Rmb 0-80k | 10,030 | 4,967 | 3,076 | 6.8% | 4.7% | 45 | 58 | 59 |
| Rmb 80-100k | 5,700 | 4,073 | 2,966 | 3.3% | 3.1% | 27 | 45 | 49 |
| Rmb 100-140k | 10,873 | 11,200 | 9,455 | 0.3% | 1.7% | 17 | 25 | 32 |
| Rmb 140k+ | 25,505 | 69,010 | 123,891 | 10.5% | 6.0% | 24 | 18 | 13 |

^{*}Total Market Value = Average household expenditure times total number of househol





Xuzhou Prefecture City in Xuzhou Prefecture of Jiangsu Province



Aged

60+,

16%

Aged

Aged

| Xuzhou Prefecture Ci | ty | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|----------------------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1971 | 2131 | 2241 | 1.6% | 1.0% | 42 | 43 | 45 |
| Aged 0-15 | 270 | 329 | 331 | 4.0% | 0.1% | 49 | 39 | 42 |
| Aged 15-34 | 484 | 418 | 364 | -2 .9% | -2.8% | 46 | 54 | 56 |
| Aged 35-59 | 892 | 1001 | 1118 | 2.3% | 2.2% | 40 | 39 | 35 |
| Aged 60+ | 325 | 383 | 428 | 3.3% | 2.3% | 40 | 42 | 43 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.82 | 2.82 | 2.67 | | | | | |
| All Households | 698 | 757 | 839 | 1.6% | 2.1% | 37 | 37 | 39 |
| Rmb 0-80k | 204 | 111 | 71 | -11.5% | -8.5% | 68 | 69 | 65 |
| Rmb 80-100k | 100 | 70 | 49 | - <mark>7.</mark> 0% | - <mark>6.</mark> 9% | 30 | 48 | 54 |
| Rmb 100-140k | 160 | 150 | 121 | -13% | -42% | 20 | 29 | 43 |
| Rmb 140k+ | 235 | 426 | 599 | 12.7% | 7.0% | 21 | 22 | 24 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 115.5 | 171.9 | 232.1 | 8.3% | 6.2% | 47 | 44 | 44 |
| Per capita (Rmb) | 58,606 | 80,687 | 103,539 | 6.6% | 5.1% | 53 | 52 | 55 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 134,706 | 191,946 | 250,189 | 7.3% | 5.4% | 18 | 28 | 32 |
| Per capita | 47,725 | 68,153 | 93,702 | 7.4% | 6.6% | 14 | 25 | 28 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 94 | 145 | 210 | 9.1% | 7.7% | 25 | 28 | 28 |
| Households 100k+ | 61 | 117 | 185 | 14.0% | 9.6% | 24 | 27 | 26 |

| Xuzhou Prefecture Ci | ity | | | CA | GR | ı | Rankin | 3 |
|----------------------|------------|-----------|------------|---------------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 134,704 | 191,943 | 250,187 | 3.6% | 2.7% | 18 | 28 | 32 |
| Avg Expenditure | 64,473 | 83,969 | 102,428 | 2.7% | 2.0% | 27 | 31 | 35 |
| Avg savings | 47,834 | 72,752 | 98,539 | 4.3% | 3.1% | 17 | 23 | 27 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | | | | |
| All Households | 45,028 | 63,532 | 85,982 | 3.5% | 3.1% | 34 | 34 | 33 |
| Rmb 0-80k | 6,962 | 3,843 | 2,476 | -5.8% | 4.3% | 60 | 68 | 64 |
| Rmb 80-100k | 4,948 | 3,454 | 2,413 | - 3.5% | -3.5% | 32 | 50 | 57 |
| Rmb 100-140k | 9,739 | 9,216 | 7,469 | -0.6% | -2.1% | 20 | 33 | 46 |
| Rmb 140k+ | 23,379 | 47,020 | 73,624 | 7.2% | 4.6% | 25 | 26 | 27 |

^{*}Total Market Value = Average household expenditure times total number of househol



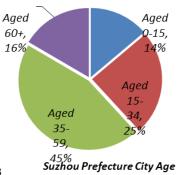


Suzhou Prefecture City

Suzhou Prefecture City in Suzhou Prefecture of Jiangsu Province

Ranking

CAGR



Distribution 2011

99

| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
|------------------------|---------|---------|---------|-----------------------|-----------------------|------|------|------|
| Population (000s) | | | | | | | | |
| Total | 2505 | 2623 | 2692 | 0.9% | 0.5% | 30 | 30 | 32 |
| Aged 0-15 | 344 | 405 | 398 | 3.3% | -0. <mark>4</mark> % | 35 | 34 | 31 |
| Aged 15-34 | 614 | 515 | 437 | -3.5% | -3.2% | 33 | 41 | 45 |
| Aged 35-59 | 1133 | 1232 | 1343 | 1.7% | 1.7% | 29 | 28 | 26 |
| Aged 60+ | 413 | 471 | 514 | 2.7% | 1.8% | 25 | 31 | 33 |
| | | | | | | | | |
| Households (000s) | | | | | | | | |
| Average HH size | 5.22 | 5.25 | 5.32 | | | | | |
| All Households | 480 | 499 | 506 | 0.8% | 0.3% | 62 | 65 | 65 |
| Rmb 0-80k | 52 | 20 | 9 | -17. <mark>5</mark> % | -14. <mark>8</mark> % | 100 | 100 | 99 |
| Rmb 80-100k | 28 | 12 | 6 | -15. <mark>5</mark> % | -12. <mark>6%</mark> | 95 | 100 | 99 |
| Rmb 100-140k | 68 | 33 | 18 | -13. <mark>3</mark> % | -11. <mark>6</mark> % | 60 | 97 | 99 |
| Rmb 140k+ | 332 | 434 | 473 | 5.5% | 1.7% | 13 | 21 | 30 |
| | | | | | | | | |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 323.9 | 491.9 | 670.4 | 8.7% | 6.4% | 16 | 14 | 15 |
| Per capita (Rmb) | 129,337 | 187,528 | 249,061 | 7.7% | 5.8% | 7 | 5 | 5 |
| | | | | | | | | |
| Household Income (R | | | | | | | | |

545,162

276

271

9.7%

9.6%

10.6%

12.5%

6.6%

6.3%

6.9%

7.4%

2

15

19

12

2

15

18

14

3

19

19

15

Rmb 100-140k

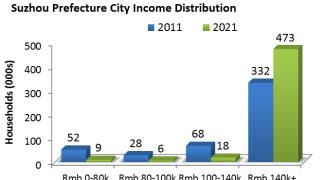
Rmb 140k+

395,640

47,607 75,322 102,457

198

189



4,266

43,550

| Rmb 0-80k F | Rmb 80-100k | Rmb 100-1 | 140k Rmb | 140k+ | | | | |
|---------------------|-------------|-----------|------------|----------------------|----------------------|------|---------|------|
| Suzhou Prefecture C | ity | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 248,644 | 395,640 | 545,160 | 4.8% | 3.3% | 2 | 2 | 3 |
| Avg Expenditure | 106,218 | 147,063 | 183,946 | 3.3% | 2.3% | 3 | 3 | 5 |
| Avg savings | 93,206 | 161,102 | 231,049 | 5.6% | 3.7% | 1 | 1 | 2 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 50,937 | 73,437 | 93,056 | 3.7% | 2.4% | 26 | 25 | 28 |
| Rmb 0-80k | 1,683 | 659 | 306 | - <mark>9.</mark> 0% | - <mark>7.</mark> 4% | 100 | 100 | 100 |
| Rmb 80-100k | 1,439 | 618 | 310 | -8.1% | - <mark>6.</mark> 7% | 97 | 100 | 100 |

1,114

91,328

2,090

70,071



4.9%

Per household

All Households

Households 100k+

Total Earned Income (Rmb Bn)

Per capita

248,648

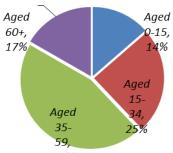
119

105

^{*}Total Market Value = Average household expenditure times total number of househol



Changzhou Prefecture City in Changzhou Prefecture of Jiangsu Province



| | | | | | 2011 | | 2021 | | |
|-------------------|-------|-----|----|----|------|-----|------|-----|-----|
| | 600 7 | | | | | | | | 548 |
| (so | 500 | | | | | | | | |
| Households (000s) | 400 | | | | | | | 296 | |
| pou | 300 - | | | | | | | | |
| ase | 200 - | 152 | | | | 126 | _ | | |
| £ | 100 - | | 53 | 66 | -25 | | 62 | | |

Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

Changzhou Prefecture City Income Distribution

200 100 $^{45\%}_{ ext{Changzhou Prefecture City}}$ Age Distribution 2011

| Changzhou Prefectur | e City | | | CAGR | | Ranking | | |
|-----------------------|----------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 2345 | 2407 | 2419 | 0.5% | 0.1% | 33 | 35 | 37 |
| Aged 0-15 | 317 | 360 | 342 | 2.6% | -1.0% | 39 | 37 | 38 |
| Aged 15-34 | 576 | 480 | 411 | -3.6% | -3.1% | 36 | 46 | 51 |
| Aged 35-59 | 1063 | 1134 | 1203 | 1.3% | 1.2% | 32 | 31 | 33 |
| Aged 60+ | 390 | 433 | 464 | 2.1% | 1.4% | 30 | 34 | 38 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.66 | 3.62 | 3.52 | | | | | |
| All Households | 640 | 665 | 687 | 0.8% | 0.7% | 44 | 46 | 47 |
| Rmb 0-80k | 152 | 86 | 53 | -10.8% | -9.3% | 77 | 74 | 72 |
| Rmb 80-100k | 66 | 39 | 25 | -9.9% | -8.5% | 50 | 71 | 76 |
| Rmb 100-140k | 126 | 90 | 62 | -6.5% | -7.2% | 28 | 56 | 69 |
| Rmb 140k+ | 296 | 450 | 548 | 8.7% | 4.0% | 17 | 19 | 25 |
| GDP at 2009 real valu | ρ | | | | | | | |
| Total (Rmb Bn) | 231.9 | 342.4 | 454.9 | 8.1% | 5.9% | 23 | 26 | 27 |
| Per capita (Rmb) | 98,885 | 142,226 | 188,074 | 7.5% | 5.7% | 16 | 15 | 15 |
| | | | | | | | | |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 170,110 | 251,881 | 339,434 | 8.2% | 6.1% | 9 | 15 | 15 |
| Per capita | 46,452 | 69,602 | 96,441 | 8.4% | 6.7% | 18 | 23 | 26 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 109 | 168 | 233 | 9.0% | 6.8% | 22 | 23 | 24 |
| Households 100k+ | 83 | 148 | 218 | 12.1% | 8.1% | 16 | 19 | 20 |

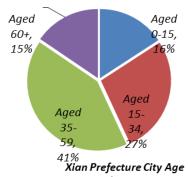
| Changzhou Prefectui | re City | | | CA | GR | Ranking | | |
|---------------------|------------|-----------|------------|---------------|---------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 170,104 | 251,877 | 339,434 | 4.0% | 3.0% | 9 | 15 | 15 |
| Avg Expenditure | 83,287 | 112,702 | 142,317 | 3.1% | 2.4% | 11 | 11 | 12 |
| Avg savings | 55,969 | 88,702 | 124,034 | 4.7% | 3.4% | 9 | 15 | 18 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 53,343 | 74,963 | 97,810 | 3.5% | 2.7% | 23 | 24 | 27 |
| Rmb 0-80k | 4,741 | 2,656 | 1,642 | -5 .6% | -4 .7% | 77 | 76 | 72 |
| Rmb 80-100k | 3,380 | 2,040 | 1,318 | -4 .9% | -4 .3% | 50 | 71 | 75 |
| Rmb 100-140k | 8,004 | 5,820 | 4,041 | -3.1% | -3.6% | 28 | 58 | 70 |
| Rmb 140k+ | 37,218 | 64,447 | 90,808 | 5.6% | 3.5% | 16 | 20 | 22 |

^{*}Total Market Value = Average household expenditure times total number of househol

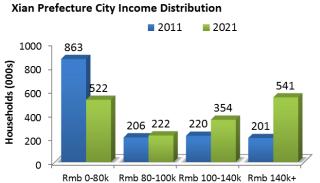




Xian Prefecture City in Xian Prefecture of Shaanxi Province



| Xian Prefecture City | | | | CA | GR | | Rankin | 3 |
|------------------------|----------|---------|---------|---------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 5884 | 6254 | 6522 | 1.2% | 0.8% | 10 | 10 | 10 |
| Aged 0-15 | 926 | 878 | 894 | 1.0% | 0.3% | 10 | 11 | 10 |
| Aged 15-34 | 1614 | 1637 | 1493 | 0.3% | 1.8% | 10 | 11 | 12 |
| Aged 35-59 | 2437 | 2582 | 2778 | 1.2% | 1.5% | 12 | 11 | 12 |
| Aged 60+ | 907 | 1157 | 1357 | 5.0% | 3.2% | 11 | 12 | 13 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.95 | 3.98 | 3.98 | | | | | |
| All Households | 1489 | 1570 | 1639 | 1.1% | 0.9% | 15 | 14 | 14 |
| Rmb 0-80k | 863 | 654 | 522 | 5.4% | 4.4% | 14 | 13 | 14 |
| Rmb 80-100k | 206 | 230 | 222 | 2.2% | 0.6% | 9 | 9 | 9 |
| Rmb 100-140k | 220 | 311 | 354 | 7.2% | 2.6% | 14 | 10 | 10 |
| Rmb 140k+ | 201 | 375 | 541 | 13.3% | 7.6% | 26 | 27 | 26 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 278.4 | 359.0 | 426.1 | 5.2% | 3.5% | 19 | 22 | 28 |
| Per capita (Rmb) | 47,315 | 57,398 | 65,325 | 3.9% | 2.6% | 73 | 81 | 84 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 88,400 | 113,923 | 134,882 | 5.2% | 3.4% | 63 | 71 | 79 |
| Per capita | 22,378 | 28,598 | 33,901 | 5.0% | 3.5% | 92 | 91 | 93 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 132 | 179 | 221 | 6.3% | 4.3% | 17 | 22 | 25 |
| Households 100k+ | 55 | 101 | 145 | 12.9% | 7.5% | 25 | 29 | 35 |



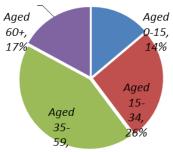
| Xian Prefecture City | • | | • | CA | GR | | Ranking | 3 |
|----------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 88,389 | 113,917 | 134,876 | 2.6% | 1.7% | 63 | 71 | 79 |
| Avg Expenditure | 49,117 | 58,262 | 65,165 | 1.7% | 1.1% | 64 | 75 | 83 |
| Avg savings | 26,014 | 37,297 | 46,962 | 3.7% | 2.3% | 61 | 67 | 78 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 73,154 | 91,470 | 106,828 | 2.3% | 1.6% | 13 | 19 | 21 |
| Rmb 0-80k | 28,748 | 22,549 | 18,324 | -2.4% | -2.1% | 12 | 12 | 12 |
| Rmb 80-100k | 10,656 | 11,901 | 11,534 | 1.1% | -0.3% | 10 | 11 | 10 |
| Rmb 100-140k | 13,666 | 19,403 | 22,097 | 3.6% | 1.3% | 16 | 11 | 10 |
| Rmb 140k+ | 20,084 | 37,616 | 54,872 | 6.5% | 3.8% | 29 | 32 | 39 |

^{*}Total Market Value = Average household expenditure times total number of househol



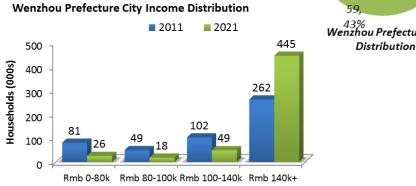


Wenzhou Prefecture City in Wenzhou Prefecture of Zhejiang Province



| 43% Wenzhou Prefecture City Age |
|------------------------------------|
| Distribution 2011 |

| Wenzhou Prefecture City | | | | | CAGR | | Ranking | | |
|-------------------------|---------|---------|---------|---------------------|---------------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| Population (000s) | | | | | , | | | | |
| Total | 1505 | 1531 | 1533 | 0.3% | 0.0% | 60 | 60 | 63 | |
| Aged 0-15 | 207 | 191 | 186 | 1.6% | b .5% | 61 | 66 | 62 | |
| Aged 15-34 | 393 | 409 | 392 | 0.8% | - 0.9% | 62 | 57 | 55 | |
| Aged 35-59 | 650 | 630 | 629 | 0.6% | 0.0% | 57 | 64 | 63 | |
| Aged 60+ | 256 | 300 | 326 | 3 <mark>.2</mark> % | 1.7% | 51 | 56 | 61 | |
| Households (000s) | | | | | | | | | |
| Average HH size | 3.05 | 2.92 | 2.85 | | | | | | |
| All Households | 494 | 524 | 538 | 1.2% | 0.5% | 56 | 59 | 60 | |
| Rmb 0-80k | 81 | 43 | 26 | -11.8% | -9.9% | 93 | 91 | 89 | |
| Rmb 80-100k | 49 | 29 | 18 | -9.9% | -9.3% | 73 | 84 | 86 | |
| Rmb 100-140k | 102 | 74 | 49 | -6.4% | -7.8% | 37 | 71 | 80 | |
| Rmb 140k+ | 262 | 378 | 445 | 7.6% | 3.3% | 19 | 25 | 34 | |
| GDP at 2009 real value | | | | | | | | | |
| Total (Rmb Bn) | 130.1 | 204.5 | 282.0 | 9.5% | 6.6% | 41 | 40 | 38 | |
| Per capita (Rmb) | 86,395 | 133,616 | 183,922 | 9.1% | 6.6% | 21 | 20 | 16 | |
| Household Income (R | mb pa) | | | | | | | | |
| Per household | 181,997 | 254,347 | 331,291 | 6.9% | 5.4% | 7 | 14 | 16 | |
| Per capita | 59,749 | 87,017 | 116,153 | 7.8% | 5.9% | 5 | 8 | 9 | |
| Total Earned Income (| Rmb Bn) | | | | | | | | |
| All Households | 90 | 133 | 178 | 8.2% | 6.0% | 30 | 33 | 34 | |
| Households 100k+ | 71 | 118 | 166 | 10.8% | 7.1% | 21 | 25 | 30 | |



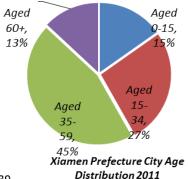
| Wenzhou Prefecture | enzhou Prefecture City | | | | | Ranking | | |
|---------------------|------------------------|-----------|------------|---------------|----------------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 181,994 | 254,345 | 331,289 | 3.4% | 2.7% | 7 | 14 | 16 |
| Avg Expenditure | 83,706 | 105,321 | 126,426 | 2.3% | 1.8% | 10 | 16 | 21 |
| Avg savings | 65,370 | 98,775 | 134,917 | 4.2% | 3.2% | 5 | 10 | 12 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 41,367 | 55,156 | 67,962 | 2.9% | 2 1% | 38 | 39 | 41 |
| Rmb 0-80k | 3,134 | 1,675 | 994 | -6.1% | -5 .1% | 91 | 89 | 88 |
| Rmb 80-100k | 2,674 | 1,593 | 977 | -5 .0% | - <mark>4</mark> .8% | 69 | 83 | 85 |
| Rmb 100-140k | 6,740 | 4,873 | 3,250 | -3.2% | -4 .0% | 38 | 66 | 81 |
| Rmb 140k+ | 28,819 | 47,015 | 62,740 | 5.0% | 2.9% | 23 | 27 | 31 |

^{*}Total Market Value = Average household expenditure times total number of househol

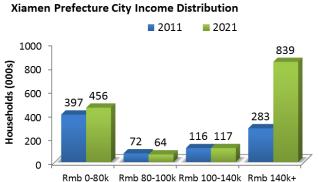




Xiamen Prefecture City in Xiamen Prefecture of Fujian Province



| Xiamen Prefecture Ci | ty | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|--------------------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 2825 | 36 <mark>86</mark> | 4794 | 5.5% | 5.4% | 28 | 18 | 17 |
| Aged 0-15 | 428 | 472 | 394 | 2.0% | 3.5% | 29 | 27 | 33 |
| Aged 15-34 | 756 | 575 | 550 | 5.3% | 0.9% | 24 | 36 | 37 |
| Aged 35-59 | 1275 | 1913 | 2480 | 8.4% | 5.3% | 24 | 16 | 13 |
| Aged 60+ | 367 | 726 | 1370 | 14.6% | 13.5% | 35 | 20 | 12 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.25 | 3.25 | 3.25 | | | | | |
| All Households | 868 | 1133 | 1475 | 5.5% | 5.4% | 27 | 23 | 16 |
| Rmb 0-80k | 397 | 398 | 456 | 0.1% | 2.7% | 36 | 24 | 16 |
| Rmb 80-100k | 72 | 63 | 64 | -2.7% | 0.3% | 47 | 53 | 42 |
| Rmb 100-140k | 116 | 116 | 117 | -0.1% | 0.2% | 33 | 43 | 46 |
| Rmb 140k+ | 283 | 556 | 839 | 14.5% | 8.6% | 18 | 17 | 14 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 221.2 | 353.6 | 539.8 | 9.8% | 8.8% | 26 | 23 | 18 |
| Per capita (Rmb) | 78,304 | 95,917 | 112,612 | 4.1% | 3.3% | 27 | 35 | 42 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 139,946 | 225,856 | 307,191 | 10.0% | 6.3% | 16 | 18 | 20 |
| Per capita | 43,006 | 69,418 | 94,528 | 10.0% | 6.4% | 28 | 24 | 27 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 122 | 256 | 453 | 16.1% | 12.1% | 18 | 14 | 10 |
| Households 100k+ | 90 | 223 | 417 | 20.0% | 13.3% | 14 | 12 | 10 |



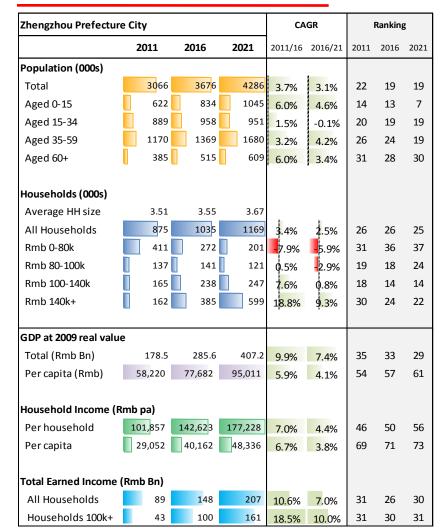
| Xiamen Prefecture C | Giamen Prefecture City | | | | | Ranking | | |
|---------------------|------------------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 139,923 | 225,835 | 307,171 | 4.9% | 3.1% | 16 | 18 | 20 |
| Avg Expenditure | 65,598 | 90,442 | 111,602 | 3.3% | 2.1% | 23 | 23 | 28 |
| Avg savings | 48,572 | 88,075 | 125,971 | 6.1% | 3.6% | 14 | 16 | 17 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 56,956 | 102,467 | 164,624 | 6.0% | 4.9% | 21 | 13 | 13 |
| Rmb 0-80k | 9,761 | 8,990 | 10,020 | -0.8% | 1.1% | 47 | 34 | 26 |
| Rmb 80-100k | 3,926 | 3,449 | 3,528 | -1.3% | 0.2% | 42 | 51 | 42 |
| Rmb 100-140k | 7,674 | 7,764 | 7,940 | 0.1% | 0.2% | 33 | 43 | 40 |
| Rmb 140k+ | 35,594 | 82,263 | 143,136 | 8.7% | 5.7% | 18 | 13 | 11 |

^{*}Total Market Value = Average household expenditure times total number of househol

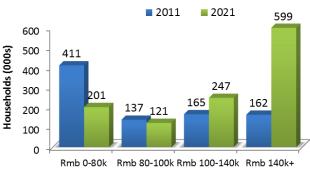




Zhengzhou Prefecture City in Zhengzhou Prefecture of Henan Province







| nengzhou Prefecti | engzhou Prefecture City Income Distribution | | | | | | | | |
|-------------------|---------------------------------------------|------------|----------|-----------|---------|--------------|---------|---------------|----------|
| | 2011 | . 20 | 21 | 599 | | 3% nengzi | | 9% refecti | ıre City |
| 600] | | | | | | Age D | Distrib | ution | 2011 |
| 500 - 411 | | | | | | | | | |
| 400 - | | | | | | | | | |
| 300 - 201 | | 24 | | | | | | | |
| 200 - | 137 ₁₂₁ | 165 | 162 | | | | | | |
| 100 - | | | | | | | | | |
| 0 | | | | | 7 | | | | |
| Rmb 0-80k | Rmb 80-100k F | Rmb 100-1 | 40k Rmb | 140k+ | | | | | |
| | | | | ı | | | | | ı |
| Zhengzhou Prefec | ture City | | | CA | GR | ı | Ranking | 3 | |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| | | | | | | | | | |
| Average Househol | d Income, Expe | enditure a | nd Savin | gs pa (Rn | nb) | | | | |
| All households | | | | | | | | | |

Aged

60+,

13%

Aged

35-

Aged

0-15, 20%

Aged

15-

| Zhengzhou Prefectur | hengzhou Prefecture City | | | | GR | Ranking | | |
|---------------------|--------------------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 101,855 | 142,621 | 177,226 | 3.4% | 2.2% | 46 | 50 | 56 |
| Avg Expenditure | 48,453 | 60,371 | 69,955 | 2.2% | 1.5% | 65 | 68 | 74 |
| Avg savings | 37,732 | 58,147 | 75,448 | 4.4% | 2.6% | 27 | 39 | 45 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 42,379 | 62,499 | 81,764 | 4.0% | 2.7% | 37 | 36 | 35 |
| Rmb 0-80k | 12,985 | 8,953 | 6,680 | -3.6% | -2.9% | 31 | 35 | 39 |
| Rmb 80-100k | 6,313 | 6,489 | 5,608 | 0.3% | -1.4% | 23 | 23 | 26 |
| Rmb 100-140k | 9,141 | 13,254 | 13,843 | 3.8% | 0.4% | 25 | 19 | 18 |
| Rmb 140k+ | 13,940 | 33,803 | 55,632 | 9.3% | 5.1% | 37 | 36 | 37 |

^{*}Total Market Value = Average household expenditure times total number of househol





Huizhou Prefecture City

Population (000s)

Total

Aged 0-15

Aged 15-34

Aged 35-59

Households (000s) Average HH size

All Households

Rmb 0-80k

Rmb 80-100k

Rmb 100-140k

Total (Rmb Bn)

Per household

All Households

Households 100k+

Per capita

Per capita (Rmb)

GDP at 2009 real value

Household Income (Rmb pa)

Total Earned Income (Rmb Bn)

Rmh 140k+

Aged 60+

2011

1494

259

449

594

192

3.33

449

90

52

99

100.7

67,411

163,963

74

55

2016

1956

290

585

769

312

3.36

582

49

33

83

151.9

77,678

251,579

146

129

49,275 74,881 99,314

2021

2401

338

655

967

441

3.31

726

35

25

67

599

206.8

86,119

328,364

238

223

Huizhou Prefecture City in Huizhou Prefecture of Guangdong Province

CAGR

5.5%

2.3%

5.4%

5.3%

10.2%

5.8%

-11.6%

-85%

-315%

8.6%

2.9%

8.9%

8.7%

14.8%

18.8%

2011/16 2016/21 2011 2

4.2%

3.1%

2.3%

4.7%

7.2%

-6 4%

-5 8%

4 2%

7.5%

6.4%

2.1%

5.5%

5.8%

10.2%

11.5%

61

53

54

64

69

69

90

67

38

25

51

42

13

12

39

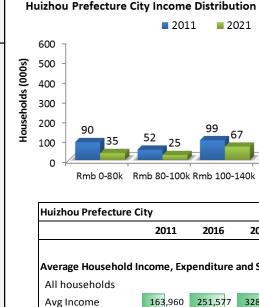
26

16

16

27

22



| Ranking | Ranking | | | |
|---------|---------|----------------|--|--|
| 2016 | 2021 | | | |
| | | _ (| | |
| 48 | 38 | (s000) sployes | | |
| 46 | 40 |) sp | | |
| 34 | 26 | Household | | |
| 50 | 40 | esno | | |
| 52 | 41 | Ť | | |
| | | | | |
| | | | | |
| | | , | | |
| 50 | 44 | | | |
| 89 | 82 | | | |
| 80 | 77 | | | |
| 62 | 64 | | | |
| 23 | 23 | | | |
| | | | | |
| | | | | |
| 49 | 50 | | | |
| 58 | 72 | | | |
| | | | | |

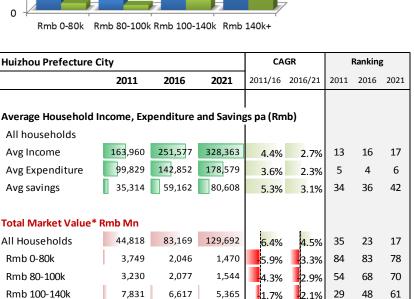
17

21

23

19

Rmb 140k+



2021

121,313

72,428

30.008



5.3%

22

15

14

9.2%

Aged

60+.

1.3%

599

207

Aged

35-

59

40%

Aged

Aged

15-

34.

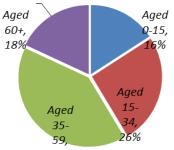
30%

Huizhou Prefecture City Age

^{*}Total Market Value = Average household expenditure times total number of househol



Yantai Prefecture City in Yantai Prefecture of Shandong Province



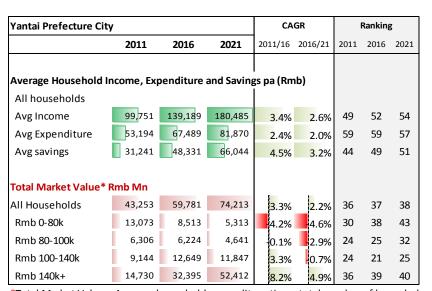
| ■ 2011 ■ 2021 475 | 41% Yantai Prefecture City Age Distribution 2011 |
|----------------------|--------------------------------------------------------|
|----------------------|--------------------------------------------------------|

Yantai Prefecture City Income Distribution

Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

Households (000s)

| Yantai Prefecture City | <i>'</i> | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|---------|---------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1843 | 1871 | 1872 | 0.3% | 0.0% | 47 | 50 | 53 |
| Aged 0-15 | 291 | 289 | 285 | -0.1% | -0.3% | 43 | 47 | 48 |
| Aged 15-34 | 474 | 483 | 469 | 0.4% | 0.6% | 49 | 45 | 43 |
| Aged 35-59 | 746 | 670 | 628 | 2.1% | 1.3% | 49 | 58 | 64 |
| Aged 60+ | 332 | 429 | 491 | 5.3% | 2.7% | 39 | 35 | 36 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.27 | 2.11 | 2.07 | | | | | |
| All Households | 813 | 886 | 906 | 17% | 0.5% | 31 | 31 | 32 |
| Rmb 0-80k | 397 | 244 | 150 | -9.3% | -9.2% | 35 | 42 | 46 |
| Rmb 80-100k | 125 | 123 | 92 | -0.3% | -5 .7% | 24 | 24 | 33 |
| Rmb 100-140k | 147 | 203 | 189 | 6.7% | -1.4% | 24 | 21 | 25 |
| Rmb 140k+ | 144 | 315 | 475 | 17.0% | 8.5% | 35 | 32 | 29 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 173.3 | 255.1 | 334.9 | 8.0% | 5.6% | 36 | 35 | 36 |
| Per capita (Rmb) | 94,075 | 136,356 | 178,835 | 7.7% | 5.6% | 19 | 19 | 18 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 99,755 | 139,191 | 180,487 | 6.9% | 5.3% | 49 | 52 | 54 |
| Per capita | 44,022 | 65,890 | 87,375 | 8.4% | 5.8% | 26 | 29 | 35 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 81 | 123 | 164 | 8.7% | 5.8% | 36 | 38 | 39 |
| Households 100k+ | 38 | 82 | 128 | 16.4% | 9.4% | 34 | 38 | 40 |



^{*}Total Market Value = Average household expenditure times total number of househol





Taizhou Prefecture City

Household Income (Rmb pa)

Total Earned Income (Rmb Bn)

Per household

All Households

Households 100k+

Per capita

91,811

74

38

47,079

157,409

86,980

135

104

231,146

134,365

202

176

11.4%

13.1%

12.7%

Taizhou Prefecture City in Taizhou Prefecture of Zhejiang Province

Ranking

59

16

38

35

30

28

8.0%

9.1%

8.3%

22.4% 11.2%

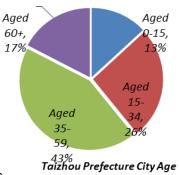
37

5

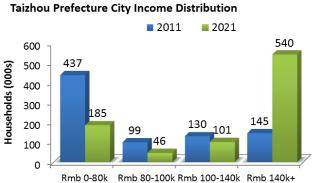
31

28

CAGR



| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
|------------------------|--------|--------|---------|----------------------|---------|------|------|------|
| Population (000s) | | | | | | | | |
| Total | 1581 | 1556 | 1501 | -0. <mark>3</mark> % | -0.7% | 54 | 58 | 65 |
| Aged 0-15 | 207 | 179 | 170 | -2.8% | -1.1% | 62 | 67 | 68 |
| Aged 15-34 | 414 | 433 | 414 | 0.9% | -0.9% | 59 | 52 | 50 |
| Aged 35-59 | 686 | 639 | 599 | -1.4% | -1.3% | 53 | 62 | 69 |
| Aged 60+ | 274 | 305 | 318 | 2.1% | 0.9% | 49 | 54 | 63 |
| | | | | | | | | |
| Households (000s) | | | | | | | | |
| Average HH size | 1.95 | 1.81 | 1.72 | | | | | |
| All Households | 810 | 860 | 872 | 1.2% | 0.3% | 32 | 32 | 35 |
| Rmb 0-80k | 437 | 269 | 185 | 9.3% | 7.2% | 30 | 38 | 42 |
| Rmb 80-100k | 99 | 72 | 46 | 6.3% | 8.5% | 31 | 46 | 57 |
| Rmb 100-140k | 130 | 142 | 101 | 1.8% | 6.6% | 26 | 32 | 50 |
| Rmb 140k+ | 145 | 378 | 540 | 21.1% | 7.4% | 33 | 26 | 27 |
| | | | | | | | | |
| GDP at 2009 real value | е | | | | | | | |
| Total (Rmb Bn) | 89.5 | 135.2 | 178.2 | 8.6% | 5.7% | 56 | 54 | 53 |
| Per capita (Rmb) | 56,629 | 86,897 | 118,725 | 8.9% | 6.4% | 56 | 46 | 38 |
| | | | | | | | | |



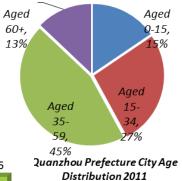
| Taizhou Prefecture C | City | | | CA | GR | 1 | Rankin | g |
|----------------------|-----------|---------|---------|---------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | gs pa (Rm | nb) | | | | | | |
| All households | | | | | | | | |
| Avg Income | 91,783 | 157,391 | 231,132 | 5.5% | 3.9% | 59 | 44 | 37 |
| Avg Expenditure | 50,891 | 74,544 | 97,859 | 3.9% | 2.8% | 63 | 48 | 42 |
| Avg savings | 26,720 | 54,562 | 87,445 | 7.4% | 4.8% | 57 | 44 | 35 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 41,246 | 64,085 | 85,361 | 4.5% | 2.9% | 39 | 33 | 34 |
| Rmb 0-80k | 12,550 | 7,580 | 5,239 | -4.9% | -3.6% | 33 | 43 | 44 |
| Rmb 80-100k | 5,397 | 3,956 | 2,583 | -3.1% | 4.2% | 30 | 48 | 54 |
| Rmb 100-140k | 8,524 | 9,475 | 6,855 | 1.1% | -3.2% | 26 | 32 | 51 |
| Rmb 140k+ | 14,775 | 43,074 | 70,684 | 11.3% | 5.1% | 35 | 29 | 29 |

^{*}Total Market Value = Average household expenditure times total number of househol

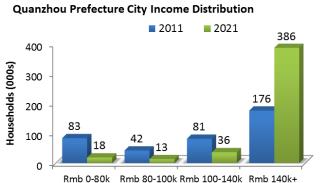




Quanzhou Prefecture City in Quanzhou Prefecture of Fujian Province



| Quanzhou Prefecture | City | | | CA | GR | | Ranking | 3 |
|-----------------------|------------------------------|---------|---------|---------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 1361 | 1475 | 1643 | 1.6% | 2.2% | 65 | 64 | 57 |
| Aged 0-15 | 210 | 198 | 150 | -111% | - 5 5% | 60 | 62 | 75 |
| Aged 15-34 | 364 | 222 | 166 | -9 4% | -5 7% | 64 | 87 | 95 |
| Aged 35-59 | 613 | 762 | 857 | 4.5% | 2.4% | 61 | 53 | 50 |
| Aged 60+ | 175 | 293 | 471 | 10 9% | 10 0% | 77 | 59 | 37 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.56 | 3.62 | 3.62 | | | | | |
| All Households | 383 | 408 | 454 | 1.3% | 2.2% | 76 | 76 | 72 |
| Rmb 0-80k | 83 | 31 | 18 | -17.9% | -9. <mark>8</mark> % | 92 | 94 | 93 |
| Rmb 80-100k | 42 | 21 | 13 | -12.7% | -9. <mark>3</mark> % | 83 | 89 | 87 |
| Rmb 100-140k | 81 | 54 | 36 | -7.8% | -7.8% | 47 | 87 | 87 |
| Rmb 140k+ | 176 | 301 | 386 | 11.3% | 5.1% | 28 | 36 | 40 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 96.6 | 153.8 | 224.4 | 9.7% | 7.9% | 54 | 47 | 45 |
| Per capita (Rmb) | 70,981 | 104,260 | 136,601 | 8.0% | 5.6% | 39 | 31 | 31 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 162,953 | 263,710 | 357,108 | 10.1% | 6.3% | 14 | 11 | 14 |
| Per capita | 45,806 | 72,872 | 98,577 | 9.7% | 6.2% | 21 | 19 | 23 |
| Total Earned Income | Total Earned Income (Rmb Bn) | | | | | | | |
| All Households | 62 | 108 | 162 | 11.5% | 8.5% | 44 | 40 | 40 |
| Households 100k+ | 47 | 96 | 153 | 15.6% | 9.8% | 28 | 31 | 32 |



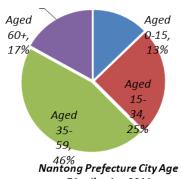
| Quanzhou Prefecture | City | • | | CA | GR | | Ranking | 3 |
|---------------------|-----------|---------|---------|---------------------|---------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | gs pa (Rm | ıb) | | | | | | |
| All households | | | | | | | | |
| Avg Income | 162,949 | 263,708 | 357,106 | 4.9% | 3.1% | 14 | 11 | 14 |
| Avg Expenditure | 76,133 | 105,657 | 129,780 | 3.3% | 2.1% | 14 | 14 | 20 |
| Avg savings | 58,083 | 105,469 | 150,518 | 6.1% | 3.6% | 7 | 8 | 10 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 29,127 | 43,072 | 58,863 | 4.0% | 3.2% | 52 | 50 | 49 |
| Rmb 0-80k | 3,001 | 1,209 | 719 | <mark>-8</mark> .7% | -5 .1% | 92 | 93 | 94 |
| Rmb 80-100k | 2,271 | 1,151 | 706 | -6 .6% | -4 .8% | 81 | 89 | 88 |
| Rmb 100-140k | 5,297 | 3,559 | 2,373 | - 3 .9% | <mark>-4</mark> .0% | 47 | 88 | 87 |
| Rmb 140k+ | 18,558 | 37,153 | 55,066 | 7.2% | 4.0% | 30 | 34 | 38 |

^{*}Total Market Value = Average household expenditure times total number of househol

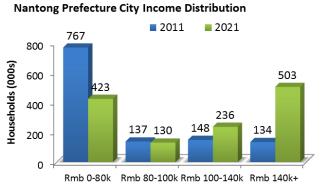




Nantong Prefecture City in Nantong Prefecture of Jiangsu Province



| Nantong Prefecture C | ity | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|---------|----------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 2180 | 2214 | 2201 | 0.3% | -0.1% | 37 | 39 | 46 |
| Aged 0-15 | 277 | 290 | 261 | 0.9% | -2. 1 % | 46 | 45 | 50 |
| Aged 15-34 | 543 | 470 | 417 | -2.8% | -2.4% | 40 | 47 | 49 |
| Aged 35-59 | 992 | 1055 | 1094 | 1.2% | 0.7% | 34 | 34 | 37 |
| Aged 60+ | 368 | 399 | 429 | 1.6% | 1.5% | 33 | 38 | 42 |
| Households (000s) | | | | | | | | |
| Average HH size | 1.84 | 1.79 | 1.70 | | | | | |
| All Households | 1186 | 1234 | 1293 | 0.8% | 0.9% | 18 | 18 | 18 |
| Rmb 0-80k | 767 | 568 | 423 | 5.8% | 5.7% | 15 | 15 | 20 |
| Rmb 80-100k | 137 | 147 | 130 | 1.3% | 2.4% | 18 | 16 | 20 |
| Rmb 100-140k | 148 | 217 | 236 | 8.0% | 1.7% | 23 | 17 | 16 |
| Rmb 140k+ | 134 | 302 | 503 | 17.7% | 10.7% | 36 | 35 | 28 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 122.3 | 178.1 | 233.7 | 7.8% | 5.6% | 45 | 43 | 43 |
| Per capita (Rmb) | 56,098 | 80,449 | 106,166 | 7.5% | 5.7% | 57 | 53 | 53 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 76,169 | 108,718 | 145,442 | 7.4% | 6.0% | 81 | 77 | 69 |
| Per capita | 41,451 | 60,576 | 85,423 | 7.9% | 7.1% | 31 | 38 | 38 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 90 | 134 | 188 | 8.2% | 7.0% | 29 | 32 | 32 |
| Households 100k+ | 35 | 79 | 136 | 17.5% | 11.4% | 36 | 39 | 37 |



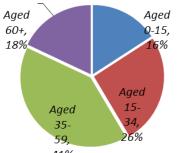
| Nantong Prefecture (| lantong Prefecture City | | | | | | Ranking | | |
|---------------------------------------------------|-------------------------|---------|---------|------|-----|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011 | /16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | | |
| Average Household Income, Expenditure and Savings | | | | | (Rm | b) | | | |
| All households | | | | | | | | | |
| Avg Income | 76,139 | 108,695 | 145,428 | 3 | .6% | 3.0% | 81 | 77 | 69 |
| Avg Expenditure | 41,762 | 55,448 | 70,131 | 2 | .9% | 2.4% | 81 | 82 | 73 |
| Avg savings | 23,265 | 35,651 | 49,854 | 4 | .4% | 3.4% | 70 | 74 | 72 |
| | | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | | |
| All Households | 49,549 | 68,414 | 90,652 | 3 | .3% | 2.9% | 29 | 32 | 29 |
| Rmb 0-80k | 19,643 | 14,974 | 11,592 | -2 | .7% | -2.5% | 17 | 19 | 20 |
| Rmb 80-100k | 6,894 | 7,430 | 6,666 | 0 | .8% | -1.1% | 20 | 16 | 20 |
| Rmb 100-140k | 9,193 | 13,585 | 14,912 | 4 | .0% | 0.9% | 23 | 18 | 15 |
| Rmb 140k+ | 13,819 | 32,425 | 57,481 | 8 | .9% | 5.9% | 38 | 38 | 35 |

^{*}Total Market Value = Average household expenditure times total number of househol



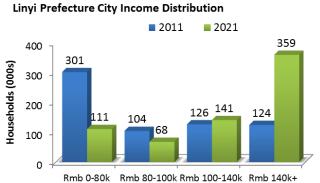


Linyi Prefecture City in Linyi Prefecture of Shandong Province



| 41% Linyi Prefecture City Ago | |
|----------------------------------|--|
| Linyi Prejecture City Age | |
| Distribution 2011 | |

| Linyi Prefecture City | | | | CA | GR | | Ranking | · |
|------------------------|---------|---------|---------|---------------|---------------|------|---------|------|
| , | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | , | | | |
| Total | 2051 | 2084 | 2090 | 0.3% | 0.1% | 39 | 45 | 49 |
| Aged 0-15 | 323 | 322 | 318 | -0.1% | -0.3% | 38 | 40 | 45 |
| Aged 15-34 | 529 | 539 | 523 | 0.4% | 0.6% | 41 | 40 | 39 |
| Aged 35-59 | 831 | 746 | 701 | 2.1% | 1.2% | 42 | 54 | 58 |
| Aged 60+ | 368 | 477 | 548 | 5.4% | 2.8% | 34 | 30 | 32 |
| | | | | . 470 | 4.070 | | | |
| Households (000s) | | | | | | | | |
| Average HH size | 3.13 | 3.10 | 3.08 | | | | | |
| All Households | 656 | 672 | 678 | 0.5% | 0.2% | 41 | 45 | 48 |
| Rmb 0-80k | 301 | 179 | 111 | -9 .9% | -9 .2% | 49 | 49 | 55 |
| Rmb 80-100k | 104 | 92 | 68 | -2.4% | -6.0% | 29 | 34 | 41 |
| Rmb 100-140k | 126 | 154 | 141 | 4 1% | -1.9% | 27 | 28 | 35 |
| Rmb 140k+ | 124 | 247 | 359 | 14.7% | 7.8% | 38 | 42 | 45 |
| | | | | ' | • | | | |
| GDP at 2009 real value | • | | | | | | | |
| Total (Rmb Bn) | 84.7 | 121.9 | 158.5 | 7.5% | 5.4% | 58 | 60 | 59 |
| Per capita (Rmb) | 41,320 | 58,467 | 75,844 | 7.2% | 5.3% | 85 | 80 | 78 |
| | | | | | | | | |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 102,532 | 141,553 | 182,022 | 6.7% | 5.2% | 45 | 51 | 53 |
| Per capita | 32,799 | 45,663 | 59,060 | 6.8% | 5.3% | 53 | 62 | 65 |
| | | | | | | | | |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 67 | 95 | 123 | 7.2% | 5.3% | 41 | 46 | 51 |
| Households 100k+ | 32 | 64 | 97 | 14.6% | 8.7% | 42 | 46 | 50 |



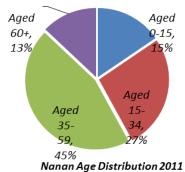
| Linyi Prefecture City | | | | CA | GR | | Rankin | g |
|-----------------------|-----------|------------|-----------|---------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | penditure | and Saving | gs pa (Rn | nb) | | | | |
| All households | | | | | | | | |
| Avg Income | 102,531 | 141,551 | 182,020 | 3.3% | 2.5% | 45 | 51 | 53 |
| Avg Expenditure | 53,704 | 68,288 | 82,391 | 2.4% | 1.9% | 57 | 58 | 55 |
| Avg savings | 33,088 | 49,392 | 66,706 | 4.1% | 3.1% | 37 | 47 | 50 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 35,227 | 45,916 | 55,869 | 2.7% | 2.0% | 42 | 48 | 53 |
| Rmb 0-80k | 10,203 | 6,262 | 3,908 | 4.8% | 4.6% | 43 | 47 | 53 |
| Rmb 80-100k | 5,247 | 4,653 | 3,428 | 1.2% | 3.0% | 31 | 34 | 44 |
| Rmb 100-140k | 7,795 | 9,617 | 8,807 | 2.1% | 0.9% | 30 | 31 | 34 |
| Rmb 140k+ | 11,981 | 25,384 | 39,726 | 7.8% | 4.6% | 42 | 46 | 49 |

^{*}Total Market Value = Average household expenditure times total number of househol

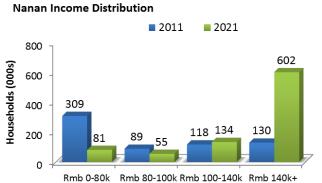




Nanan in Quanzhou Prefecture of Fujian Province



| Nanan | | | | CA | GR | | Ranking | 3 |
|------------------------------|-----------|---------|---------|----------------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1778 | 2009 | 2323 | 2.5% | 3.0% | 48 | 47 | 43 |
| Aged 0-15 | 274 | 271 | 212 | -0.3% | - <mark>4</mark> .8% | 47 | 53 | 56 |
| Aged 15-34 | 474 | 302 | 234 | -8 .6% | -5.0% | 48 | 72 | 77 |
| Aged 35-59 | 801 | 1037 | 1212 | 5.3% | 3.2% | 44 | 35 | 30 |
| Aged 60+ | 229 | 399 | 666 | 11.8% | 10.8% | 55 | 39 | 27 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.75 | 2.70 | 2.66 | | | | | |
| All Households | 646 | 745 | 873 | 2.9% | 3.2% | 42 | 39 | 34 |
| Rmb 0-80k | 309 | 163 | 81 | -1 1.9% | -1 3.0% | 48 | 54 | 59 |
| Rmb 80-100k | 89 | 74 | 55 | -8.6% | -5 .8% | 34 | 44 | 50 |
| Rmb 100-140k | 118 | 149 | 134 | 4,9% | -2.1% | 31 | 30 | 37 |
| Rmb 140k+ | 130 | 358 | 602 | 22.4% | 11.0% | 37 | 29 | 21 |
| GDP at 2009 real valu | <u></u> е | | | | | | | |
| Total (Rmb Bn) | 57.6 | 95.5 | 144.7 | 10.7% | 8.7% | 75 | 68 | 64 |
| Per capita (Rmb) | 32,369 | 47,546 | 62,294 | 8.0% | 5.6% | 95 | 94 | 90 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 99,713 | 167,739 | 238,995 | 11.0% | 7.3% | 50 | 36 | 35 |
| Per capita | 36,211 | 62,207 | 89,781 | 11.4% | 7.6% | 41 | 36 | 32 |
| Total Earned Income (Rmb Bn) | | | | | | | | |
| All Households | 64 | 125 | 209 | 14.2% | 10.8% | 42 | 37 | 29 |
| Households 100k+ | 34 | 96 | 182 | 23.3% | 13.6% | 37 | 32 | 27 |



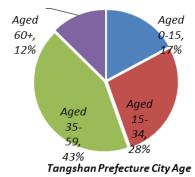
| Nanan | | | | CA | GR | ı | Rankin | 3 |
|---------------------|------------|----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 99,729 | 167,731 | 238,994 | 5.3% | 3.6% | 50 | 36 | 35 |
| Avg Expenditure | 53,435 | 77,025 | 98,862 | 3.7% | 2.5% | 58 | 43 | 40 |
| Avg savings | 30,731 | 60,734 | 93,665 | 7.0% | 4.4% | 45 | 33 | 31 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 34,504 | 57,384 | 86,282 | 5.2% | 4.2% | 44 | 38 | 32 |
| Rmb 0-80k | 9,503 | 5,376 | 3,175 | 5.5% | 5.1% | 51 | 55 | 56 |
| Rmb 80-100k | 4,783 | 3,997 | 2,963 | 1.8% | 2.9% | 34 | 47 | 50 |
| Rmb 100-140k | 7,592 | 9,732 | 8,780 | 2.5% | 1.0% | 34 | 30 | 36 |
| Rmb 140k+ | 12,626 | 38,279 | 71,363 | 11.7% | 6.4% | 41 | 31 | 28 |

^{*}Total Market Value = Average household expenditure times total number of househol

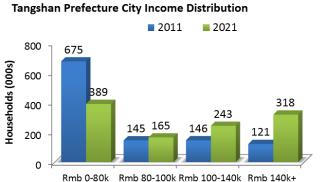




Tangshan Prefecture City in Tangshan Prefecture of Hebei Province



| Tangshan Prefecture | City | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|---------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | | | | |
| Total | 3161 | 3155 | 3088 | 0.0% | -0.4% | 21 | 25 | 26 |
| Aged 0-15 | 540 | 581 | 489 | 1.5% | -3. <mark>4</mark> % | 19 | 18 | 22 |
| Aged 15-34 | 871 | 700 | 569 | -4.3% | -4.0% | 22 | 26 | 34 |
| Aged 35-59 | 1355 | 1471 | 1647 | 1.6% | 2.3% | 20 | 20 | 21 |
| Aged 60+ | 395 | 403 | 382 | 0.4% | -1.0% | 28 | 37 | 50 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.91 | 2.84 | 2.77 | | | | | |
| All Households | 1086 | 1109 | 1115 | 0.4% | 0.1% | 22 | 24 | 27 |
| Rmb 0-80k | 675 | 531 | 389 | 4.7% | -5.0% | 17 | 17 | 22 |
| Rmb 80-100k | 145 | 168 | 165 | 3.0% | -0.4% | 17 | 14 | 13 |
| Rmb 100-140k | 146 | 204 | 243 | 7.0% | 3.5% | 25 | 20 | 15 |
| Rmb 140k+ | 121 | 207 | 318 | 11.3% | 9.0% | 42 | 51 | 48 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 222.4 | 291.1 | 368.6 | 5.5% | 4.8% | 25 | 32 | 32 |
| Per capita (Rmb) | 70,338 | 92,278 | 119,378 | 5.6% | 5.3% | 40 | 41 | 37 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 81,832 | 101,259 | 123,702 | 4.4% | 4.1% | 74 | 86 | 85 |
| Per capita | 28,125 | 35,608 | 44,647 | 4.8% | 4.6% | 73 | 77 | 78 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 89 | 112 | 138 | 4.8% | 4.2% | 32 | 39 | 46 |
| Households 100k+ | 33 | 55 | 83 | 10.9% | 8.7% | 41 | 54 | 57 |



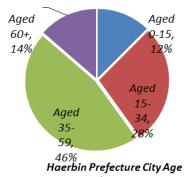
| Tangshan Prefecture | City | | | CA | GR | 1 | Rankin | 3 |
|-----------------------|------------|----------|------------|-----------------|------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 2016/21 | | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household II | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 81,822 | 101,254 | 123,698 | 2.2% | 2.0% | 74 | 86 | 85 |
| Avg Expenditure | 42,700 | 48,707 | 54,780 | 1.3% | 1.2% | 79 | 93 | 93 |
| Avg savings | 27,211 | 36,908 | 48,738 | 3.1% | 2.8% | 54 | 70 | 77 |
| | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | | | | |
| All Households | 46,392 | 54,035 | 61,052 | 1.5% | 1.2% | 30 | 41 | 47 |
| Rmb 0-80k | 19,993 | 16,487 | 12,493 | 1.9% | 2.7% | 16 | 16 | 18 |
| Rmb 80-100k | 6,800 | 7,810 | 7,596 | 1.4% | 0.3% | 21 | 15 | 16 |
| Rmb 100-140k | 8,234 | 11,352 | 13,387 | 3.3% | 1.7% | 27 | 24 | 20 |
| Rmb 140k+ | 11,365 | 18,386 | 27,577 | 4.9% | 4.1% | 46 | 64 | 70 |

^{*}Total Market Value = Average household expenditure times total number of househol

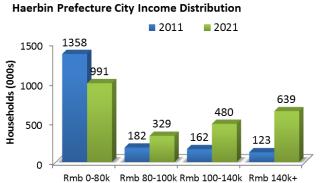




Haerbin Prefecture City in Haerbin Prefecture of Heilongjiang Province



| Haerbin Prefecture Ci | ty | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|--------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 5002 | 5615 | 6278 | 2.3% | 2.3% | 14 | 13 | 12 |
| Aged 0-15 | 619 | 736 | 850 | 3.5% | 2.9% | 16 | 14 | 12 |
| Aged 15-34 | 1391 | 1479 | 1499 | 1.2% | 0.3% | 13 | 12 | 11 |
| Aged 35-59 | 2314 | 2496 | 2857 | 1.5% | 2.7% | 13 | 12 | 11 |
| Aged 60+ | 678 | 904 | 1072 | 5.9% | 3.5% | 16 | 16 | 17 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.74 | 2.68 | 2.58 | | | | | |
| All Households | 1824 | 2093 | 2438 | 2.8% | 3.1% | 10 | 9 | 9 |
| Rmb 0-80k | 1358 | 1134 | 991 | -3.5% | -2.7% | 7 | 9 | 9 |
| Rmb 80-100k | 182 | 283 | 329 | 9.3% | 3.0% | 12 | 7 | 7 |
| Rmb 100-140k | 162 | 337 | 480 | 15.8% | 7.3% | 19 | 9 | 7 |
| Rmb 140k+ | 123 | 339 | 639 | 22.5% | 13.5% | 40 | 30 | 20 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 249.8 | 366.5 | 482.2 | 8.0% | 5.6% | 22 | 21 | 25 |
| Per capita (Rmb) | 49,936 | 65,260 | 76,811 | 5.5% | 3.3% | 67 | 72 | 76 |
| Household Income (Ri | mb pa) | | | | | | | |
| Per household | 65,236 | 92,201 | 116,398 | 7.2% | 4.8% | 97 | 92 | 91 |
| Per capita | 23,787 | 34,365 | 45,200 | 7.6% | 5.6% | 83 | 80 | 77 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 119 | 193 | 284 | 10.2% | 8.0% | 20 | 20 | 18 |
| Households 100k+ | 33 | 90 | 168 | 22.2% | 13.4% | 39 | 34 | 29 |



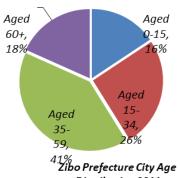
| Haerbin Prefecture C | ity | | | CA | GR | | Ranking | 3 |
|-----------------------|------------|----------|------------|-----------------|-------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 2016/21 | | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 65,211 | 92,183 | 116,385 | 3.5% | 2.4% | 97 | 92 | 91 |
| Avg Expenditure | 38,525 | 48,954 | 57,694 | 2.4% | 1.7% | 95 | 91 | 88 |
| Avg savings | 17,709 | 29,178 | 39,763 | 5.1% | 3.1% | 94 | 86 | 82 |
| | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | | | | |
| All Households | 70,267 | 102,459 | 140,652 | 3.8% | 3.2% | 15 | 14 | 14 |
| Rmb 0-80k | 38,504 | 34,288 | 31,095 | -1.2% | -1.0% | 9 | 8 | 8 |
| Rmb 80-100k | 9,132 | 14,201 | 16,545 | 4.5% | 1.5% | 13 | 8 | 7 |
| Rmb 100-140k | 9,888 | 20,326 | 29,008 | 7.5% | 3.6% | 19 | 10 | 8 |
| Rmb 140k+ | 12,742 | 33,644 | 64,004 | 10.2% | 6.6% | 40 | 37 | 30 |

^{*}Total Market Value = Average household expenditure times total number of househol

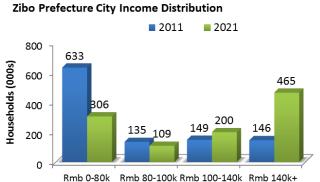




Zibo Prefecture City in Zibo Prefecture of Shandong Province



| Zibo Prefecture City | | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|----------------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 2840 | 2823 | 2770 | -0.1% | -0.4% | 26 | 28 | 29 |
| Aged 0-15 | 442 | 426 | 403 | - 0 .7% | -1.1% | 27 | 31 | 30 |
| Aged 15-34 | 728 | 733 | 716 | 0.1% | -0.5% | 28 | 24 | 24 |
| Aged 35-59 | 1151 | 1006 | 910 | -2.7% | -2.0% | 28 | 38 | 48 |
| Aged 60+ | 518 | 658 | 741 | 4.9% | 2.4% | 20 | 24 | 24 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.67 | 2.60 | 2.57 | | | | | |
| All Households | 1063 | 1084 | 1080 | 0.4% | -0.1% | 24 | 25 | 29 |
| Rmb 0-80k | 633 | 436 | 306 | 7.2% | -6.8% | 19 | 22 | 27 |
| Rmb 80-100k | 135 | 135 | 109 | 0.1% | 4.3% | 21 | 19 | 28 |
| Rmb 100-140k | 149 | 205 | 200 | 6.5% | -0.4% | 22 | 19 | 20 |
| Rmb 140k+ | 146 | 308 | 465 | 16.1% | 8.6% | 32 | 33 | 31 |
| GDP at 2009 real value | 2 | | | | | | | |
| Total (Rmb Bn) | 207.4 | 295.5 | 379.4 | 7.3% | 5.1% | 28 | 31 | 31 |
| Per capita (Rmb) | 73,038 | 104,691 | 136,965 | 7.5% | 5.5% | 36 | 30 | 30 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 86,592 | 123,846 | 163,856 | 7.4% | 5.8% | 67 | 61 | 59 |
| Per capita | 32,411 | 47,544 | 63,858 | 8.0% | 6.1% | 56 | 58 | 60 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 92 | 134 | 177 | 7.8% | 5.7% | 27 | 31 | 35 |
| Households 100k+ | 40 | 85 | 134 | 16.2% | 9.5% | 33 | 35 | 38 |



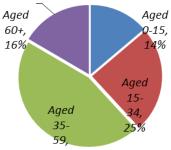
| Zibo Prefecture City | | | | CA | GR | | Rankin | 3 |
|----------------------|------------|-----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 86,572 | 123,831 | 163,845 | 3.6% | 2.8% | 67 | 61 | 59 |
| Avg Expenditure | 48,390 | 64,880 | 81,812 | 3.0% | 2.3% | 66 | 64 | 58 |
| Avg savings | 25,088 | 38,139 | 52,265 | 4.3% | 3.2% | 65 | 64 | 66 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 51,433 | 70,306 | 88,317 | 3.2% | 2.3% | 25 | 30 | 30 |
| Rmb 0-80k | 18,156 | 12,853 | 9,107 | -3.4% | -3.4% | 18 | 21 | 27 |
| Rmb 80-100k | 6,911 | 7,003 | 5,690 | 0.1% | 2.1% | 19 | 20 | 25 |
| Rmb 100-140k | 9,470 | 13,121 | 12,984 | 3.3% | -0.1% | 21 | 20 | 21 |
| Rmb 140k+ | 16,896 | 37,329 | 60,535 | 8.2% | 5.0% | 32 | 33 | 34 |

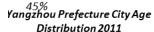
^{*}Total Market Value = Average household expenditure times total number of househol



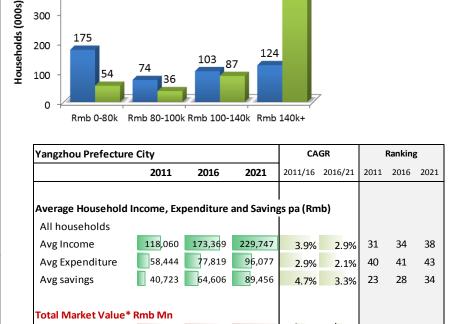


Yangzhou Prefecture City in Yangzhou Prefecture of Jiangsu Province





| Yangzhou Prefecture | City | | | CA | GR | | Rankin | 3 |
|------------------------|----------|---------|---------|----------------|----------------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1278 | 1350 | 1392 | 1.1% | 0.6% | 68 | 68 | 69 |
| Aged 0-15 | 175 | 208 | 206 | 3.5% | -0.3% | 70 | 61 | 58 |
| Aged 15-34 | 314 | 265 | 226 | - 3 3% | -3 1% | 74 | 77 | 78 |
| Aged 35-59 | 579 | 634 | 695 | 1.9% | 1.8% | 65 | 63 | 59 |
| Aged 60+ | 211 | 243 | 266 | 2.9% | 1.9% | 64 | 68 | 70 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.69 | 2.70 | 2.59 | | | | | |
| All Households | 476 | 500 | 538 | 1.0% | 1.5% | 63 | 63 | 59 |
| Rmb 0-80k | 175 | 90 | 54 | -12 .5% | - <mark>9</mark> 5% | 70 | 73 | 71 |
| Rmb 80-100k | 74 | 54 | 36 | -6.2% | - <mark>7.</mark> 4% | 45 | 60 | 61 |
| Rmb 100-140k | 103 | 107 | 87 | 0.7% | -40% | 36 | 49 | 55 |
| Rmb 140k+ | 124 | 249 | 360 | 15 1% | 7.5% | 39 | 41 | 44 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 99.3 | 147.9 | 198.7 | 8.3% | 6.1% | 52 | 52 | 51 |
| Per capita (Rmb) | 77,682 | 109,546 | 142,698 | 7.1% | 5.4% | 29 | 29 | 27 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 118,063 | 173,371 | 229,747 | 8.0% | 5.8% | 31 | 34 | 38 |
| Per capita | 43,953 | 64,203 | 88,842 | 7.9% | 6.7% | 27 | 31 | 33 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 56 | 87 | 124 | 9.1% | 7.4% | 49 | 49 | 50 |
| Households 100k+ | 32 | 66 | 106 | 15.8% | 9.9% | 43 | 43 | 46 |



2021

360

Yangzhou Prefecture City Income Distribution

400

300

All Households

Rmb 0-80k

Rmb 80-100k

Rmb 100-140k

Rmb 140k+

2011

27,812

5,908

3,653

6,284

11,967

38,917

3,111

2,660

6,580

26,566

51,735

1,894

1,810

5,382

42,648

8.4%

-6.2%

-B.1%

0.5%

8.3%



55

69

47

42

2.9%

4.8%

B.8%

2.0%

4.8% 43 54

73

62

49

58

71

64

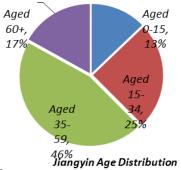
60

46

^{*}Total Market Value = Average household expenditure times total number of househol

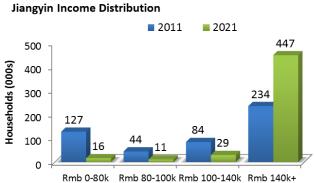


Jiangyin in Wuxi Prefecture of Jiangsu Province



2011

| Jiangyin | | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|----------------------|-----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | | | | |
| Total | 2088 | 2148 | 2163 | 0.6% | 0.1% | 38 | 42 | 48 |
| Aged 0-15 | 267 | 320 | 318 | 3.7% | -0.1% | 50 | 41 | 44 |
| Aged 15-34 | 519 | 429 | 352 | -3.7% | -3.9% | 42 | 53 | 58 |
| Aged 35-59 | 950 | 1012 | 1079 | 1.3% | 1.3% | 35 | 37 | 38 |
| Aged 60+ | 352 | 386 | 414 | 1.9% | 1.4% | 37 | 40 | 46 |
| Households (000s) | | | | | | | | |
| Average HH size | 4.27 | 4.30 | 4.30 | | | | | |
| All Households | 489 | 499 | 503 | 0.4% | 0.1% | 58 | 64 | 66 |
| Rmb 0-80k | 127 | 52 | 16 | -16.4% | -21.1% | 83 | 86 | 95 |
| Rmb 80-100k | 44 | 23 | 11 | -12.2% | -14. <mark>5</mark> % | 78 | 88 | 94 |
| Rmb 100-140k | 84 | 54 | 29 | -8. <mark>4</mark> % | -11.5% | 46 | 88 | 91 |
| Rmb 140k+ | 234 | 370 | 447 | 9.6% | 3.8% | 22 | 28 | 33 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 209.3 | 307.3 | 407.0 | 8.0% | 5.8% | 27 | 29 | 30 |
| Per capita (Rmb) | 100,234 | 143,117 | 188,169 | 7.4% | 5.6% | 15 | 14 | 14 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 189,399 | 307,559 | 430,538 | 10.2% | 7.0% | 5 | 7 | 7 |
| Per capita | 44,367 | 71,528 | 100,102 | 10.0% | 7.0% | 24 | 22 | 20 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 93 | 154 | 217 | 10.6% | 7.1% | 26 | 25 | 26 |
| Households 100k+ | 74 | 141 | 209 | 13.7% | 8.2% | 20 | 21 | 21 |



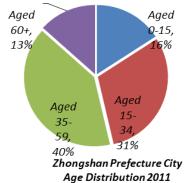
| Jiangyin | | • | | CA | GR | | Ranking | 3 |
|---------------------|------------|-----------|------------|---------------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 189,389 | 307,559 | 430,536 | 5.0% | 3.4% | 5 | 7 | 7 |
| Avg Expenditure | 102,810 | 141,629 | 160,662 | 3.3% | 1.3% | 4 | 5 | 8 |
| Avg savings | 50,245 | 100,612 | 172,428 | 7.2% | 5.5% | 12 | 9 | 6 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 50,289 | 70,735 | 80,797 | 3.5% | 1 3% | 27 | 29 | 36 |
| Rmb 0-80k | 3,732 | 1,600 | 539 | -8 1% | -10 3% | 85 | 90 | 96 |
| Rmb 80-100k | 2,363 | 1,224 | 529 | -6 4% | - <mark>8</mark> .0% | 80 | 88 | 94 |
| Rmb 100-140k | 5,597 | 3,585 | 1,836 | - 4 4% | - <mark>6</mark> 5% | 45 | 86 | 91 |
| Rmb 140k+ | 38,597 | 64,326 | 77,892 | 5.2% | 1.9% | 15 | 21 | 25 |

^{*}Total Market Value = Average household expenditure times total number of househol

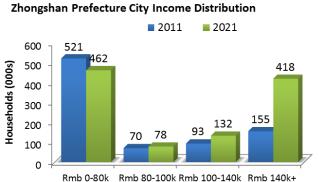




Zhongshan Prefecture City in Zhongshan Prefecture of Guangdong Province



| Zhongshan Prefecture | e Citv | | | CA | GR | | Ranking | 2 |
|------------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 3177 | 3589 | 3958 | 2.5% | 2.0% | 20 | 22 | 21 |
| Aged 0-15 | 503 | 441 | 447 | 2.6% | 0.3% | 22 | 30 | 26 |
| Aged 15-34 | 970 | 1175 | 1260 | 3.9% | 1.4% | 18 | 15 | 13 |
| Aged 35-59 | 1280 | 1403 | 1523 | 1.9% | 1.6% | 23 | 22 | 23 |
| Aged 60+ | 424 | 570 | 728 | 6.1% | 5.0% | 24 | 25 | 25 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.79 | 3.68 | 3.63 | | | | | |
| All Households | 838 | 975 | 1090 | 3.1% | 2.2% | 30 | 29 | 28 |
| Rmb 0-80k | 521 | 492 | 462 | -1.1% | -1.3% | 24 | 20 | 15 |
| Rmb 80-100k | 70 | 76 | 78 | 1.9% | 0.3% | 48 | 42 | 39 |
| Rmb 100-140k | 93 | 120 | 132 | 5.2% | 2.0% | 43 | 41 | 39 |
| Rmb 140k+ | 155 | 287 | 418 | 13.2% | 7.8% | 31 | 37 | 35 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 181.1 | 269.1 | 358.2 | 8.2% | 5.9% | 34 | 34 | 34 |
| Per capita (Rmb) | 57,004 | 74,995 | 90,492 | 5.6% | 3.8% | 55 | 64 | 64 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 92,580 | 130,489 | 167,634 | 7.1% | 5.1% | 57 | 59 | 58 |
| Per capita | 24,421 | 35,466 | 46,142 | 7.7% | 5.4% | 81 | 79 | 75 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 78 | 127 | 183 | 10.4% | 7.5% | 37 | 34 | 33 |
| Households 100k+ | 46 | 92 | 146 | 14.9% | 9.6% | 29 | 33 | 34 |



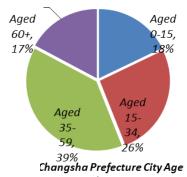
| Zhongshan Prefectur | e City | | | CA | GR | | Ranking | ; |
|---------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | b) | | | |
| All households | | | | | | | | |
| Avg Income | 92,547 | 130,461 | 167,610 | 3.5% | 2.5% | 58 | 59 | 58 |
| Avg Expenditure | 54,798 | 73,362 | 91,212 | 3.0% | 2.2% | 52 | 52 | 50 |
| Avg savings | 22,286 | 33,168 | 43,724 | 4.1% | 2.8% | 74 | 80 | 79 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | |
| All Households | 45,916 | 71,551 | 99,379 | 4.5% | 3.3% | 33 | 27 | 26 |
| Rmb 0-80k | 12,313 | 11,604 | 10,992 | -0.6% | -0.5% | 35 | 28 | 21 |
| Rmb 80-100k | 4,089 | 4,440 | 4,473 | 0.8% | 0.1% | 39 | 36 | 35 |
| Rmb 100-140k | 6,936 | 8,947 | 9,856 | 2.6% | 1.0% | 37 | 34 | 30 |
| Rmb 140k+ | 22,578 | 46,560 | 74,058 | 7.5% | 4.8% | 26 | 28 | 26 |

^{*}Total Market Value = Average household expenditure times total number of househol

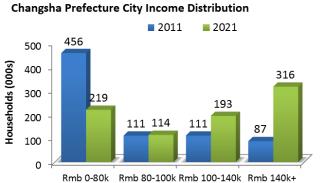




Changsha Prefecture City in Changsha Prefecture of Hunan Province



| Changsha Prefecture | City | | | CA | GR | | Ranking | 3 |
|-----------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 2392 | 2576 | 2721 | 1.5% | 1.1% | 32 | 32 | 31 |
| Aged 0-15 | 426 | 478 | 536 | 2.4% | 2.3% | 30 | 25 | 21 |
| Aged 15-34 | 628 | 668 | 665 | 1.3% | -0.1% | 32 | 28 | 25 |
| Aged 35-59 | 928 | 897 | 905 | -0.7% | 0.2% | 36 | 42 | 49 |
| Aged 60+ | 410 | 533 | 616 | 5.4% | 2.9% | 27 | 26 | 29 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.13 | 3.18 | 3.23 | | | | | |
| All Households | 765 | 810 | 842 | 1.1% | 0.8% | 33 | 35 | 38 |
| Rmb 0-80k | 456 | 309 | 219 | 7.5% | 6.6% | 27 | 31 | 34 |
| Rmb 80-100k | 111 | 127 | 114 | 2.8% | 2.1% | 26 | 22 | 25 |
| Rmb 100-140k | 111 | 174 | 193 | 9.4% | 2.2% | 35 | 24 | 23 |
| Rmb 140k+ | 87 | 201 | 316 | 18.1% | 9.5% | 50 | 53 | 49 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 270.9 | 397.6 | 514.4 | 8.0% | 5.3% | 21 | 19 | 20 |
| Per capita (Rmb) | 113,262 | 154,310 | 189,035 | 6.4% | 4.1% | 8 | 10 | 12 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 84,146 | 115,541 | 143,399 | 6.5% | 4.4% | 71 | 68 | 74 |
| Per capita | 26,917 | 36,326 | 44,358 | 6.2% | 4.1% | 77 | 75 | 79 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 64 | 94 | 121 | 7.8% | 5.2% | 43 | 47 | 52 |
| Households 100k+ | 23 | 52 | 82 | 17.7% | 9.5% | 50 | 56 | 58 |



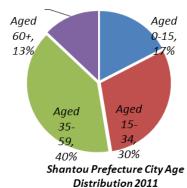
| Changsha Prefecture | City | | | CA | AGR | Ranking | | |
|---------------------|------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rr | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 84,143 | 115,539 | 143,396 | 3.2% | 2.2% | 71 | 68 | 74 |
| Avg Expenditure | 52,367 | 67,435 | 80,102 | 2.6% | 1.7% | 61 | 60 | 60 |
| Avg savings | 19,604 | 29,731 | 39,022 | 4.3% | 2.8% | 86 | 85 | 85 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | _ | | | |
| All Households | 40,063 | 54,625 | 67,426 | 3.1% | 2.1% | 40 | 40 | 42 |
| Rmb 0-80k | 16,372 | 11,681 | 8,440 | -3.3% | -3.2% | 21 | 27 | 30 |
| Rmb 80-100k | 6,264 | 7,213 | 6,488 | 1.4% | -1.1% | 25 | 18 | 21 |
| Rmb 100-140k | 7,779 | 12,307 | 13,777 | 4.7% | 1.1% | 31 | 22 | 19 |
| Rmb 140k+ | 9,647 | 23,424 | 38,720 | 9.3% | 5.2% | 54 | 50 | 52 |

^{*}Total Market Value = Average household expenditure times total number of househol

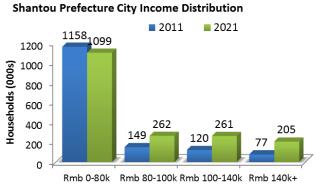




Shantou Prefecture City in Shantou Prefecture of Guangdong Province



| | | | I | | | | | |
|------------------------|----------|--------|--------|---------|---------|------|---------|------|
| Shantou Prefecture Ci | ty | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 5292 | 5678 | 5929 | 1.4% | 0.9% | 13 | 12 | 13 |
| Aged 0-15 | 918 | 841 | 835 | 1.7% | 0.1% | 11 | 12 | 13 |
| Aged 15-34 | 1591 | 1699 | 1617 | 1.3% | 1.0% | 11 | 10 | 10 |
| Aged 35-59 | 2103 | 2233 | 2388 | 1.2% | 1.4% | 14 | 14 | 14 |
| Aged 60+ | 680 | 904 | 1088 | 5.9% | 3.8% | 15 | 15 | 16 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.52 | 3.32 | 3.25 | | | | | |
| All Households | 1504 | 1711 | 1827 | 2.6% | 1.3% | 13 | 13 | 12 |
| Rmb 0-80k | 1158 | 1165 | 1099 | 0.1% | -1.2% | 10 | 7 | 6 |
| Rmb 80-100k | 149 | 215 | 262 | 7.7% | 4.0% | 16 | 11 | 8 |
| Rmb 100-140k | 120 | 194 | 261 | 10.0% | 6.1% | 29 | 22 | 13 |
| Rmb 140k+ | 77 | 137 | 205 | 12.4% | 8.3% | 58 | 74 | 75 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 105.2 | 123.5 | 138.1 | 3.2% | 2.3% | 50 | 59 | 67 |
| Per capita (Rmb) | 19,890 | 21,745 | 23,287 | 1.8% | 1.4% | 101 | 101 | 101 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 63,952 | 74,231 | 83,551 | 3.0% | 2.4% | 98 | 99 | 99 |
| Per capita | 18,175 | 22,369 | 25,741 | 4.2% | 2.8% | 100 | 100 | 98 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 96 | 127 | 153 | 5.7% | 3.7% | 24 | 35 | 42 |
| Households 100k+ | 20 | 36 | 54 | 12.3% | 8.2% | 58 | 75 | 76 |



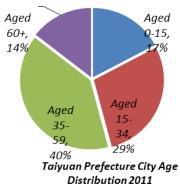
| Shantou Prefecture (| City | | • | CA | GR | Ranking | | |
|----------------------|------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 63,950 | 74,228 | 83,548 | 1.5% | 1.2% | 98 | 99 | 99 |
| Avg Expenditure | 45,373 | 51,426 | 56,791 | 1.3% | 1.0% | 73 | 86 | 89 |
| Avg savings | 10,070 | 12,466 | 14,696 | 2.2% | 1.7% | 101 | 101 | 100 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 68,236 | 87,993 | 103,736 | 2.6% | 1.7% | 18 | 22 | 23 |
| Rmb 0-80k | 40,739 | 43,095 | 41,974 | 0.6% | -0.3% | 7 | 6 | 5 |
| Rmb 80-100k | 9,159 | 13,264 | 16,180 | 3.8% | 2.0% | 12 | 10 | 8 |
| Rmb 100-140k | 9,258 | 14,946 | 20,174 | 4.9% | 3.0% | 22 | 15 | 11 |
| Rmb 140k+ | 9,079 | 16,687 | 25,409 | 6.3% | 4.3% | 55 | 69 | 76 |

^{*}Total Market Value = Average household expenditure times total number of househol





Taiyuan Prefecture City in Taiyuan Prefecture of Shanxi Province



| Taiyuan Prefecture C | ity | | | CA | GR | 1 | Ranking | 3 |
|-----------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | 1. | | | |
| Total | 3060 | 3216 | 3335 | 1.0% | 0.7% | 23 | 24 | 23 |
| Aged 0-15 | 529 | 456 | 421 | 2.9% | 1.6% | 20 | 29 | 28 |
| Aged 15-34 | 875 | 844 | 740 | 0.7% | 2.6% | 21 | 21 | 23 |
| Aged 35-59 | 1213 | 1245 | 1283 | 0.5% | 0.6% | 25 | 27 | 28 |
| Aged 60+ | 443 | 671 | 890 | 8.7% | 5.8% | 23 | 23 | 22 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.60 | 3.50 | 3.39 | | | | | |
| All Households | 850 | 920 | 985 | 1.6% | 1.4% | 28 | 30 | 30 |
| Rmb 0-80k | 523 | 384 | 308 | 6.0% | 4.3% | 23 | 27 | 25 |
| Rmb 80-100k | 117 | 145 | 145 | 4.4% | 0.0% | 25 | 17 | 15 |
| Rmb 100-140k | 114 | 187 | 223 | 10.3% | 3.6% | 34 | 23 | 18 |
| Rmb 140k+ | 95 | 204 | 308 | 16.4% | 8.6% | 47 | 52 | 52 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 169.6 | 236.4 | 290.0 | 6.9% | 4.2% | 37 | 37 | 37 |
| Per capita (Rmb) | 55,440 | 73,515 | 86,978 | 5.8% | 3.4% | 58 | 66 | 69 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 85,610 | 113,265 | 130,198 | 5.8% | 2.8% | 68 | 72 | 80 |
| Per capita | 23,771 | 32,390 | 38,455 | 6.4% | 3.5% | 84 | 85 | 88 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 73 | 104 | 128 | 7.4% | 4.2% | 40 | 41 | 48 |
| Households 100k+ | 27 | 56 | 80 | 15.4% | 7.2% | 47 | 52 | 59 |



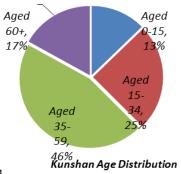
| Taiyuan Prefecture Ci | ty | | | CA | GR | Ranking | | |
|-----------------------|------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | enditure | and Saving | gs pa (Rn | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 85,607 | 113,262 | 129,542 | 2.8% | 1.4% | 68 | 72 | 81 |
| Avg Expenditure | 45,726 | 54,815 | 57,901 | 1.8% | 0.5% | 71 | 83 | 87 |
| Avg savings | 27,114 | 40,156 | 50,340 | 4.0% | 2.3% | 56 | 59 | 70 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | _ | _ | | | |
| All Households | 38,845 | 50,405 | 57,028 | 2.6% | 1.2% | 41 | 44 | 51 |
| Rmb 0-80k | 15,985 | 12,328 | 10,059 | -2.6% | -2.0% | 22 | 24 | 25 |
| Rmb 80-100k | 5,473 | 6,751 | 6,761 | 2.1% | 0.0% | 28 | 22 | 19 |
| Rmb 100-140k | 6,540 | 10,576 | 12,660 | 4.9% | 1.8% | 40 | 29 | 22 |
| Rmb 140k+ | 10,847 | 20,749 | 27,547 | 6.7% | 2.9% | 47 | 55 | 72 |

^{*}Total Market Value = Average household expenditure times total number of househol



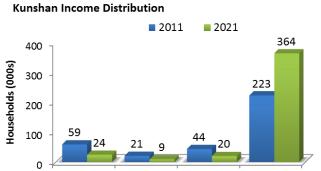


Kunshan in Suzhou Prefecture of Jiangsu Province



2011

| Kunshan | | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | , | | | |
| Total | 1331 | 1489 | 1611 | 2.3% | 1.6% | 66 | 63 | 58 |
| Aged 0-15 | 169 | 195 | 195 | 2.9% | 0.0% | 72 | 65 | 60 |
| Aged 15-34 | 331 | 316 | 303 | 0.9% | 0.9% | 69 | 70 | 67 |
| Aged 35-59 | 606 | 709 | 801 | 3.2% | 2.5% | 63 | 57 | 55 |
| Aged 60+ | 225 | 268 | 314 | 3.6% | 3.2% | 58 | 63 | 64 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.84 | 3.83 | 3.86 | | | | | |
| All Households | 347 | 388 | 418 | 2.3% | 1.5% | 82 | 77 | 78 |
| Rmb 0-80k | 59 | 39 | 24 | -7.8% | -9.1% | 98 | 92 | 90 |
| Rmb 80-100k | 21 | 14 | 9 | -8.1% | -8.0% | 100 | 97 | 95 |
| Rmb 100-140k | 44 | 29 | 20 | -7.7% | -7.3% | 97 | 99 | 97 |
| Rmb 140k+ | 223 | 306 | 364 | 6.5% | 3.5% | 23 | 34 | 43 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 203.6 | 330.2 | 474.6 | 10.1% | 7.5% | 31 | 27 | 26 |
| Per capita (Rmb) | 152,955 | 221,772 | 294,541 | 7.7% | 5.8% | 2 | 1 | 1 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 263,519 | 406,476 | 573,604 | 9.1% | 7.1% | 1 | 1 | 2 |
| Per capita | 68,635 | 106,021 | 148,645 | 9.1% | 7.0% | 1 | 3 | 4 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 91 | 158 | 240 | 11.6% | 8.7% | 28 | 24 | 22 |
| Households 100k+ | 81 | 150 | 234 | 13.1% | 9.3% | 18 | 18 | 18 |



Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

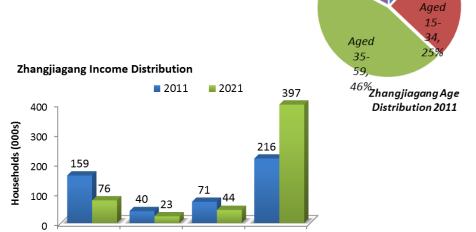
| Kunshan | | | | CA | GR | Ranking | | |
|---------------------|------------|-----------|------------|---------------|---------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 263,510 | 406,475 | 573,601 | 4.4% | 3.5% | 1 | 1 | 2 |
| Avg Expenditure | 132,714 | 186,498 | 244,652 | 3.5% | 2.8% | 1 | 2 | 2 |
| Avg savings | 76,196 | 126,897 | 186,863 | 5.2% | 3.9% | 3 | 4 | 5 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 46,014 | 72,418 | 102,155 | 4.6% | 3 .5% | 32 | 26 | 24 |
| Rmb 0-80k | 1,729 | 1,150 | 723 | - 4.0% | -4 .5% | 99 | 94 | 92 |
| Rmb 80-100k | 1,135 | 764 | 505 | -3.9% | 4.1% | 100 | 97 | 95 |
| Rmb 100-140k | 2,997 | 2,092 | 1,445 | -3.5% | -3.6% | 91 | 97 | 97 |
| Rmb 140k+ | 40,153 | 68,412 | 99,482 | 5.5% | 3.8% | 14 | 19 | 18 |

^{*}Total Market Value = Average household expenditure times total number of househol





Zhangjiagang in Suzhou Prefecture of Jiangsu Province



Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

Aged

60+,

17%

| Zhangjiagang | | | | C A | GR | | Ranking | , |
|-----------------------|--------------------|---------|---------|----------------|----------------------|------|----------|------|
| Zildiigjidgalig | | | | | .GK | ' | Natikili | 5 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 168 <mark>0</mark> | 1806 | 1895 | 1.5% | 1.0% | 50 | 53 | 52 |
| Aged 0-15 | 199 | 198 | 171 | -0.1% | - 3. 0% | 64 | 63 | 67 |
| Aged 15-34 | 426 | 411 | 403 | -0.7% | -0.4% | 56 | 55 | 52 |
| Aged 35-59 | 766 | 870 | 943 | 2.6% | 1.6% | 47 | 44 | 44 |
| Aged 60+ | 289 | 327 | 378 | 2.5% | 2.9% | 45 | 49 | 53 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.45 | 3.45 | 3.51 | | | | | |
| All Households | 487 | 523 | 540 | 1.5% | 0.6% | 59 | 60 | 58 |
| Rmb 0-80k | 159 | 115 | 76 | - 6. 3% | - 7. 9% | 73 | 68 | 64 |
| Rmb 80-100k | 40 | 30 | 23 | - 5. 3% | -5.8% | 88 | 83 | 79 |
| Rmb 100-140k | 71 | 56 | 44 | -4.5% | - <mark>4.</mark> 8% | 54 | 85 | 84 |
| Rmb 140k+ | 216 | 321 | 397 | 8.2% | 4.3% | 24 | 31 | 39 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 158.6 | 247.2 | 344.4 | 9.3% | 6.9% | 38 | 36 | 35 |
| Per capita (Rmb) | 94,411 | 136,888 | 181,805 | 7.7% | 5.8% | 18 | 18 | 17 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 177,163 | 272,922 | 392,726 | 9.0% | 7.5% | 8 | 8 | 9 |
| Per capita | 51,335 | 79,052 | 111,854 | 9.0% | 7.2% | 9 | 12 | 13 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 86 | 143 | 212 | 10.6% | 8.2% | 33 | 29 | 27 |
| Households 100k+ | 68 | 128 | 200 | 13.3% | 9.4% | 22 | 23 | 24 |

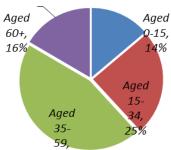
| Zhangjiagang | | | | CA | GR | I | Ranking | 3 |
|---------------------|-------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | lncome, Exp | enditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 177,147 | 272,910 | 392,725 | 4.4% | 3.7% | 8 | 8 | 9 |
| Avg Expenditure | 95,304 | 136,510 | 187,152 | 3.7% | 3.2% | 6 | 6 | 3 |
| Avg savings | 48,183 | 78,716 | 115,393 | 5.0% | 3.9% | 15 | 18 | 22 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 46,381 | 71,400 | 100,985 | 4.4% | 3.5% | 31 | 28 | 25 |
| Rmb 0-80k | 4,314 | 3,185 | 2,166 | 3.0% | 3.8% | 82 | 71 | 68 |
| Rmb 80-100k | 2,203 | 1,730 | 1,299 | 2.4% | 2.8% | 83 | 81 | 78 |
| Rmb 100-140k | 4,930 | 4,096 | 3,271 | 1.8% | 2.2% | 51 | 78 | 80 |
| Rmb 140k+ | 34,935 | 62,389 | 94,249 | 6.0% | 4.2% | 19 | 22 | 19 |

^{*}Total Market Value = Average household expenditure times total number of househol



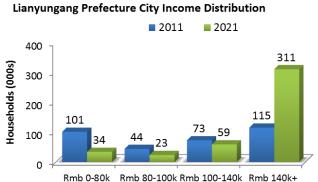


Lianyungang Prefecture City in Lianyungang Prefecture of Jiangsu Province



| 45% Lianyungang Prefecture City |
|------------------------------------|
| |
| Age Distribution 2011 |

| Lianyungang Prefectu | ıre City | | | CA | GR | | Ranking | 3 |
|-----------------------|----------|---------|---------|---------|----------------|------|---------|------|
| , , , | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 969 | 1121 | 1245 | 3.0% | 2.1% | 84 | 77 | 72 |
| Aged 0-15 | 133 | 173 | 184 | 5.4% | 1.2% | 85 | 71 | 63 |
| Aged 15-34 | 238 | 220 | 202 | 1.5% | 1.7% | 86 | 88 | 86 |
| Aged 35-59 | 439 | 527 | 621 | 3.7% | 3.4% | 80 | 70 | 65 |
| Aged 60+ | 160 | 201 | 238 | 4.7% | 3.4% | 83 | 80 | 78 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.91 | 3.01 | 2.91 | | | | | |
| All Households | 333 | 372 | 427 | 2.3% | 2.8% | 85 | 79 | 77 |
| Rmb 0-80k | 101 | 51 | 34 | -12.9% | - 7 .6% | 88 | 88 | 83 |
| Rmb 80-100k | 44 | 32 | 23 | -5.9% | -6.3% | 79 | 81 | 78 |
| Rmb 100-140k | 73 | 71 | 59 | -0.4% | -3.7% | 53 | 72 | 72 |
| Rmb 140k+ | 115 | 218 | 311 | 13 6% | 7.3% | 43 | 49 | 51 |
| GDP at 2009 real valu | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 41.6 | 61.9 | 83.9 | 8.3% | 6.3% | 90 | 89 | 89 |
| Per capita (Rmb) | 42,896 | 55,177 | 67,374 | 5.2% | 4.1% | 83 | 84 | 83 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 135,796 | 198,987 | 257,634 | 7.9% | 5.3% | 17 | 23 | 29 |
| Per capita | 46,646 | 66,098 | 88,424 | 7.2% | 6.0% | 17 | 28 | 34 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 45 | 74 | 110 | 10.4% | 8.2% | 58 | 60 | 58 |
| Households 100k+ | 30 | 61 | 98 | 15.1% | 10.1% | 45 | 48 | 49 |



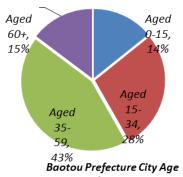
| Lianyungang Prefecture City | | | | | CAGR | | Ranking | | |
|------------------------------------------------------------|---------|---------|---------|---------|---------------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| | | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | | |
| All households | | | | | | | | | |
| Avg Income | 135,790 | 198,985 | 257,632 | 3.9% | 2.6% | 17 | 23 | 29 | |
| Avg Expenditure | 65,066 | 86,264 | 104,711 | 2.9% | 2.0% | 25 | 29 | 33 | |
| Avg savings | 47,916 | 75,853 | 101,855 | 4.7% | 3.0% | 16 | 19 | 26 | |
| | | | | | | | | | |
| Total Market Value* Rmb Mn | | | | | | | | | |
| All Households | 21,665 | 32,130 | 44,758 | 4.0% | 3.4% | 68 | 67 | 63 | |
| Rmb 0-80k | 3,214 | 1,759 | 1,186 | -5.8% | - 3.9% | 90 | 88 | 83 | |
| Rmb 80-100k | 2,186 | 1,604 | 1,163 | 3.0% | -3.2% | 85 | 82 | 81 | |
| Rmb 100-140k | 4,456 | 4,386 | 3,644 | -0.2% | -1.8% | 58 | 74 | 75 | |
| Rmb 140k+ | 11,809 | 24,381 | 38,765 | 7.5% | 4.7% | 44 | 48 | 51 | |

^{*}Total Market Value = Average household expenditure times total number of househol

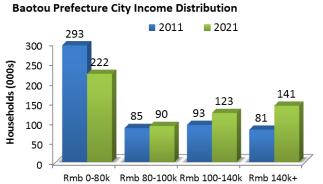




Baotou Prefecture City in Baotou Prefecture of Inner Mongolia Province



| Baotou Prefecture City | | | | | CAGR | | Ranking | | |
|------------------------|----------|---------|---------|---------|---------------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| Population (000s) | | | | | , | | | | |
| Total | 1419 | 1420 | 1402 | 0.0% | -0.3% | 63 | 67 | 67 | |
| Aged 0-15 | 201 | 176 | 161 | 2.6% | - 1.8% | 63 | 70 | 70 | |
| Aged 15-34 | 394 | 373 | 330 | 1.1% | 2.5% | 61 | 59 | 62 | |
| Aged 35-59 | 617 | 598 | 586 | 0.6% | -0.4% | 60 | 65 | 71 | |
| Aged 60+ | 208 | 273 | 326 | 5.6% | 3.6% | 65 | 62 | 62 | |
| Households (000s) | | | | | | | | | |
| Average HH size | 2.56 | 2.48 | 2.43 | | | | | | |
| All Households | 553 | 573 | 577 | 0.7% | 0.1% | 49 | 51 | 56 | |
| Rmb 0-80k | 293 | 250 | 222 | 3.1% | 2.4% | 51 | 41 | 32 | |
| Rmb 80-100k | 85 | 91 | 90 | 1.3% | -0.2% | 36 | 35 | 34 | |
| Rmb 100-140k | 93 | 114 | 123 | 4.2% | 1.5% | 42 | 45 | 42 | |
| Rmb 140k+ | 81 | 118 | 141 | 7.7% | 3.7% | 54 | 82 | 91 | |
| GDP at 2009 real value | <u> </u> | | | | | | | | |
| Total (Rmb Bn) | 190.4 | 227.7 | 246.4 | 3.6% | 1.6% | 32 | 38 | 41 | |
| Per capita (Rmb) | 134,130 | 160,315 | 175,766 | 3.6% | 1.9% | 5 | 8 | 20 | |
| Household Income (R | mb pa) | | | | | | | | |
| Per household | 92,552 | 106,142 | 114,954 | 2.8% | 1.6% | 58 | 82 | 92 | |
| Per capita | 36,084 | 42,860 | 47,280 | 3.5% | 2.0% | 42 | 67 | 74 | |
| Total Earned Income (| Rmb Bn) | | | | | | | | |
| All Households | 51 | 61 | 66 | 3.5% | 1.7% | 53 | 69 | 86 | |
| Households 100k+ | 21 | 31 | 37 | 7.5% | 3.7% | 53 | 84 | 92 | |



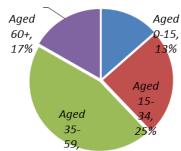
| Baotou Prefecture City | | | | | AGR | Ranking | | |
|------------------------------------------------------------|--------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 92,550 | 106,140 | 114,952 | 1.49 | 6 0.8% | 57 | 82 | 92 |
| Avg Expenditure | 56,233 | 62,630 | 66,682 | 1.19 | 6 0.6% | 48 | 66 | 80 |
| Avg savings | 22,538 | 27,048 | 30,017 | 1.89 | 6 1.0% | 72 | 91 | 94 |
| | | | | | | | | |
| Total Market Value* Rmb Mn | | | | | _ | | | |
| All Households | 31,115 | 35,918 | 38,455 | 1.49 | 6 0.7% | 48 | 63 | 71 |
| Rmb 0-80k | 10,760 | 9,380 | 8,396 | -1.49 | 6 -1.1% | 39 | 33 | 31 |
| Rmb 80-100k | 4,822 | 5,165 | 5,127 | 0.79 | 6 -0.1% | 33 | 32 | 30 |
| Rmb 100-140k | 6,535 | 8,042 | 8,675 | 2.19 | 6 0.8% | 41 | 40 | 37 |
| Rmb 140k+ | 8,999 | 13,331 | 16,258 | 4.09 | 6 2.0% | 56 | 79 | 89 |

^{*}Total Market Value = Average household expenditure times total number of househol





Yancheng Prefecture City in Yancheng Prefecture of Jiangsu Province



| 450/ |
|-------------------------------------|
| 45% Yancheng Prefecture City Age |
| Yancheng Prefecture City Age |
| |
| Distribution 2011 |

| Yancheng Prefecture | City | | | CA | GR | | Ranking | 3 |
|-----------------------|--------------------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 17 <mark>67</mark> | 2056 | 2358 | 3.1% | 2.8% | 49 | 46 | 40 |
| Aged 0-15 | 237 | 308 | 339 | 5.4% | 1.9% | 55 | 42 | 39 |
| Aged 15-34 | 434 | 410 | 394 | -1.1% | -0.8% | 55 | 56 | 54 |
| Aged 35-59 | 801 | 968 | 1174 | 3.9% | 3.9% | 43 | 40 | 34 |
| Aged 60+ | 294 | 370 | 452 | 4.7% | 4.1% | 44 | 44 | 39 |
| Households (000s) | | | | | | | | |
| Average HH size | 1.98 | 1.99 | 1.90 | | | | | |
| All Households | 891 | 1032 | 1238 | 3.0% | 3.7% | 25 | 27 | 23 |
| Rmb 0-80k | 612 | 511 | 427 | -3.5% | -3.5% | 20 | 18 | 19 |
| Rmb 80-100k | 93 | 117 | 123 | 4.6% | 1.0% | 33 | 26 | 23 |
| Rmb 100-140k | 99 | 173 | 226 | 11.7% | 5.5% | 39 | 25 | 17 |
| Rmb 140k+ | 86 | 231 | 463 | 21.8% | 14.9% | 51 | 44 | 32 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 64.5 | 103.3 | 152.3 | 9.9% | 8.1% | 67 | 65 | 61 |
| Per capita (Rmb) | 36,509 | 50,250 | 64,582 | 6.6% | 5.1% | 91 | 90 | 87 |
| Household Income (I | Rmb pa) | | | | | | | |
| Per household | 68,544 | 100,809 | 138,719 | 8.0% | 6.6% | 94 | 87 | 75 |
| Per capita | 34,553 | 50,578 | 72,833 | 7.9% | 7.6% | 48 | 55 | 51 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 61 | 104 | 172 | 11.2% | 10.6% | 45 | 42 | 36 |
| Households 100k+ | 23 | 60 | 122 | 21.6% | 15.4% | 52 | 49 | 42 |

| Y | anchen | g Prefectur | e City Income | Distribution | | 1 |
|-------------------|--------|-------------|----------------|---------------|-----------|------------|
| | | | ■ 2011 | 2021 | | 4 Yanci |
| | 800 7 | | | | | |
| (s) | | 612 | | | | |
| Households (000s) | 600 - | 427 | | | 463 | |
| olds | 400 | | 1 | | | 1 |
| sehc | 400 | | | 226 | | |
| Ę | 200 - | | 93 123 | 99 | 86 | |
| _ | | | | | | 7 |
| | 0 + | Rmb 0-80k | Rmb 80-100k Rn | nh 100-140k I | 2mh 140k+ | 7 |
| | | KMB U-8UK | KWD 80-TOOK KU | ND 100-140K I | 4MD 14UK+ | |

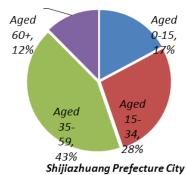
| Yancheng Prefecture | City | | | CA | GR | Ranking | | |
|---------------------|------------|-----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 68,508 | 100,780 | 138,699 | 3.9% | 3.2% | 94 | 87 | 75 |
| Avg Expenditure | 37,242 | 50,520 | 65,114 | 3.1% | 2.6% | 98 | 89 | 84 |
| Avg savings | 21,448 | 34,159 | 49,588 | 4.8% | 3.8% | 79 | 78 | 75 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 33,167 | 52,120 | 80,618 | 4.6% | 4.5% | 45 | 42 | 37 |
| Rmb 0-80k | 14,081 | 12,204 | 10,817 | -1.4% | -1.2% | 25 | 25 | 22 |
| Rmb 80-100k | 4,658 | 5,873 | 6,200 | 2.3% | 0.5% | 35 | 26 | 24 |
| Rmb 100-140k | 6,093 | 10,655 | 14,005 | 5.7% | 2.8% | 43 | 28 | 17 |
| Rmb 140k+ | 8,335 | 23,388 | 49,597 | 10.9% | 7.8% | 58 | 51 | 42 |

^{*}Total Market Value = Average household expenditure times total number of househol



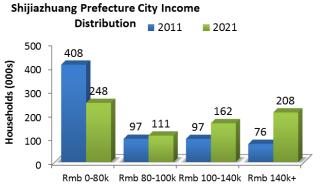


Shijiazhuang Prefecture City in Shijiazhuang Prefecture of Hebei Province



Age Distribution 2011

| Shijiazhuang Prefecti | ıre City | | | CA | GR | | Rankin | , |
|-----------------------|--------------------|---------|---------|---------|---------------|------|--------|------|
| Jinjiaziraang Frereet | | | | - | | | | |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 258 <mark>5</mark> | 2786 | 2924 | 1.5% | 1.0% | 29 | 29 | 27 |
| Aged 0-15 | 442 | 511 | 461 | 2.9% | -2 .0% | 28 | 20 | 25 |
| Aged 15-34 | 715 | 621 | 540 | -2.8% | -2 .7% | 29 | 31 | 38 |
| Aged 35-59 | 1109 | 1302 | 1563 | 3.3% | 3.7% | 31 | 26 | 22 |
| Aged 60+ | 319 | 352 | 359 | 2.0% | 0.4% | 41 | 45 | 55 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.81 | 3.91 | 4.02 | | | | | |
| All Households | 678 | 712 | 728 | 1.0% | 0.5% | 39 | 41 | 43 |
| Rmb 0-80k | 408 | 329 | 248 | 4.2% | -5.5% | 32 | 29 | 29 |
| Rmb 80-100k | 97 | 113 | 111 | 3.0% | -0.4% | 32 | 28 | 26 |
| Rmb 100-140k | 97 | 136 | 162 | 7.1% | 3.5% | 40 | 36 | 31 |
| Rmb 140k+ | 76 | 134 | 208 | 11.9% | 9.2% | 59 | 76 | 74 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 124.3 | 164.6 | 212.3 | 5.8% | 5.2% | 44 | 46 | 48 |
| Per capita (Rmb) | 48,099 | 59,070 | 72,616 | 4.2% | 4.2% | 72 | 78 | 81 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 83,560 | 102,141 | 123,579 | 4.1% | 3.9% | 72 | 85 | 86 |
| Per capita | 21,918 | 26,100 | 30,777 | 3.6% | 3.4% | 94 | 96 | 96 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 57 | 73 | 90 | 5.1% | 4.4% | 48 | 61 | 67 |
| Households 100k+ | 20 | 35 | 54 | 11.7% | 9.1% | 60 | 76 | 77 |



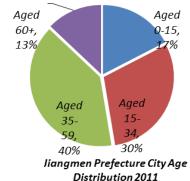
| Shijiazhuang Prefectu | ıre City | | | CA | GR | Ranking | | |
|-----------------------|------------|-----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 83,557 | 102,138 | 123,577 | 2.0% | 1.9% | 72 | 85 | 86 |
| Avg Expenditure | 41,451 | 47,095 | 58,162 | 1.3% | 1.2% | 87 | 96 | 95 |
| Avg savings | 30,044 | 39,381 | 50,373 | 2.7% | 2.5% | 47 | 61 | 69 |
| | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | _ | | | |
| All Households | 28,103 | 33,531 | 38,712 | 1.8% | 1.4% | 54 | 65 | 70 |
| Rmb 0-80k | 12,673 | 10,551 | 8,100 | 1.8% | -2.6% | 32 | 29 | 32 |
| Rmb 80-100k | 4,401 | 5,118 | 5,018 | 1.5% | -0.2% | 37 | 33 | 31 |
| Rmb 100-140k | 5,201 | 7,354 | 8,785 | 3.5% | 1.8% | 48 | 45 | 35 |
| Rmb 140k+ | 5,829 | 10,508 | 16,810 | 6.1% | 4.8% | 80 | 87 | 88 |

^{*}Total Market Value = Average household expenditure times total number of househol

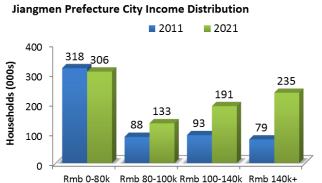




Jiangmen Prefecture City in Jiangmen Prefecture of Guangdong Province



| Jiangmen Prefecture | City | | | CA | GR | Ranking | | |
|-----------------------|----------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1562 | 1948 | 2268 | 4.5% | 3.1% | 56 | 49 | 44 |
| Aged 0-15 | 271 | 289 | 320 | 1.3% | 2.1% | 48 | 48 | 43 |
| Aged 15-34 | 470 | 583 | 619 | 4.4% | 1.2% | 50 | 35 | 31 |
| Aged 35-59 | 621 | 766 | 914 | 4.3% | 3.6% | 59 | 51 | 46 |
| Aged 60+ | 201 | 310 | 416 | 9.1% | 6.1% | 67 | 53 | 45 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.70 | 2.64 | 2.62 | | | | | |
| All Households | 578 | 737 | 866 | 5.0% | 3.3% | 47 | 40 | 37 |
| Rmb 0-80k | 318 | 321 | 306 | 0.2% | -0.9% | 45 | 30 | 26 |
| Rmb 80-100k | 88 | 117 | 133 | 5.9% | 2.6% | 35 | 25 | 19 |
| Rmb 100-140k | 93 | 147 | 191 | 9.5% | 5.3% | 41 | 31 | 24 |
| Rmb 140k+ | 79 | 151 | 235 | 13.9% | 9.2% | 55 | 66 | 62 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 79.2 | 103.2 | 123.8 | 5.4% | 3.7% | 62 | 66 | 68 |
| Per capita (Rmb) | 50,710 | 52,957 | 54,586 | 0.9% | 0.6% | 64 | 86 | 95 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 89,989 | 106,187 | 120,757 | 3.4% | 2.6% | 60 | 81 | 89 |
| Per capita | 33,302 | 40,147 | 46,094 | 3.8% | 2.8% | 51 | 72 | 76 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 52 | 78 | 105 | 8.5% | 6.0% | 52 | 55 | 60 |
| Households 100k+ | 21 | 39 | 61 | 13.7% | 9.1% | 55 | 68 | 74 |



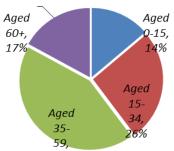
| Jiangmen Prefecture | City | | | CA | GR | Ranking | | |
|---------------------|------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 89,988 | 106,184 | 120,756 | 1.7% | 1.3% | 60 | 81 | 89 |
| Avg Expenditure | 60,438 | 69,421 | 77,304 | 1.4% | 1.1% | 36 | 56 | 63 |
| Avg savings | 16,265 | 20,293 | 23,998 | 2.2% | 1.7% | 96 | 96 | 97 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 34,944 | 51,132 | 66,928 | 3.9% | 2.7% | 43 | 43 | 43 |
| Rmb 0-80k | 12,351 | 12,843 | 12,461 | 0.4% | -0.3% | 34 | 22 | 19 |
| Rmb 80-100k | 5,417 | 7,245 | 8,249 | 3.0% | 1.3% | 29 | 17 | 14 |
| Rmb 100-140k | 7,241 | 11,442 | 14,896 | 4.7% | 2.7% | 35 | 23 | 16 |
| Rmb 140k+ | 9,934 | 19,601 | 31,323 | 7.0% | 4.8% | 50 | 61 | 58 |

^{*}Total Market Value = Average household expenditure times total number of househol



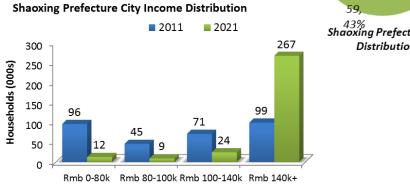


Shaoxing Prefecture City in Shaoxing Prefecture of Zhejiang Province



| 43% Shaoxing Prefecture City Age |
|-------------------------------------|
| Distribution 2011 |

| Shaoxing Prefecture (| City | | | CA | GR | | Ranking | |
|------------------------|----------|---------|---------|----------------------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 662 | 642 | 611 | -0 <mark>.</mark> 6% | -1.0% | 97 | 98 | 100 |
| Aged 0-15 | 91 | 80 | 74 | - 2. 5% | -1.6% | 100 | 100 | 99 |
| Aged 15-34 | 173 | 171 | 156 | -0.2% | -1.9% | 97 | 98 | 97 |
| Aged 35-59 | 286 | 264 | 251 | -1.6% | -1.1% | 97 | 98 | 100 |
| Aged 60+ | 113 | 126 | 130 | 2.2% | 0.7% | 97 | 98 | 99 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.13 | 2.02 | 1.96 | | | | | |
| All Households | 311 | 318 | 312 | 0.4% | -0.3% | 89 | 89 | 89 |
| Rmb 0-80k | 96 | 29 | 12 | -21.1% | -15.8% | 89 | 96 | 97 |
| Rmb 80-100k | 45 | 20 | 9 | -15.3% | -15 0% | 76 | 93 | 96 |
| Rmb 100-140k | 71 | 48 | 24 | -7.3% | -12.8% | 56 | 91 | 95 |
| Rmb 140k+ | 99 | 220 | 267 | 17.8% | 3.9% | 46 | 48 | 56 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 49.0 | 73.2 | 95.3 | 8.3% | 5.4% | 82 | 81 | 82 |
| Per capita (Rmb) | 73,982 | 113,970 | 156,027 | 9.0% | 6.5% | 34 | 27 | 22 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 130,879 | 240,343 | 361,325 | 12.9% | 8.5% | 21 | 17 | 13 |
| Per capita | 61,375 | 118,891 | 184,726 | 14.1% | 9.2% | 2 | 1 | 1 |
| · | | | | | | | | |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 41 | 76 | 113 | 13.4% | 8.1% | 67 | 57 | 54 |
| Households 100k+ | 26 | 67 | 107 | 21.1% | 9.9% | 48 | 42 | 45 |



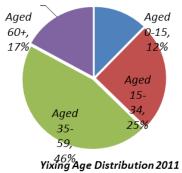
| Shaoxing Prefecture | City | | | CA | GR | Ranking | | |
|---------------------|-------------|-----------|------------|-----------------|---------------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 130,877 | 240,342 | 361,325 | 6.3% | 4.2% | 21 | 17 | 13 |
| Avg Expenditure | 66,867 | 101,292 | 134,257 | 4.2% | 2.9% | 20 | 19 | 18 |
| Avg savings | 42,429 | 92,253 | 149,127 | 8.1% | 4.9% | 20 | 12 | 11 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 20,772 | 32,163 | 41,944 | 4.5% | 2.7% | 76 | 66 | 65 |
| Rmb 0-80k | 3,658 | 1,142 | 484 | - 11 .0% | <mark>-8</mark> .2% | 87 | 95 | 97 |
| Rmb 80-100k | 2,457 | 1,073 | 477 | -7 .9% | -7 .8% | 74 | 92 | 97 |
| Rmb 100-140k | 4,614 | 3,202 | 1,616 | -3.6% | -6 .6% | 55 | 91 | 95 |
| Rmb 140k+ | 10,042 | 26,746 | 39,367 | 10.3% | 3.9% | 49 | 43 | 50 |

^{*}Total Market Value = Average household expenditure times total number of househol

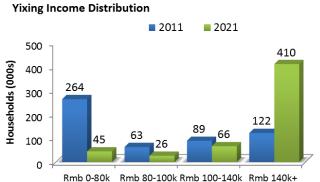




Yixing in Wuxi Prefecture of Jiangsu Province



| Yixing | | | | CA | GR | | Rankin | 3 |
|------------------------|----------|---------|---------|----------------|----------------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1845 | 1857 | 1834 | 0.1% | -0.3% | 46 | 52 | 55 |
| Aged 0-15 | 226 | 248 | 256 | 1.9% | 0.6% | 59 | 56 | 51 |
| Aged 15-34 | 464 | 391 | 315 | -3. 3 % | -4. <mark>2</mark> % | 51 | 58 | 65 |
| Aged 35-59 | 841 | 884 | 911 | 1.0% | 0.6% | 41 | 43 | 47 |
| Aged 60+ | 315 | 335 | 352 | 1.2% | 1.0% | 42 | 46 | 57 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.44 | 3.31 | 3.35 | | | | | |
| All Households | 537 | 561 | 548 | 0.9% | -0.5% | 50 | 52 | 57 |
| Rmb 0-80k | 264 | 134 | 45 | -12 6% | - 19 .8% | 57 | 63 | 76 |
| Rmb 80-100k | 63 | 48 | 26 | -5.4% | -11 1% | 54 | 64 | 73 |
| Rmb 100-140k | 89 | 95 | 66 | 1.3% | -6.9% | 44 | 54 | 65 |
| Rmb 140k+ | 122 | 285 | 410 | 18.5% | 7.6% | 41 | 38 | 36 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 82.4 | 118.5 | 153.7 | 7.5% | 5.4% | 59 | 61 | 60 |
| Per capita (Rmb) | 44,663 | 63,772 | 83,846 | 7.4% | 5.6% | 78 | 74 | 73 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 106,359 | 183,840 | 280,081 | 11.6% | 8.8% | 40 | 31 | 26 |
| Per capita | 30,956 | 55,553 | 83,636 | 12.4% | 8.5% | 60 | 46 | 41 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 57 | 103 | 153 | 12.6% | 8.2% | 47 | 43 | 41 |
| Households 100k+ | 33 | 83 | 139 | 20.1% | 10.9% | 38 | 36 | 36 |



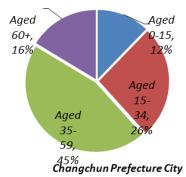
| Yixing | | | | CA | GR | | Ranking | 3 |
|---------------------|------------|-----------|------------|---------------|---------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 106,336 | 183,831 | 280,079 | 5.6% | 4.3% | 40 | 31 | 26 |
| Avg Expenditure | 57,403 | 87,563 | 116,216 | 4.3% | 2.9% | 44 | 26 | 24 |
| Avg savings | 31,661 | 62,056 | 106,802 | 7.0% | 5.6% | 41 | 30 | 24 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 30,829 | 49,148 | 63,635 | 4.8% | 2.6% | 50 | 46 | 45 |
| Rmb 0-80k | 7,022 | 3,883 | 1,476 | -5 .8% | -9 .2% | 59 | 67 | 77 |
| Rmb 80-100k | 3,247 | 2,475 | 1,335 | -2.7% | -6 .0% | 53 | 65 | 74 |
| Rmb 100-140k | 5,700 | 6,122 | 4,169 | 0.7% | -3.8% | 44 | 52 | 66 |
| Rmb 140k+ | 14,860 | 36,667 | 56,654 | 9.5% | 4.4% | 34 | 35 | 36 |

^{*}Total Market Value = Average household expenditure times total number of househol



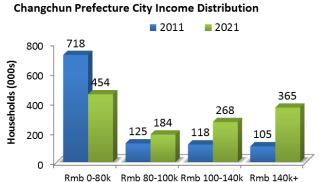


Changchun Prefecture City in Changchun Prefecture of Jilin Province



Age Distribution 2011

| Chanashun Buafastuus | City | | | | CD. | | Daudiin a | |
|------------------------|----------|---------|---------|---------|---------|------|-----------|------|
| Changchun Prefecture | City | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 3785 | 3948 | 4040 | 0.8% | 0.5% | 17 | 17 | 20 |
| Aged 0-15 | 459 | 414 | 382 | 2.1% | 1.6% | 24 | 32 | 35 |
| Aged 15-34 | 995 | 1023 | 969 | 0.6% | 1.1% | 17 | 18 | 18 |
| Aged 35-59 | 1715 | 1674 | 1667 | 0.5% | 0.1% | 17 | 19 | 20 |
| Aged 60+ | 616 | 837 | 1022 | 6.3% | 4.1% | 19 | 18 | 18 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.55 | 3.34 | 3.18 | | | | | |
| All Households | 1066 | 1182 | 1271 | 2.1% | 1.5% | 23 | 20 | 20 |
| Rmb 0-80k | 718 | 574 | 454 | 4.4% | 4.6% | 16 | 14 | 17 |
| Rmb 80-100k | 125 | 174 | 184 | 6.9% | 1.2% | 23 | 13 | 12 |
| Rmb 100-140k | 118 | 208 | 268 | 12.1% | 5.2% | 30 | 18 | 12 |
| Rmb 140k+ | 105 | 226 | 365 | 16.5% | 10.1% | 45 | 45 | 42 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 227.9 | 304.4 | 365.8 | 6.0% | 3.7% | 24 | 30 | 33 |
| Per capita (Rmb) | 60,221 | 77,106 | 90,536 | 5.1% | 3.3% | 50 | 60 | 63 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 79,015 | 105,716 | 129,217 | 6.0% | 4.1% | 79 | 83 | 82 |
| Per capita | 22,248 | 31,654 | 40,647 | 7.3% | 5.1% | 93 | 87 | 84 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 84 | 125 | 164 | 8.2% | 5.6% | 34 | 36 | 38 |
| Households 100k+ | 31 | 64 | 102 | 16.0% | 9.7% | 44 | 45 | 48 |



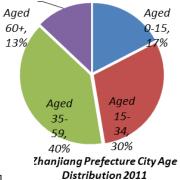
| Changchun Prefectur | e City | • | | CA | GR | | Ranking | 3 |
|-----------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household II | ncome, Exp | oenditure | and Saving | gs pa (Rm | b) | | | |
| All households | | | | | | | | |
| Avg Income | 79,003 | 105,708 | 129,213 | 3.0% | 2.0% | 79 | 83 | 82 |
| Avg Expenditure | 46,692 | 58,391 | 68,113 | 2.3% | 1.6% | 69 | 74 | 79 |
| Avg savings | 20,666 | 30,427 | 39,321 | 3.9% | 2.6% | 80 | 84 | 83 |
| | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | | | | |
| All Households | 49,761 | 69,026 | 86,559 | 3.3% | 2.3% | 28 | 31 | 31 |
| Rmb 0-80k | 23,630 | 20,261 | 16,625 | -1.5% | -2.0% | 15 | 13 | 14 |
| Rmb 80-100k | 6,785 | 9,551 | 10,184 | 3.5% | 0.6% | 22 | 13 | 11 |
| Rmb 100-140k | 7,760 | 13,921 | 18,072 | 6.0% | 2.6% | 32 | 17 | 13 |
| Rmb 140k+ | 11,586 | 25,293 | 41,678 | 8.1% | 5.1% | 45 | 47 | 47 |

^{*}Total Market Value = Average household expenditure times total number of househol

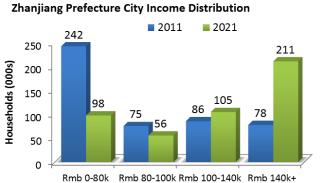




Zhanjiang Prefecture City in Zhanjiang Prefecture of Guangdong Province



| Zhanjiang Prefecture | City | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|---------------------|---------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 1536 | 1513 | 1469 | -0 3% | -0.6% | 57 | 61 | 66 |
| Aged 0-15 | 266 | 224 | 207 | -3 4% | - 1 6% | 51 | 57 | 57 |
| Aged 15-34 | 462 | 453 | 401 | -0 4% | - 2 4% | 52 | 49 | 53 |
| Aged 35-59 | 610 | 595 | 592 | -0 5% | -0 1% | 62 | 66 | 70 |
| Aged 60+ | 197 | 241 | 270 | 4.1% | 2.8% | 68 | 69 | 69 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.19 | 3.15 | 3.13 | | | | | |
| All Households | 481 | 480 | 469 | -0.1% | -0.5% | 61 | 70 | 70 |
| Rmb 0-80k | 242 | 150 | 98 | <mark>-9</mark> .1% | -8 .3% | 60 | 58 | 58 |
| Rmb 80-100k | 75 | 71 | 56 | -1.2% | -4 .7% | 41 | 47 | 47 |
| Rmb 100-140k | 86 | 109 | 105 | 4.9% | -0.8% | 45 | 47 | 48 |
| Rmb 140k+ | 78 | 150 | 211 | 14.0% | 7.0% | 56 | 67 | 71 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 64.3 | 79.9 | 92.1 | 4.4% | 2.9% | 68 | 77 | 83 |
| Per capita (Rmb) | 41,867 | 52,783 | 62,701 | 4.7% | 3.5% | 84 | 87 | 89 |
| Household Income (R | tmb pa) | | | | | | | |
| Per household | 96,103 | 129,562 | 160,984 | 6.2% | 4.4% | 53 | 60 | 60 |
| Per capita | 30,112 | 41,088 | 51,376 | 6.4% | 4.6% | 67 | 69 | 69 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 46 | 62 | 75 | 6.1% | 3.9% | 57 | 66 | 82 |
| Households 100k+ | 20 | 39 | 55 | 13.8% | 7.4% | 57 | 70 | 75 |



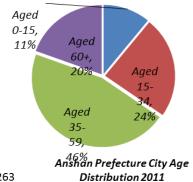
| Zhanjiang Prefecture | City | | | CA | GR | | Ranking | 3 |
|----------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 96,101 | 129,562 | 160,984 | 3.0% | 2.2% | 53 | 60 | 60 |
| Avg Expenditure | 63,859 | 81,991 | 98,311 | 2.5% | 1.8% | 28 | 36 | 41 |
| Avg savings | 17,772 | 26,269 | 34,522 | 4.0% | 2.8% | 93 | 93 | 90 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | | | | |
| All Households | 30,727 | 39,352 | 46,076 | 2.5% | 1.6% | 51 | 53 | 60 |
| Rmb 0-80k | 9,544 | 6,153 | 4,054 | 4.3% | 4.1% | 49 | 48 | 51 |
| Rmb 80-100k | 4,654 | 4,389 | 3,452 | 0.6% | 2.4% | 36 | 37 | 43 |
| Rmb 100-140k | 6,637 | 8,520 | 8,239 | 2.5% | 0.3% | 39 | 39 | 38 |
| Rmb 140k+ | 9,892 | 20,290 | 30,331 | 7.4% | 4.1% | 51 | 59 | 61 |

^{*}Total Market Value = Average household expenditure times total number of househol





Anshan Prefecture City in Anshan Prefecture of Liaoning Province



| Anshan Prefecture Ci | ty | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|----------------------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | | | | |
| Total | 1516 | 1470 | 1401 | -0.6% | -1.0% | 59 | 65 | 68 |
| Aged 0-15 | 165 | 128 | 106 | - <mark>4.</mark> 9% | -3.8% | 73 | 83 | 90 |
| Aged 15-34 | 359 | 322 | 266 | -2.2% | -3.8% | 65 | 68 | 74 |
| Aged 35-59 | 695 | 645 | 605 | -15% | -13% | 52 | 61 | 67 |
| Aged 60+ | 296 | 374 | 423 | 4.8% | 2.5% | 43 | 43 | 44 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.04 | 2.91 | 2.87 | | | | | |
| All Households | 498 | 505 | 489 | 0.2% | -0.6% | 54 | 61 | 67 |
| Rmb 0-80k | 274 | 148 | 78 | -1 1.6% | -12.1% | 55 | 61 | 63 |
| Rmb 80-100k | 76 | 72 | 48 | -0.9% | -8.0% | 40 | 45 | 56 |
| Rmb 100-140k | 81 | 115 | 100 | 7.5% | -2.8% | 48 | 44 | 51 |
| Rmb 140k+ | 68 | 169 | 263 | 19.9% | 9 3% | 66 | 56 | 57 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 109.0 | 147.0 | 182.0 | 6.2% | 4.4% | 48 | 53 | 52 |
| Per capita (Rmb) | 71,932 | 100,039 | 129,972 | 6.8% | 5.4% | 37 | 34 | 34 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 89,941 | 134,350 | 184,468 | 8.4% | 6.5% | 61 | 56 | 51 |
| Per capita | 29,576 | 46,117 | 64,345 | 9.3% | 6.9% | 68 | 61 | 59 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 45 | 68 | 90 | 8.6% | 5.9% | 59 | 64 | 66 |
| Households 100k+ | 18 | 44 | 71 | 19.6% | 10.3% | 67 | 62 | 65 |



| Anshan Prefecture C | ity | | | CA | GR | | Rankin | 3 |
|---------------------|-------------|----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 89,938 | 134,349 | 184,467 | 4.1% | 3.2% | 61 | 56 | 51 |
| Avg Expenditure | 54,265 | 73,108 | 92,557 | 3.0% | 2.4% | 55 | 53 | 46 |
| Avg savings | 22,398 | 38,920 | 58,423 | 5.7% | 4.1% | 73 | 62 | 54 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 27,044 | 36,884 | 45,220 | 3.2% | 2.1% | 56 | 60 | 61 |
| Rmb 0-80k | 10,132 | 5,749 | 3,058 | 5.5% | 6.1% | 44 | 52 | 60 |
| Rmb 80-100k | 4,238 | 4,074 | 2,698 | -0.4% | 4.0% | 38 | 44 | 53 |
| Rmb 100-140k | 5,521 | 7,993 | 6,994 | 3.8% | 1.3% | 46 | 41 | 50 |
| Rmb 140k+ | 7,152 | 19,068 | 32,470 | 10.3% | 5.5% | 66 | 63 | 57 |

^{*}Total Market Value = Average household expenditure times total number of househol





Shangyu

Shangyu in Shaoxing Prefecture of Zhejiang Province

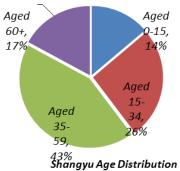
Ranking

0

Rmb 100-140k

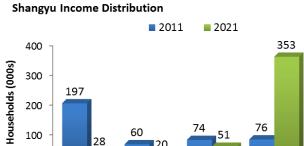
Rmb 140k+

CAGR



2011

| | | | | ł | | | | |
|-----------------------|---------|---------|---------|---------------|----------------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 886 | 889 | 875 | 0 1% | -0.3% | 88 | 89 | 88 |
| Aged 0-15 | 122 | 111 | 106 | -1 .8% | -0 .9% | 91 | 92 | 89 |
| Aged 15-34 | 231 | 237 | 224 | 0.6% | -1.2% | 89 | 80 | 79 |
| Aged 35-59 | 383 | 366 | 359 | -0 .9% | -0.4% | 89 | 89 | 88 |
| Aged 60+ | 151 | 174 | 186 | 2 9% | 1/3% | 87 | 87 | 91 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.18 | 2.00 | 1.94 | | | | | |
| All Households | 406 | 444 | 452 | 1.8% | 0.4% | 73 | 71 | 73 |
| Rmb 0-80k | 197 | 64 | 28 | -20.2% | -15.2% | 69 | 82 | 86 |
| Rmb 80-100k | 60 | 40 | 20 | -7.6% | -13 .5% | 56 | 68 | 83 |
| Rmb 100-140k | 74 | 87 | 51 | 3.3% | -10.0% | 52 | 59 | 77 |
| Rmb 140k+ | 76 | 253 | 353 | 27.3% | 6.9% | 60 | 39 | 46 |
| GDP at 2009 real valu | 16 | | | | | | | |
| Total (Rmb Bn) | 46.1 | 71.3 | 96.1 | 9.1% | 6.2% | 85 | 83 | 81 |
| Per capita (Rmb) | 52,050 | 80,182 | 109,772 | 9.0% | 6.5% | 62 | 54 | 45 |
| r er capita (ililib) | 32,030 | 00,102 | 103,772 | 9.070 | 0.5/6 | 02 | 54 | 73 |
| Household Income (I | Rmb pa) | | | | | | | |
| Per household | 98,705 | 193,747 | 291,268 | 14.4% | 8.5% | 51 | 27 | 23 |
| Per capita | 45,244 | 96,714 | 150,266 | 16.4% | 9.2% | 22 | 4 | 3 |



Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

4,822

7,425

| Shangyu | | | | CA | GR | 1 | Ranking | 3 |
|---------------------|------------------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | ncome, Ex _ا | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 98,696 | 193,746 | 291,268 | 7.0% | 4.2% | 51 | 27 | 23 |
| Avg Expenditure | 54,417 | 87,366 | 115,651 | 4.8% | 2.8% | 54 | 27 | 25 |
| Avg savings | 29,095 | 70,739 | 116,062 | 9.3% | 5.1% | 49 | 25 | 21 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 22,104 | 38,767 | 52,232 | 5.8% | 3.0% | 66 | 57 | 57 |
| Rmb 0-80k | 6,639 | 2,482 | 1,090 | 9.4% | 7.9% | 64 | 77 | 85 |
| Rmb 80-100k | 3,217 | 2,179 | 1,059 | 3.8% | 7.0% | 55 | 67 | 82 |
| | | | | | | | | |

^{*}Total Market Value = Average household expenditure times total number of househol

3,403

46,680

5,742

28,364



5.1%

1.8%

14.3%

79

Total Earned Income (Rmb Bn)

40

20

86

70

132

120

16.5%

8.9%

28.7% 11.6%

68

61

50

41

47

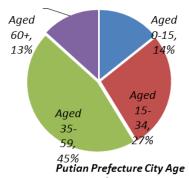
43

All Households

Households 100k+

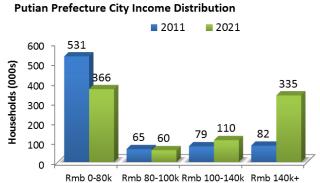


Putian Prefecture City in Putian Prefecture of Fujian Province



Distribution 2011

| Putian Prefecture Cit | у | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|---------------|---------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 2038 | 2185 | 2345 | 1.4% | 1.4% | 40 | 40 | 42 |
| Aged 0-15 | 289 | 250 | 171 | - 2 9% | - <mark>7</mark> 3% | 44 | 55 | 66 |
| Aged 15-34 | 554 | 366 | 297 | - 7 9% | -4 1% | 37 | 60 | 69 |
| Aged 35-59 | 926 | 1144 | 1203 | 4.8% | 1.0% | 37 | 30 | 31 |
| Aged 60+ | 269 | 425 | 675 | 9.6% | 9. 7% | 50 | 36 | 26 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.69 | 2.69 | 2.69 | | | | | |
| All Households | 757 | 812 | 870 | 1.4% | 1.4% | 34 | 34 | 36 |
| Rmb 0-80k | 531 | 431 | 366 | -4.1% | -3.2% | 22 | 23 | 23 |
| Rmb 80-100k | 65 | 65 | 60 | 0.1% | -1.7% | 51 | 51 | 44 |
| Rmb 100-140k | 79 | 109 | 110 | 6.6% | 0.2% | 49 | 48 | 47 |
| Rmb 140k+ | 82 | 208 | 335 | 20.3% | 10.0% | 52 | 50 | 47 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 87.8 | 149.3 | 216.4 | 11.2% | 7.7% | 57 | 51 | 47 |
| Per capita (Rmb) | 43,099 | 68,341 | 92,290 | 9.7% | 6.2% | 81 | 70 | 62 |
| Household Income (F | lmb pa) | | | | | | | |
| Per household | 65,657 | 104,995 | 145,369 | 9.8% | 6.7% | 96 | 84 | 70 |
| Per capita | 24,396 | 39,002 | 53,941 | 9.8% | 6.7% | 82 | 73 | 67 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 50 | 85 | 127 | 11.4% | 8.2% | 54 | 51 | 49 |
| Households 100k+ | 21 | 55 | 96 | 20.9% | 11.8% | 54 | 53 | 51 |



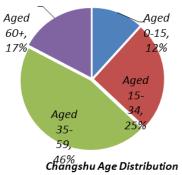
| Putian Prefecture Cit | ty | | | CA | GR | | Ranking | 3 |
|-----------------------|-------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | penditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 65,604 | 104,954 | 145,338 | 4.8% | 3.3% | 96 | 84 | 70 |
| Avg Expenditure | 37,221 | 53,253 | 68,157 | 3.6% | 2.5% | 99 | 84 | 78 |
| Avg savings | 18,777 | 34,197 | 50,839 | 6.2% | 4.0% | 89 | 77 | 67 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 28,179 | 43,229 | 59,312 | 4.4% | 3.2% | 53 | 49 | 48 |
| Rmb 0-80k | 11,358 | 9,854 | 8,891 | -1.4% | -1.0% | 36 | 32 | 28 |
| Rmb 80-100k | 3,493 | 3,546 | 3,283 | 0.2% | -0.8% | 48 | 49 | 45 |
| Rmb 100-140k | 5,148 | 7,196 | 7,376 | 3.4% | 0.2% | 50 | 46 | 49 |
| Rmb 140k+ | 8,180 | 22,633 | 39,762 | 10.7% | 5.8% | 59 | 53 | 48 |

^{*}Total Market Value = Average household expenditure times total number of househol



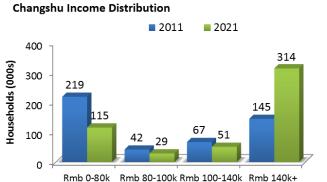


Changshu in Suzhou Prefecture of Jiangsu Province



2011

| Changshu | | | | CA | GR | ı | Rankin | g |
|------------------------|----------|---------|---------|---------|----------------------|------|------------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | | | | |
| Total | 1987 | 2114 | 2199 | 1.2% | 0.8% | 41 | 44 | 47 |
| Aged 0-15 | 231 | 222 | 183 | -0.8% | -3.8% | 57 | 58 | 64 |
| Aged 15-34 | 506 | 488 | 480 | -0.7% | -0. <mark>3</mark> % | 43 | 43 | 41 |
| Aged 35-59 | 907 | 1021 | 1095 | 2.4% | 1.4% | 38 | 36 | 36 |
| Aged 60+ | 343 | 384 | 441 | 2.3% | 2.8% | 38 | 41 | 40 |
| Households (000s) | | | | | | | | |
| Average HH size | 4.21 | 4.22 | 4.32 | | | | | |
| All Households | 472 | 501 | 509 | 1 2% | 0.3% | 66 | 62 | 64 |
| Rmb 0-80k | 219 | 167 | 115 | -5.3% | -7 .1% | 64 | 53 | 52 |
| Rmb 80-100k | 42 | 35 | 29 | -3.6% | -3.8% | 84 | 77 | 69 |
| Rmb 100-140k | 67 | 59 | 51 | -2.4% | -3.0% | 64 | 7 9 | 78 |
| Rmb 140k+ | 145 | 240 | 314 | 10.6% | 5.5% | 34 | 43 | 50 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 127.4 | 196.5 | 271.5 | 9.1% | 6.7% | 42 | 41 | 40 |
| Per capita (Rmb) | 64,105 | 92,947 | 123,445 | 7.7% | 5.8% | 46 | 40 | 36 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 127,835 | 197,870 | 287,462 | 9.1% | 7.8% | 24 | 25 | 25 |
| Per capita | 30,351 | 46,847 | 66,510 | 9.1% | 7.3% | 65 | 59 | 56 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 60 | 99 | 146 | 10.4% | 8.1% | 46 | 45 | 43 |
| Households 100k+ | 42 | 82 | 132 | 14.5% | 10.0% | 32 | 37 | 39 |



| Changshu | | • | | CAGR Ranking | | | 3 | |
|------------------------------------------------------------|---------|---------|---------|--------------|---------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 127,807 | 197,851 | 287,450 | 4.5% | 3.8% | 24 | 25 | 25 |
| Avg Expenditure | 69,622 | 100,610 | 139,898 | 3.8% | 3.4% | 18 | 20 | 15 |
| Avg savings | 35,771 | 58,293 | 85,810 | 5.0% | 3.9% | 33 | 38 | 36 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 32,848 | 50,363 | 71,184 | 4.4% | 3.5% | 46 | 45 | 40 |
| Rmb 0-80k | 5,444 | 4,344 | 3,162 | 2.2% | 3.1% | 72 | 61 | 58 |
| Rmb 80-100k | 2,266 | 1,957 | 1,641 | 1.5% | 1.7% | 82 | 76 | 67 |
| Rmb 100-140k | 4,549 | 4,239 | 3,763 | 0.7% | 1.2% | 56 | 76 | 73 |
| Rmb 140k+ | 20,588 | 39,823 | 62,618 | 6.8% | 4.6% | 27 | 30 | 32 |

^{*}Total Market Value = Average household expenditure times total number of househol





Jiaxing Prefecture City

Population (000s)

Total

Aged 0-15

Aged 15-34

Aged 35-59

Households (000s) Average HH size

All Households

Rmb 0-80k

Rmb 80-100k

Rmb 100-140k

GDP at 2009 real value Total (Rmb Bn)

Household Income (Rmb pa)

Total Earned Income (Rmb Bn)

Per capita (Rmb)

Per household

All Households

Households 100k+

Per capita

Rmb 140k+

Aged 60+

2011

860

118

224

371

146

4.20

205

41

24

45

57.6

164,674

34

25

2016

862

108

230

355

169

4.28

201

11

21

161

86.6

67,037 100,451 135,818

307,608

62

57

39,225 71,811 107,344

2021

851

103

218

349

181

4.33 197

10

179

115.6

464,880

89

13.3%

12.9%

12.9%

17.9%

Jiaxing Prefecture City in Jiaxing Prefecture of Zhejiang Province

Ranking

12

35

84

49

6

20

67

51

6

14

65

55

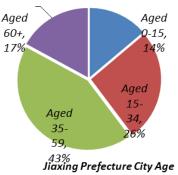
8.6%

8.4%

8.1%

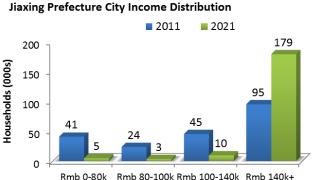
9.2%

CAGR



Distribution 2011

| 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
|-----------------------|-----------------------|------|------|------|-------------------|
| | | | | | |
| 0 1% | -0.2% | 93 | 91 | 92 | 000s |
| -1 .8% | -0 .8% | 93 | 94 | 92 |) sp |
| 0.5% | -1.1% | 90 | 82 | 84 | hole |
| -0 .9% | -0.3% | 91 | 90 | 90 | Households (000s) |
| 2 9% | 1/4% | 90 | 91 | 94 | Ť |
| | | | | | |
| | | | | | |
| , | | | | | |
| -0.3% | -0.5% | 99 | 100 | 101 | |
| -22.9% | -15. <mark>8</mark> % | 101 | 101 | 101 | |
| -19. <mark>8</mark> % | -15. <mark>7</mark> % | 99 | 101 | 101 | |
| -14. <mark>3</mark> % | -14. 6 % | 94 | 101 | 101 | |
| 11.1% | 2.1% | 49 | 60 | 81 | |
| | | | | | |
| | | | | | |
| 8.5% | 6.0% | 74 | 71 | 74 | |
| 8.4% | 6.2% | 43 | 33 | 32 | |
| I | | | | | l |



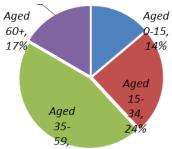
| Jiaxing Prefecture Ci | ty | | | CA | GR | Ranking | | |
|-----------------------|-----------|---------|---------|----------------------|----------------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | gs pa (Rm | ıb) | | | | | | |
| All households | | | | | | | | |
| Avg Income | 164,672 | 307,606 | 464,878 | 6.4% | 4.2% | 12 | 6 | 6 |
| Avg Expenditure | 78,182 | 120,100 | 159,823 | 4.4% | 2.9% | 12 | 9 | 10 |
| Avg savings | 57,513 | 123,747 | 198,361 | 8.0% | 4.8% | 8 | 5 | 4 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | |
| All Households | 16,008 | 24,171 | 31,420 | 4.2% | 2.7% | 91 | 90 | 88 |
| Rmb 0-80k | 1,581 | 434 | 183 | -12 1% | - <mark>8.</mark> 3% | 101 | 101 | 101 |
| Rmb 80-100k | 1,276 | 424 | 181 | -10.4% | -8 2% | 99 | 101 | 101 |
| Rmb 100-140k | 2,970 | 1,384 | 632 | - <mark>7.</mark> 4% | - 7 ,5% | 92 | 101 | 101 |
| Rmb 140k+ | 10,182 | 21,929 | 30,425 | 8.0% | 3.3% | 48 | 54 | 59 |

^{*}Total Market Value = Average household expenditure times total number of househol



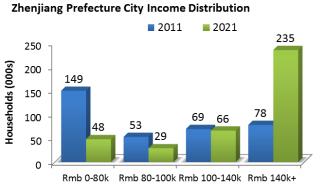


Zhenjiang Prefecture City in Zhenjiang Prefecture of Jiangsu Province





| Zhenjiang Prefecture | City | | | CAGR | | Ranking | | |
|------------------------|---------|---------|---------|---------|----------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | | | | |
| Total | 1064 | 1075 | 1065 | 0.2% | -0.2% | 79 | 79 | 81 |
| Aged 0-15 | 146 | 166 | 157 | 2.6% | -1. 1 % | 80 | 73 | 71 |
| Aged 15-34 | 261 | 211 | 173 | -4.2% | -3.9% | 80 | 91 | 93 |
| Aged 35-59 | 481 | 505 | 531 | 1.0% | 1.0% | 75 | 73 | 72 |
| Aged 60+ | 176 | 193 | 204 | 1.9% | 1.0% | 75 | 83 | 85 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.05 | 3.00 | 2.82 | | | | | |
| All Households | 349 | 359 | 377 | 0.6% | 1.0% | 80 | 83 | 82 |
| Rmb 0-80k | 149 | 81 | 48 | -11.5% | -10.0% | 79 | 75 | 73 |
| Rmb 80-100k | 53 | 41 | 29 | -4.8% | -6.9% | 66 | 67 | 68 |
| Rmb 100-140k | 69 | 77 | 66 | 2.2% | -3.1% | 57 | 65 | 66 |
| Rmb 140k+ | 78 | 159 | 235 | 15.5% | 8.0% | 57 | 62 | 64 |
| GDP at 2009 real value | | | | | | | | |
| Total (Rmb Bn) | 90.7 | 127.4 | 163.6 | 7.0% | 5.1% | 55 | 56 | 58 |
| Per capita (Rmb) | 85,240 | 118,493 | 153,693 | 6.8% | 5.3% | 22 | 23 | 24 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 109,664 | 160,553 | 213,338 | 7.9% | 5.8% | 35 | 43 | 43 |
| Per capita | 35,948 | 53,569 | 75,558 | 8.3% | 7.1% | 43 | 51 | 48 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 38 | 58 | 80 | 8.5% | 6.9% | 71 | 78 | 77 |
| Households 100k+ | 20 | 42 | 68 | 15.7% | 9.7% | 56 | 64 | 68 |



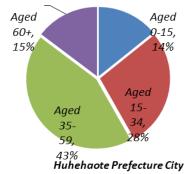
| Zhenjiang Prefecture | e City | | | CA | GR | Ranking | | |
|----------------------|-------------|-----------|------------|---------------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | penditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 109,658 | 160,548 | 213,337 | 3.9% | 2.9% | 35 | 43 | 43 |
| Avg Expenditure | 56,485 | 74,862 | 92,025 | 2.9% | 2.1% | 46 | 46 | 49 |
| Avg savings | 35,826 | 57,459 | 80,927 | 4.8% | 3.5% | 32 | 41 | 41 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 19,697 | 26,858 | 34,702 | 8.1% | 2.6% | 77 | 81 | 82 |
| Rmb 0-80k | 4,788 | 2,670 | 1,615 | - 5.7% | 4.9% | 75 | 75 | 73 |
| Rmb 80-100k | 2,622 | 2,058 | 1,443 | 2.4% | 3.5% | 70 | 69 | 72 |
| Rmb 100-140k | 4,243 | 4,772 | 4,079 | 1.2% | 1.6% | 61 | 67 | 68 |
| Rmb 140k+ | 8,044 | 17,358 | 27,565 | 8.0% | 4.7% | 60 | 66 | 71 |

^{*}Total Market Value = Average household expenditure times total number of househol



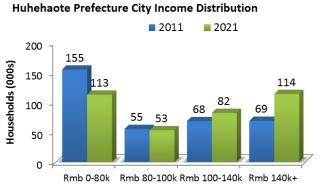


Huhehaote Prefecture City in Huhehaote Prefecture of Inner Mongolia Province



Age Distribution 2011

| Under her at a Donafa at on | - 614 | | | 64 | <u> </u> | | D L.' | |
|-----------------------------|----------|---------|---------|---------|----------------|------|---------|------|
| Huhehaote Prefectur | e City | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | _ | | | |
| Total | 1199 | 1218 | 1219 | 0.3% | 0.0% | 72 | 73 | 74 |
| Aged 0-15 | 170 | 151 | 140 | 2.3% | 1.6% | 71 | 75 | 78 |
| Aged 15-34 | 333 | 320 | 286 | 0.8% | 2.2% | 68 | 69 | 71 |
| Aged 35-59 | 522 | 513 | 509 | 0.3% | -0.1% | 72 | 71 | 73 |
| Aged 60+ | 176 | 234 | 283 | 5.9% | 3.9% | 76 | 73 | 67 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.45 | 3.38 | 3.36 | | | | | |
| All Households | 348 | 360 | 363 | 0.7% | 0.1% | 81 | 82 | 84 |
| Rmb 0-80k | 155 | 129 | 113 | -3.6% | -2.6% | 76 | 64 | 54 |
| Rmb 80-100k | 55 | 56 | 53 | 0.1% | - b .8% | 60 | 57 | 51 |
| Rmb 100-140k | 68 | 79 | 82 | 3.0% | 0.8% | 58 | 64 | 58 |
| Rmb 140k+ | 69 | 97 | 114 | 7.0% | 3.3% | 65 | 92 | 99 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 126.0 | 153.5 | 168.4 | 4.0% | 1.9% | 43 | 48 | 56 |
| Per capita (Rmb) | 105,088 | 126,018 | 138,174 | 3.7% | 1.9% | 14 | 21 | 29 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 104,641 | 120,046 | 129,959 | 2.8% | 1.6% | 43 | 63 | 81 |
| Per capita | 30,330 | 35,511 | 38,669 | 3.2% | 1.7% | 66 | 78 | 86 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 36 | 43 | 47 | 3.5% | 1.7% | 76 | 93 | 98 |
| Households 100k+ | 18 | 25 | 29 | 6.9% | 3.3% | 66 | 93 | 99 |



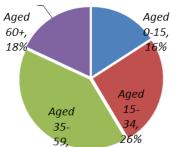
| Huhehaote Prefectu | re City | | | CA | GR | Ranking | | |
|------------------------------------------------------------|---------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 104,639 | 120,046 | 129,959 | 1.4% | 0.8% | 43 | 63 | 80 |
| Avg Expenditure | 61,932 | 68,993 | 73,433 | 1.1% | 0.6% | 34 | 57 | 66 |
| Avg savings | 26,546 | 31,747 | 35,139 | 1.8% | 1.0% | 58 | 82 | 87 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | |
| All Households | 21,528 | 24,860 | 26,625 | 1.4% | 0.7% | 69 | 88 | 91 |
| Rmb 0-80k | 5,798 | 4,903 | 4,329 | -1.7% | -1.2% | 71 | 59 | 48 |
| Rmb 80-100k | 3,130 | 3,151 | 3,028 | 0.1% | 0.4% | 59 | 55 | 47 |
| Rmb 100-140k | 4,802 | 5,578 | 5,816 | 1.5% | 0.4% | 53 | 62 | 55 |
| Rmb 140k+ | 7,798 | 11,228 | 13,452 | 3.7% | 1.8% | 61 | 85 | 94 |

^{*}Total Market Value = Average household expenditure times total number of househol



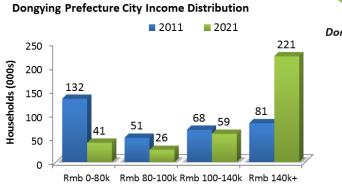


Dongying Prefecture City in Dongying Prefecture of Shandong Province



| 41% |
|-------------------------------------|
| 41% Dongying Prefecture City Age |
| Distribution 2011 |

| Dongying Prefecture | City | | | CA | GR | Ranking | | |
|------------------------|----------|---------|---------|---------|---------------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 860 | 883 | 894 | 0.5% | 0.3% | 92 | 90 | 87 |
| Aged 0-15 | 136 | 137 | 136 | 0.2% | -0.1% | 83 | 81 | 80 |
| Aged 15-34 | 221 | 228 | 224 | 0.6% | 0.4% | 91 | 83 | 80 |
| Aged 35-59 | 348 | 316 | 300 | 1.9% | 1.0% | 92 | 95 | 94 |
| Aged 60+ | 154 | 202 | 235 | 5.6% | 3.0% | 86 | 79 | 79 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.59 | 2.58 | 2.58 | | | | | |
| All Households | 332 | 343 | 347 | 0.6% | 0.2% | 86 | 86 | 86 |
| Rmb 0-80k | 132 | 70 | 41 | -11.9% | -10.4% | 82 | 78 | 78 |
| Rmb 80-100k | 51 | 39 | 26 | -5 2% | -8.0% | 70 | 72 | 75 |
| Rmb 100-140k | 68 | 74 | 59 | 1.8% | - <mark>4</mark> 4% | 59 | 70 | 71 |
| Rmb 140k+ | 81 | 160 | 221 | 14 4% | 6.8% | 53 | 61 | 66 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 145.7 | 192.5 | 238.8 | 5.7% | 4.4% | 40 | 42 | 42 |
| Per capita (Rmb) | 169,507 | 218,099 | 267,106 | 5.2% | 4.1% | 1 | 2 | 3 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 120,080 | 172,293 | 225,242 | 7.5% | 5.5% | 30 | 35 | 39 |
| Per capita | 46,421 | 66,906 | 87,373 | 7.6% | 5.5% | 19 | 26 | 36 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 40 | 59 | 78 | 8.2% | 5.8% | 70 | 72 | 81 |
| Households 100k+ | 23 | 45 | 67 | 14.3% | 8.2% | 51 | 61 | 69 |



| Dongying Prefecture | City | | | CA | GR | Ranking | | |
|------------------------------------------------------------|---------|---------|---------|---------------|---------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 120,076 | 172,292 | 225,241 | 3.7% | 2.7% | 30 | 35 | 39 |
| Avg Expenditure | 63,119 | 82,567 | 100,089 | 2.7% | 1.9% | 30 | 35 | 39 |
| Avg savings | 37,117 | 58,476 | 81,530 | 4.7% | 3.4% | 29 | 37 | 39 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 20,976 | 28,301 | 34,707 | 3.0% | 2.1% | 74 | 73 | 81 |
| Rmb 0-80k | 4,478 | 2,435 | 1,415 | -5.9% | -5.3% | 79 | 79 | 80 |
| Rmb 80-100k | 2,571 | 1,971 | 1,302 | - 2.6% | 4.1% | 72 | 75 | 76 |
| Rmb 100-140k | 4,231 | 4,651 | 3,739 | 1.0% | - 2.2% | 63 | 69 | 74 |
| Rmb 140k+ | 9,696 | 19,243 | 28,251 | 7.1% | 3.9% | 53 | 62 | 67 |

^{*}Total Market Value = Average household expenditure times total number of househol





Taizhou Prefecture City in Taizhou Prefecture of Jiangsu Province

Households (000s)

200

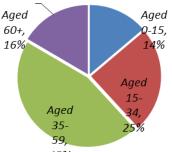
150

100

50

0

138



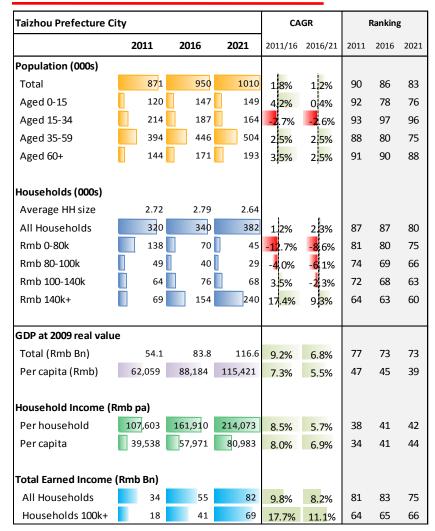
| Distribution 2011 | 250] | ■ 2011 | ■ 2021 | 240 | 45% Taizhou Prefecture City A Distribution 2011 |
|-------------------|-------|--------|--------|-----|-------------------------------------------------------|
|-------------------|-------|--------|--------|-----|-------------------------------------------------------|

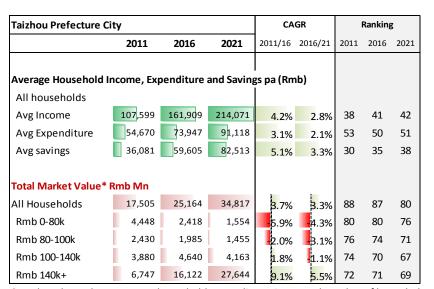
69

64 68

Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

Taizhou Prefecture City Income Distribution



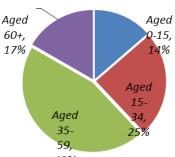


^{*}Total Market Value = Average household expenditure times total number of househol

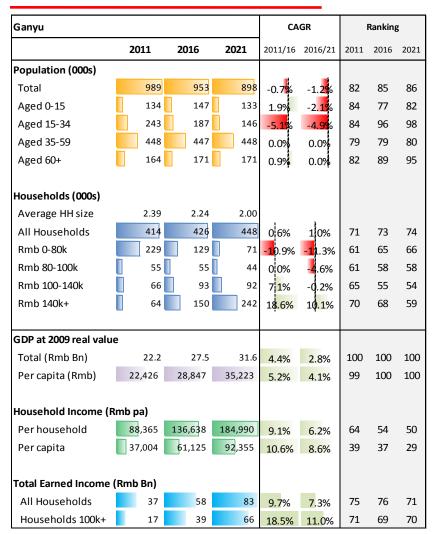




Ganyu in Lianyungang Prefecture of Jiangsu Province



| Ganyu Income Distribution | | 59, | |
|---------------------------|-------------|-----------------------------------|------|
| ■ 2011 | 2021 | 45% 242 Ganyu Age Distribution | 2011 |



| | | | | | 2011 | | 2021 | | 242 | | 459 Ganyu |
|-------------------|-------|-------|------|-------|-------------|--------|--------|-------|-------|---|---------------------|
| | 250 7 | 229 | 1 | | | | | | 242 | 1 | |
| (s00) | 200 - | | | | | | | | | | |
| Households (000s) | 150 | | | | | | 02 | | | | |
| seho | 100 - | | 71 | 55 | 4.4 | 66 | 92 | 64 | | | |
| 된 | 50 - | | | | 44 | | | | | | |
| | 0 4 | | | 7 | | | | 7 | | 7 | |
| | | Rmb 0 | -80k | Rmb 8 | 0-100k F | Rmb 10 | 0-140k | Rmb : | 140k+ | | |

| Ganyu | | | | CA | GR | | Rankin | g |
|---------------------|------------|-----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 88,345 | 136,631 | 184,989 | 4.5% | 3.1% | 64 | 54 | 50 |
| Avg Expenditure | 46,131 | 65,110 | 81,684 | 3.5% | 2.3% | 70 | 63 | 59 |
| Avg savings | 28,889 | 48,512 | 69,697 | 5.3% | 3.7% | 50 | 48 | 48 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 19,112 | 27,754 | 36,602 | 3.8% | 2.8% | 78 | 76 | 76 |
| Rmb 0-80k | 6,225 | 4,027 | 2,451 | 4.3% | 4.8% | 67 | 63 | 65 |
| Rmb 80-100k | 2,742 | 2,748 | 2,166 | 0.0% | 2.4% | 67 | 61 | 59 |
| Rmb 100-140k | 4,003 | 5,672 | 5,631 | 3.5% | 0.1% | 71 | 61 | 57 |
| Rmb 140k+ | 6,142 | 15,307 | 26,354 | 9.6% | 5.6% | 76 | 74 | 75 |

^{*}Total Market Value = Average household expenditure times total number of househol





Jinhua Prefecture City

Jinhua Prefecture City in Jinhua Prefecture of Zhejiang Province

Ranking

48

40

82

73

7.8%

9.9%

7.8%

21.7% 10.8%

33

27

81

63

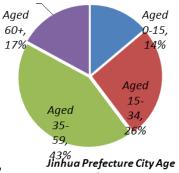
31

15

76

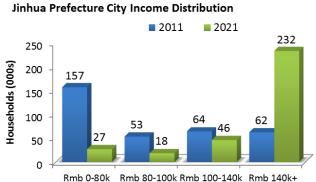
64

CAGR



Distribution 2011

| İ | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
|------------------------|----------|--------|--------|---------|----------------------|------|------|------|
| Population (000s) | | | | | | | | |
| Total | 925 | 850 | 770 | -1.7% | -2.0% | 86 | 93 | 96 |
| Aged 0-15 | 127 | 106 | 93 | -3.5% | -2.5 <mark>%</mark> | 89 | 95 | 95 |
| Aged 15-34 | 241 | 227 | 197 | -1.2% | -2.8% | 85 | 84 | 88 |
| Aged 35-59 | 399 | 350 | 316 | -2.6% | -2.0% | 86 | 91 | 93 |
| Aged 60+ | 157 | 167 | 164 | 1.2% | -0.3% | 84 | 94 | 96 |
| | | | | | | | | |
| Households (000s) | | | | | | | | |
| Average HH size | 2.75 | 2.63 | 2.38 | | | | | |
| All Households | 336 | 324 | 324 | -0.8% | 0.0% | 84 | 88 | 88 |
| Rmb 0-80k | 157 | 58 | 27 | -18.0% | -14.2% | 75 | 84 | 88 |
| Rmb 80-100k | 53 | 35 | 18 | -8 3% | -11.9% | 64 | 78 | 85 |
| Rmb 100-140k | 64 | 69 | 46 | 1.6% | - <mark>7</mark> ,9% | 71 | 73 | 83 |
| Rmb 140k+ | 62 | 162 | 232 | 21 1% | 7.5% | 72 | 59 | 65 |
| | | | | | | | | |
| GDP at 2009 real value | . | | | | | | | |
| Total (Rmb Bn) | 39.8 | 55.3 | 67.8 | 6.8% | 4.2% | 92 | 93 | 94 |
| Per capita (Rmb) | 42,972 | 64,995 | 88,047 | 8.6% | 6.3% | 82 | 73 | 67 |
| | | | | | | | | |
| Household Income (R | mb pa) | | | | | | | |
| | | | | | | | | |



| Jinhua Prefecture Cit | ty | | | CA | GR | | Rankin | g |
|--------------------------------------------------|---------|---------|---------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 101,589 | 173,799 | 252,557 | 5.5% | 3.8% | 48 | 33 | 31 |
| Avg Expenditure | 56,295 | 81,113 | 104,810 | 3.7% | 2.6% | 47 | 38 | 32 |
| Avg savings | 29,742 | 61,644 | 97,941 | 7.6% | 4.7% | 48 | 31 | 28 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 18,928 | 26,263 | 33,941 | 3.3% | 2.6% | 81 | 84 | 83 |
| Rmb 0-80k | 5,844 | 2,250 | 1,051 | 9.1% | 7.3% | 70 | 81 | 86 |
| Rmb 80-100k | 2,875 | 1,874 | 998 | 4.2% | 6.1% | 63 | 78 | 84 |
| Rmb 100-140k | 4,156 | 4,559 | 3,045 | 0.9% | 4.0% | 65 | 71 | 83 |
| Rmb 140k+ | 6,052 | 17,581 | 28,847 | 11.3% | 5.1% | 78 | 65 | 66 |

^{*}Total Market Value = Average household expenditure times total number of househol



Per household

All Households

Households 100k+

Total Earned Income (Rmb Bn)

Per capita

101,591

34

16

36,914

173,799

66,177 106,191

56

43

252,559

72

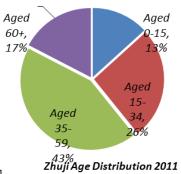
11.3%

12.4%

10.5%

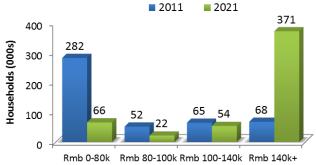


Zhuji in Shaoxing Prefecture of Zhejiang Province



| Zhuji | | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|----------------|----------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1234 | 1245 | 1233 | 0.2% | -0.2% | 70 | 72 | 73 |
| Aged 0-15 | 162 | 151 | 149 | -1.4% | -0.2% | 74 | 76 | 77 |
| Aged 15-34 | 323 | 337 | 316 | d.9% | -1.3% | 72 | 66 | 64 |
| Aged 35-59 | 535 | 512 | 505 | -0.9% | - 0 .3% | 70 | 72 | 74 |
| Aged 60+ | 214 | 245 | 263 | 2.7% | 1.4% | 61 | 67 | 72 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.65 | 2.53 | 2.41 | | | | | |
| All Households | 466 | 493 | 512 | 1 1% | 0.8% | 68 | 66 | 63 |
| Rmb 0-80k | 282 | 153 | 66 | -1 1.5% | -1 5.6% | 54 | 57 | 67 |
| Rmb 80-100k | 52 | 37 | 22 | -6.3% | -1 0.3% | 69 | 73 | 80 |
| Rmb 100-140k | 65 | 77 | 54 | 3,6% | 7.0% | 69 | 66 | 76 |
| Rmb 140k+ | 68 | 225 | 371 | 27.1% | 10.5% | 68 | 46 | 41 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 66.3 | 103.0 | 139.6 | 9.2% | 6.3% | 65 | 67 | 66 |
| Per capita (Rmb) | 53,692 | 82,712 | 113,235 | 9.0% | 6.5% | 60 | 50 | 41 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 80,590 | 161,675 | 275,270 | 14.9% | 11.2% | 75 | 42 | 27 |
| Per capita | 30,409 | 63,952 | 114,327 | 16.0% | 12.3% | 63 | 33 | 11 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 38 | 80 | 141 | 16.2% | 12.1% | 73 | 53 | 44 |
| Households 100k+ | 18 | 62 | 128 | 28.8% | 15.5% | 69 | 47 | 41 |





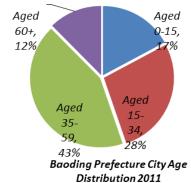
| Zhuji | • | • | • | CA | GR | Ranking | | |
|---------------------|-----------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | gs pa (Rm | ıb) | | | | | | |
| All households | | | | | | | | |
| Avg Income | 80,555 | 161,653 | 275,262 | 7.2% | 5.5% | 75 | 42 | 27 |
| Avg Expenditure | 45,436 | 74,851 | 110,044 | 5.1% | 3.9% | 72 | 47 | 29 |
| Avg savings | 22,963 | 57,419 | 108,961 | 9.6% | 6.6% | 71 | 42 | 23 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 21,162 | 36,870 | 56,351 | 5.7% | 4.3% | 71 | 61 | 52 |
| Rmb 0-80k | 7,311 | 4,005 | 1,908 | 5.8% | 7.1% | 58 | 64 | 70 |
| Rmb 80-100k | 2,809 | 2,052 | 1,189 | 3.1% | 5.3% | 64 | 70 | 79 |
| Rmb 100-140k | 4,241 | 5,131 | 3,587 | 1.9% | 3.5% | 62 | 65 | 76 |
| Rmb 140k+ | 6,801 | 25,682 | 49,667 | 14.2% | 6.8% | 69 | 45 | 41 |

^{*}Total Market Value = Average household expenditure times total number of househol

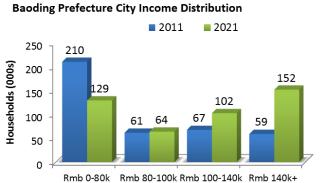




Baoding Prefecture City in Baoding Prefecture of Hebei Province



| Baoding Prefecture C | ity | | | CA | GR | | Rankin | 3 |
|------------------------|----------|---------|---------|----------------|----------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1117 | 1169 | 1193 | 0.9% | 0.4% | 76 | 75 | 75 |
| Aged 0-15 | 191 | 214 | 188 | 2.3% | - 2. 6% | 66 | 60 | 61 |
| Aged 15-34 | 309 | 261 | 221 | - 3. 4% | - 3. 3% | 75 | 79 | 81 |
| Aged 35-59 | 479 | 546 | 638 | 2.7% | 3.1% | 76 | 69 | 61 |
| Aged 60+ | 138 | 148 | 147 | 1.4% | -0.2% | 94 | 96 | 98 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.81 | 2.79 | 2.67 | | | | | |
| All Households | 397 | 419 | 447 | 1.1% | 1.3% | 75 | 74 | 75 |
| Rmb 0-80k | 210 | 167 | 129 | 4.5% | 5.0% | 65 | 52 | 48 |
| Rmb 80-100k | 61 | 66 | 64 | 1.5% | -0.8% | 55 | 50 | 43 |
| Rmb 100-140k | 67 | 88 | 102 | 5.5% | 3.1% | 61 | 57 | 49 |
| Rmb 140k+ | 59 | 98 | 152 | 10.8% | 9.1% | 77 | 89 | 88 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 52.8 | 63.8 | 75.8 | 3.8% | 3.5% | 78 | 87 | 91 |
| Per capita (Rmb) | 47,306 | 54,568 | 63,554 | 2.9% | 3.1% | 74 | 85 | 88 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 92,785 | 112,477 | 135,430 | 3.9% | 3.8% | 56 | 74 | 76 |
| Per capita | 33,004 | 40,294 | 50,690 | 4.1% | 4.7% | 52 | 70 | 70 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 37 | 47 | 60 | 5.0% | 5.1% | 74 | 88 | 89 |
| Households 100k+ | 15 | 25 | 39 | 10.5% | 9.1% | 79 | 92 | 90 |



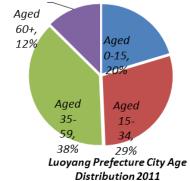
| Baoding Prefecture Ci | ity | | | CA | GR | Ranking | | |
|--------------------------------------------------|--------|---------|---------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 92,782 | 112,475 | 135,429 | 1.9% | 1.9% | 56 | 74 | 76 |
| Avg Expenditure | 44,305 | 50,072 | 56,355 | 1.2% | 1.2% | 77 | 90 | 90 |
| Avg savings | 34,653 | 44,657 | 56,522 | 2.6% | 2.4% | 35 | 53 | 57 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 17,606 | 20,974 | 25,173 | 1.8% | 1.8% | 87 | 96 | 96 |
| Rmb 0-80k | 6,646 | 5,407 | 4,249 | -2.0% | -2.4% | 63 | 54 | 49 |
| Rmb 80-100k | 2,774 | 2,995 | 2,889 | 0.8% | -0.4% | 65 | 58 | 51 |
| Rmb 100-140k | 3,619 | 4,755 | 5,549 | 2.8% | 1.6% | 78 | 68 | 58 |
| Rmb 140k+ | 4,567 | 7,816 | 12,486 | 5.5% | 4.8% | 88 | 99 | 96 |

^{*}Total Market Value = Average household expenditure times total number of househol

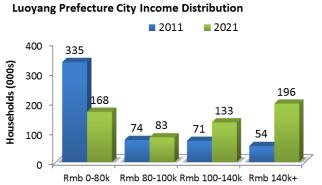




Luoyang Prefecture City in Luoyang Prefecture of Henan Province



| Luoyang Prefecture C | ity | | | CA | GR | | Rankin | 3 |
|------------------------|--------------------|---------|---------|---------|--------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 164 <mark>9</mark> | 1796 | 1929 | 1.7% | 1.4% | 53 | 54 | 51 |
| Aged 0-15 | 335 | 407 | 470 | 4.0% | 2.9% | 37 | 33 | 24 |
| Aged 15-34 | 479 | 468 | 428 | -0.5% | 1.8% | 47 | 48 | 48 |
| Aged 35-59 | 630 | 669 | 756 | 1.2% | 2.5% | 58 | 59 | 57 |
| Aged 60+ | 206 | 252 | 274 | 4.1% | 1.7% | 66 | 65 | 68 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.09 | 3.24 | 3.33 | | | | | |
| All Households | 533 | 554 | 579 | 0.8% | 0 .9% | 51 | 55 | 55 |
| Rmb 0-80k | 335 | 229 | 168 | 7.3% | 6.0% | 40 | 46 | 45 |
| Rmb 80-100k | 74 | 88 | 83 | 3.5% | 1.2% | 46 | 38 | 36 |
| Rmb 100-140k | 71 | 114 | 133 | 10.0% | 3.0% | 55 | 46 | 38 |
| Rmb 140k+ | 54 | 123 | 196 | 18.1% | 9.7% | 84 | 80 | 77 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 81.9 | 124.3 | 167.4 | 8.7% | 6.1% | 60 | 58 | 57 |
| Per capita (Rmb) | 49,632 | 69,227 | 86,822 | 6.9% | 4.6% | 69 | 68 | 71 |
| Household Income (R | tmb pa) | | | | | | | |
| Per household | 80,373 | 109,953 | 135,054 | 6.5% | 4.2% | 76 | 76 | 78 |
| Per capita | 25,988 | 33,938 | 40,571 | 5.5% | 3.6% | 78 | 81 | 85 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 43 | 61 | 78 | 7.3% | 5.1% | 62 | 68 | 80 |
| Households 100k+ | 14 | 32 | 51 | 17.7% | 9.6% | 84 | 80 | 81 |



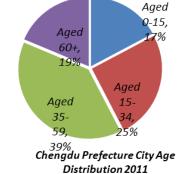
| Luoyang Prefecture C | ity | | | | CAC | GR | Ranking | | |
|--------------------------------------------------|--------|---------|---------|----|--------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 20 | 011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | | pa (Rm | b) | | | |
| All households | | | | | | | | | |
| Avg Income | 80,370 | 109,952 | 135,053 | | 3.2% | 2.1% | 76 | 76 | 78 |
| Avg Expenditure | 40,977 | 50,635 | 58,184 | | 2.1% | 1.4% | 90 | 88 | 86 |
| Avg savings | 27,927 | 42,084 | 54,397 | | 4.2% | 2.6% | 52 | 56 | 60 |
| | | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | _ | | | | |
| All Households | 21,852 | 28,073 | 33,708 | | 2.5% | 1.8% | 67 | 74 | 84 |
| Rmb 0-80k | 10,266 | 7,377 | 5,523 | | -3.3% | -2.9% | 41 | 44 | 42 |
| Rmb 80-100k | 3,383 | 4,042 | 3,814 | | 1.8% | -0.6% | 49 | 46 | 40 |
| Rmb 100-140k | 3,903 | 6,336 | 7,385 | | 5.0% | 1.5% | 73 | 50 | 48 |
| Rmb 140k+ | 4,299 | 10,318 | 16,987 | | 9.2% | 5.1% | 93 | 88 | 86 |

^{*}Total Market Value = Average household expenditure times total number of househol

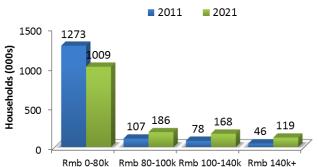




Chengdu Prefecture City in Chengdu Prefecture of Sichuan Province



| Chengdu Prefecture C | City | | | CA | GR | Ranking | | |
|------------------------|------------------------------|--------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | _ | | | |
| Total | 4808 | 4964 | 5044 | 0.6% | 0.3% | 15 | 15 | 15 |
| Aged 0-15 | 825 | 716 | 677 | 2.8% | 4.1% | 12 | 15 | 16 |
| Aged 15-34 | 1217 | 1175 | 1018 | -0.7% | 2.8% | 15 | 16 | 16 |
| Aged 35-59 | 1871 | 1870 | 1907 | 0.0% | 0.4% | 16 | 17 | 18 |
| Aged 60+ | 895 | 1204 | 1442 | 6.1% | 3.7% | 12 | 10 | 11 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.20 | 3.27 | 3.40 | | | | | |
| All Households | 1504 | 1517 | 1482 | 0.2% | -0.5% | 14 | 15 | 15 |
| Rmb 0-80k | 1273 | 1143 | 1009 | -2.1% | -2.5% | 8 | 8 | 8 |
| Rmb 80-100k | 107 | 159 | | 8.3% | 3.3% | 27 | 15 | 11 |
| Rmb 100-140k | 78 | 131 | 168 | 10.7% | 5.1% | 50 | 38 | 29 |
| Rmb 140k+ | 46 | 85 | 119 | 13.2% | 6.9% | 91 | 95 | 97 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 363.9 | 466.5 | 537.3 | 5.1% | 2.9% | 13 | 18 | 19 |
| Per capita (Rmb) | 75,677 | 93,984 | 106,516 | 4.4% | 2.5% | 33 | 39 | 52 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 54,593 | 65,887 | 74,184 | 3.8% | 2.4% | 100 | 101 | 100 |
| Per capita | 17,072 | 20,141 | 21,796 | 3.4% | 1.6% | 101 | 101 | 101 |
| Total Earned Income (| Fotal Earned Income (Rmb Bn) | | | | | | | |
| All Households | 82 | 100 | 110 | 4.0% | 1.9% | 35 | 44 | 59 |
| Households 100k+ | 12 | 22 | 31 | 13.2% | 6.9% | 90 | 96 | 97 |



Chengdu Prefecture City Income Distribution

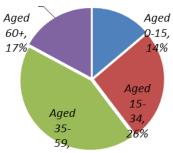
| Chengdu Prefecture (| City | | | CA | GR | ı | Rankin | 3 |
|--------------------------------------------------|--------|--------|--------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | gs pa (Rm | b) | | | |
| All households | | | | | | | | |
| Avg Income | 54,597 | 65,884 | 74,182 | 1.9% | 1.2% | 100 | 101 | 100 |
| Avg Expenditure | 35,745 | 41,243 | 45,124 | 1.4% | 0.9% | 100 | 100 | 101 |
| Avg savings | 11,931 | 15,797 | 18,731 | 2.8% | 1.7% | 99 | 99 | 99 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 53,745 | 62,578 | 66,875 | 1.5% | 0.7% | 22 | 35 | 44 |
| Rmb 0-80k | 38,565 | 37,198 | 34,047 | -0.4% | -0.9% | 8 | 7 | 7 |
| Rmb 80-100k | 5,703 | 8,514 | 10,014 | 4.1% | 1.6% | 26 | 14 | 12 |
| Rmb 100-140k | 5,148 | 8,594 | 11,039 | 5.3% | 2.5% | 49 | 38 | 29 |
| Rmb 140k+ | 4,328 | 8,273 | 11,775 | 6.7% | 3.6% | 92 | 97 | 97 |

^{*}Total Market Value = Average household expenditure times total number of househol





Huzhou Prefecture City in Huzhou Prefecture of Zhejiang Province



| | | | 2 | 011 | 2021 | | |
|-------------------|-------|-----|----------|-----|-------------|----|-----|
| | 250] | | | | | | 210 |
| (s00 | 200 - | 144 | | | | | |
| o) spi | 150 - | 144 | | | | | |
| Households (000s) | 100 - | | 4.4 | 6 | 50 | 70 | |
| 묫 | 50 - | 22 | 44 | , | 27 | | |

Huzhou Prefecture City Income Distribution

50 0



| Huzhou Prefecture Ci | CAGR | | Ranking | | | | | |
|------------------------|----------|---------|---------|----------------------|-----------------------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 1089 | 1010 | 920 | -1.5 <mark>%</mark> | -1. <mark>9%</mark> | 77 | 83 | 85 |
| Aged 0-15 | 149 | 126 | 112 | -3. <mark>3</mark> % | -2. <mark>4%</mark> | 79 | 87 | 88 |
| Aged 15-34 | 284 | 270 | 235 | -1.0% | -2. <mark>79</mark> % | 77 | 76 | 76 |
| Aged 35-59 | 470 | 416 | 377 | -2.4% | -1.9 <mark>%</mark> | 77 | 85 | 86 |
| Aged 60+ | 186 | 198 | 196 | 1.3% | -0.2% | 72 | 81 | 87 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.43 | 3.40 | 3.40 | | | | | |
| All Households | 318 | 298 | 270 | -1.3% | -1.9% | 88 | 91 | 95 |
| Rmb 0-80k | 144 | 54 | 22 | - 17 .7% | -16.2% | 80 | 85 | 91 |
| Rmb 80-100k | 44 | 23 | 11 | -12 2% | - 14 .3% | 77 | 87 | 93 |
| Rmb 100-140k | 60 | 50 | 27 | -3.4% | - 11 .8% | 74 | 90 | 92 |
| Rmb 140k+ | 70 | 170 | 210 | 19 3% | 4.4% | 62 | 55 | 72 |
| GDP at 2009 real value | 9 | | | | | | | |
| Total (Rmb Bn) | 59.1 | 83.3 | 103.6 | 7.1% | 4.4% | 72 | 74 | 78 |
| Per capita (Rmb) | 54,261 | 82,497 | 112,582 | 8.7% | 6.4% | 59 | 51 | 43 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 106,256 | 198,372 | 305,817 | 13.3% | 9.0% | 41 | 24 | 21 |
| Per capita | 31,019 | 58,430 | 89,822 | 13.5% | 9.0% | 59 | 39 | 31 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 34 | 59 | 83 | 11.8% | 7.0% | 83 | 73 | 72 |
| Households 100k+ | 18 | 49 | 76 | 21.5% | 9.4% | 63 | 60 | 60 |

| Huzhou Prefecture Ci | ity | | | CA | GR | | Ranking | 3 |
|---------------------------------------------------|---------|---------|-----------|---------|---------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings | | | gs pa (Rm | ıb) | | | | |
| All households | | | | | | | | |
| Avg Income | 106,243 | 198,367 | 305,815 | 6.4% | 4.4% | 41 | 24 | 21 |
| Avg Expenditure | 57,874 | 89,277 | 120,367 | 4.4% | 3.0% | 41 | 25 | 23 |
| Avg savings | 31,574 | 71,914 | 121,742 | 8.6% | 5.4% | 43 | 24 | 19 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 18,399 | 26,563 | 32,520 | 3.7% | 2.0% | 83 | 83 | 86 |
| Rmb 0-80k | 4,776 | 1,818 | 771 | -9.2% | -8.2% | 76 | 86 | 90 |
| Rmb 80-100k | 2,410 | 1,274 | 591 | -6.2% | .4% | 77 | 87 | 92 |
| Rmb 100-140k | 3,940 | 3,360 | 1,805 | -4.6% | -6 .0% | 72 | 89 | 92 |
| Rmb 140k+ | 7,274 | 20,112 | 29,353 | 10.7% | 3.9% | 64 | 60 | 64 |

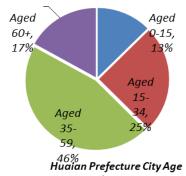
Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

^{*}Total Market Value = Average household expenditure times total number of househol



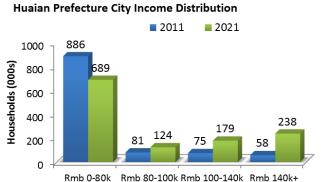


Huaian Prefecture City in Huaian Prefecture of Jiangsu Province



Distribution 2011

| Huaian Prefecture City | / | | | CA | GR | | Ranking | | |
|------------------------|---------|--------|--------|---------|---------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| Population (000s) | | | | , | | | | | |
| Total | 2838 | 2904 | 2908 | 0.5% | 0.0% | 27 | 27 | 28 | |
| Aged 0-15 | 356 | 373 | 336 | 0.9% | -2.0% | 33 | 36 | 41 | |
| Aged 15-34 | 708 | 622 | 558 | -2.6% | -2.2% | 30 | 30 | 35 | |
| Aged 35-59 | 1292 | 1385 | 1445 | 1.4% | 0.9% | 22 | 23 | 24 | |
| Aged 60+ | 481 | 524 | 568 | 1.7% | 1.6% | 22 | 27 | 31 | |
| Households (000s) | | | | | | | | | |
| Average HH size | 2.58 | 2.54 | 2.36 | | | | | | |
| All Households | 1099 | 1142 | 1231 | 0.8% | 1.5% | 21 | 22 | 24 | |
| Rmb 0-80k | 886 | 776 | 689 | -2.6% | -2.4% | 13 | 11 | 10 | |
| Rmb 80-100k | 81 | 109 | | 6.2% | 2.6% | 37 | 31 | 22 | |
| Rmb 100-140k | 75 | 129 | 179 | 11.4% | 6.9% | 51 | 39 | 26 | |
| Rmb 140k+ | 58 | 128 | 238 | 17.3% | 13.3% | 79 | 77 | 61 | |
| GDP at 2009 real value | 1 | | | | | | | | |
| Total (Rmb Bn) | 77.5 | 110.6 | 144.0 | 7.4% | 5.4% | 63 | 63 | 65 | |
| Per capita (Rmb) | 27,320 | 38,102 | 49,539 | 6.9% | 5.4% | 98 | 96 | 96 | |
| Household Income (Ri | mb pa) | | | | | | | | |
| Per household | 50,866 | 69,255 | 90,961 | 6.4% | 5.6% | 101 | 100 | 97 | |
| Per capita | 19,707 | 27,229 | 38,496 | 6.7% | 7.2% | 97 | 94 | 87 | |
| Total Earned Income (| Rmb Bn) | | | | | | | | |
| All Households | 56 | 79 | 112 | 7.2% | 7.2% | 50 | 54 | 55 | |
| Households 100k+ | 15 | 33 | 62 | 17.2% | 13.2% | 82 | 79 | 73 | |



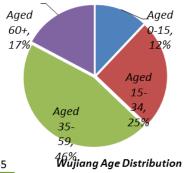
| Huaian Prefecture Ci | ty | • | • | CA | GR | | Ranking | | |
|----------------------|------------|----------|------------|-----------|---------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| | | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | b) | | | | |
| All households | | | | | | | | | |
| Avg Income | 50,882 | 69,209 | 90,922 | 3.1% | 2.8% | 101 | 100 | 97 | |
| Avg Expenditure | 28,833 | 37,160 | 46,522 | 2.6% | 2.3% | 101 | 101 | 100 | |
| Avg savings | 15,238 | 21,913 | 30,069 | 3.7% | 3.2% | 97 | 95 | 93 | |
| | | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | _ | | | | |
| All Households | 31,701 | 42,427 | 57,248 | 3.0% | 3.0% | 47 | 51 | 50 | |
| Rmb 0-80k | 17,420 | 16,205 | 15,144 | -0.7% | -0.7% | 19 | 17 | 15 | |
| Rmb 80-100k | 4,041 | 5,483 | 6,273 | 3.1% | 1.4% | 41 | 30 | 22 | |
| Rmb 100-140k | 4,640 | 7,968 | 11,161 | 5.6% | 3.4% | 54 | 42 | 26 | |
| Rmb 140k+ | 5,599 | 12,770 | 24,670 | 8.6% | 6.8% | 83 | 80 | 77 | |

^{*}Total Market Value = Average household expenditure times total number of househol



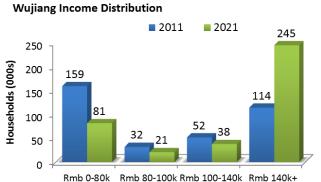


Wujiang in Suzhou Prefecture of Jiangsu Province



2011

| Wujiang | | | | CA | GR | ı | Ranking | 3 |
|-----------------------|----------|---------|---------|---------------|----------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | | | | |
| Total | 1488 | 1589 | 1658 | 1.3% | 0.8% | 62 | 56 | 56 |
| Aged 0-15 | 178 | 178 | 155 | 0.1% | - 2. 8% | 69 | 69 | 72 |
| Aged 15-34 | 376 | 359 | 348 | -0.9% | -0.6% | 63 | 61 | 59 |
| Aged 35-59 | 679 | 764 | 825 | 2.4% | 1.5% | 54 | 52 | 52 |
| Aged 60+ | 255 | 288 | 330 | 2.4% | 2.8% | 52 | 60 | 60 |
| Households (000s) | | | | | | | | |
| Average HH size | 4.18 | 4.21 | 4.31 | | | | | |
| All Households | 356 | 378 | 384 | 1.2% | 0.3% | 79 | 78 | 79 |
| Rmb 0-80k | 159 | 119 | 81 | -5 .6% | -7 .4% | 74 | 67 | 60 |
| Rmb 80-100k | 32 | 26 | 21 | -4.1% | -4.2% | 91 | 86 | 81 |
| Rmb 100-140k | 52 | 45 | 38 | -2.8% | -3.4% | 85 | 92 | 86 |
| Rmb 140k+ | 114 | 188 | 245 | 10.6% | 5.4% | 44 | 54 | 58 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 96.8 | 149.8 | 207.6 | 9.1% | 6.7% | 53 | 50 | 49 |
| Per capita (Rmb) | 65,018 | 94,271 | 125,204 | 7.7% | 5.8% | 44 | 37 | 35 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 131,414 | 204,168 | 296,511 | 9.2% | 7.7% | 20 | 22 | 22 |
| Per capita | 31,434 | 48,553 | 68,735 | 9.1% | 7.2% | 58 | 56 | 54 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 47 | 77 | 114 | 10.5% | 8.1% | 55 | 56 | 53 |
| Households 100k+ | 33 | 65 | 104 | 14.6% | 9.9% | 40 | 44 | 47 |



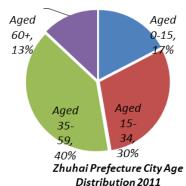
| Wujiang | | | | CA | GR | | Ranking | 3 |
|---------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exլ | enditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 131,387 | 204,150 | 296,500 | 4.5% | 3.8% | 20 | 22 | 22 |
| Avg Expenditure | 70,813 | 102,247 | 141,433 | 3.7% | 3.3% | 17 | 18 | 14 |
| Avg savings | 37,434 | 61,537 | 91,138 | 5.1% | 4.0% | 28 | 32 | 33 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 25,208 | 38,638 | 54,350 | 4.4% | 3.5% | 61 | 58 | 54 |
| Rmb 0-80k | 3,995 | 3,128 | 2,238 | 2.4% | 3.3% | 83 | 72 | 67 |
| Rmb 80-100k | 1,715 | 1,443 | 1,183 | 1.7% | 2.0% | 91 | 85 | 80 |
| Rmb 100-140k | 3,495 | 3,180 | 2,757 | 0.9% | 1.4% | 79 | 92 | 85 |
| Rmb 140k+ | 16,003 | 30,887 | 48,172 | 6.8% | 4.5% | 33 | 41 | 43 |

^{*}Total Market Value = Average household expenditure times total number of househol

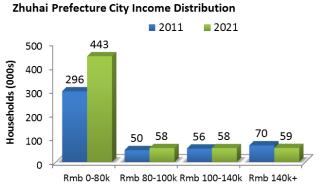




Zhuhai Prefecture City in Zhuhai Prefecture of Guangdong Province



| Zhuhai Prefecture Cit | у | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|--------|----------------|---------------------|---------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1650 | 1859 | 2046 | 2.4% | 1.9% | 52 | 51 | 50 |
| Aged 0-15 | 285 | 276 | 288 | -0.7% | 0.9% | 45 | 51 | 46 |
| Aged 15-34 | 496 | 556 | 558 | 2.3% | 0.1% | 45 | 38 | 36 |
| Aged 35-59 | 656 | 731 | 824 | 2.2% | 2.4% | 55 | 55 | 53 |
| Aged 60+ | 213 | 297 | 376 | 6.9% | 4.8% | 62 | 57 | 54 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.49 | 3.36 | 3.31 | | | | | |
| All Households | 473 | 554 | 619 | 3.2% | 2.3% | 65 | 56 | 53 |
| Rmb 0-80k | 296 | 372 | 443 | 4.7% | 3.5% | 50 | 28 | 18 |
| Rmb 80-100k | 50 | 56 | 58 | 2.2% | 0.9% | 72 | 56 | 46 |
| Rmb 100-140k | 56 | 59 | 58 | 0.9% | -0.3% | 77 | 80 | 73 |
| Rmb 140k+ | 70 | 66 | 59 | 4.0% | -2 .4% | 63 | 101 | 101 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 117.8 | 169.7 | 221.6 | 7.6% | 5.5% | 46 | 45 | 46 |
| Per capita (Rmb) | 71,410 | 91,260 | 108,312 | 5.0% | 3.5% | 38 | 43 | 46 |
| Household Income (R | kmb pa) | | | | | | | |
| Per household | 88,316 | 80,375 | 72,18 3 | -1.9% | -2.1% | 65 | 97 | 101 |
| Per capita | 25,299 | 23,931 | 21,833 | -1.1% | -1.8% | 79 | 98 | 100 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 42 | 44 | 45 | 1.3% | 0.1% | 65 | 92 | 99 |
| Households 100k+ | 20 | 19 | 16 | -1 <mark>.2%</mark> | -3.3% | 59 | 100 | 101 |



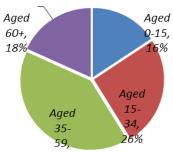
| Zhuhai Prefecture Cit | :у | | | CA | GR | | Ranking | | |
|-----------------------|------------|------------|------------|-----------|---------------------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| | | | | | | | | | |
| Average Household I | ncome, Exp | enditure a | and Saving | gs pa (Rm | nb) | | | | |
| All households | | | | | | | | | |
| Avg Income | 88,286 | 80,341 | 72,146 | -0.9% | -1.1 <mark>%</mark> | 65 | 97 | 101 | |
| Avg Expenditure | 56,040 | 52,446 | 49,228 | -0.7% | -0.6% | 50 | 85 | 98 | |
| Avg savings | 18,397 | 15,722 | 12,511 | -1.6% | -2.3% | 92 | 100 | 101 | |
| | | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | | |
| All Households | 26,486 | 29,030 | 30,459 | 0.9% | 0.5% | 57 | 71 | 89 | |
| Rmb 0-80k | 9,417 | 12,020 | 14,439 | 2.5% | 1.9% | 52 | 26 | 16 | |
| Rmb 80-100k | 3,035 | 3,403 | 3,595 | 1.2% | 0.6% | 61 | 53 | 41 | |
| Rmb 100-140k | 4,305 | 4,513 | 4,500 | 0.5% | 0.0% | 59 | 72 | 65 | |
| Rmb 140k+ | 9,729 | 9,095 | 7,925 | -0.7% | -1.4% | 52 | 91 | 101 | |

^{*}Total Market Value = Average household expenditure times total number of househol



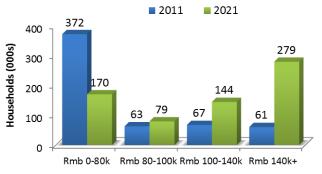


Weifang Prefecture City in Weifang Prefecture of Shandong Province



| Weifang Prefecture City Income Di | stribution | 59, 26% |
|-----------------------------------|------------|---------------------------------------------------------|
| 400 7 372 | ■ 2021 | 41% Weifang Prefecture City Age Distribution 2011 |

| Weifang Prefecture C | City | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | - | | | | |
| Total | 1948 | 2184 | 2378 | 2.3% | 1.7% | 45 | 41 | 39 |
| Aged 0-15 | 304 | 337 | 362 | 2.1% | 1.4% | 42 | 38 | 37 |
| Aged 15-34 | 500 | 562 | 594 | 2.4% | 1.1% | 44 | 37 | 33 |
| Aged 35-59 | 790 | 780 | 796 | -0.2% | 0.4% | 46 | 48 | 56 |
| Aged 60+ | 355 | 505 | 626 | 7.3% | 4.4% | 36 | 29 | 28 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.47 | 3.49 | 3.53 | | | | | |
| All Households | 562 | 625 | 673 | 2.2% | 1.5% | 48 | 48 | 49 |
| Rmb 0-80k | 372 | 274 | 170 | 5.9% | 9.1% | 37 | 35 | 44 |
| Rmb 80-100k | 63 | 82 | 79 | 5.4% | -0.6% | 53 | 40 | 38 |
| Rmb 100-140k | 67 | 117 | 144 | 11.8% | 4.2% | 62 | 42 | 32 |
| Rmb 140k+ | 61 | 152 | 279 | 20.3% | 12.9% | 75 | 65 | 55 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 79.3 | 124.8 | 175.1 | 9.5% | 7.0% | 61 | 57 | 54 |
| Per capita (Rmb) | 40,680 | 57,152 | 73,646 | 7.0% | 5.2% | 88 | 82 | 80 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 74,130 | 110,580 | 152,682 | 8.3% | 6.7% | 84 | 75 | 67 |
| Per capita | 21,388 | 31,655 | 43,211 | 8.2% | 6.4% | 95 | 86 | 80 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 42 | 69 | 103 | 10.7% | 8.2% | 66 | 62 | 61 |
| Households 100k+ | 16 | 40 | 74 | 20.1% | 13.1% | 75 | 66 | 63 |



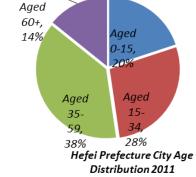
| Weifang Prefecture (| City | | • | | CAG | iR | ı | Ranking | | |
|----------------------|------------|-----------|------------|------|--------|---------|------|---------|------|--|
| | 2011 | 2016 | 2021 | 201 | 1/16 | 2016/21 | 2011 | 2016 | 2021 | |
| | | | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs p | a (Rml | b) | | | | |
| All households | | | | | | | | | | |
| Avg Income | 74,098 | 110,565 | 152,677 | | 4.1% | 3.3% | 84 | 75 | 67 | |
| Avg Expenditure | 41,273 | 56,907 | 72,806 | | 3.3% | 2.5% | 88 | 76 | 68 | |
| Avg savings | 22,063 | 35,863 | 53,349 | | 5.0% | 4.1% | 75 | 73 | 64 | |
| | | | | | | | | | | |
| Total Market Value* | Rmb Mn | | | ١. | | | | | | |
| All Households | 23,202 | 35,583 | 48,995 | | 4.4% | 3.3% | 64 | 64 | 59 | |
| Rmb 0-80k | 9,532 | 7,935 | 5,553 | | 1.8% | -3.5% | 50 | 41 | 41 | |
| Rmb 80-100k | 3,203 | 4,172 | 4,041 | | 2.7% | -0.3% | 56 | 42 | 39 | |
| Rmb 100-140k | 4,226 | 7,379 | 9,070 | | 5.7% | 2.1% | 64 | 44 | 33 | |
| Rmb 140k+ | 6,240 | 16,097 | 30,331 | | 9.9% | 6.5% | 75 | 72 | 60 | |

^{*}Total Market Value = Average household expenditure times total number of househol

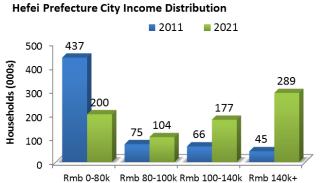




Hefei Prefecture City in Hefei Prefecture of Anhui Province



| | | | | 1 | | | | |
|------------------------|---------------------|---------|---------|---------|---------|----------|------|------|
| Hefei Prefecture City | | | | CA | GR | R Rankii | | |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 19 <mark>5</mark> 3 | 2263 | 2568 | 3.0% | 2.6% | 43 | 37 | 35 |
| Aged 0-15 | 388 | 511 | 618 | 5.6% | 3.9% | 31 | 21 | 17 |
| Aged 15-34 | 544 | 616 | 626 | 2.5% | 0.3% | 38 | 32 | 28 |
| Aged 35-59 | 745 | 809 | 945 | 1.7% | 3.2% | 50 | 46 | 42 |
| Aged 60+ | 276 | 328 | 379 | 3.5% | 2.9% | 46 | 47 | 51 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.14 | 3.25 | 3.33 | | | | | |
| All Households | 623 | 695 | 770 | 2.2% | 2.1% | 45 | 43 | 40 |
| Rmb 0-80k | 437 | 301 | 200 | 7.2% | 7.9% | 28 | 32 | 38 |
| Rmb 80-100k | 75 | 111 | 104 | 8.1% | 1.2% | 42 | 29 | 29 |
| Rmb 100-140k | 66 | 139 | 177 | 16.3% | 4.9% | 67 | 33 | 27 |
| Rmb 140k+ | 45 | 144 | 289 | 26.1% | 14.9% | 92 | 71 | 53 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 206.7 | 344.7 | 509.5 | 10.8% | 8.1% | 29 | 24 | 21 |
| Per capita (Rmb) | 105,829 | 152,314 | 198,404 | 7.6% | 5.4% | 12 | 12 | 9 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 71,777 | 106,604 | 143,506 | 8.2% | 6.1% | 88 | 79 | 72 |
| Per capita | 22,886 | 32,760 | 43,051 | 7.4% | 5.6% | 86 | 83 | 81 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 45 | 74 | 111 | 10.6% | 8.3% | 60 | 58 | 56 |
| Households 100k+ | 12 | 37 | 75 | 25.6% | 14.9% | 92 | 72 | 61 |



| Hefei Prefecture City | | | | | GR | Ranking | | |
|-----------------------|-------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 71,773 | 106,601 | 143,504 | 4.0% | 3.0% | 88 | 79 | 72 |
| Avg Expenditure | 41,705 | 55,829 | 69,506 | 3.0% | 2.2% | 84 | 80 | 75 |
| Avg savings | 20,176 | 34,217 | 49,703 | 5.4% | 3.8% | 83 | 75 | 73 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 25,971 | 38,824 | 53,545 | 4.1% | 3.3% | 59 | 55 | 55 |
| Rmb 0-80k | 13,962 | 10,417 | 7,108 | -2.9% | -3.8% | 26 | 30 | 34 |
| Rmb 80-100k | 3,796 | 5,637 | 5,323 | 4.0% | -0.6% | 44 | 28 | 27 |
| Rmb 100-140k | 4,057 | 8,700 | 11,124 | 7.9% | 2.5% | 68 | 36 | 27 |
| Rmb 140k+ | 4,155 | 14,069 | 29,990 | 13.0% | 7.9% | 94 | 77 | 62 |

^{*}Total Market Value = Average household expenditure times total number of househol



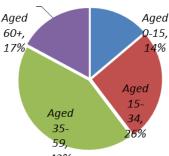


Pinghu in Jiaxing Prefecture of Zhejiang Province

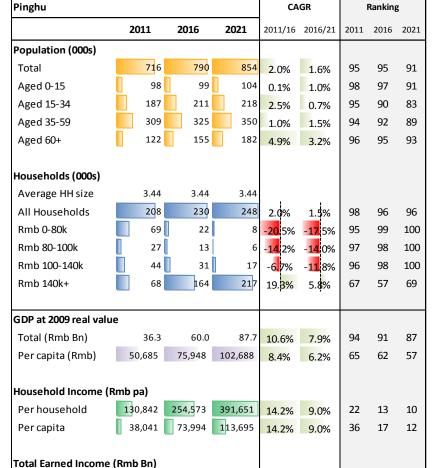
10.7%

24.0% 12.4%

16.5%



| Pinghu Income Distribution | | 59, |
|----------------------------|--------|-------------------------------------|
| ■ 2011 | ■ 2021 | 43% Pinghu Age Distribution 2011 |



| | | ■ 2011 | 2021 |
|-------------------|-------|-----------------------------|--------------------|
| | 250] | | 217 |
| (s00 | 200 - | | |
| Households (000s) | 150 - | | |
| seho | 100 - | 69 | 68 |
| Hou | 50 - | 8 27 6 | 17 |
| | o + | Rmb 0-80k Rmb 80-100k Rmb 1 | 100-140k Rmb 140k+ |

| Pinghu | | | | CA | GR | Ranking | | |
|--------------------------------------------------|---------|---------|---------|----------------|---------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 130,833 | 254,570 | 391,650 | 6.9% | 4.4% | 22 | 13 | 10 |
| Avg Expenditure | 66,854 | 105,597 | 141,963 | 4.7% | 3.0% | 21 | 15 | 13 |
| Avg savings | 42,142 | 98,506 | 163,513 | 8.9% | 5.2% | 21 | 11 | 8 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | | | | |
| All Households | 13,914 | 24,258 | 35,189 | 5.7% | 3.8% | 98 | 89 | 77 |
| Rmb 0-80k | 2,386 | 802 | 326 | -10 .3% | -8 .6% | 96 | 99 | 99 |
| Rmb 80-100k | 1,482 | 689 | 322 | -7.4% | -7.3% | 96 | 99 | 99 |
| Rmb 100-140k | 2,901 | 2,073 | 1,104 | 3.3% | -6 .1% | 94 | 99 | 100 |
| Rmb 140k+ | 7,146 | 20,694 | 33,437 | 11.2% | 4.9% | 67 | 56 | 56 |

^{*}Total Market Value = Average household expenditure times total number of househol

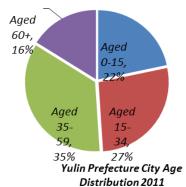


All Households

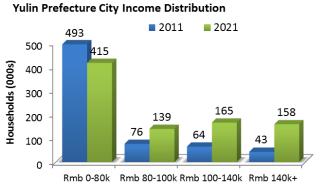
Households 100k+



Yulin Prefecture City in Yulin Prefecture of Guangxi Province



| | | | | Ι | | | | |
|------------------------|----------|--------|---------|---------|--------------|------|---------|------|
| Yulin Prefecture City | | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | - | -1 | | | |
| Total | 869 | 856 | 837 | -0.3% | -0.5% | 91 | 92 | 93 |
| Aged 0-15 | 188 | 178 | 173 | 1.1% | p .6% | 67 | 68 | 65 |
| Aged 15-34 | 237 | 224 | 200 | 1.2% | 2.3% | 88 | 85 | 87 |
| Aged 35-59 | 304 | 272 | 256 | 2.2% | 1.3% | 95 | 97 | 99 |
| Aged 60+ | 140 | 182 | 209 | 5.4% | 2.8% | 93 | 86 | 84 |
| Households (000s) | | | | | | | | |
| Average HH size | 1.29 | 1.09 | 0.95 | | | | | |
| All Households | 676 | 785 | 877 | 3.0% | 2.2% | 40 | 36 | 33 |
| Rmb 0-80k | 493 | 451 | 415 | -1.8% | -1.6% | 25 | 21 | 21 |
| Rmb 80-100k | 76 | 117 | 139 | 8.9% | 3.6% | 39 | 27 | 16 |
| Rmb 100-140k | 64 | 120 | 165 | 13.3% | 6.6% | 70 | 40 | 30 |
| Rmb 140k+ | 43 | 98 | 158 | 17.9% | 10.1% | 95 | 90 | 86 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 25.0 | 30.8 | 34.9 | 4.3% | 2.5% | 99 | 99 | 99 |
| Per capita (Rmb) | 28,715 | 35,922 | 41,655 | 4.6% | 3.0% | 97 | 98 | 97 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 68,694 | 86,903 | 100,452 | 4.8% | 2.9% | 93 | 95 | 96 |
| Per capita | 53,450 | 79,702 | 105,292 | 8.3% | 5.7% | 8 | 11 | 17 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 46 | 68 | 88 | 8.0% | 5.2% | 56 | 63 | 69 |
| Households 100k+ | 11 | 26 | 41 | 17.7% | 9.9% | 95 | 90 | 89 |



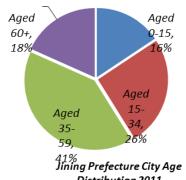
| Yulin Prefecture City | | CA | GR | Ranking | | | | |
|-------------------------------------------------|--------|--------|---------|-----------|---------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savin | | | | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 68,690 | 86,901 | 100,451 | 2.4% | 1.5% | 93 | 95 | 96 |
| Avg Expenditure | 38,934 | 46,026 | 51,020 | 1.7% | 1.0% | 94 | 97 | 96 |
| Avg savings | 20,416 | 28,180 | 34,104 | 3.3% | 1.9% | 82 | 89 | 91 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 26,332 | 36,152 | 44,763 | 3.2% | 2.2% | 58 | 62 | 62 |
| Rmb 0-80k | 15,146 | 14,668 | 13,842 | -0.3% | -0.6% | 23 | 20 | 17 |
| Rmb 80-100k | 3,697 | 5,687 | 6,795 | 4.4% | 1.8% | 46 | 27 | 18 |
| Rmb 100-140k | 3,797 | 7,109 | 9,795 | 6.5% | 3.3% | 77 | 47 | 31 |
| Rmb 140k+ | 3,692 | 8,688 | 14,331 | 8.9% | 5.1% | 96 | 93 | 92 |

^{*}Total Market Value = Average household expenditure times total number of househol



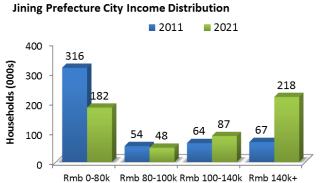


Jining Prefecture City in Jining Prefecture of Shandong Province



Distribution 2011

| Jining Prefecture City | , | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | _ | | | |
| Total | 1242 | 1293 | 1326 | 0.8% | 0.5% | 69 | 70 | 71 |
| Aged 0-15 | 193 | 196 | 196 | 0.3% | 0.0% | 65 | 64 | 59 |
| Aged 15-34 | 319 | 335 | 338 | 1.0% | 0.2% | 73 | 67 | 61 |
| Aged 35-59 | 504 | 461 | 438 | 1.8% | 1.0% | 73 | 77 | 82 |
| Aged 60+ | 227 | 301 | 354 | 5.8% | 3.3% | 57 | 55 | 56 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.48 | 2.46 | 2.48 | | | | | |
| All Households | 500 | 525 | 535 | 1.0% | 0.4% | 53 | 58 | 61 |
| Rmb 0-80k | 316 | 243 | 182 | 5.1% | 5.6% | 47 | 43 | 43 |
| Rmb 80-100k | 54 | 55 | 48 | 0.6% | 2.8% | 63 | 59 | 55 |
| Rmb 100-140k | 64 | 86 | 87 | 6.2% | 0.2% | 73 | 60 | 56 |
| Rmb 140k+ | 67 | 141 | 218 | 16.0% | 9.1% | 69 | 73 | 68 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 60.1 | 88.7 | 118.2 | 8.1% | 5.9% | 71 | 70 | 71 |
| Per capita (Rmb) | 48,359 | 68,608 | 89,170 | 7.2% | 5.4% | 71 | 69 | 66 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 79,882 | 114,801 | 154,233 | 7.5% | 6.1% | 78 | 69 | 64 |
| Per capita | 32,171 | 46,625 | 62,253 | 7.7% | 6.0% | 57 | 60 | 61 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 40 | 60 | 83 | 8.6% | 6.5% | 69 | 70 | 73 |
| Households 100k+ | 18 | 38 | 62 | 16.2% | 10.2% | 65 | 71 | 72 |



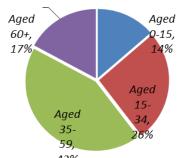
| lining Prefecture City | | | | | GR | Ranking | | |
|-------------------------------------------------|--------|---------|---------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savin | | | | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 79,845 | 114,775 | 154,216 | 3.7% | 3.0% | 78 | 69 | 64 |
| Avg Expenditure | 44,187 | 59,589 | 75,913 | 3.0% | 2.5% | 78 | 72 | 64 |
| Avg savings | 23,642 | 36,044 | 50,515 | 4.3% | 3.4% | 68 | 72 | 68 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 22,107 | 31,303 | 40,623 | 3.5% | 2.6% | 65 | 68 | 66 |
| Rmb 0-80k | 7,802 | 6,305 | 4,922 | -2.1% | -2.4% | 56 | 46 | 45 |
| Rmb 80-100k | 2,763 | 2,873 | 2,522 | 0.4% | -1.3% | 66 | 60 | 55 |
| Rmb 100-140k | 4,061 | 5,539 | 5,677 | 3.2% | 0.2% | 67 | 63 | 56 |
| Rmb 140k+ | 7,481 | 16,586 | 27,502 | 8.3% | 5.2% | 62 | 70 | 73 |

^{*}Total Market Value = Average household expenditure times total number of househol

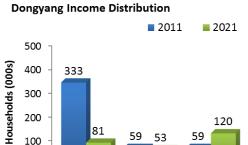




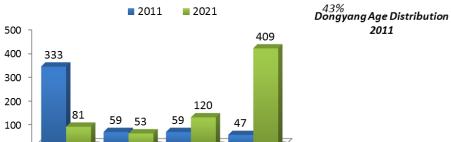
Dongyang in Jinhua Prefecture of Zhejiang Province



| Dongyang | | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 997 | 1049 | 1082 | 1.0% | 0.6% | 81 | 81 | 80 |
| Aged 0-15 | 136 | 131 | 131 | -0.7% | 0.0% | 82 | 82 | 83 |
| Aged 15-34 | 260 | 280 | 276 | 1.5% | -0.3% | 81 | 75 | 73 |
| Aged 35-59 | 431 | 432 | 444 | 0.1% | 0.5% | 82 | 84 | 81 |
| Aged 60+ | 171 | 206 | 230 | 3.8% | 2.3% | 78 | 78 | 80 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.01 | 1.80 | 1.63 | | | | | |
| All Households | 497 | 582 | 663 | 3.2% | 2.6% | 55 | 49 | 50 |
| Rmb 0-80k | 333 | 150 | 81 | 4.8% | -11.5% | 41 | 59 | 61 |
| Rmb 80-100k | 59 | 78 | 53 | 5.9% | 7.6% | 58 | 41 | 52 |
| Rmb 100-140k | 59 | 134 | 120 | 17.8% | 2.1% | 75 | 37 | 44 |
| Rmb 140k+ | 47 | 221 | 409 | 36.4% | 13.1% | 89 | 47 | 38 |
| GDP at 2009 real value | 2 | | | | | | | |
| Total (Rmb Bn) | 31.6 | 50.3 | 70.3 | 9.7% | 6.9% | 97 | 96 | 93 |
| Per capita (Rmb) | 31,685 | 47,924 | 64,921 | 8.6% | 6.3% | 96 | 92 | 85 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 71,003 | 144,196 | 209,534 | 15.2% | 7.8% | 90 | 49 | 45 |
| Per capita | 35,405 | 80,020 | 128,401 | 17.7% | 9.9% | 44 | 10 | 7 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 35 | 84 | 139 | 18.9% | 10.6% | 80 | 52 | 45 |
| Households 100k+ | 12 | 57 | 116 | 36.1% | 15.2% | 89 | 50 | 44 |



0



Rmb 0-80k Rmb 80-100k Rmb 100-140k Rmb 140k+

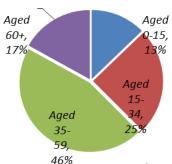
| Dongyang | CAG | | | | GR | | Rankin | g |
|---------------------|-------------|-----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 71,046 | 144,194 | 209,534 | 7.3% | 3.8% | 90 | 49 | 45 |
| Avg Expenditure | 42,135 | 71,421 | 92,182 | 5.4% | 2.6% | 80 | 55 | 48 |
| Avg savings | 18,766 | 48,327 | 77,991 | 9.9% | 4.9% | 90 | 50 | 43 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 20,949 | 41,586 | 61,127 | 7.1% | 3.9% | 75 | 52 | 46 |
| Rmb 0-80k | 9,544 | 5,774 | 3,163 | -4.9% | -5.8% | 48 | 50 | 57 |
| Rmb 80-100k | 3,166 | 4,234 | 2,860 | 3.0% | -3.8% | 57 | 40 | 52 |
| Rmb 100-140k | 3,811 | 8,746 | 7,928 | 8.7% | -1.0% | 75 | 35 | 41 |
| Rmb 140k+ | 4,428 | 22,833 | 47,176 | 17.8% | 7.5% | 90 | 52 | 44 |

^{*}Total Market Value = Average household expenditure times total number of househol



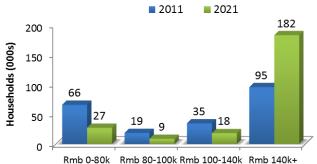


Taicang in Suzhou Prefecture of Jiangsu Province



| Taicang CAGR Ranking 2011 2016 2021 2011/16 2016/21 2011 2021 Population (000s) Total 875 935 975 1.3% 0.9% 89 87 84 Aged 0-15 111 123 119 2.0% -0.7% 94 88 86 Aged 15-34 218 198 182 9% -1.6% 92 93 92 Aged 35-59 398 445 485 2.3% 1.7% 87 81 76 Aged 60+ 148 168 190 2.6% 2.4% 89 92 89 Households (000s) Average HH size 4.08 4.08 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 4.12 | | | | | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|----------|---------|---------|----------------------|---------------|------|---------|------|
| Population (000s) Total | Taicang | | | | CA | GR | ı | Ranking | 3 |
| Total 875 935 975 1.3% 0.9% 89 87 84 Aged 0-15 111 123 119 2.0% 1.67% 94 88 86 Aged 15-34 218 198 182 1.9% 1.6% 92 93 92 Aged 35-59 398 445 485 2.3% 1.7% 87 81 76 Aged 60+ 148 168 190 2.6% 2.4% 89 92 89 Households (000s) Average HH size 4.08 4.08 4.12 All Households 214 229 237 1.3% 0.7% 96 98 97 Rmb 0-80k 66 44 27 7.8% 9.1% 97 90 87 Rmb 80-100k 19 13 9 7.5% 7.0% 101 99 97 Rmb 100-140k 35 25 18 6.2% 6.2% 101 100 98 Rmb 140k+ 95 147 182 9.1% 4.4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Aged 0-15 Aged 15-34 Aged 15-34 Aged 35-59 Aged 35-59 Aged 60+ Households (000s) Average HH size All Households Aged 66 Aded 15-34 All Households Aged 67 Aged 68 Aged 69 Aged 69 Aged 69 Aged 60+ Population (000s) | | | | | | | | |
| Aged 15-34 | Total | 875 | 935 | 975 | 1.3% | 0.9% | 89 | 87 | 84 |
| Aged 35-59 | Aged 0-15 | 111 | 123 | 119 | 2.0% | -0.7% | 94 | 88 | 86 |
| Aged 60+ 148 168 190 2.6% 2.4% 89 92 89 Households (000s) Average HH size 4.08 4.08 4.12 All Households 214 229 237 1.3% 0.7% 96 98 97 Rmb 0-80k 66 44 27 -7.8% -9.1% 97 90 87 Rmb 80-100k 19 13 9 -7.5% -7.0% 101 99 97 Rmb 100-140k 35 25 18 -6.2% -6.2% 101 100 98 Rmb 140k+ 95 147 182 9.1% 4.4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Aged 15-34 | 218 | 198 | 182 | -1 .9% | -1 .6% | 92 | 93 | 92 |
| Households (000s) Average HH size | Aged 35-59 | 398 | 445 | 485 | 2.3% | 1.7% | 87 | 81 | 76 |
| Average HH size | Aged 60+ | 148 | 168 | 190 | 2.6% | 2.4% | 89 | 92 | 89 |
| All Households 214 229 237 1.3% 0.7% 96 98 97 Rmb 0-80k 66 44 27 -7.8% -9.1% 97 90 87 Rmb 80-100k 19 13 9 -7.6% -7.0% 101 99 97 Rmb 100-140k 35 25 18 -6.2% -6.2% 101 100 98 Rmb 140k+ 95 147 182 9.1% 4.4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Households (000s) | | | | | | | | |
| Rmb 0-80k 66 44 27 -7,8% -9,1% 97 90 87 Rmb 80-100k 19 13 9 -7,6% -7,0% 101 99 97 Rmb 100-140k 35 25 18 -6,2% -6,2% 101 100 98 Rmb 140k+ 95 147 182 9,1% 4,4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9,2% 6,8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7,7% 5,8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9,5% 7,4% 11 12 12 | Average HH size | 4.08 | 4.08 | 4.12 | | | | | |
| Rmb 80-100k 19 13 9 -7,6% -7,0% 101 99 97 Rmb 100-140k 35 25 18 -6,2% -6,2% 101 100 98 Rmb 140k+ 95 147 182 9,1% 4,4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9,2% 6,8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5,8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9,5% 7,4% 11 12 12 | All Households | 214 | 229 | 237 | 1.3% | 0.7% | 96 | 98 | 97 |
| Rmb 100-140k 35 25 18 -6.2% -6.2% 101 100 98 Rmb 140k+ 95 147 182 9.1% 4.4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Rmb 0-80k | 66 | 44 | 27 | - <mark>7.</mark> 8% | -9.1% | 97 | 90 | 87 |
| Rmb 140k+ 95 147 182 9.1% 4.4% 48 69 79 GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Rmb 80-100k | 19 | 13 | 9 | - 7. 6% | -7.0% | 101 | 99 | 97 |
| GDP at 2009 real value Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Rmb 100-140k | 35 | 25 | 18 | -6.2% | -6.2% | 101 | 100 | 98 |
| Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Rmb 140k+ | 95 | 147 | 182 | 9.1% | 4.4% | 48 | 69 | 79 |
| Total (Rmb Bn) 69.7 107.9 149.6 9.2% 6.8% 64 64 62 Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | GDP at 2009 real value | <u> </u> | | | | | | | |
| Per capita (Rmb) 79,664 115,507 153,407 7.7% 5.8% 26 25 25 Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | | | 107 9 | 149 6 | 0.20/ | 6 90/ | 64 | 64 | 62 |
| Household Income (Rmb pa) Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | , , , | | | | | | - | | |
| Per household 167,584 263,346 376,770 9.5% 7.4% 11 12 12 | Ter capita (mis) | 73,004 | 113,307 | 133,407 | 7.7/0 | 3.0/0 | 20 | 23 | 23 |
| 3.370 7.170 | Household Income (R | mb pa) | | | | | | | |
| Per capita 41,072 64,496 91,386 9.4% 7.2% 33 30 30 | Per household | 167,584 | 263,346 | 376,770 | 9.5% | 7.4% | 11 | 12 | 12 |
| | Per capita | 41,072 | 64,496 | 91,386 | 9.4% | 7.2% | 33 | 30 | 30 |
| Total Earned Income (Rmb Bn) | Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households 36 60 89 10.9% 8.1% 77 71 68 | | | 60 | 89 | 10 9% | 8 1% | 77 | 71 | 68 |
| Households 100k+ 28 54 84 14.1% 9.4% 46 55 56 | | | | | | | | | |





| 46% |
|---------------------------------|
| 46% Taicang Age Distribution |
| 2011 |

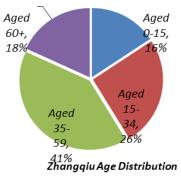
| Taicang | CA | GR | Ranking | | | | | |
|---------------------|------------|-----------|------------|-----------|---------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 167,570 | 263,337 | 376,764 | 4.6% | 3.6% | 11 | 12 | 12 |
| Avg Expenditure | 83,990 | 120,017 | 160,093 | 3.6% | 2.9% | 9 | 10 | 9 |
| Avg savings | 52,740 | 89,027 | 132,367 | 5.4% | 4.0% | 11 | 14 | 14 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 18,003 | 27,469 | 37,878 | 4.3% | 3.3% | 85 | 78 | 74 |
| Rmb 0-80k | 1,803 | 1,220 | 783 | 3.8% | 4.3% | 98 | 92 | 89 |
| Rmb 80-100k | 989 | 690 | 487 | 3.5% | 3.4% | 101 | 98 | 96 |
| Rmb 100-140k | 2,284 | 1,730 | 1,285 | 2.7% | 2.9% | 101 | 100 | 98 |
| Rmb 140k+ | 12,927 | 23,829 | 35,324 | 6.3% | 4.0% | 39 | 49 | 55 |

^{*}Total Market Value = Average household expenditure times total number of househol





Zhangqiu in Jinan Prefecture of Shandong Province



2011

| Zhangqiu | | | CA | GR | Ranking | | | |
|------------------------------|---------|---------|---------|-----------------|---------------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1030 | 1026 | 1011 | -0.1% | -0.3% | 80 | 82 | 82 |
| Aged 0-15 | 161 | 159 | 154 | -0.3% | -0 .7% | 76 | 74 | 73 |
| Aged 15-34 | 264 | 264 | 253 | 0.0% | - 0.9% | 79 | 78 | 75 |
| Aged 35-59 | 417 | 367 | 339 | - 2.6% | -1.5% | 85 | 88 | 91 |
| Aged 60+ | 187 | 237 | 265 | 4.8% | 2.3% | 71 | 72 | 71 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.33 | 3.44 | 3.44 | | | | | |
| All Households | 309 | 298 | 294 | -0.7% | -0.3% | 90 | 90 | 92 |
| Rmb 0-80k | 152 | 73 | 40 | - 13 .6% | -11.2% | 78 | 76 | 79 |
| Rmb 80-100k | 41 | 36 | 26 | -25% | -6.8% | 85 | 74 | 74 |
| Rmb 100-140k | 54 | 65 | 56 | 3.9% | -28% | 80 | 74 | 75 |
| Rmb 140k+ | 62 | 124 | 172 | 14.7% | 6.8% | 73 | 79 | 83 |
| GDP at 2009 real valu | ıe | | | | | | | |
| Total (Rmb Bn) | 44.7 | 60.9 | 76.3 | 6.4% | 4.6% | 87 | 90 | 90 |
| Per capita (Rmb) | 43,432 | 59,373 | 75,543 | 6.5% | 4.9% | 80 | 77 | 79 |
| Household Income (Rmb pa) | | | | | | | | |
| Per household | 101,852 | 156,712 | 198,365 | 9.0% | 4.8% | 47 | 45 | 48 |
| Per capita | 30,560 | 45,505 | 57,710 | 8.3% | 4.9% | 62 | 63 | 66 |
| Total Earned Income (Rmb Bn) | | | | | | | | |

8.2%

15.3%

7.1%

89

72

89

77

92

84



Rmb 80-100k

Rmb 100-140k

Rmb 140k+



2,116

3,404

6,796

| Rmb 0-80k | Rmb 80-100k | Rmb 100-: | 140k Rmb | 140k+ | | | | |
|---------------------|-------------|-----------|------------|---------------|---------|------|------|------|
| Zhangqiu | CA | GR | Ranking | | | | | |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 101,834 | 156,708 | 198,362 | 4.4% | 2.4% | 47 | 45 | 48 |
| Avg Expenditure | 54,184 | 76,344 | 87,867 | 3.5% | 1.4% | 56 | 44 | 53 |
| Avg savings | 31,601 | 52,784 | 73,774 | 5.3% | 3.4% | 42 | 46 | 47 |
| | | | | | | | | |
| Total Market Value* | | | | | | | | |
| All Households | 16,743 | 22,754 | 25,832 | 3.1% | 1.3% | 90 | 92 | 95 |
| Rmb 0-80k | 4,427 | 2,468 | 1,425 | - 5.7% | 5.3% | 81 | 78 | 79 |
| | | | | | | | | |

1,299

3,544

19,564

1.3%

1.9%

7.7%

1,854

4,105

14,327



1.5%

3.2%

79

77

77

77

All Households

Households 100k+

31

17

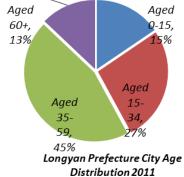
47

34

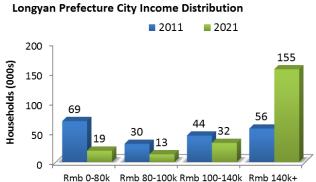
^{*}Total Market Value = Average household expenditure times total number of househol



Longyan Prefecture City in Longyan Prefecture of Fujian Province



| Longyan Prefecture City | | | | CAGR | | Ranking | | |
|-------------------------|----------|---------|---------|---------|----------------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 594 | 612 | 643 | 0.6% | 1.0% | 99 | 100 | 99 |
| Aged 0-15 | 92 | 82 | 59 | -2.1% | -6.6% | 99 | 99 | 100 |
| Aged 15-34 | 159 | 92 | 65 | -10 3% | -6. <mark>8</mark> % | 100 | 101 | 101 |
| Aged 35-59 | 267 | 316 | 335 | 3.4% | 1.2% | 99 | 94 | 92 |
| Aged 60+ | 76 | 121 | 184 | 9.8% | 8.7% | 99 | 99 | 92 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.98 | 2.95 | 2.93 | | | | | |
| All Households | 199 | 207 | 219 | 0.8% | 1.1% | 100 | 99 | 99 |
| Rmb 0-80k | 69 | 32 | 19 | -14.0% | -10.1% | 96 | 93 | 92 |
| Rmb 80-100k | 30 | 20 | 13 | -8 1% | - <mark>8.</mark> 3% | 94 | 92 | 88 |
| Rmb 100-140k | 44 | 42 | 32 | -10% | -5.3% | 95 | 93 | 88 |
| Rmb 140k+ | 56 | 113 | 155 | 15.0% | 6.6% | 81 | 83 | 87 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 51.3 | 84.8 | 121.4 | 10.6% | 7.5% | 80 | 72 | 69 |
| Per capita (Rmb) | 86,398 | 138,528 | 188,825 | 9.9% | 6.4% | 20 | 17 | 13 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 122,762 | 186,417 | 247,913 | 8.7% | 5.9% | 25 | 29 | 34 |
| Per capita | 41,194 | 63,133 | 84,542 | 8.9% | 6.0% | 32 | 35 | 40 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 24 | 39 | 54 | 9.6% | 7.1% | 99 | 98 | 94 |
| Households 100k+ | 14 | 31 | 48 | 16.2% | 9.3% | 83 | 83 | 82 |



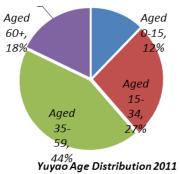
| Longyan Prefecture C | CA | GR | Ranking | | | | | |
|--------------------------------------------------|---------|---------|---------|---------|---------------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 122,760 | 186,415 | 247,911 | 4.3% | 2.9% | 25 | 29 | 34 |
| Avg Expenditure | 63,306 | 83,655 | 101,337 | 2.8% | 1.9% | 29 | 32 | 37 |
| Avg savings | 39,584 | 68,822 | 97,916 | 5.7% | 3.6% | 26 | 26 | 29 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 12,609 | 17,333 | 22,218 | 3.2% | 2.5% | 99 | 99 | 98 |
| Rmb 0-80k | 2,613 | 1,253 | 739 | -7.1% | - 5.1% | 95 | 91 | 91 |
| Rmb 80-100k | 1,630 | 1,074 | 696 | -4.1% | 4.3% | 93 | 91 | 89 |
| Rmb 100-140k | 2,857 | 2,745 | 2,096 | -0.4% | - 2.7% | 96 | 93 | 88 |
| Rmb 140k+ | 5,508 | 12,261 | 18,687 | 8.3% | 4.3% | 84 | 83 | 81 |

^{*}Total Market Value = Average household expenditure times total number of househol

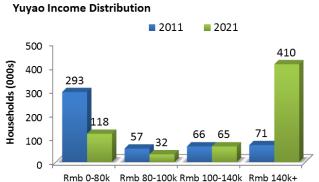




Yuyao in Ningbo Prefecture of Zhejiang Province



| Yuyao | | | | CA | GR | | Ranking | 3 |
|------------------------------|--------|---------|---------|---------|--------------|------|------------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1299 | 1453 | 1586 | 2.3% | 1.8% | 67 | 66 | 59 |
| Aged 0-15 | 157 | 144 | 151 | 1.7% | 0 .9% | 77 | 7 9 | 74 |
| Aged 15-34 | 346 | 433 | 483 | 4.6% | 2.2% | 66 | 51 | 40 |
| Aged 35-59 | 565 | 592 | 615 | 0.9% | 0.8% | 67 | 67 | 66 |
| Aged 60+ | 231 | 284 | 337 | 4.2% | 3 .5% | 54 | 61 | 59 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.67 | 2.61 | 2.53 | | | | | |
| All Households | 486 | 557 | 626 | 2.7% | 2.4% | 60 | 54 | 52 |
| Rmb 0-80k | 293 | 172 | 118 | -10.1% | 7.2% | 52 | 51 | 50 |
| Rmb 80-100k | 57 | 47 | 32 | 3.7% | 7.1% | 59 | 65 | 64 |
| Rmb 100-140k | 66 | 88 | 65 | 6.0% | 5.7% | 66 | 58 | 67 |
| Rmb 140k+ | 71 | 249 | 410 | 28.6% | 10.4% | 61 | 40 | 37 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 65.5 | 112.4 | 169.5 | 11.4% | 8.6% | 66 | 62 | 55 |
| Per capita (Rmb) | 50,399 | 77,374 | 106,829 | 9.0% | 6.7% | 66 | 59 | 51 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 86,700 | 167,051 | 266,305 | 14.0% | 9.8% | 66 | 37 | 28 |
| Per capita | 32,451 | 64,006 | 105,096 | 14.6% | 10.4% | 55 | 32 | 18 |
| Total Earned Income (Rmb Bn) | | | | | | | | |
| All Households | 42 | 93 | 167 | 17.1% | 12.4% | 64 | 48 | 37 |
| Households 100k+ | 20 | 72 | 149 | 29.7% | 15.7% | 62 | 40 | 33 |



| Yuyao | | | | | AGR | Ranking | | |
|------------------------------------------------------------|--------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Savings pa (Rmb) | | | | | | | | |
| All households | | | | | | | | |
| Avg Income | 86,671 | 167,036 | 266,295 | 6.8% | 4.8% | 66 | 37 | 28 |
| Avg Expenditure | 51,846 | 82,599 | 114,076 | 4.8% | 3.3% | 62 | 34 | 26 |
| Avg savings | 21,504 | 53,753 | 97,313 | 9.6% | 6.1% | 78 | 45 | 30 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | _ | | | | |
| All Households | 25,205 | 45,971 | 71,421 | 6.2% | 4.5% | 62 | 47 | 39 |
| Rmb 0-80k | 8,737 | 5,213 | 3,622 | -5.0% | -3.6% | 53 | 56 | 54 |
| Rmb 80-100k | 3,146 | 2,660 | 1,877 | -1.7% | -3.4% | 58 | 63 | 61 |
| Rmb 100-140k | 4,478 | 6,084 | 4,651 | 3.1% | -2.7% | 57 | 53 | 63 |
| Rmb 140k+ | 8,844 | 32,014 | 61,271 | 13.7% | 6.7% | 57 | 40 | 33 |

^{*}Total Market Value = Average household expenditure times total number of househol



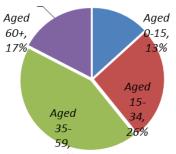


Tongxiang

Tongxiang in Jiaxing Prefecture of Zhejiang Province

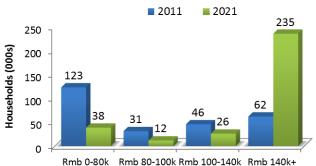
Ranking

CAGR



| - 0 - 0 | | | | | | | • | |
|------------------------|----------|---------|---------|----------------|----------------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 977 | 1074 | 1156 | 1.9% | 1.5% | 83 | 80 | 77 |
| Aged 0-15 | 128 | 128 | 137 | -0.1% | 1.4% | 86 | 84 | 79 |
| Aged 15-34 | 255 | 294 | 303 | 2.8% | 0.6% | 82 | 74 | 66 |
| Aged 35-59 | 424 | 442 | 470 | 0.8% | 1.2% | 83 | 82 | 77 |
| Aged 60+ | 169 | 211 | 246 | 4.5% | 3.2% | 79 | 76 | 75 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.74 | 3.76 | 3.71 | | | | | |
| All Households | 262 | 286 | 311 | 18% | 1.7% | 93 | 93 | 90 |
| Rmb 0-80k | 123 | 65 | 38 | -1 1.9% | -1 0.0% | 84 | 81 | 81 |
| Rmb 80-100k | 31 | 19 | 12 | -9 .7% | -9.0% | 93 | 94 | 91 |
| Rmb 100-140k | 46 | 40 | 26 | -2.8% | -8 .1% | 93 | 94 | 93 |
| Rmb 140k+ | 62 | 162 | 235 | 21.3% | 7,7% | 74 | 58 | 63 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 43.4 | 71.6 | 104.2 | 10.5% | 7.8% | 89 | 82 | 77 |
| Per capita (Rmb) | 44,456 | 66,615 | 90,069 | 8.4% | 6.2% | 79 | 71 | 65 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 106,439 | 205,017 | 323,898 | 14.0% | 9.6% | 39 | 21 | 19 |
| Per capita | 28,491 | 54,515 | 87,223 | 13.9% | 9.9% | 71 | 48 | 37 |





| 43% Tongxiang Age Distribution |
|-----------------------------------|
| Tongxiang Age Distribution |
| 2011 |

| Tongxiang | | | | CA | GR | ı | Ranking | 3 |
|---------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | penditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 106,417 | 205,005 | 323,892 | 6.8% | 4.7% | 39 | 21 | 19 |
| Avg Expenditure | 57,434 | 91,398 | 125,984 | 4.8% | 3.3% | 43 | 22 | 22 |
| Avg savings | 31,854 | 74,278 | 128,651 | 8.8% | 5.6% | 40 | 20 | 15 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 15,021 | 26,108 | 39,236 | 5.7% | 4.2% | 95 | 86 | 69 |
| Rmb 0-80k | 3,648 | 1,948 | 1,188 | 6.1% | 4.8% | 88 | 85 | 82 |
| Rmb 80-100k | 1,713 | 1,050 | 664 | 4.8% | 4.5% | 92 | 93 | 91 |
| Rmb 100-140k | 3,033 | 2,694 | 1,801 | 1.2% | 3.9% | 89 | 94 | 93 |
| Rmb 140k+ | 6,626 | 20,416 | 35,584 | 11.9% | 5.7% | 74 | 58 | 53 |

^{*}Total Market Value = Average household expenditure times total number of househol



Total Earned Income (Rmb Bn)

28

16

59

49

16.0%

11.5%

24.9% 13.8%

95

74

74

58

62

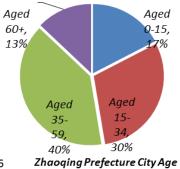
52

All Households

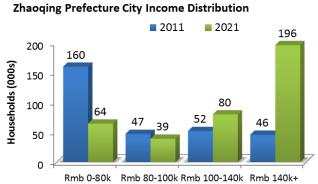
Households 100k+



Zhaoqing Prefecture City in Zhaoqing Prefecture of Guangdong Province



| | | | | Ι | | | | |
|-----------------------|----------|---------|---------|---------|---------|------|--------|------|
| Zhaoqing Prefecture | City | | | CA | GR | | Rankin | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 568 | 632 | 683 | 2.2% | 1.6% | 100 | 99 | 98 |
| Aged 0-15 | 98 | 94 | 96 | -1.0% | 0.5% | 97 | 98 | 94 |
| Aged 15-34 | 171 | 189 | 186 | 2.1% | -0.3% | 99 | 94 | 91 |
| Aged 35-59 | 226 | 248 | 275 | 2.0% | 2.0% | 100 | 100 | 96 |
| Aged 60+ | 73 | 101 | 125 | 6.6% | 4.5% | 100 | 100 | 100 |
| Households (000s) | | | | | | | | |
| Average HH size | 1.86 | 1.82 | 1.80 | | | | | |
| All Households | 305 | 347 | 379 | 2.6% | 1.8% | 91 | 85 | 81 |
| Rmb 0-80k | 160 | 96 | 64 | 9.6% | 7.7% | 72 | 71 | 69 |
| Rmb 80-100k | 47 | 48 | 39 | 0.6% | 4.3% | 75 | 63 | 60 |
| Rmb 100-140k | 52 | 80 | 80 | 8.9% | 0.0% | 84 | 63 | 60 |
| Rmb 140k+ | 46 | 122 | 196 | 21.7% | 9.9% | 90 | 81 | 76 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 33.4 | 49.6 | 65.1 | 8.2% | 5.6% | 96 | 97 | 96 |
| Per capita (Rmb) | 58,878 | 78,485 | 95,379 | 5.9% | 4.0% | 52 | 56 | 60 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 93,327 | 138,397 | 178,385 | 8.2% | 5.2% | 55 | 53 | 55 |
| Per capita | 50,072 | 75,930 | 99,006 | 8.7% | 5.5% | 11 | 14 | 22 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 28 | 48 | 68 | 11.0% | 7.1% | 94 | 87 | 85 |
| Households 100k+ | 12 | 32 | 53 | 21.5% | 10.7% | 94 | 81 | 78 |



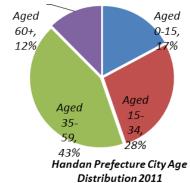
| Zhaoqing Prefecture (| City | · | | CA | GR | Ranking | | |
|-----------------------|------------|----------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 93,325 | 138,397 | 178,385 | 4.0% | 2.6% | 55 | 53 | 55 |
| Avg Expenditure | 62,310 | 86,639 | 107,122 | 3.4% | 2.1% | 31 | 28 | 30 |
| Avg savings | 17,086 | 28,568 | 39,174 | 5.3% | 3.2% | 95 | 87 | 84 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | _ | | | | |
| All Households | 18,976 | 30,035 | 40,590 | 4.7% | 3.1% | 80 | 69 | 67 |
| Rmb 0-80k | 6,251 | 3,964 | 2,684 | -4.5% | -3.8% | 66 | 66 | 63 |
| Rmb 80-100k | 2,910 | 3,008 | 2,425 | 0.3% | -2.1% | 62 | 57 | 56 |
| Rmb 100-140k | 4,031 | 6,239 | 6,296 | 4.5% | 0.1% | 70 | 51 | 52 |
| Rmb 140k+ | 5,785 | 16,824 | 29,185 | 11.3% | 5.7% | 81 | 68 | 65 |

^{*}Total Market Value = Average household expenditure times total number of househol





Handan Prefecture City in Handan Prefecture of Hebei Province



| Handan Prefecture Ci | ty | | | CA | GR | | Rankin | 3 |
|------------------------|----------|---------|---------|---------------|----------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | _ | | | | |
| Total | 1526 | 1542 | 1527 | 0.2% | -0.2% | 58 | 59 | 64 |
| Aged 0-15 | 261 | 283 | 241 | 1.6% | -3. 1 % | 52 | 50 | 53 |
| Aged 15-34 | 422 | 344 | 282 | -4.0% | -3.9% | 57 | 65 | 72 |
| Aged 35-59 | 654 | 721 | 816 | 1.9% | 2.5% | 56 | 56 | 54 |
| Aged 60+ | 188 | 195 | 188 | 0.7% | -0.8% | 70 | 82 | 90 |
| Households (000s) | | | | | | | | |
| Average HH size | 4.09 | 4.17 | 4.18 | | | | | |
| All Households | 373 | 369 | 365 | -0.2% | -0.2% | 77 | 81 | 83 |
| Rmb 0-80k | 222 | 157 | 106 | -6 .7% | -7.6% | 62 | 56 | 57 |
| Rmb 80-100k | 54 | 59 | 52 | 17% | 2.4% | 62 | 55 | 53 |
| Rmb 100-140k | 54 | 75 | 84 | 6.7% | 2.2% | 79 | 69 | 57 |
| Rmb 140k+ | 43 | 79 | 124 | 12.9% | 9.4% | 96 | 98 | 95 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 58.0 | 76.9 | 98.8 | 5.8% | 5.1% | 73 | 80 | 80 |
| Per capita (Rmb) | 37,999 | 49,860 | 64,669 | 5.6% | 5.3% | 90 | 91 | 86 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 84,382 | 107,942 | 135,179 | 5.0% | 4.6% | 70 | 78 | 77 |
| Per capita | 20,634 | 25,861 | 32,314 | 4.6% | 4.6% | 96 | 97 | 95 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 31 | 40 | 49 | 4.8% | 4.4% | 88 | 97 | 97 |
| Households 100k+ | 11 | 20 | 32 | 12.6% | 9.3% | 96 | 97 | 96 |



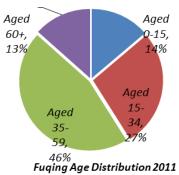
| Handan Prefecture Ci | ty | | | CA | GR | | Ranking | 3 |
|-----------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 84,381 | 107,939 | 135,177 | 2.5% | 2.3% | 70 | 78 | 77 |
| Avg Expenditure | 41,711 | 48,779 | 56,288 | 1.6% | 1.4% | 83 | 92 | 91 |
| Avg savings | 30,453 | 42,336 | 56,391 | 3.3% | 2.9% | 46 | 55 | 58 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 15,562 | 18,019 | 20,549 | 1.5% | 1.3% | 92 | 97 | 100 |
| Rmb 0-80k | 6,908 | 5,068 | 3,484 | 3.1% | 3.7% | 62 | 57 | 55 |
| Rmb 80-100k | 2,443 | 2,658 | 2,365 | 0.8% | 1.2% | 75 | 64 | 58 |
| Rmb 100-140k | 2,912 | 4,044 | 4,534 | 3.3% | 1.2% | 93 | 79 | 64 |
| Rmb 140k+ | 3,298 | 6,249 | 10,166 | 6.6% | 5.0% | 99 | 101 | 100 |

^{*}Total Market Value = Average household expenditure times total number of househol

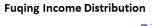


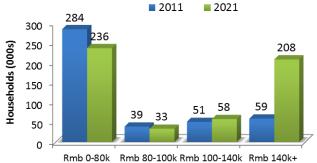


Fuqing in Fuzhou Prefecture of Fujian Province



| Fuqing | | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|---------|---------|----------------------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1180 | 1248 | 1340 | 1.1% | 1.4% | 73 | 71 | 70 |
| Aged 0-15 | 162 | 126 | 77 | - <mark>4.</mark> 8% | - <mark>9.</mark> 4% | 75 | 86 | 98 |
| Aged 15-34 | 323 | 223 | 194 | - <mark>7.</mark> 2% | -2.8% | 70 | 86 | 89 |
| Aged 35-59 | 537 | 658 | 678 | 4.2% | 0.6% | 69 | 60 | 60 |
| Aged 60+ | 157 | 241 | 392 | 8.9% | 10 2% | 85 | 70 | 49 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.73 | 2.59 | 2.51 | | | | | |
| All Households | 432 | 482 | 534 | 2.2% | 2.1% | 70 | 69 | 62 |
| Rmb 0-80k | 284 | 253 | 236 | -2.3% | -1.4% | 53 | 40 | 30 |
| Rmb 80-100k | 39 | 35 | 33 | -2.2% | -0.8% | 89 | 76 | 63 |
| Rmb 100-140k | 51 | 59 | 58 | 3.1% | -0.5% | 86 | 81 | 74 |
| Rmb 140k+ | 59 | 135 | 208 | 18.1% | 9.0% | 76 | 75 | 73 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 52.8 | 77.5 | 104.7 | 8.0% | 6.2% | 79 | 79 | 76 |
| Per capita (Rmb) | 44,753 | 62,103 | 78,108 | 6.8% | 4.7% | 77 | 76 | 75 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 74,463 | 112,903 | 153,142 | 8.7% | 6.3% | 83 | 73 | 66 |
| Per capita | 27,257 | 43,550 | 61,067 | 9.8% | 7.0% | 75 | 66 | 62 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 32 | 54 | 82 | 11.1% | 8.5% | 87 | 84 | 74 |
| Households 100k+ | 15 | 37 | 64 | 19.3% | 11.5% | 80 | 74 | 71 |





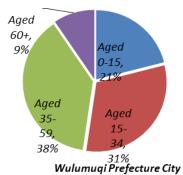
| Fuqing | • | • | • | CA | GR | | Ranking | 3 |
|---------------------|-------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 74,415 | 112,861 | 153,110 | 4.3% | 3.1% | 83 | 73 | 66 |
| Avg Expenditure | 41,485 | 56,507 | 71,110 | 3.1% | 2.3% | 86 | 79 | 71 |
| Avg savings | 21,707 | 37,013 | 53,501 | 5.5% | 3.8% | 77 | 69 | 63 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 17,912 | 27,211 | 38,007 | 4.3% | 3.4% | 86 | 80 | 72 |
| Rmb 0-80k | 6,436 | 5,826 | 5,700 | -1.0% | -0.2% | 65 | 49 | 40 |
| Rmb 80-100k | 2,105 | 1,916 | 1,860 | -0.9% | -0.3% | 87 | 77 | 62 |
| Rmb 100-140k | 3,318 | 3,958 | 3,949 | 1.8% | 0.0% | 83 | 82 | 71 |
| Rmb 140k+ | 6,053 | 15,511 | 26,499 | 9.9% | 5.5% | 77 | 73 | 74 |

^{*}Total Market Value = Average household expenditure times total number of househol



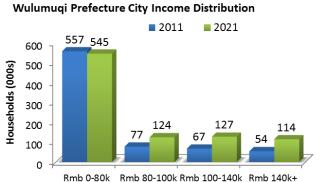


Wulumuqi Prefecture City in Wulumuqi Prefecture of Xinjiang Province



Age Distribution 2011

| Wulumuqi Prefectur | e City | | | CA | GR | Ranking | | | |
|-----------------------|----------|--------|--------|---------|---------|---------|------|------|--|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 | |
| Population (000s) | | | | | | | | | |
| Total | 2341 | 2536 | 2685 | 1.6% | 1.1% | 34 | 33 | 33 | |
| Aged 0-15 | 492 | 503 | 440 | 0.5% | 2.6% | 23 | 23 | 27 | |
| Aged 15-34 | 733 | 682 | 645 | 1.4% | 1.1% | 27 | 27 | 27 | |
| Aged 35-59 | 894 | 1057 | 1203 | 3.4% | 2.6% | 39 | 33 | 32 | |
| Aged 60+ | 222 | 294 | 398 | 5.8% | 6.2% | 59 | 58 | 48 | |
| Households (000s) | | | | | | | | | |
| Average HH size | 3.10 | 3.02 | 2.95 | | | | | | |
| All Households | 755 | 839 | 910 | 2.1% | 1.6% | 35 | 33 | 31 | |
| Rmb 0-80k | 557 | 555 | 545 | -0.1% | -0.4% | 21 | 16 | 13 | |
| Rmb 80-100k | 77 | 104 | 124 | 6.0% | 3.7% | 38 | 32 | 21 | |
| Rmb 100-140k | 67 | 98 | 127 | 7.9% | 5.4% | 63 | 52 | 41 | |
| Rmb 140k+ | 54 | 83 | 114 | 8.8% | 6.7% | 83 | 96 | 98 | |
| GDP at 2009 real valu | e | | | | | | | | |
| Total (Rmb Bn) | 108.9 | 129.7 | 148.4 | 3.6% | 2.7% | 49 | 55 | 63 | |
| Per capita (Rmb) | 46,502 | 51,126 | 55,257 | 1.9% | 1.6% | 75 | 88 | 94 | |
| Household Income (F | Rmb pa) | | | | | | | | |
| Per household | 70,468 | 79,499 | 87,330 | 2.4% | 1.9% | 91 | 98 | 98 | |
| Per capita | 22,724 | 26,300 | 29,612 | 3.0% | 2.4% | 88 | 95 | 97 | |
| Total Earned Income | (Rmb Bn) | | | | | | | | |
| All Households | 53 | 67 | 80 | 4.6% | 3.6% | 51 | 65 | 78 | |
| Households 100k+ | 16 | 23 | 32 | 8.4% | 6.4% | 77 | 95 | 95 | |



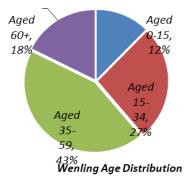
| Wulumuqi Prefecture | City | | | CA | GR | Ranking | | |
|-----------------------|------------|------------|------------|-----------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | enditure a | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 70,459 | 79,490 | 87,322 | 1.2% | 0.9% | 91 | 98 | 98 |
| Avg Expenditure | 41,076 | 44,629 | 47,607 | 0.8% | 0.6% | 89 | 98 | 99 |
| Avg savings | 19,419 | 23,247 | 26,617 | 1.8% | 1.4% | 88 | 94 | 96 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 31,014 | 37,445 | 43,346 | 1.9% | 1.5% | 49 | 59 | 64 |
| Rmb 0-80k | 17,212 | 17,671 | 17,644 | 0.3% | 0.0% | 20 | 15 | 13 |
| Rmb 80-100k | 3,875 | 5,191 | 6,231 | 3.0% | 1.8% | 43 | 31 | 23 |
| Rmb 100-140k | 4,063 | 5,928 | 7,709 | 3.9% | 2.7% | 66 | 56 | 43 |
| Rmb 140k+ | 5,864 | 8,655 | 11,763 | 4.0% | 3.1% | 79 | 94 | 98 |

^{*}Total Market Value = Average household expenditure times total number of househol

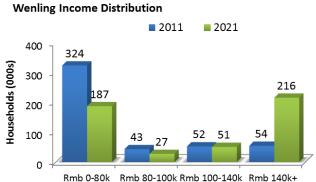




Wenling in Taizhou Prefecture of Zhejiang Province



| | | | | ı | | | | |
|------------------------|----------|---------|---------|---------------------|-----------------------|------|--------|------|
| Wenling | | | | CA | GR | | Rankin | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1218 | 1183 | 1125 | -0.6% | -1.0% | 71 | 74 | 78 |
| Aged 0-15 | 150 | 117 | 99 | -4.9 <mark>%</mark> | -3. <mark>2%</mark> | 78 | 90 | 93 |
| Aged 15-34 | 323 | 353 | 355 | 1.8% | 0.1% | 71 | 62 | 57 |
| Aged 35-59 | 530 | 482 | 431 | -1.9% | -2. <mark>29</mark> % | 71 | 76 | 83 |
| Aged 60+ | 215 | 231 | 240 | 1.4% | 0.7% | 60 | 74 | 77 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.57 | 2.43 | 2.34 | | | | | |
| All Households | 474 | 487 | 481 | 0.6% | 0.2% | 64 | 67 | 69 |
| Rmb 0-80k | 324 | 239 | 187 | 5.9% | 4.8% | 43 | 44 | 41 |
| Rmb 80-100k | 43 | 36 | 27 | 3.4% | 5.6% | 82 | 75 | 70 |
| Rmb 100-140k | 52 | 64 | 51 | 4.2% | 4.6% | 82 | 76 | 79 |
| Rmb 140k+ | 54 | 147 | 216 | 22.0% | 8.0% | 82 | 70 | 70 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 62.6 | 93.2 | 121.2 | 8.3% | 5.4% | 70 | 69 | 70 |
| Per capita (Rmb) | 51,367 | 78,823 | 107,693 | 8.9% | 6.4% | 63 | 55 | 48 |
| Household Income (R | lmb pa) | | | | | | | |
| Per household | 69,260 | 117,811 | 172,727 | 11.2% | 8.0% | 92 | 65 | 57 |
| Per capita | 26,922 | 48,484 | 73,829 | 12.5% | 8.8% | 76 | 57 | 49 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 33 | 57 | 83 | 11.8% | 7.7% | 85 | 79 | 70 |
| Households 100k+ | 14 | 40 | 68 | 22.9% | 11.2% | 85 | 67 | 67 |



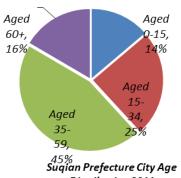
| Wenling | | | | CA | GR | I | Ranking | 3 |
|---------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 69,210 | 117,771 | 172,698 | 5.5% | 3.9% | 92 | 65 | 57 |
| Avg Expenditure | 40,354 | 59,592 | 78,814 | 4.0% | 2.8% | 93 | 71 | 61 |
| Avg savings | 18,668 | 37,910 | 60,966 | 7.3% | 4.9% | 91 | 65 | 53 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 19,108 | 29,010 | 37,908 | 4.3% | 2.7% | 79 | 72 | 73 |
| Rmb 0-80k | 7,616 | 5,761 | 4,708 | -2.8% | -2.0% | 57 | 51 | 46 |
| Rmb 80-100k | 2,369 | 2,035 | 1,565 | -1.5% | -2.6% | 79 | 73 | 69 |
| Rmb 100-140k | 3,475 | 4,360 | 3,538 | 2.3% | -2.1% | 80 | 75 | 78 |
| Rmb 140k+ | 5,648 | 16,853 | 28,098 | 11.6% | 5.2% | 82 | 67 | 68 |

^{*}Total Market Value = Average household expenditure times total number of househol

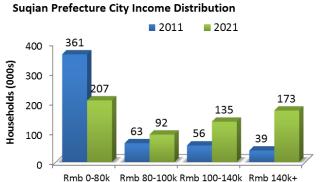




Suqian Prefecture City in Suqian Prefecture of Jiangsu Province



| Suqian Prefecture City | У | | | CA | GR | ı | Ranking | 3 |
|------------------------|----------|--------|---------|----------------------|----------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1672 | 1772 | 1840 | 1.2% | 0.7% | 51 | 55 | 54 |
| Aged 0-15 | 229 | 273 | 272 | 3.6% | -0.1% | 58 | 52 | 49 |
| Aged 15-34 | 410 | 348 | 299 | - <mark>3.</mark> 2% | - <mark>3.</mark> 0% | 60 | 64 | 68 |
| Aged 35-59 | 757 | 833 | 918 | 1.9% | 2.0% | 48 | 45 | 45 |
| Aged 60+ | 276 | 318 | 351 | 2.9% | 2.0% | 48 | 50 | 58 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.23 | 3.24 | 3.03 | | | | | |
| All Households | 518 | 547 | 607 | 1.1% | 2.1% | 52 | 57 | 54 |
| Rmb 0-80k | 361 | 270 | 207 | 5.7% | 5.2% | 38 | 37 | 36 |
| Rmb 80-100k | 63 | 86 | 92 | 6.4% | 1.4% | 52 | 39 | 32 |
| Rmb 100-140k | 56 | 99 | 135 | 12.3% | 6.3% | 78 | 51 | 36 |
| Rmb 140k+ | 39 | 92 | 173 | 9.0% | 13.3% | 97 | 93 | 82 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 35.8 | 53.5 | 72.6 | 8.4% | 6.3% | 95 | 94 | 92 |
| Per capita (Rmb) | 21,420 | 30,210 | 39,469 | 7.1% | 5.5% | 100 | 99 | 99 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 72,455 | 97,728 | 123,471 | 6.2% | 4.8% | 85 | 90 | 87 |
| Per capita | 22,462 | 30,187 | 40,714 | 6.1% | 6.2% | 90 | 90 | 83 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 38 | 54 | 75 | 7.3% | 7.0% | 72 | 85 | 83 |
| Households 100k+ | 10 | 24 | 45 | 18.6% | 13.1% | 97 | 94 | 85 |



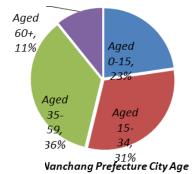
| Suqian Prefecture Cit | ty | | | CA | GR | | Ranking | 3 |
|-----------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 72,453 | 97,725 | 123,468 | 3.0% | 2.4% | 85 | 90 | 87 |
| Avg Expenditure | 40,630 | 50,774 | 60,425 | 2.3% | 1.8% | 91 | 87 | 85 |
| Avg savings | 21,809 | 32,162 | 43,024 | 4.0% | 3.0% | 76 | 81 | 80 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 21,061 | 27,796 | 36,655 | 2.8% | 2.8% | 73 | 75 | 75 |
| Rmb 0-80k | 11,142 | 8,881 | 7,009 | -2.2% | -2.3% | 37 | 36 | 36 |
| Rmb 80-100k | 3,102 | 4,250 | 4,560 | 3.2% | 0.7% | 60 | 39 | 33 |
| Rmb 100-140k | 3,346 | 6,012 | 8,216 | 6.0% | 3.2% | 82 | 54 | 39 |
| Rmb 140k+ | 3,470 | 8,653 | 16,870 | 9.6% | 6.9% | 98 | 95 | 87 |

^{*}Total Market Value = Average household expenditure times total number of househol

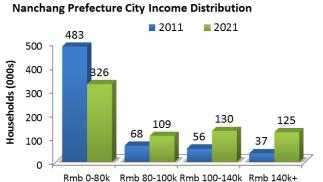




Nanchang Prefecture City in Nanchang Prefecture of Jiangxi Province



| Nanchang Prefecture | City | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|--------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | _ | | | |
| Total | 2223 | 2474 | 2750 | 2.2% | 2.1% | 36 | 34 | 30 |
| Aged 0-15 | 504 | 648 | 795 | 5.2% | 4.2% | 21 | 16 | 14 |
| Aged 15-34 | 691 | 803 | 860 | 3.1% | 1.4% | 31 | 22 | 21 |
| Aged 35-59 | 791 | 776 | 851 | -0.4% | 1.8% | 45 | 49 | 51 |
| Aged 60+ | 237 | 247 | 244 | 0.8% | -0.3% | 53 | 66 | 76 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.45 | 3.73 | 3.98 | | | | | |
| All Households | 645 | 664 | 690 | 0.6% | 0.8% | 43 | 47 | 46 |
| Rmb 0-80k | 483 | 393 | 326 | | -3.6% | 26 | 25 | 24 |
| Rmb 80-100k | 68 | 97 | 109 | 7.2% | 2.5% | 49 | 33 | 27 |
| Rmb 100-140k | 56 | 97 | 130 | 11.5% | 6.0% | 76 | 53 | 40 |
| Rmb 140k+ | 37 | 77 | 125 | 16.0% | 10.1% | 99 | 99 | 93 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 152.7 | 212.3 | 274.8 | 6.8% | 5.3% | 39 | 39 | 39 |
| Per capita (Rmb) | 68,661 | 85,790 | 99,923 | 4.6% | 3.1% | 41 | 48 | 59 |
| Household Income (F | tmb pa) | | | | | | | |
| Per household | 66,338 | 84,740 | 100,596 | 5.0% | 3.5% | 95 | 96 | 95 |
| Per capita | 19,244 | 22,734 | 25,259 | 3.4% | 2.1% | 99 | 99 | 99 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 43 | 56 | 69 | 5.6% | 4.3% | 63 | 82 | 84 |
| Households 100k+ | 10 | 20 | 33 | 15.8% | 9.8% | 99 | 99 | 94 |



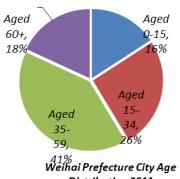
| Nanchang Prefecture | City | | | CAC | GR | ı | Ranking | 3 |
|-----------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | enditure | and Saving | gs pa (Rm | b) | | | |
| All households | | | | | | | | |
| Avg Income | 66,334 | 84,737 | 100,594 | 2.5% | 1.7% | 95 | 96 | 95 |
| Avg Expenditure | 37,274 | 44,547 | 50,465 | 1.8% | 1.3% | 97 | 99 | 97 |
| Avg savings | 20,137 | 27,905 | 34,774 | 3.3% | 2.2% | 85 | 90 | 89 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 24,041 | 29,570 | 34,841 | 2.1% | 1.7% | 63 | 70 | 79 |
| Rmb 0-80k | 14,335 | 12,414 | 10,626 | -1.4% | -1.5% | 24 | 23 | 23 |
| Rmb 80-100k | 3,273 | 4,639 | 5,268 | 3.5% | 1.3% | 51 | 35 | 29 |
| Rmb 100-140k | 3,294 | 5,690 | 7,639 | 5.6% | 3.0% | 85 | 60 | 44 |
| Rmb 140k+ | 3,139 | 6,826 | 11,309 | 8.1% | 5.2% | 100 | 100 | 99 |

^{*}Total Market Value = Average household expenditure times total number of househol





Weihai Prefecture City in Weihai Prefecture of Shandong Province



| Weihai Prefecture Cit | У | | | CA | GR | | Rankin | 3 |
|------------------------|----------|---------|---------|---------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 679 | 729 | 765 | 1.4% | 1.0% | 96 | 97 | 97 |
| Aged 0-15 | 107 | 113 | 116 | 1.1% | 0.6% | 95 | 91 | 87 |
| Aged 15-34 | 175 | 188 | 191 | 1.4% | 0.4% | 96 | 95 | 90 |
| Aged 35-59 | 275 | 260 | 257 | -1.1% | -0.3% | 98 | 99 | 98 |
| Aged 60+ | 123 | 168 | 201 | 6.5% | 3.7% | 95 | 93 | 86 |
| Households (000s) | | | | | | | | |
| Average HH size | 1.84 | 1.79 | 1.75 | | | | | |
| All Households | 369 | 408 | 438 | 2.0% | 1.4% | 78 | 75 | 76 |
| Rmb 0-80k | 219 | 162 | 114 | 5.8% | 6.8% | 63 | 55 | 53 |
| Rmb 80-100k | 52 | 62 | 59 | 3.8% | 1.2% | 68 | 54 | 45 |
| Rmb 100-140k | 53 | 85 | 100 | 9.7% | 3.4% | 81 | 61 | 52 |
| Rmb 140k+ | 45 | 98 | 165 | 17.0% | 10.9% | 94 | 88 | 85 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 55.8 | 81.8 | 109.2 | 7.9% | 5.9% | 76 | 75 | 75 |
| Per capita (Rmb) | 82,166 | 112,244 | 142,661 | 6.4% | 4.9% | 25 | 28 | 28 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 85,208 | 114,151 | 143,995 | 6.0% | 4.8% | 69 | 70 | 71 |
| Per capita | 46,287 | 63,936 | 82,474 | 6.7% | 5.2% | 20 | 34 | 42 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 31 | 47 | 63 | 8.2% | 6.3% | 90 | 90 | 87 |
| Households 100k+ | 12 | 26 | 43 | 16.5% | 10.8% | 91 | 89 | 86 |



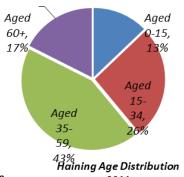
| Weihai Prefecture Cit | ty | | | CA | GR | | Ranking | 3 |
|-----------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 85,199 | 114,146 | 143,992 | 3.0% | 2.3% | 69 | 70 | 71 |
| Avg Expenditure | 47,132 | 58,689 | 69,375 | 2.2% | 1.7% | 68 | 73 | 77 |
| Avg savings | 25,564 | 37,257 | 50,181 | 3.8% | 3.0% | 62 | 68 | 71 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | _ | | | | |
| All Households | 17,395 | 23,947 | 30,405 | 3.2% | 2.4% | 89 | 91 | 90 |
| Rmb 0-80k | 6,928 | 5,443 | 3,976 | -2.4% | -3.1% | 61 | 53 | 52 |
| Rmb 80-100k | 2,617 | 3,161 | 2,973 | 1.9% | -0.6% | 71 | 54 | 48 |
| Rmb 100-140k | 3,307 | 5,273 | 6,241 | 4.8% | 1.7% | 84 | 64 | 53 |
| Rmb 140k+ | 4,542 | 10,070 | 17,215 | 8.3% | 5.5% | 89 | 90 | 85 |

^{*}Total Market Value = Average household expenditure times total number of househol

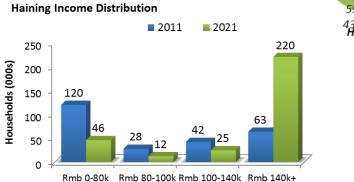




Haining in Jiaxing Prefecture of Zhejiang Province



| Haining | | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|----------------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 968 | 1077 | 1172 | 2.2% | 1.7% | 85 | 78 | 76 |
| Aged 0-15 | 124 | 120 | 131 | -0.6% | 1.8% | 90 | 89 | 84 |
| Aged 15-34 | 255 | 305 | 325 | 3.7% | 1.3% | 83 | 71 | 63 |
| Aged 35-59 | 420 | 442 | 467 | 1.0% | 1.1% | 84 | 83 | 78 |
| Aged 60+ | 169 | 211 | 248 | 4.5% | 3.3% | 80 | 75 | 74 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.83 | 3.89 | 3.87 | | | | | |
| All Households | 253 | 277 | 303 | 1.8% | 1.8% | 95 | 94 | 91 |
| Rmb 0-80k | 120 | 70 | 46 | -1 0.1% | -8.2% | 86 | 79 | 74 |
| Rmb 80-100k | 28 | 18 | 12 | -8.7% | 7.0% | 96 | 95 | 90 |
| Rmb 100-140k | 42 | 35 | 25 | -B .5% | -5.8% | 99 | 96 | 94 |
| Rmb 140k+ | 63 | 154 | 220 | 19.5% | 7.4% | 71 | 64 | 67 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 48.2 | 80.3 | 118.1 | 10.8% | 8.0% | 83 | 76 | 72 |
| Per capita (Rmb) | 49,771 | 74,578 | 100,836 | 8.4% | 6.2% | 68 | 65 | 58 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 109,585 | 208,674 | 328,264 | 13.7% | 9.5% | 36 | 20 | 18 |
| Per capita | 28,637 | 53,688 | 84,844 | 13.4% | 9.6% | 70 | 50 | 39 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 28 | 58 | 99 | 15.8% | 11.4% | 96 | 77 | 63 |
| Households 100k+ | 17 | 49 | 92 | 23.8% | 13.6% | 70 | 59 | 54 |



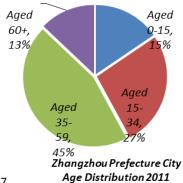
| Haining | | | | CA | .GR | | Rankin | 3 |
|---------------------|-------------|-----------|------------|-----------|---------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household | Income, Exp | oenditure | and Saving | gs pa (Rn | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 109,560 | 208,660 | 328,255 | 6.7% | 4.6% | 36 | 20 | 18 |
| Avg Expenditure | 59,347 | 94,229 | 129,784 | 4.7% | 3.3% | 37 | 21 | 19 |
| Avg savings | 32,262 | 73,851 | 127,397 | 8.6% | 5.6% | 39 | 21 | 16 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 15,009 | 26,113 | 39,303 | 5.7% | 4.2% | 96 | 85 | 68 |
| Rmb 0-80k | 3,455 | 2,070 | 1,397 | 5.0% | 3.9% | 89 | 82 | 81 |
| Rmb 80-100k | 1,538 | 1,004 | 710 | 4.2% | 3.4% | 95 | 95 | 87 |
| Rmb 100-140k | 2,833 | 2,444 | 1,764 | 1.5% | 3.2% | 97 | 96 | 94 |
| Rmb 140k+ | 7,183 | 20,595 | 35,431 | 11.1% | 5.6% | 65 | 57 | 54 |

^{*}Total Market Value = Average household expenditure times total number of househol

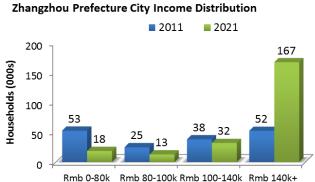




Zhangzhou Prefecture City in Zhangzhou Prefecture of Fujian Province



| Zhangzhou Prefecture | City | | | CA | GR | 1 | Ranking | 3 |
|------------------------|----------|---------|---------|---------------|---------------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | , | | | | |
| Total | 639 | 738 | 869 | 2 9% | 3.3% | 98 | 96 | 90 |
| Aged 0-15 | 98 | 99 | 79 | 0.2% | <mark>-4</mark> .4% | 96 | 96 | 97 |
| Aged 15-34 | 171 | 111 | 88 | -8 .2% | -4 .6% | 98 | 99 | 100 |
| Aged 35-59 | 287 | 381 | 453 | 5.8% | 3.5% | 96 | 87 | 79 |
| Aged 60+ | 82 | 146 | 249 | 12.3% | 11.2% | 98 | 97 | 73 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.81 | 3.79 | 3.77 | | | | | |
| All Households | 167 | 195 | 230 | 3.1% | 3.4% | 101 | 101 | 98 |
| Rmb 0-80k | 53 | 28 | 18 | -12.1% | -7.8% | 99 | 98 | 94 |
| Rmb 80-100k | 25 | 17 | 13 | -6 .7% | -6.2% | 98 | 96 | 89 |
| Rmb 100-140k | 38 | 38 | 32 | 0.0% | -3.5% | 100 | 95 | 89 |
| Rmb 140k+ | 52 | 111 | 167 | 16.4% | 8.5% | 86 | 84 | 84 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 41.0 | 66.7 | 100.1 | 10.2% | 8.5% | 91 | 86 | 79 |
| Per capita (Rmb) | 64,143 | 90,397 | 115,210 | 7.1% | 5.0% | 45 | 44 | 40 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 129,384 | 194,837 | 257,010 | 8.5% | 5.7% | 23 | 26 | 30 |
| Per capita | 33,928 | 51,394 | 68,101 | 8.7% | 5.8% | 50 | 54 | 55 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 22 | 38 | 59 | 11.8% | 9.3% | 101 | 99 | 90 |
| Households 100k+ | 13 | 31 | 53 | 17.9% | 11.3% | 86 | 82 | 79 |



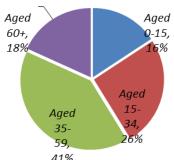
| Zhangzhou Prefectur | e City | | | CA | GR | ı | Ranking | 3 |
|---------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 129,383 | 194,834 | 257,010 | 4.2% | 2.8% | 23 | 26 | 30 |
| Avg Expenditure | 65,559 | 86,169 | 103,835 | 2.8% | 1.9% | 24 | 30 | 34 |
| Avg savings | 42,560 | 72,770 | 102,264 | 5.5% | 3.5% | 19 | 22 | 25 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 10,977 | 16,769 | 23,906 | 4.3% | 3.6% | 101 | 100 | 97 |
| Rmb 0-80k | 2,012 | 1,076 | 720 | 6.1% | 3.9% | 97 | 97 | 93 |
| Rmb 80-100k | 1,327 | 941 | 683 | 3.4% | 3.2% | 98 | 96 | 90 |
| Rmb 100-140k | 2,454 | 2,481 | 2,089 | 0.1% | 1.7% | 100 | 95 | 89 |
| Rmb 140k+ | 5,183 | 12,271 | 20,414 | 9.0% | 5.2% | 85 | 82 | 79 |

^{*}Total Market Value = Average household expenditure times total number of househol



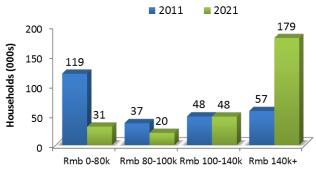


Jiaozhou in Qingdao Prefecture of Shandong Province



| | | | | ı | | | | |
|-----------------------|----------|---------|---------|---------|---------|------|---------|------|
| Jiaozhou | | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 815 | 816 | 808 | 0.0% | -0.2% | 94 | 94 | 95 |
| Aged 0-15 | 128 | 127 | 123 | -0.2% | -0.6% | 88 | 85 | 85 |
| Aged 15-34 | 209 | 210 | 202 | 0.1% | -0.8% | 94 | 92 | 85 |
| Aged 35-59 | 330 | 292 | 271 | -2.4% | -1.5% | 93 | 96 | 97 |
| Aged 60+ | 148 | 188 | 212 | 4.9% | 2.4% | 88 | 85 | 83 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.12 | 3.00 | 2.91 | | | | | |
| All Households | 261 | 273 | 278 | 0.9% | 0.4% | 94 | 95 | 94 |
| Rmb 0-80k | 119 | 59 | 31 | -13.3% | -12.1% | 87 | 83 | 84 |
| Rmb 80-100k | 37 | 31 | 20 | -33% | -8 0% | 90 | 82 | 82 |
| Rmb 100-140k | 48 | 59 | 48 | 4.1% | -4 1% | 90 | 82 | 82 |
| Rmb 140k+ | 57 | 124 | 179 | 16.9% | 7.6% | 80 | 78 | 80 |
| GDP at 2009 real valu | e | | | | | | | |
| Total (Rmb Bn) | 49.5 | 70.1 | 89.7 | 7.2% | 5.0% | 81 | 84 | 85 |
| Per capita (Rmb) | 60,801 | 85,926 | 111,020 | 7.2% | 5.3% | 49 | 47 | 44 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 109,217 | 165,100 | 219,980 | 8.6% | 5.9% | 37 | 40 | 40 |
| Per capita | 34,988 | 55,119 | 75,673 | 9.5% | 6.5% | 46 | 47 | 47 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 29 | 45 | 61 | 9.6% | 6.3% | 92 | 91 | 88 |
| Households 100k+ | 16 | 34 | 52 | 16.5% | 9.1% | 76 | 78 | 80 |





| 9 | 41% Jiaozhou Age Distribution 2011 |
|---|------------------------------------------|
| ı | |
| ı | |
| | |

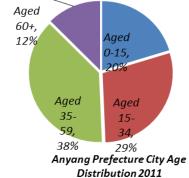
| Jiaozhou | | | | CA | GR | | Rankin | 3 |
|-----------------------|------------|----------|------------|---------------|---------------|------|--------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household II | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 109,207 | 165,099 | 219,979 | 4.2% | 2.9% | 37 | 40 | 40 |
| Avg Expenditure | 58,529 | 78,279 | 94,952 | 3.0% | 1.9% | 39 | 40 | 44 |
| Avg savings | 33,100 | 57,505 | 83,172 | 5.7% | 3.8% | 36 | 40 | 37 |
| | | | | | | | | |
| Total Market Value* I | Rmb Mn | | | | | | | |
| All Households | 15,276 | 21,334 | 26,397 | 3.4% | 2.2% | 94 | 94 | 92 |
| Rmb 0-80k | 3,688 | 1,996 | 1,091 | - 6.0% | - 5.9% | 86 | 84 | 84 |
| Rmb 80-100k | 1,874 | 1,573 | 1,030 | 1.7% | 4.1% | 90 | 84 | 83 |
| Rmb 100-140k | 3,038 | 3,690 | 2,994 | 2.0% | 2.1% | 88 | 84 | 84 |
| Rmb 140k+ | 6,676 | 14,075 | 21,282 | 7.7% | 4.2% | 73 | 76 | 78 |

^{*}Total Market Value = Average household expenditure times total number of househol

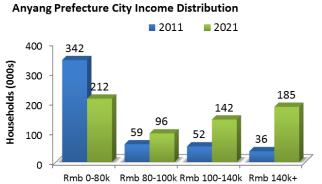




Anyang Prefecture City in Anyang Prefecture of Henan Province



| Anyang Prefecture Cit | ty | | | CA | GR | ı | Ranking | 3 |
|------------------------|--------------------|---------|---------|---------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | , | | | |
| Total | 11 <mark>47</mark> | 1346 | 1535 | 3.2% | 2.7% | 75 | 69 | 62 |
| Aged 0-15 | 233 | 305 | 374 | 5.6% | 4.2% | 56 | 43 | 36 |
| Aged 15-34 | 333 | 351 | 341 | 1.0% | -0.6% | 67 | 63 | 60 |
| Aged 35-59 | 438 | 501 | 602 | 2.7% | 3.7% | 81 | 74 | 68 |
| Aged 60+ | 143 | 189 | 218 | 5.7% | 2.9% | 92 | 84 | 82 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.34 | 2.40 | 2.41 | | | | | |
| All Households | 489 | 560 | 636 | 2.7% | 2.6% | 57 | 53 | 51 |
| Rmb 0-80k | 342 | 264 | 212 | -5.0% | -4.2% | 39 | 39 | 35 |
| Rmb 80-100k | 59 | 89 | 96 | 8.4% | 1.6% | 57 | 36 | 31 |
| Rmb 100-140k | 52 | 106 | 142 | 15.1% | 6.1% | 83 | 50 | 34 |
| Rmb 140k+ | 36 | 102 | 185 | 22.9% | 12.7% | 100 | 86 | 78 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 38.7 | 62.8 | 89.3 | 10.1% | 7.3% | 93 | 88 | 86 |
| Per capita (Rmb) | 33,769 | 46,643 | 58,214 | 6.7% | 4.5% | 93 | 95 | 93 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 72,256 | 100,765 | 124,846 | 6.9% | 4.4% | 86 | 88 | 84 |
| Per capita | 30,831 | 41,935 | 51,721 | 6.3% | 4.3% | 61 | 68 | 68 |
| Total Earned Income (| Rmb Bn) | | | | | | | |
| All Households | 35 | 56 | 79 | 9.8% | 7.1% | 79 | 80 | 79 |
| Households 100k+ | 10 | 26 | 48 | 22.5% | 12.5% | 100 | 87 | 83 |



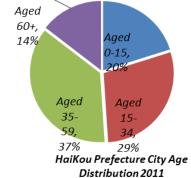
| Anyang Prefecture Ci | ty | | | CAC | GR | I | Ranking | 3 |
|----------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rm | b) | | | |
| All households | | | | | | | | |
| Avg Income | 72,254 | 100,763 | 124,844 | 3.4% | 2.2% | 86 | 88 | 84 |
| Avg Expenditure | 38,133 | 47,737 | 55,172 | 2.3% | 1.5% | 96 | 95 | 92 |
| Avg savings | 24,143 | 37,637 | 49,364 | 4.5% | 2.7% | 66 | 66 | 76 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 18,664 | 26,732 | 35,075 | 3.7% | 2.8% | 82 | 82 | 78 |
| Rmb 0-80k | 10,211 | 8,415 | 6,932 | -1.9% | -1.9% | 42 | 39 | 37 |
| Rmb 80-100k | 2,719 | 4,078 | 4,423 | 4.1% | 0.8% | 68 | 43 | 36 |
| Rmb 100-140k | 2,873 | 5,842 | 7,910 | 7.4% | 3.1% | 95 | 57 | 42 |
| Rmb 140k+ | 2,862 | 8,397 | 15,811 | 11.4% | 6.5% | 101 | 96 | 90 |

^{*}Total Market Value = Average household expenditure times total number of househol

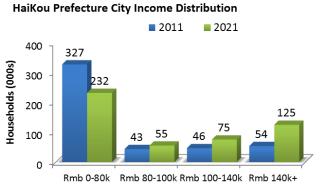




HaiKou Prefecture City in HaiKou Prefecture of Hainan Province



| HaiKou Prefecture Cit | v | | | CA | GR | | Ranking | , |
|------------------------|----------|--------|---------|---------|---------------|------|---------|------|
| Tidikou i refecture en | 2011 | 2016 | 2021 | • | | 2011 | 2016 | 2021 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | ١, | | | | |
| Total | 1570 | 1562 | 1540 | -0.1% | -0.3% | 55 | 57 | 61 |
| Aged 0-15 | 316 | 266 | 238 | -3.4% | - 2.2% | 41 | 54 | 54 |
| Aged 15-34 | 453 | 484 | 479 | 1.3% | -0.2% | 53 | 44 | 42 |
| Aged 35-59 | 574 | 498 | 416 | -2.8% | -3 .5% | 66 | 75 | 84 |
| Aged 60+ | 227 | 314 | 407 | 6.7% | 5.3% | 56 | 51 | 47 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.34 | 3.23 | 3.16 | | | | | |
| All Households | 470 | 483 | 487 | 0.5% | 0.2% | 67 | 68 | 68 |
| Rmb 0-80k | 327 | 275 | 232 | 3.4% | 3.4% | 42 | 34 | 31 |
| Rmb 80-100k | 43 | 53 | 55 | 4.0% | 0.9% | 81 | 61 | 48 |
| Rmb 100-140k | 46 | 65 | 75 | 7.0% | B.1% | 91 | 75 | 62 |
| Rmb 140k+ | 54 | 91 | 125 | 11.1% | 5.6% | 85 | 94 | 94 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 64.1 | 79.6 | 91.5 | 4.4% | 2.8% | 69 | 78 | 84 |
| Per capita (Rmb) | 40,847 | 50,984 | 59,403 | 4.5% | 3.1% | 87 | 89 | 92 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 75,760 | 99,918 | 121,194 | 5.7% | 3.9% | 82 | 89 | 88 |
| Per capita | 22,692 | 30,914 | 38,347 | 6.4% | 4.4% | 89 | 89 | 89 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 36 | 48 | 59 | 6.3% | 4.1% | 78 | 86 | 91 |
| Households 100k+ | 15 | 27 | 37 | 11.8% | 7.1% | 81 | 86 | 91 |



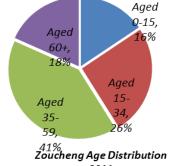
| HaiKou Prefecture Ci | ty | | | CA | GR | | Ranking | 3 |
|----------------------|------------|----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | enditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 75,722 | 99,906 | 121,185 | 2.8% | 1.9% | 82 | 89 | 88 |
| Avg Expenditure | 44,818 | 56,596 | 66,474 | 2.4% | 1.6% | 75 | 78 | 81 |
| Avg savings | 19,470 | 26,983 | 33,847 | 3.3% | 2.3% | 87 | 92 | 92 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 21,076 | 27,346 | 32,382 | 2.6% | 1.7% | 72 | 79 | 87 |
| Rmb 0-80k | 8,700 | 7,862 | 6,880 | -1.0% | -1.3% | 55 | 42 | 38 |
| Rmb 80-100k | 2,373 | 2,899 | 3,033 | 2.0% | 0.5% | 78 | 59 | 46 |
| Rmb 100-140k | 3,166 | 4,455 | 5,201 | 3.5% | 1.6% | 87 | 73 | 62 |
| Rmb 140k+ | 6,837 | 12,129 | 17,268 | 5.9% | 3.6% | 68 | 84 | 84 |

^{*}Total Market Value = Average household expenditure times total number of househol

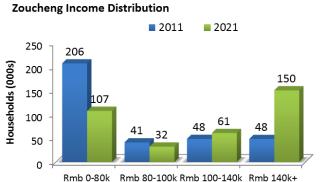




Zoucheng in Jining Prefecture of Shandong Province



| Zoucheng | | | | CA | GR | Ranking | | |
|------------------------|----------|---------|---------|---------|----------------------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1155 | 1144 | 1119 | -0.2% | -0.4% | 74 | 76 | 79 |
| Aged 0-15 | 179 | 172 | 164 | -0.8% | -1.0% | 68 | 72 | 69 |
| Aged 15-34 | 296 | 297 | 288 | 0.1% | - <mark>0</mark> .7% | 76 | 73 | 70 |
| Aged 35-59 | 468 | 407 | 369 | -2.7% | -2.0% | 78 | 86 | 87 |
| Aged 60+ | 211 | 267 | 299 | 4.8% | 2.3% | 63 | 64 | 65 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.36 | 3.26 | 3.20 | | | | | |
| All Households | 344 | 351 | 350 | 0.4% | -0.1% | 83 | 84 | 85 |
| Rmb 0-80k | 206 | 149 | 107 | 6.3% | 6.4% | 67 | 60 | 56 |
| Rmb 80-100k | 41 | 40 | 32 | -0.7% | 4.1% | 86 | 70 | 65 |
| Rmb 100-140k | 48 | 63 | 61 | 5.5% | 0.7% | 89 | 78 | 70 |
| Rmb 140k+ | 48 | 100 | 150 | 15.7% | 8.5% | 87 | 87 | 89 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 47.7 | 67.0 | 85.3 | 7.0% | 4.9% | 84 | 85 | 88 |
| Per capita (Rmb) | 41,314 | 58,613 | 76,179 | 7.2% | 5.4% | 86 | 79 | 77 |
| Household Income (F | Rmb pa) | | | | | | | |
| Per household | 82,865 | 118,205 | 157,065 | 7.4% | 5.8% | 73 | 64 | 62 |
| Per capita | 24,675 | 36,284 | 49,131 | 8.0% | 6.3% | 80 | 76 | 72 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 28 | 42 | 55 | 7.8% | 5.8% | 93 | 96 | 93 |
| Households 100k+ | 13 | 26 | 41 | 15.8% | 9.5% | 87 | 88 | 88 |



| Zoucheng | | | | CA | GR | | Ranking | 3 |
|---------------------|------------|-----------|------------|-----------|---------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household I | ncome, Exp | oenditure | and Saving | gs pa (Rn | nb) | | | |
| All households | | | | | | | | |
| Avg Income | 82,835 | 118,184 | 157,050 | 3.6% | 2.9% | 73 | 64 | 62 |
| Avg Expenditure | 45,009 | 59,776 | 75,031 | 2.9% | 2.3% | 74 | 70 | 65 |
| Avg savings | 25,405 | 38,794 | 53,902 | 4.3% | 3.3% | 63 | 63 | 62 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 15,475 | 20,989 | 26,270 | 3.1% | 2.3% | 93 | 95 | 93 |
| Rmb 0-80k | 5,385 | 4,002 | 2,958 | -2.9% | -3.0% | 73 | 65 | 62 |
| Rmb 80-100k | 2,088 | 2,040 | 1,673 | -0.2% | -2.0% | 88 | 72 | 66 |
| Rmb 100-140k | 3,029 | 3,994 | 3,903 | 2.8% | -0.2% | 90 | 80 | 72 |
| Rmb 140k+ | 4,972 | 10,953 | 17,737 | 8.2% | 4.9% | 86 | 86 | 83 |

^{*}Total Market Value = Average household expenditure times total number of househol





Population (000s)

2011

378

59

97

153

68

1.80

210

88

31

42

17.5

46,214

110,318

61,223

23

13

2016

377

58

97

135

86

1.64

230

51

28

52

23.8

63,176

155,289

94,441

36

25

2021

373

57

93

125

98

1.73

215

29

18

41

29.9

80,383

200,132

115,580

43

35

d.0%

-0.4%

d.1%

2.5%

4.9%

-10.3%

-2.1%

4.3%

15.3%

6.4%

6.5%

7.1%

9.1%

9.0%

15.3%

5.2%

4.1%

3.9%

6.7%

Pingyin

Total

Aged 0-15

Aged 15-34

Aged 35-59

Households (000s)
Average HH size

All Households

Rmb 0-80k

Rmb 80-100k

Rmb 100-140k

GDP at 2009 real value
Total (Rmb Bn)

Household Income (Rmb pa)

Total Earned Income (Rmb Bn)

Per capita (Rmb)

Per household

All Households

Households 100k+

Per capita

Rmb 140k+

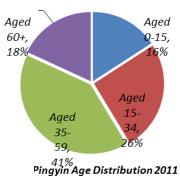
Aged 60+

Pingyin in Jinan Prefecture of Shandong Province

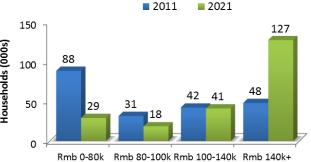
Ranking

2011/16 2016/21 2011 2016 2021

CAGR



| Pingyin | Income | Distribution | |
|---------|--------|--------------|--|
| | | | |



| -0.3% | 101 | 101 | 101 | Households (000s) |
|---------------------|-----|-----|-----|-------------------|
| -0.6% | 101 | 101 | 101 |)) sp |
| - 0.9% | 101 | 100 | 99 | 9 |
| -1.5% | 101 | 101 | 101 | asno |
| 2.5% | 101 | 101 | 101 | ž |
| | | | | |
| | | | | |
| | | | | |
| -13% | 97 | 97 | 100 | |
| - 10 .8% | 91 | 87 | 85 | |
| -8.2% | 92 | 85 | 84 | |
| - <mark>4</mark> 6% | 98 | 89 | 85 | |
| 5.4% | 88 | 91 | 92 | |
| • | | | | |
| | | | | |
| 4.7% | 101 | 101 | 101 | |
| 4.9% | 76 | 75 | 74 | |
| | | | | |

47

5

100 101

91

3

100

88

47

10

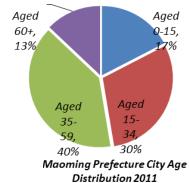
| Pingyin | | | | CA | GR | ı | Ranking | 3 |
|-----------------------|------------|-----------|------------|-----------|--------------|------|---------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Ir | ncome, Exp | oenditure | and Saving | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 110,312 | 154,624 | 200,131 | 3.4% | 2.6% | 34 | 47 | 47 |
| Avg Expenditure | 57,010 | 72,877 | 88,453 | 2.5% | 2.0% | 45 | 54 | 52 |
| Avg savings | 35,848 | 54,987 | 74,541 | 4.4% | 3.1% | 31 | 43 | 46 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 11,949 | 16,727 | 19,031 | 3.4% | 1.3% | 100 | 101 | 101 |
| Rmb 0-80k | 2,872 | 1,799 | 1,024 | 4.6% | 5 .5% | 93 | 87 | 87 |
| Rmb 80-100k | 1,595 | 1,435 | 937 | 1.0% | 4.2% | 94 | 86 | 86 |
| Rmb 100-140k | 2,618 | 3,231 | 2,571 | 2.1% | 2.3% | 99 | 90 | 86 |
| Rmb 140k+ | 4,865 | 10,262 | 14,498 | 7.7% | 3.5% | 87 | 89 | 91 |

^{*}Total Market Value = Average household expenditure times total number of househol

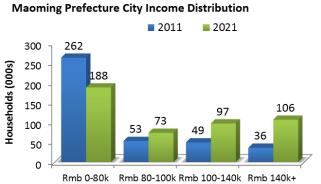




Maoming Prefecture City in Maoming Prefecture of Guangdong Province



| | | | | ı | | | | |
|------------------------|----------|--------|---------|---------|---------|------|---------|------|
| Maoming Prefecture | City | | | CA | GR | | Ranking | 3 |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | , | | | |
| Total | 1378 | 1492 | 1573 | 1.6% | 1.1% | 64 | 62 | 60 |
| Aged 0-15 | 239 | 221 | 222 | 1.5% | 0.1% | 54 | 59 | 55 |
| Aged 15-34 | 414 | 447 | 429 | 1.5% | 0.8% | 58 | 50 | 47 |
| Aged 35-59 | 548 | 587 | 634 | 1.4% | 1.6% | 68 | 68 | 62 |
| Aged 60+ | 177 | 238 | 289 | 6.1% | 4.0% | 74 | 71 | 66 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.44 | 3.41 | 3.39 | | | | | |
| All Households | 400 | 438 | 464 | 1.8% | 1.2% | 74 | 72 | 71 |
| Rmb 0-80k | 262 | 224 | 188 | 3.1% | 3.5% | 58 | 47 | 40 |
| Rmb 80-100k | 53 | 68 | 73 | 5.2% | 1.4% | 65 | 49 | 40 |
| Rmb 100-140k | 49 | 77 | 97 | 9.3% | 4.7% | 88 | 67 | 53 |
| Rmb 140k+ | 36 | 69 | 106 | 13.9% | 9.0% | 101 | 100 | 100 |
| GDP at 2009 real value | <u> </u> | | | | | | | |
| Total (Rmb Bn) | 45.1 | 56.0 | 65.3 | 4.4% | 3.1% | 86 | 92 | 95 |
| Per capita (Rmb) | 32,744 | 37,515 | 41,518 | 2.8% | 2.0% | 94 | 97 | 98 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 77,238 | 95,182 | 111,429 | 4.3% | 3.2% | 80 | 91 | 93 |
| Per capita | 22,448 | 27,929 | 32,862 | 4.5% | 3.3% | 91 | 93 | 94 |
| Total Earned Income (| (Rmb Bn) | | | | | | | |
| All Households | 31 | 42 | 52 | 6.1% | 4.4% | 91 | 95 | 96 |
| Households 100k+ | 10 | 18 | 28 | 13.7% | 8.8% | 101 | 101 | 100 |



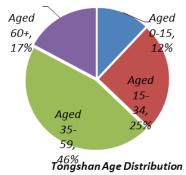
| Maoming Prefecture City | | | | CA | Ranking | | | |
|--------------------------------------------------|--------|--------|---------|-----------|---------|------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | gs pa (Rm | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 77,237 | 95,180 | 111,428 | 2.1% | 1.6% | 80 | 91 | 93 |
| Avg Expenditure | 53,170 | 63,346 | 72,278 | 1.8% | 1.3% | 60 | 65 | 70 |
| Avg savings | 13,180 | 17,544 | 21,618 | 2.9% | 2.1% | 98 | 98 | 98 |
| | | | | | | | | |
| Total Market Value* F | Rmb Mn | | | | | | | |
| All Households | 21,291 | 27,735 | 33,539 | 2.7% | 1.9% | 70 | 77 | 85 |
| Rmb 0-80k | 9,812 | 8,784 | 7,554 | -1.1% | -1.5% | 46 | 37 | 33 |
| Rmb 80-100k | 3,266 | 4,220 | 4,541 | 2.6% | 0.7% | 52 | 41 | 34 |
| Rmb 100-140k | 3,802 | 5,960 | 7,541 | 4.6% | 2.4% | 76 | 55 | 45 |
| Rmb 140k+ | 4,411 | 8,771 | 13,903 | 7.1% | 4.7% | 91 | 92 | 93 |

^{*}Total Market Value = Average household expenditure times total number of househol

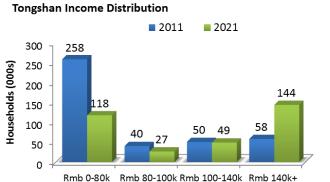




Tongshan in Xuzhou Prefecture of Jiangsu Province



| Tongshan | | | | CA | GR | | Ranking | 3 |
|------------------------|----------|---------|---------|---------------|---------|------|------------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 1075 | 958 | 824 | -2.3% | -3.0% | 78 | 84 | 94 |
| Aged 0-15 | 128 | 110 | 82 | -3.0% | -5.6% | 87 | 93 | 96 |
| Aged 15-34 | 272 | 214 | 169 | -4.6% | -4.7% | 78 | 89 | 94 |
| Aged 35-59 | 490 | 460 | 410 | -1.3% | -2.3% | 74 | 78 | 85 |
| Aged 60+ | 184 | 173 | 163 | -1.2% | -1.2% | 73 | 88 | 97 |
| Households (000s) | | | | | | | | |
| Average HH size | 2.64 | 2.58 | 2.45 | | | | | |
| All Households | 407 | 372 | 337 | -1.8% | -2.0% | 72 | 80 | 87 |
| Rmb 0-80k | 258 | 178 | 118 | -7 .2% | 9% | 59 | 50 | 51 |
| Rmb 80-100k | 40 | 34 | 27 | -3.2% | -5.0% | 87 | 7 9 | 72 |
| Rmb 100-140k | 50 | 56 | 49 | 2.0% | -2.5% | 87 | 86 | 81 |
| Rmb 140k+ | 58 | 104 | 144 | 12.4% | 6.6% | 78 | 85 | 90 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 43.6 | 53.5 | 59.1 | 4.2% | 2.0% | 88 | 95 | 97 |
| Per capita (Rmb) | 40,585 | 55,876 | 71,702 | 6.6% | 5.1% | 89 | 83 | 82 |
| Household Income (R | mb pa) | | | | | | | |
| Per household | 80,160 | 115,861 | 160,357 | 7.6% | 6.7% | 77 | 67 | 61 |
| Per capita | 30,362 | 44,988 | 65,500 | 8.2% | 7.8% | 64 | 64 | 57 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 33 | 43 | 54 | 5.7% | 4.6% | 86 | 94 | 95 |
| Households 100k+ | 15 | 28 | 42 | 12.8% | 8.1% | 78 | 85 | 87 |



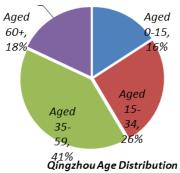
| Tongshan | | | | | GR | Ranking | | |
|--------------------------------------------------|--------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 80,118 | 115,832 | 160,335 | 3.8% | 3.3% | 77 | 67 | 61 |
| Avg Expenditure | 44,374 | 59,788 | 77,962 | 3.0% | 2.7% | 76 | 69 | 62 |
| Avg savings | 23,547 | 36,481 | 53,010 | 4.5% | 3.8% | 69 | 71 | 65 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | _ | | | | |
| All Households | 18,062 | 22,234 | 26,252 | 2.1% | 1.7% | 84 | 93 | 94 |
| Rmb 0-80k | 5,956 | 4,265 | 2,994 | 3.3% | 3.5% | 68 | 62 | 61 |
| Rmb 80-100k | 2,087 | 1,799 | 1,416 | 1.5% | 2.4% | 89 | 80 | 73 |
| Rmb 100-140k | 3,239 | 3,611 | 3,228 | 1.1% | 1.1% | 86 | 85 | 82 |
| Rmb 140k+ | 6,780 | 12,558 | 18,614 | 6.4% | 4.0% | 71 | 81 | 82 |

^{*}Total Market Value = Average household expenditure times total number of househol

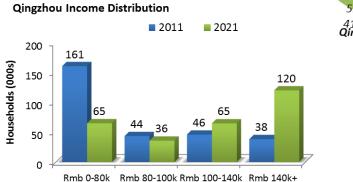




Qingzhou in Weifang Prefecture of Shandong Province



| | | | | l | | | | |
|------------------------|----------|---------|---------|---------------|---------------|------|------|------|
| Qingzhou | | CAGR | | Ranking | | | | |
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| Population (000s) | | | | | | | | |
| Total | 921 | 903 | 873 | -0.4% | -0.7% | 87 | 88 | 89 |
| Aged 0-15 | 145 | 140 | 133 | -0.8% | -1.0% | 81 | 80 | 81 |
| Aged 15-34 | 237 | 233 | 219 | -0.4% | -1.3% | 87 | 81 | 82 |
| Aged 35-59 | 373 | 323 | 293 | -2 .8% | <u>-1</u> .9% | 90 | 93 | 95 |
| Aged 60+ | 165 | 207 | 229 | 4.6% | 2 1% | 81 | 77 | 81 |
| Households (000s) | | | | | | | | |
| Average HH size | 3.19 | 3.12 | 3.06 | | | | | |
| All Households | 289 | 289 | 286 | 0.1% | -0.3% | 92 | 92 | 93 |
| Rmb 0-80k | 161 | 102 | 65 | -8.7% | -8 .6% | 71 | 70 | 68 |
| Rmb 80-100k | 44 | 44 | 36 | 0.4% | 4.2% | 80 | 66 | 62 |
| Rmb 100-140k | 46 | 64 | 65 | 6.8% | 0.3% | 92 | 77 | 68 |
| Rmb 140k+ | 38 | 79 | 120 | 15.5% | 8.7% | 98 | 97 | 96 |
| GDP at 2009 real value | e | | | | | | | |
| Total (Rmb Bn) | 31.3 | 43.1 | 53.7 | 6.6% | 4.5% | 98 | 98 | 98 |
| Per capita (Rmb) | 33,979 | 47,737 | 61,514 | 7.0% | 5.2% | 92 | 93 | 91 |
| Household Income (F | tmb pa) | | | | | | | |
| Per household | 89,087 | 120,935 | 153,776 | 6.3% | 4.9% | 62 | 62 | 65 |
| Per capita | 27,910 | 38,788 | 50,322 | 6.8% | 5.3% | 74 | 74 | 71 |
| Total Earned Income | (Rmb Bn) | | | | | | | |
| All Households | 26 | 35 | 44 | 6.4% | 4.6% | 98 | 101 | 100 |
| Households 100k+ | 10 | 20 | 31 | 15.1% | 9.0% | 98 | 98 | 98 |



| Qingzhou | | | | | GR | Ranking | | |
|--------------------------------------------------|--------|---------|---------|---------|---------|---------|------|------|
| | 2011 | 2016 | 2021 | 2011/16 | 2016/21 | 2011 | 2016 | 2021 |
| | | | | | | | | |
| Average Household Income, Expenditure and Saving | | | | | ıb) | | | |
| All households | | | | | | | | |
| Avg Income | 89,084 | 120,934 | 153,774 | 3.1% | 2.4% | 62 | 62 | 65 |
| Avg Expenditure | 48,364 | 60,730 | 72,639 | 2.3% | 1.8% | 67 | 67 | 69 |
| Avg savings | 27,609 | 40,714 | 54,588 | 4.0% | 3.0% | 53 | 58 | 59 |
| | | | | | | | | |
| Total Market Value* | Rmb Mn | | | | | | | |
| All Households | 13,956 | 17,580 | 20,756 | 2.3% | 1.7% | 97 | 98 | 99 |
| Rmb 0-80k | 5,314 | 3,529 | 2,284 | 4.0% | 4.3% | 74 | 70 | 66 |
| Rmb 80-100k | 2,189 | 2,244 | 1,811 | 0.3% | 2.1% | 84 | 66 | 63 |
| Rmb 100-140k | 2,827 | 3,958 | 4,046 | 3.4% | 0.2% | 98 | 81 | 69 |
| Rmb 140k+ | 3,627 | 7,849 | 12,614 | 8.0% | 4.9% | 97 | 98 | 95 |

^{*}Total Market Value = Average household expenditure times total number of househol





More Information

Need more detail on individual cities, including detailed age profile, household structure, lifecycle stages, distribution of households by income and expenditure patterns by income level? Visit the "Product" page from our web site and select "Reports Series (Pdf) - Special Topic Report Series" for more information on what is available, examples and prices -

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